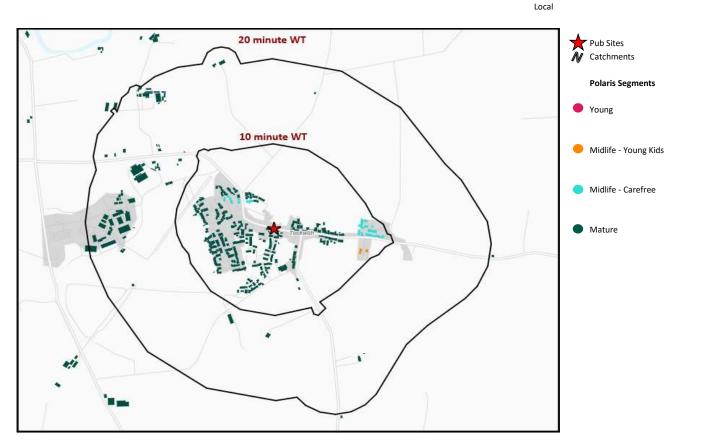


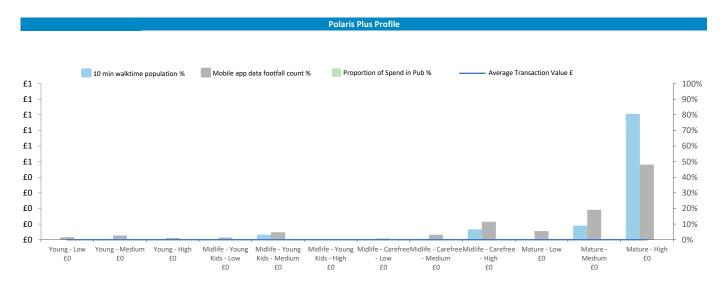
Catchment Summary - Spotted Ox Tockwith



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Ship To	Name	Postcode	Operator	Segment	Sparsity
626811	Spotted Ox Tockwith	YO26 7PY	Star Pubs & Bars	Premium	19





See the Glossary page for further information on the above variables





Catchment Summary - Spotted Ox Tockwith



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		Over GB Average Around GB Average			Catchment Size (Counts)					*WT= Walktir	·
	Under GB Av	_			10 min WT*	20 min V		nin DT**	10 min WT		* 20 min D1
	Population	on			1,633	1,633	9	3,957	30	9	21
									-	ults 18+ index is based	_
	Adults 18				1,299	1,299	7	5,637	29	9	22
	Competit				1	1		93	6	3	22
		+ per Competition	Pub		1,299	1,299		813	151	151	95
	% Adults	Likely to Drink			83.0%	83.0%	8	80.9%	109	109	106
	Low				0.0%	0.0%		.4.8%	0	0	45
Affluence	Medium				12.8%	12.8%		35.2%	34	34	92
ffluence does not include Not Pr	High				87.2%	87.2%	2	17.6%	320	320	174
indence does not include Not Pi	18-24				98	98		5,153	74	74	80
	25-34				146	146		9,127	67	67	73
Age Profile	35-44				198	198		1,225	92	92	90
	45-64				537	537		6,015	128	128	108
	65+				320	320	2	3,117	102	102	128
		600					30,000				
		500					25,000				
		400					20,000				
		300					15,000				
		200					10,000				
		100					5,000				
		0					c				
18-24 25-34	35-44 45-64	65+	18-24	25-34		5-64 65+		18-24	25-34	35-44 45-6	65+
■ 10) min WT*			2 0	min WT*				■ 20 mi	n DT**	

		Cat	chment Size (Cou	ınts)	Inc	lex vs GB Aver	age
		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Gender	Male	812 (50%)	812 (50%)	45,687 (49%)	102	102	99
Genuel	Female	821 (50%)	821 (50%)	48,270 (51%)	99	99	101
	Employed: Full-time	537 (40%)	537 (40%)	25,939 (33%)	117	117	96
	Employed: Part-time	167 (13%)	167 (13%)	10,037 (13%)	105	105	108
English Chatan	Self employed	141 (11%)	141 (11%)	7,796 (10%)	115	115	108
Economic Status (16+)	Unemployed	8 (1%)	8 (1%)	1,183 (2%)	22	22	55
(107)	Full-time student	21 (2%)	21 (2%)	1,196 (2%)	66	66	64
	Retired	321 (24%)	321 (24%)	22,090 (28%)	110	110	129
	Other	139 (10%)	139 (10%)	9,990 (13%)	60	60	73

