

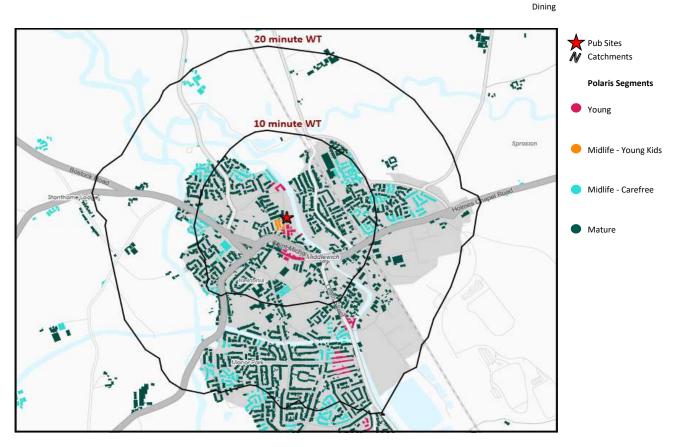
Catchment Summary - Big Lock Middlewich

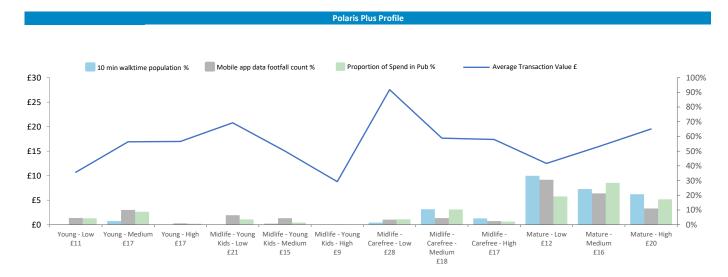


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Ship To	Name	Postcode	Operator	Segment	Sparsity
626852	Big Lock Middlewich	CW10 9DN	Star Pubs & Bars	Family Pub	12
				Dining	





See the Glossary page for further information on the above variables $% \left(1\right) =\left(1\right) \left(1\right$





Catchment Summary - Big Lock Middlewich



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	Over GB Averag Around GB Aver				Ca	tchment Size (Counts)		*WT= Walktime, **Di		
	Under GB Avera	•		1	.0 min WT*	20 min WT		in DT**	10 min WT*		-
	Population				4,649	8,883	28	0,204	87	48	64
										lts 18+ index is based	
	Adults 18+				3,820	7,282		3,614	85	48	64
	Competition				9	15		285	50	42	69
		er Competition I	Pub		424	485		785	49	57	91
	% Adults Like	ly to Drink			80.5%	79.6%	78	3.8%	106	104	103
					24.70/	22.40/	2.1	- F0/	404	0.5	0.5
• (()	Low				34.7%	32.1%		1.5%	104	96	95
Affluence	Medium				37.9%	43.8%		2.2%	99	115	111
fluence does not include Not Private Ho	High ouseholds				24.9%	22.9%	2:	5.0%	91	84	92
	18-24				283	547	19	3,453	75	76	81
	25-34				524	937		,872	84	79	93
Age Profile	35-44				571	1,058		5,292	93	90	95
Agerronic	45-64				1,400	2,649		5,209	117	116	106
	65+				1,042	2,091		3,788	117	123	109
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)]		3,000					90,000				
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18-24 25-34 35	5-44 45-64	65+	18-24	25-34	35-44 45	5-64 65+		18-24	25-34	35-44 45-64	4 65+
■ 10 min	WT*			■ 20 r	min WT*				■ 20 mir	ı DT**	

		Cat	chment Size (Cou	ints)	Index vs GB Average		
		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Gender	Male	2,238 (48%)	4,264 (48%)	138,024 (49%)	98	98	101
Gender	Female	2,411 (52%)	4,619 (52%)	142,180 (51%)	102	102	99
	Employed: Full-time	1,493 (38%)	2,815 (37%)	86,995 (38%)	110	109	110
	Employed: Part-time	475 (12%)	880 (12%)	27,548 (12%)	102	99	101
	Self employed	323 (8%)	602 (8%)	19,560 (8%)	89	87	92
Economic Status (16+)	Unemployed	92 (2%)	156 (2%)	5,159 (2%)	85	75	81
(10+)	Full-time student	83 (2%)	135 (2%)	3,531 (2%)	89	76	64
	Retired	975 (25%)	1,978 (26%)	55,741 (24%)	113	120	111
	Other	487 (12%)	942 (13%)	31,860 (14%)	71	72	79
		J. (22,5)	. (==,=)	- / (=/			
	Total Worker Count	1,422	4,887	138,331			

