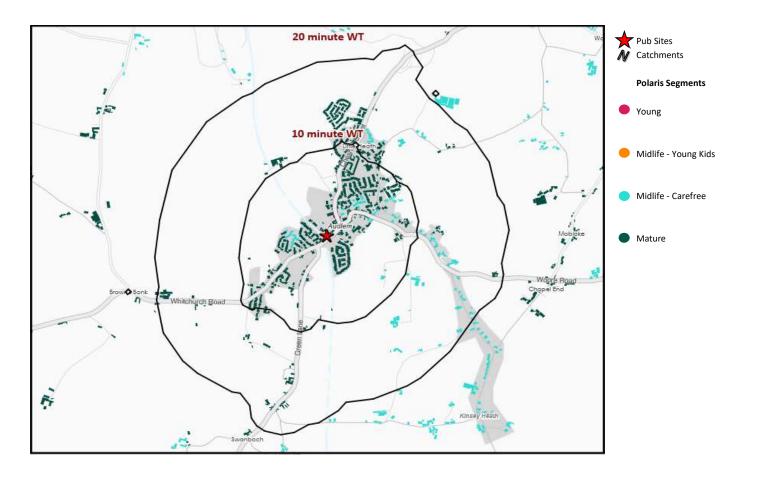


Catchment Summary - Shroppie Fly Audlem



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Ship To	Name	Postcode	Operator	Segment	Sparsity
626838	Shroppie Fly Audlem	CW 3 0DX	Star Pubs & Bars	GPGF	19



Mobile app data footfall count % Proportion of Spend in Pub % 10 min walktime population % £25 100% 90% £20 80% 70% £15 60% 50% £10 40% 30% £5 20% 10% £0 0% Young - Low Young - Medium Young - High f17 f14 f21 Midlife - Young Midlife - Young Midlife - Young Midlife -Midlife -Midlife -Mature - Low Mature -Mature - High Kids - Low £23 Kids - Medium £23 Kids - High £8 Carefree - Low £12 Carefree - High £17 Medium £11 Carefree -Medium

Polaris Plus Profile

See the Glossary page for further information on the above variables





Catchment Summary - Shroppie Fly Audlem



PUBS & BARS
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	Over GB Average						*WT= Walktim	ne, **DT= Driveti
	Around GB Average		Cat	tchment Size (Co	unts)	Index vs GB Average		
	Under GB Average		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT*
	Population		1,289	2,286	103,933	24	12	24
						Population & Adults	s 18+ index is based o	n all pubs
	Adults 18+		1,120	1,963	85,201	25	13	24
	Competition Pubs		3	4	134	17	11	32
	Adults 18+ per Competition P	ub	373	491	636	43	57	74
	% Adults Likely to Drink		82.4%	82.6%	79.6%	108	108	104
	Low		4.0%	3.0%	24.1%	12	9	73
Affluence	Medium		50.8%	40.7%	40.0%	133	107	105
	High		40.2%	47.1%	33.3%	147	173	122
'Affluence does not include Not Private								
	18-24		45	92	6,923	43	49	82
	25-34		58	129	11,590	34	42	84
Age Profile	35-44		92	188	11,996	54	62	87
	45-64 65+		377 548	643 911	29,056 25,636	221	109 207	109 128
0	1,000				35 000			
0	1,000				35,000			
) -	900				30,000 -			
	700				25,000 -			
) -	600	-			20,000 -			
-	500	-			15,000 -			
) -	300							
	200				10,000			
	100				5,000 -			
18-24 25-34	35-44 45-64 65+	18-24 25	-34 35-44 45	-64 65+	18-24	25-34 3	5-44 45-64	1 65+
	nin WT*		20 min WT*			■ 20 min		
				tchment Size (Co	1		dex vs GB Ave	
			10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min D1
Gender	Male		595 (46%)	1,099 (48%)	51,755 (50%)	94	98	102
	Female		694 (54%)	1,187 (52%)	52,178 (50%)	106	102	98
	Employed: Full-time		226 (20%)	440 (22%)	29,734 (34%)	57	64	99
	Employed: Part-time		135 (12%)	225 (11%)	10,258 (12%)	100	95	99
Economic Status	Self employed		147 (13%)	253 (13%)	8,618 (10%)	140	137	107
(16+)	Unemployed		9 (1%)	16 (1%)	1,665 (2%)	29	29	69
	Full-time student		20 (2%)	27 (1%)	1,301 (1%)	74	57	63
	Retired		505 (44%)	817 (41%)	24,221 (28%)	202		