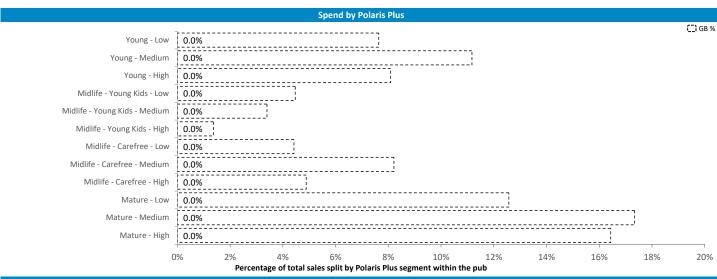
See the Glossary page for further information on the above variables

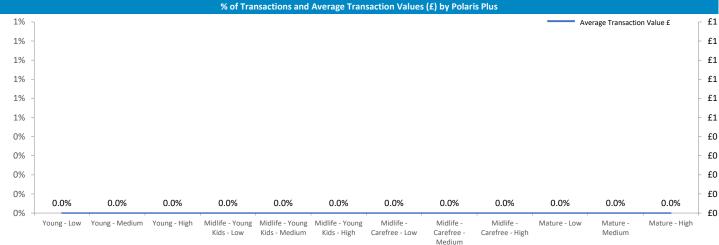


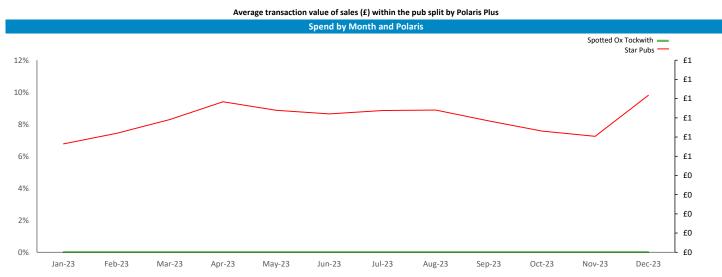
Transactional Data Summary - Spotted Ox Tockwith



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Seasonality of the spend split by month

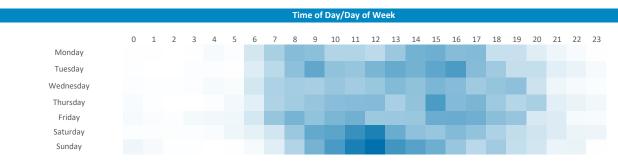




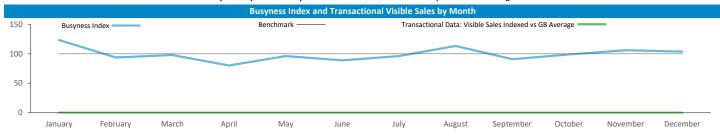
Mobile Data Summary - Spotted Ox Tockwith



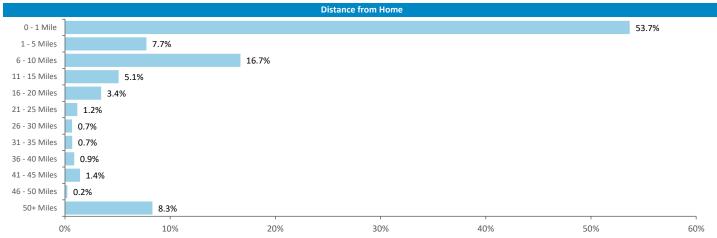
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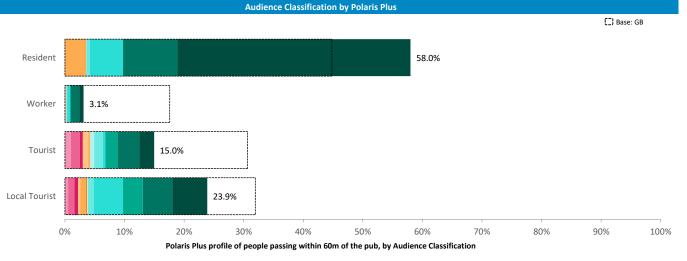
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