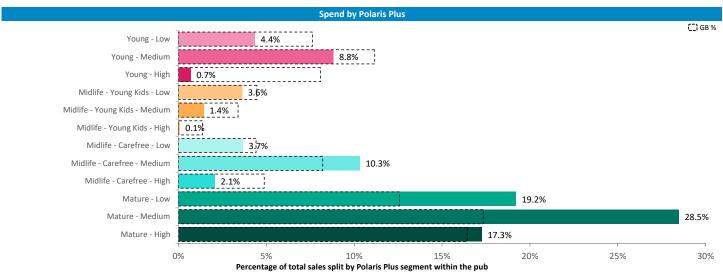
See the Glossary page for further information on the above variables

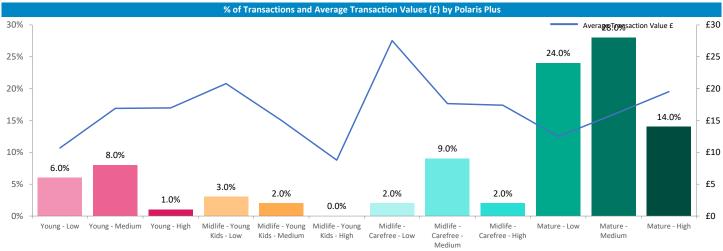


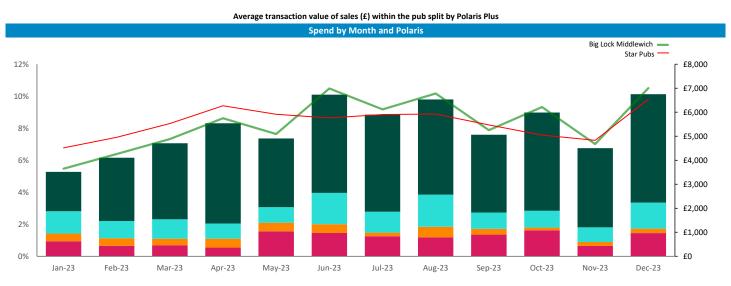
Transactional Data Summary - Big Lock Middlewich



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Seasonality of the spend split by month

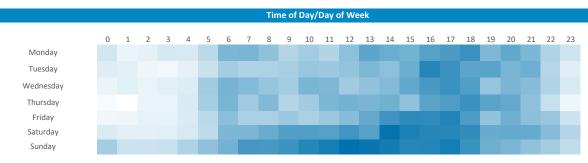




Mobile Data Summary - Big Lock Middlewich



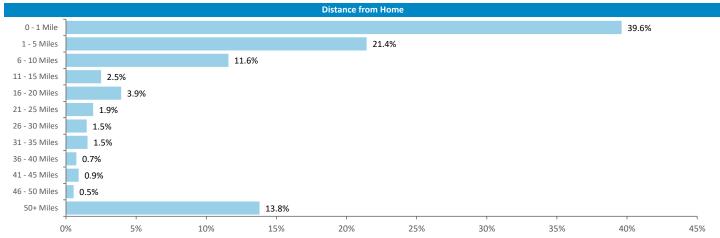
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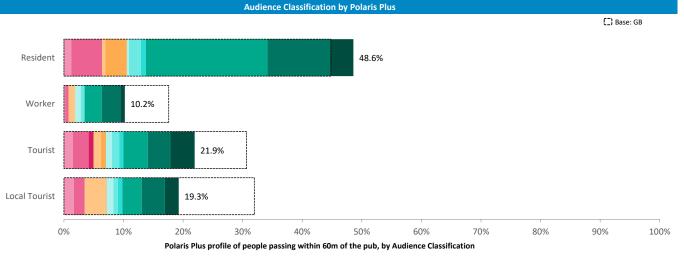
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there $\,$