See the Glossary page for further information on the above variables

Other

Total Worker Count

99 (9%)

714

11,736 (13%)

38,411

221 (11%)

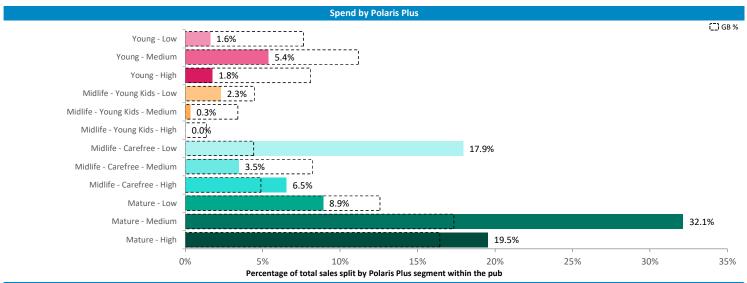
807

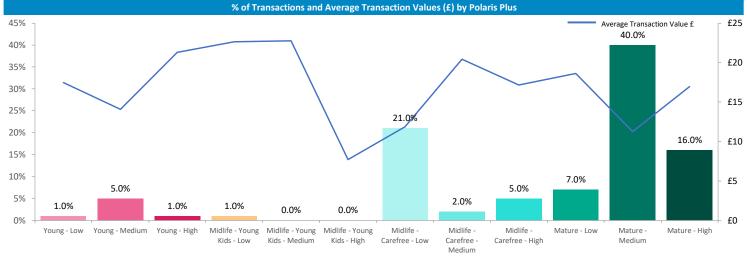


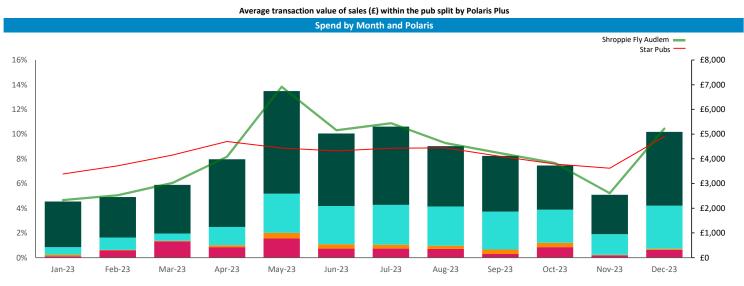
Transactional Data Summary - Shroppie Fly Audlem



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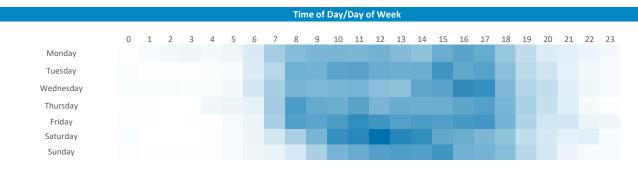
Seasonality of the spend split by month



Mobile Data Summary - Shroppie Fly Audlem



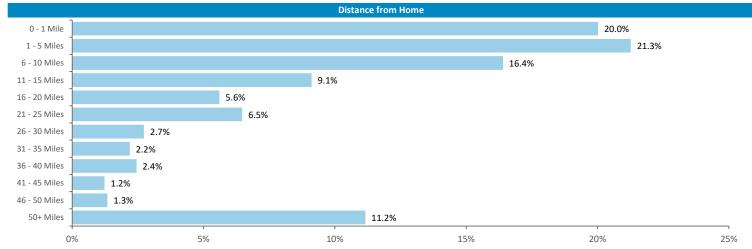
PUBS & BARS
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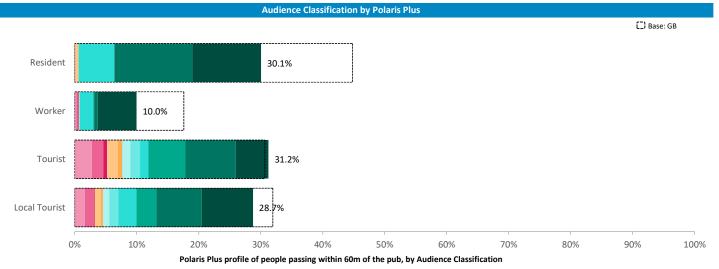
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