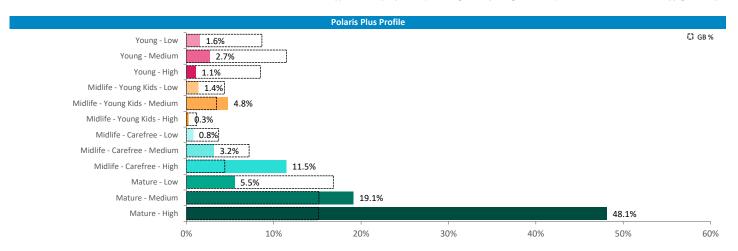




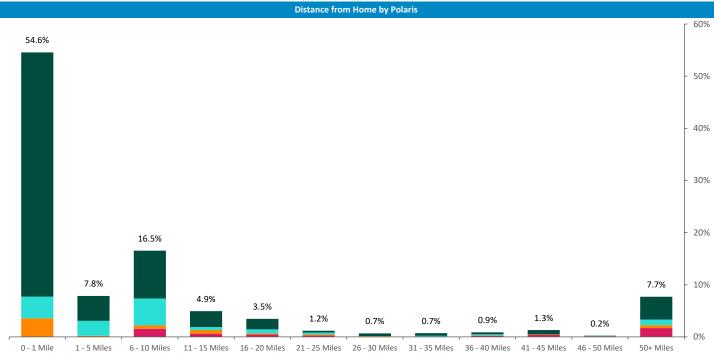
Mobile Data Summary - Spotted Ox Tockwith



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



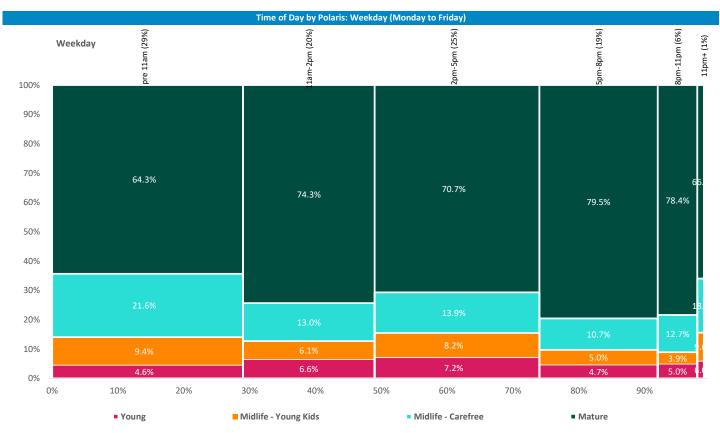
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