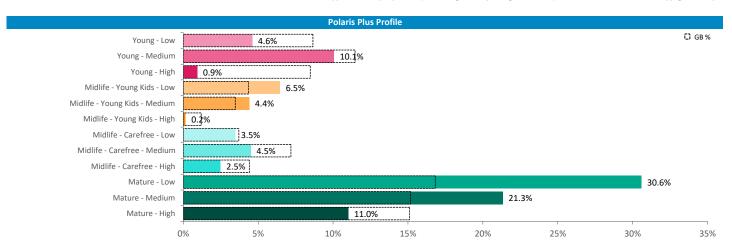




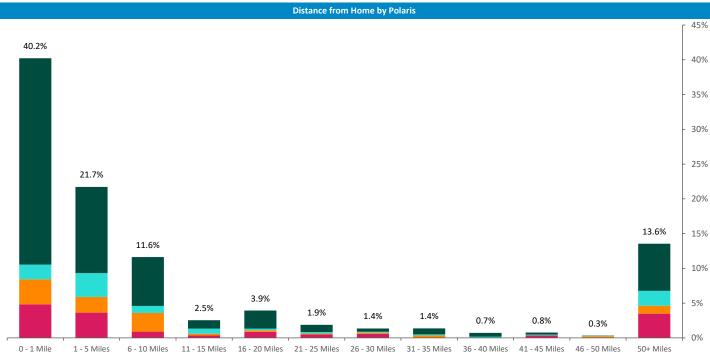
Mobile Data Summary - Big Lock Middlewich



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



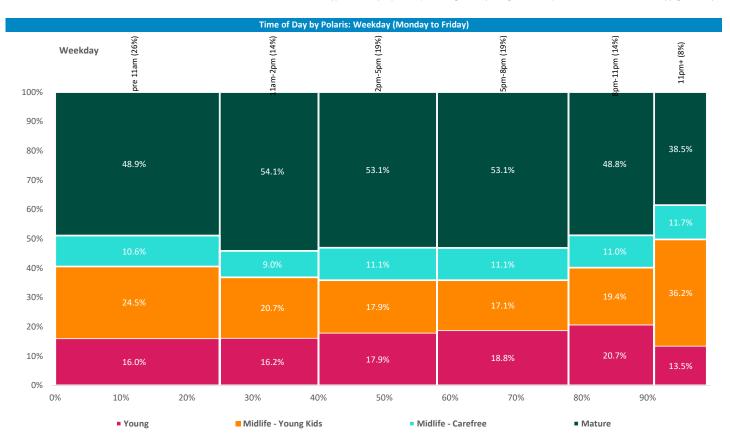
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there $\,$

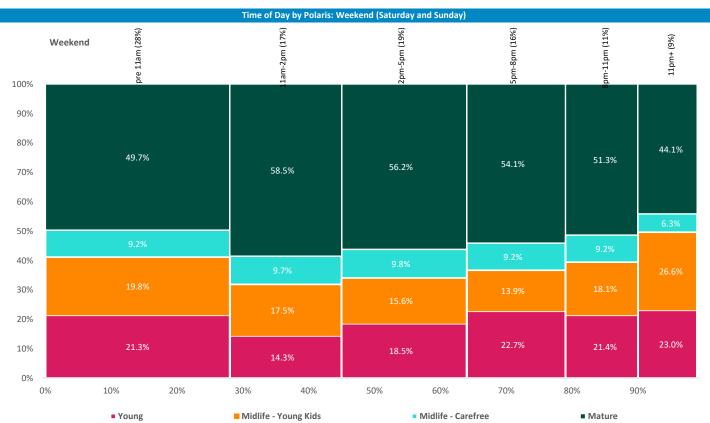


Mobile Data Summary - Big Lock Middlewich



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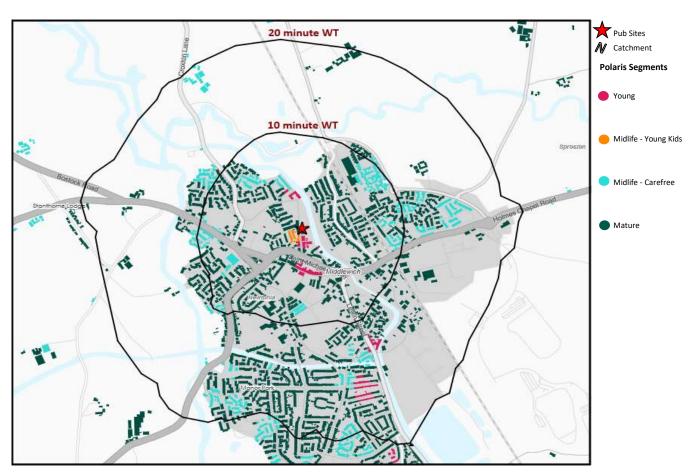