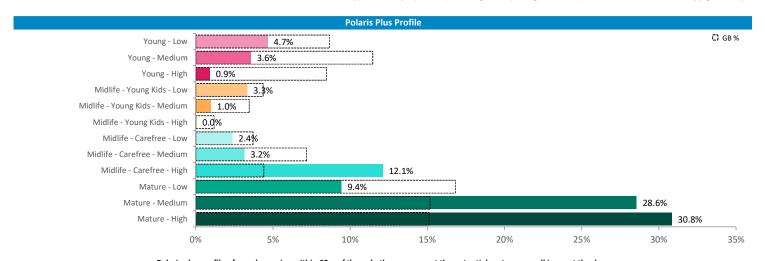




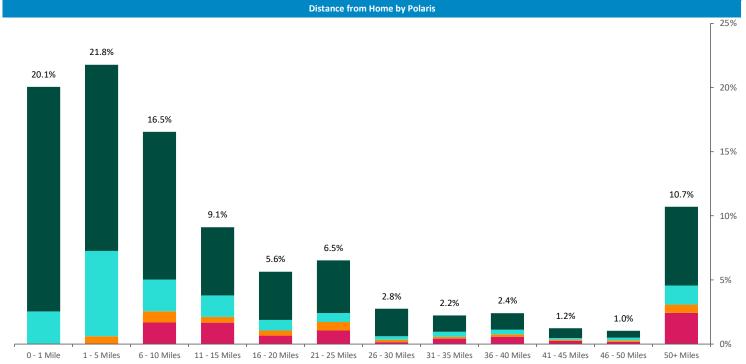
Mobile Data Summary - Shroppie Fly Audlem



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



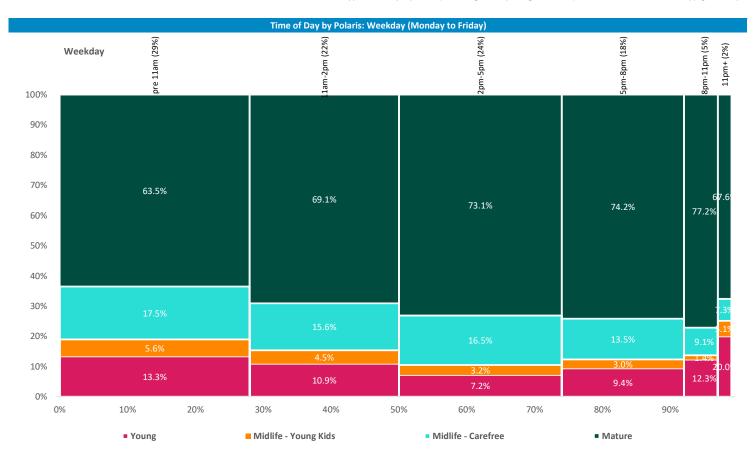
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

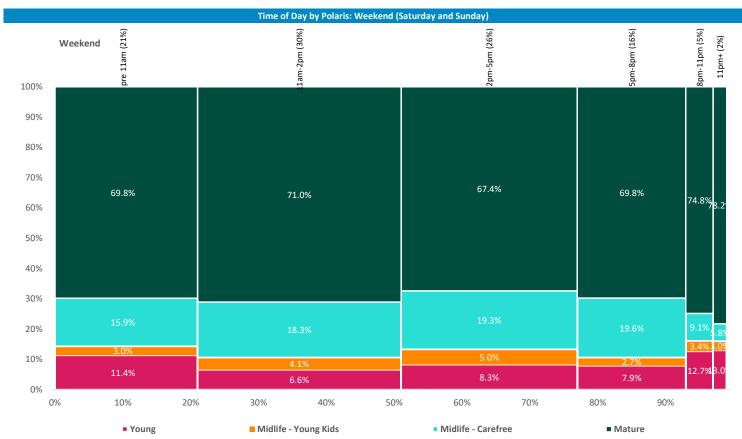


Mobile Data Summary - Shroppie Fly Audlem



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Time of day and busyness from within a 60m radius of the pub calculated using GPS data

