

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
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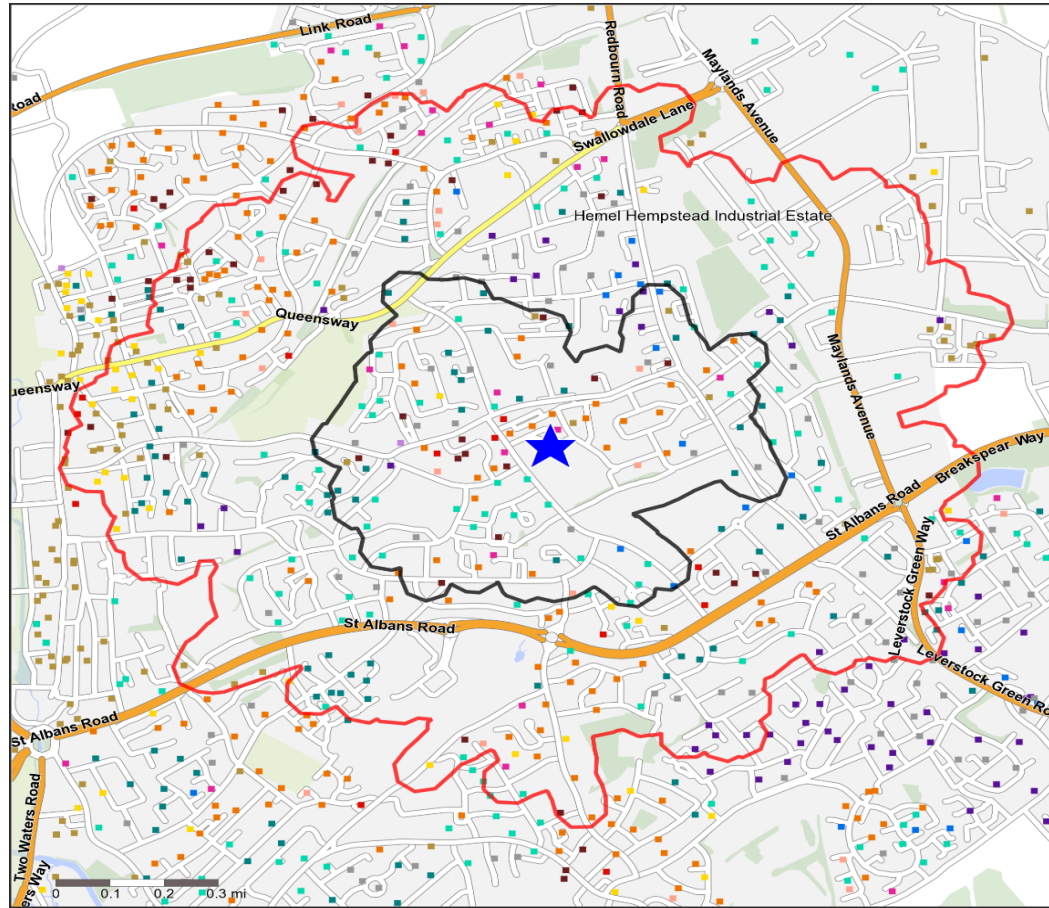
Number of Pubs	2	7	382
Catchment Adults 18+	4,454	16,710	504,559
Catchment Adults 18+ Per Pub	2,227	2,387	1,321
Populaton Projection 2018 to 2028 (% change)	8.26%	9.32%	10.50%

		10 Minute Walktime					20 Minute Walktime					20 Minute Drivetime		
Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index
1	High Street Pub	4,204	94.4	182	1	High Street Pub	15,308	91.6	177	1	Premium Local	324,446	64.3	124
2	Community Pub	2,627	59.0	127	2	Community Pub	10,147	60.7	130	2	High Street Pub	321,030	63.6	137
3	Premium Local	2,077	46.6	74	3	Premium Local	7,580	45.4	72	3	Great Pub Great Food	291,776	57.8	92
4	Great Pub Great Food	1,992	44.7	346	4	Great Pub Great Food	7,138	42.7	330	4	Bit of Style	217,830	43.2	334
5	Bit of Style	1,760	39.5	98	5	Bit of Style	5,908	35.4	88	5	Community Pub	178,882	35.5	88
6	Circuit Bar	325	7.3	27	6	Circuit Bar	2,196	13.1	49	6	Craft Led	80,877	16.0	60
7	Craft Led	193	4.3	42	7	Craft Led	981	5.9	57	7	Circuit Bar	64,900	12.9	125

	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Social Grade	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
AB	310	7.0	79	1,260	7.5	85	61,235	12.1	137
C1	512	11.5	94	2,110	12.6	103	65,555	13.0	106
C2	416	9.3	113	1,485	8.9	108	35,699	7.1	86
DE	465	10.4	101	1,745	10.4	101	39,138	7.8	75