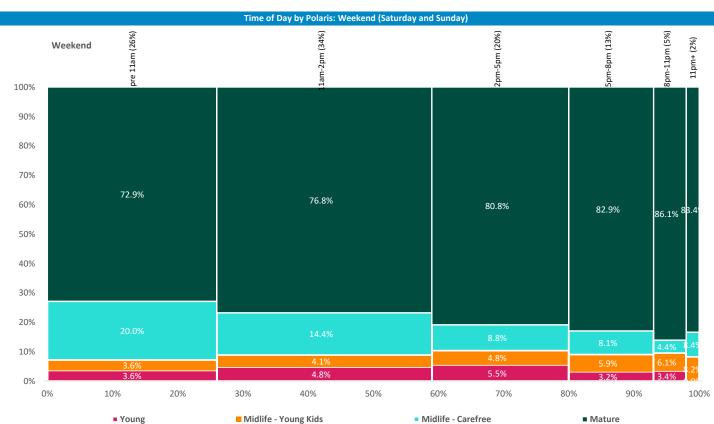


Mobile Data Summary - Spotted Ox Tockwith



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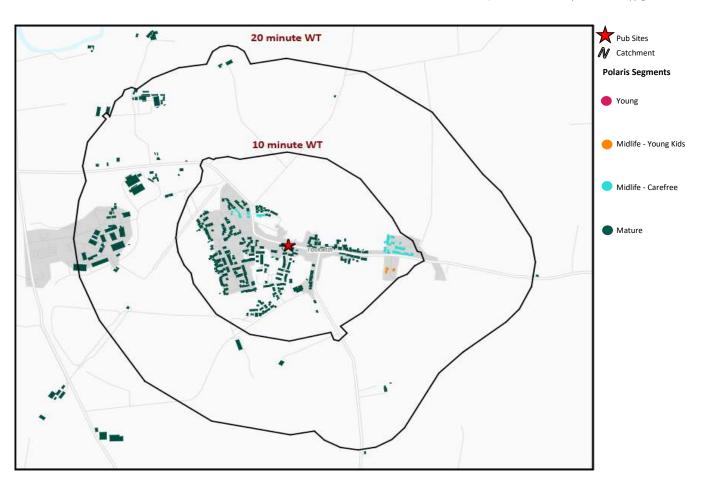




Polaris Summary - Spotted Ox Tockwith



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Polaris Profile by Catchment

	*WT= Walktime,	**DT=	Drivetime
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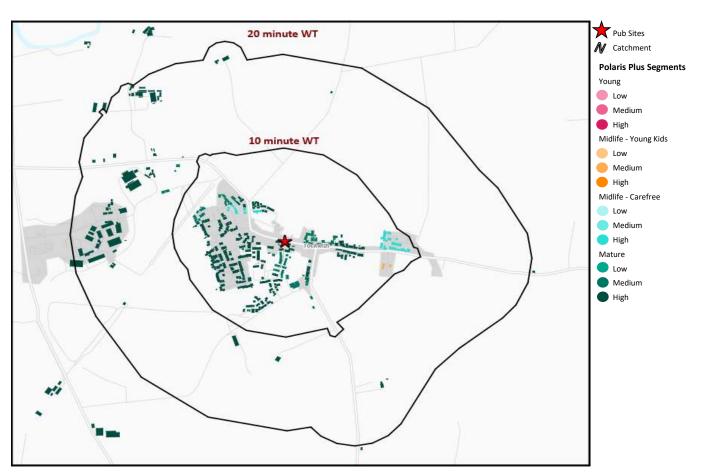
	Р	opulation Cou	nt	Inc	lex vs GB avera	age
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young	0	0	4,403	0	0	21
Midlife - Young Kids	42	42	3,691	30	30	45
Midlife - Carefree	93	93	16,052	45	45	134
Mature	1,164	1,164	49,640			148
Not Private Households	0	0	1,851	0	0	186
Total	1,299	1,299	75,637			



Polaris Plus Summary - Spotted Ox Tockwith



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Polaris Plus Profile by Catchment

*WT= Walktime, **DT= Drivetime

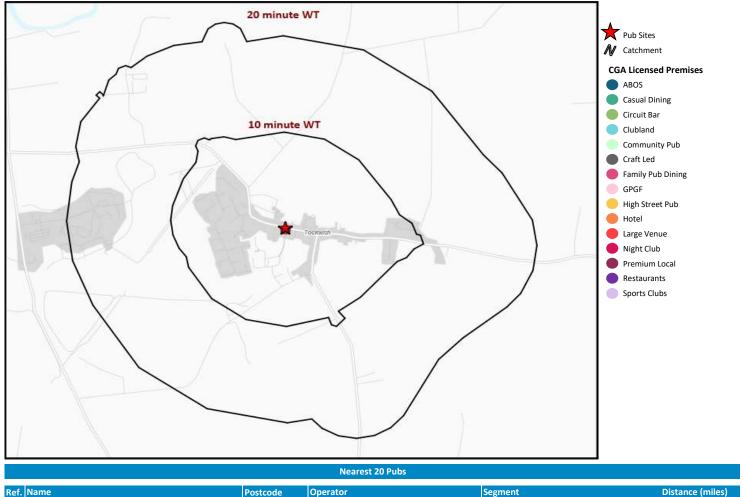
	Р	Population Count			lex vs GB avera	age
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young						
Low	0	0	732	0	0	10
Medium	0	0	2,418	0	0	29
High	0	0	1,253	0	0	25
Midlife - Young Kids						
Low	0	0	1,534	0	0	37
Medium	42	42	2,147	75	75	66
High	0	0	10	0	0	1
Midlife - Carefree						
Low	0	0	841	0	0	26
Medium	7	7	2,883	8	8	53
High	86	86	12,328	149	149	366
Mature						
Low	0	0	8,099	0	0	78
Medium	117	117	19,146	58	58	162
High	1,047	1,047	22,395	538	538	197
Not Private Households	0	0	1,851	0	0	186
Total	1,299	1,299	75,637			