Polaris Summary - Big Lock Middlewich



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Polaris Profile by Catchment

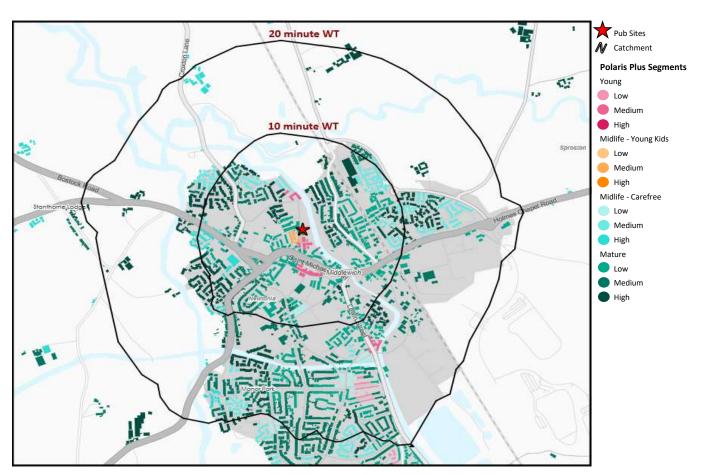
*WT= Walktime.	**DT= Drivetime
vvi – vvancinic,	DI-DIIVCUITIC

	P	opulation Cou	nt	Index vs GB average			
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Young	99	298	38,477	9	15	63	
Midlife - Young Kids	30	30	16,177	7	4	66	
Midlife - Carefree	615	1,143	42,253	102	99	119	
Mature	2,984	5,719	123,894	176	177	125	
Not Private Households	92	92	2,813	183	96	96	
Total	3,820	7,282	223,614				

Polaris Plus Summary - Big Lock Middlewich



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Polaris Plus Profile by Catchment

*WT=	Walktime,	**DT=	Drivetime
** ! -	wantenine,	01-	Direction

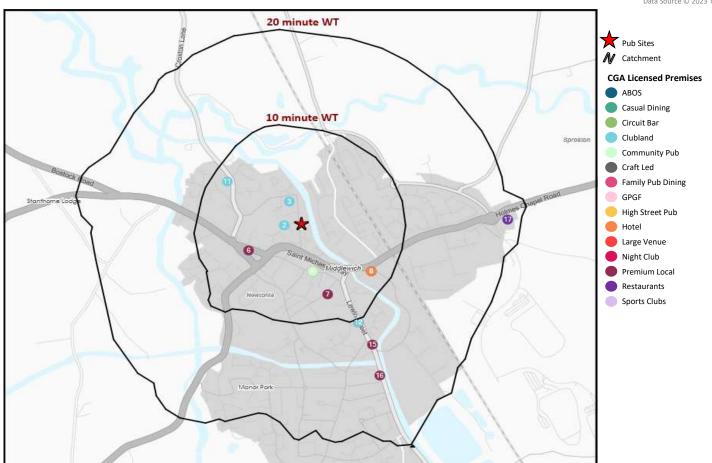
	WI- Walktille, 51-5							
	P	opulation Cou	lation Count Index vs GB averag			age		
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**		
Young								
Low	5	180	16,120	1	25	73		
Medium	94	118	21,032	22	15	86		
High	0	0	1,325	0	0	9		
Midlife - Young Kids								
Low	0	0	14,791	0	0	121		
Medium	30	30	1,386	18	10	14		
High	0	0	0	0	0	0		
Midlife - Carefree								
Low	53	123	10,021	33	40	106		
Medium	400	844	16,467	146	162	103		
High	162	176	15,765	95	54	158		
Mature								
Low	1,269	2,031	29,531	242	203	96		
Medium	925	2,200	55,528	155	193	159		
High	790	1,488	38,835	138	136	116		
Not Private Households	92	92	2,813	183	96	96		
Total	3,820	7,282	223,614					