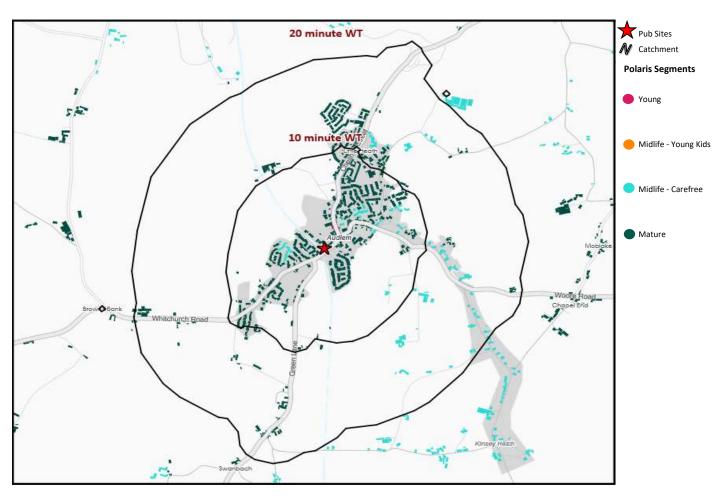




Polaris Summary - Shroppie Fly Audlem



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Polaris Profile by	Catchmont
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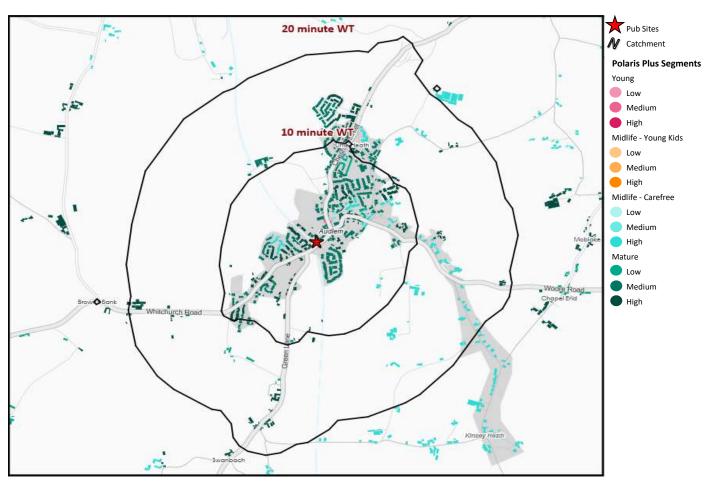
					*WT= Walktime	e, **DT= Drivetime
	P	opulation Cou	nt	Index vs GB average		
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young	9	9	9,282	3	2	40
Midlife - Young Kids	0	0	4,369	0	0	47
Midlife - Carefree	189	391	12,176	107	126	90
Mature	866	1,381	57,253	174	158	151
Not Private Households	56	182	2,121	381	706	190
Total	1,120	1,963	85,201			



Polaris Plus Summary - Shroppie Fly Audlem



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Polaris Plus Profile by Catchment