CGA Summary - Spotted Ox Tockwith



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	Nearest 20 Pubs									
R	ef. Name	Postcode	Operator	Segment	Distance (miles)					
0	Spotted Ox	YO26 7PY	Star Pubs & Bars	Premium Local	0.0					



Per Pub Analysis - Spotted Ox Tockwith



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	1,299	1,299	75,637
Number of Competition Pubs	1	1	93
Adults 18+ per Competition Pub	1,299	1,299	813

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	89	6.9%	85
Circuit Bar	0	6	0.4%	11
Community Pub	0	48	3.7%	19
Craft Led	0	2	0.2%	5
Great Pub Great Food	0	586	45.1%	255
High Street Pub	0	43	3.3%	18
Premium Local	1	517	39.8%	241

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	89	6.9%	85
Circuit Bar	0	6	0.4%	11
Community Pub	0	48	3.7%	19
Craft Led	0	2	0.2%	5
Great Pub Great Food	0	586	45.1%	
High Street Pub	0	43	3.3%	18
Premium Local	1	517	39.8%	241

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	9	3,863	5.1%	63
Circuit Bar	11	1,246	1.6%	41
Community Pub	3	12,489	16.5%	86
Craft Led	0	720	1.0%	28
Great Pub Great Food	13	21,079	27.9%	158
High Street Pub	3	10,798	14.3%	77
Premium Local	20	19,867	26.3%	159



Glossary



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Category	Expla	anation						
Population	The	The population count within the specified catchment						
Gender	Cour	Counts of Males and Females within the specified catchment						
	CACI Esser	calculates disposable income as gro ntial outgoings are: Tax & national in	•	•				
Affluence		Count of population by Polaris Plus ris Plus Segments: 1.1, 2.1, 3.1, 4.1	segments which are classified as Low					
	Pola	ris Plus Segments: 1.2, 2.2, 3.2, 4.2	Plus segments which are classified as					
	Pola	ris Plus Segments: 1.3, 2.3, 3.3, 4.3	segments which are classified as Hig	h				
Age Profile	Cour	Counts of residents by Age band						
	Full-1	ent year estimates, CACI Up to date of time: In full-time employment time: In part-time employment	demographics. Number of adults aged	d 16+				
Economic Status			employment, with or without employ	005				
(16+)		nployed: Unemployed, not currently		ees				
		ed: a person who has retired from a						
		r: Includes long term sick, disabled,	9 1					
Index vs GB Average	mear 100 r	ns the catchment area is in line with	GB. Less than 100: there is a lower ca	ase % for a set of variables. An index of 100 itchment area % than the GB. Greater than that particular variable than you would				
Over GB Average	Inde	x value is > 120						
Around GB Average	Inde	x value is between 80 - 120						
Under GB Average	Inde	value is < 80						
		Polaris Seg	mentation					
Pol	aris is Heineken	's unique customer segmentation, w	hich is based on Lifestage, Energy Le	vels and Demand.				
Young		Midlife	Midlife	Mature				

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"
Product needs	Aids being part of the group Helps me look good by standing out and making the right impression Energising Discovering new things Avoids bloating Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer

Licensed Premises

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

Sparsity

Sparsity is a measure of how built-up the area is on a scale of 1-20, with 1 being the most built-up and 20 the least.

1 2 3 4 5 6 7 8 9 10 11 11 13 14 15 16 17 18 19 20

Metropolitan Large Urban Small Urban Rural