CGA Summary - Big Lock Middlewich



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	Nearest 20 Pubs										
Ref	Name	Postcode	Operator	Segment	Distance (miles)						
0	Big Lock	CW10 9DN	Star Pubs & Bars	Family Pub Dining	0.0						
0	Newton Brewery Inn	CW10 9DN	Admiral Taverns Ltd	Community Pub	0.0						
2	Middlewich Athletic Social Club	CW10 9DT	Independent Free	Clubland	0.1						
3	Middlewich Town Football Club	CW10 9DR	Independent Free	Clubland	0.1						
4	Vaults	CW10 9AG	Red Oak Taverns	Premium Local	0.2						
4	White Bear	CW10 9AG	*Other Small Retail Groups	Community Pub	0.2						
6	Middlewich Tap House	CW10 9ET	Independent Free	Premium Local	0.2						
7	Kings Arms	CW10 9AR	Independent Free	Premium Local	0.3						
8	Middlewich Masonic Hall	CW10 0JE	Independent Free	Clubland	0.3						
8	Boars Head	CW10 0JE	Robinsons	Premium Local	0.3						
8	Kinderton House Hotel	CW10 0JE	Independent Free	Hotel	0.3						
11	Middlewich Cricket Club	CW10 9EZ	Independent Free	Clubland	0.3						
12	Middlewich Civic Hall	CW10 9AS	Independent Free	Large Venue	0.4						
12	Narrow Boat	CW10 9AS	Admiral Taverns Ltd	Family Pub Dining	0.4						
12	Royal British Legion Club	CW10 9AS	Independent Free	Clubland	0.4						
15	Cheshire Cheese	CW10 9AX	Admiral Taverns Ltd	Premium Local	0.5						
16	Kings Lock Inn	CW10 OJJ	*Other Small Retail Groups	Premium Local	0.7						
17	Miller & Carter	CW10 0JU	Mitchells & Butlers	Restaurants	0.7						
18	Turnpike	CW10 0DJ	Punch Pub Company	Community Pub	1.1						



Per Pub Analysis - Big Lock Middlewich



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	3,820	7,282	223,614
Number of Competition Pubs	9	15	285
Adults 18+ per Competition Pub	424	485	785

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	89	2.3%	29
Circuit Bar	0	108	2.8%	70
Community Pub	2	937	24.5%	128
Craft Led	0	16	0.4%	12
Great Pub Great Food	0	647	16.9%	96
High Street Pub	0	791	20.7%	112
Premium Local	3	688	18.0%	109

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	161	2.2%	28
Circuit Bar	0	188	2.6%	64
Community Pub	2	1,733	23.8%	124
Craft Led	0	28	0.4%	11
Great Pub Great Food	0	1,236	17.0%	96
High Street Pub	0	1,519	20.9%	113
Premium Local	6	1,357	18.6%	113

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	18	9,674	4.3%	54
Circuit Bar	13	6,737	3.0%	74
Community Pub	28	47,083	21.1%	110
Craft Led	0	4,160	1.9%	54
Great Pub Great Food	29	40,269	18.0%	102
High Street Pub	32	43,842	19.6%	106
Premium Local	62	42,548	19.0%	115



Glossary



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Category	Explanation			
Population	The population count within the specified catchment			
Gender	Counts of Males and Females within the specified catchment			
	Affluence is based on the disposable income level of the group relative to its age level.			
	CACI calculates disposable income as gross income minus essential outgoings.			
	Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax,			
	utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.			
Affluence	Low: Count of population by Polaris Plus segments which are classified as Low			
	Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1			
	Medium: Count of population by Polaris Plus segments which are classified as Medium			
	Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2			
	High: Count of population by Polaris Plus segments which are classified as High			
	Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3			
Age Profile	Counts of residents by Age band			
	Current year estimates, CACI Up to date demographics. Number of adults aged 16+			
	Full-time: In full-time employment			
	Part-time: In part-time employment			
Economic Status (16+)	Self employed: In full-time or part-time employment, with or without employees			
(16+)	Unemployed: Unemployed, not currently working but are actively seeking			
	Retired: a person who has retired from a working or professional career			
	Other: Includes long term sick, disabled, looking after home/family			
	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100			
Indovus CR Average	means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than			
Index vs GB Average	100 means that you have a higher % of customers in your catchment area for that particular variable than you would			
	expect compared to GB			
Over GB Average Index value is > 120				
Around GB Average	Index value is > 120 Index value is between 80 - 120			
Under GB Average	Index value is < 80			

Polaris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature	
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds	
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"	
Product needs	Aids being part of the group Helps me look good by standing out and making the right impression Energising Discovering new things Avoids bloating Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer	

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

Sparsity

 Sparsity is a measure of how built-up the area is on a scale of 1-20, with 1 being the most built-up and 20 the least.

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 Metropolitan
 Large Urban
 5mall Urban
 Rural