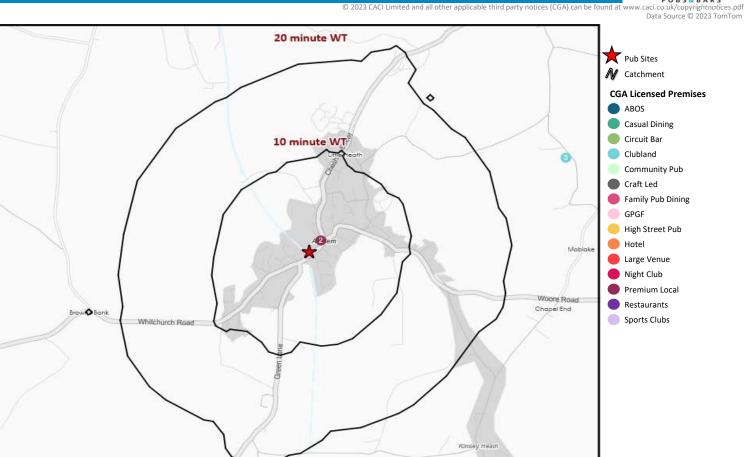
	*WT= Walktime, **DT= Drivetime						
	P	opulation Cou	nt	Index vs GB average			
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Young							
Low	0	0	2,893	0	0	35	
Medium	9	9	5,283	7	4	56	
High	0	0	1,106	0	0	19	
Midlife - Young Kids							
Low	0	0	3,504	0	0	75	
Medium	0	0	865	0	0	23	
High	0	0	0	0	0	0	
Midlife - Carefree							
Low	0	0	1,357	0	0	38	
Medium	12	12	3,349	15	9	55	
High	177	379	7,470		434	197	
Mature							
Low	45	58	12,803	29	22	109	
Medium	548	777	24,619	312	253	184	
High	273	546	19,831	163	186	155	
Not Private Households	56	182	2,121	381	706	190	
Total	1,120	1,963	85,201				



CGA Summary - Shroppie Fly Audlem



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	Nearest 20 Pubs							
Ref	. Name	Postcode	Operator	Segment	Distance (miles)			
0	Bridge Inn	CW 3 0DX	Marston's	Premium Local	0.0			
0	Shroppie Fly	CW 3 0DX	Star Pubs & Bars	GPGF	0.0			
2	Lord Combermere Hotel	CW 3 0AQ	Stonegate Pub Company	Premium Local	0.1			
3	Audlem Cricket Club	CW 3 0HS	Independent Free	Clubland	1.1			



Per Pub Analysis - Shroppie Fly Audlem



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	1,120	1,963	85,201
Number of Competition Pubs	3	4	134
Adults 18+ per Competition Pub	373	491	636

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	33	2.9%	36
Circuit Bar	0	4	0.4%	9
Community Pub	0	198	17.6%	92
Craft Led	0	1	0.1%	3
Great Pub Great Food	1	312	27.8%	157
High Street Pub	0	184	16.4%	89
Premium Local	2	320	28.6%	173

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	66	3.3%	42
Circuit Bar	0	5	0.3%	7
Community Pub	0	294	15.0%	78
Craft Led	0	1	0.1%	2
Great Pub Great Food	1	576	29.4%	166
High Street Pub	0	262	13.4%	72
Premium Local	2	564	28.7%	174

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	5	3,700	4.3%	54
Circuit Bar	15	2,011	2.4%	58
Community Pub	2	17,568	20.6%	108
Craft Led	0	1,146	1.3%	39
Great Pub Great Food	18	18,920	22.2%	126
High Street Pub	9	15,935	18.7%	101
Premium Local	34	19,094	22.4%	136



Glossary



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Category	Explanation
Population	The population count within the specified catchment
Gender	Counts of Males and Females within the specified catchment
	Affluence is based on the disposable income level of the group relative to its age level. CACI calculates disposable income as gross income minus essential outgoings. Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.
Affluence	Low: Count of population by Polaris Plus segments which are classified as Low Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1
	Medium: Count of population by Polaris Plus segments which are classified as Medium Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2
	High: Count of population by Polaris Plus segments which are classified as High Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3
Age Profile	Counts of residents by Age band
	Current year estimates, CACI Up to date demographics. Number of adults aged 16+
	Full-time: In full-time employment
	Part-time: In part-time employment
Economic Status	Self employed: In full-time or part-time employment, with or without employees
(16+)	Unemployed: Unemployed, not currently working but are actively seeking
	Retired: a person who has retired from a working or professional career
	Other: Includes long term sick, disabled, looking after home/family
Index vs GB Average	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100 means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than 100 means that you have a higher % of customers in your catchment area for that particular variable than you would expect compared to GB
Over GB Average	Index value is > 120
Around GB Average	Index value is between 80 - 120
Under GB Average	Index value is < 80
	Polaris Segmentation

Polaris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature	
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds	
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"	
Product needs	Aids being part of the group Helps me look good by standing out and making the right impression Energising Discovering new things Avoids bloating Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer	

Licensed Premises

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

Sparsity