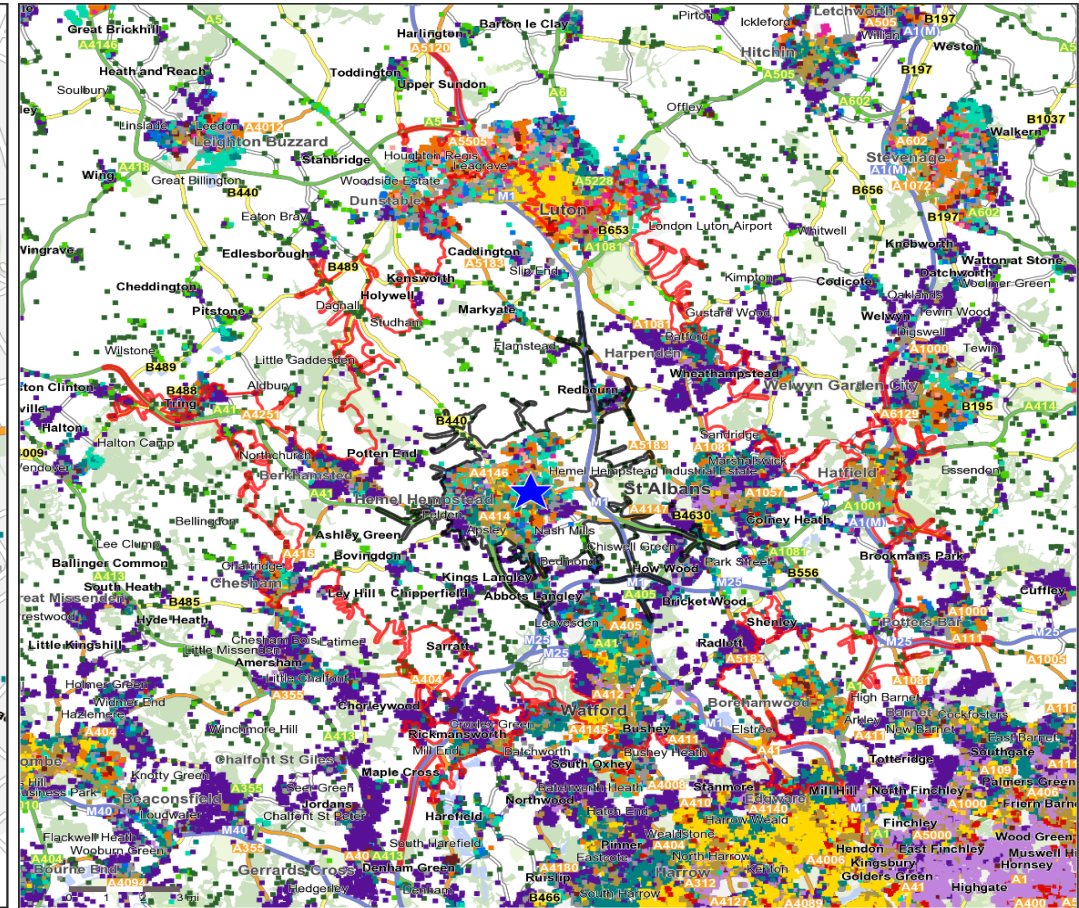
	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Affluence (Bands)	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Low (0-6)	1,312	29.5	89	4,455	26.7	80	84,547	16.8	51
Medium (7-13)	1,618	36.3	110	6,195	37.1	112	141,785	28.1	85
High (14-19)	1,661	37.3	131	6,121	36.6	129	264,604	52.4	184

Mosaic Groups in 10 and 20 Minute WT Catchment Areas

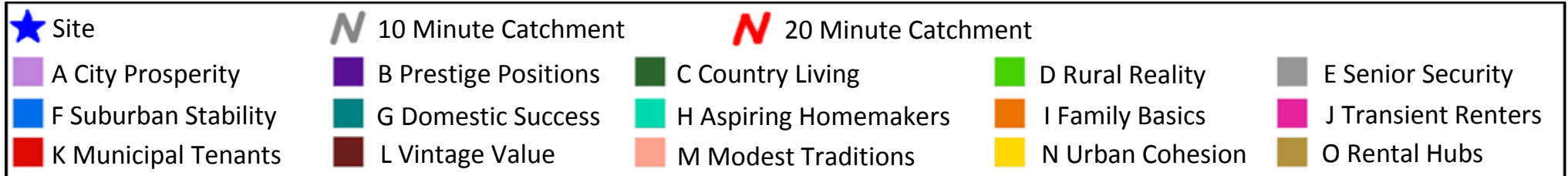


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Mosaic Groups in 10 and 20 Minute DT Catchment Area



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Adults 18+ by Mosaic Type in Each Catchment

			10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile			Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
A01	World-Class Wealth		0	0	0	310
A02	Uptown Elite		4	5	112	9,910
A03	Penthouse Chic		0	0	0	0
A04	Metro High-Flyers		0	0	0	2,077
B05	Premium Fortunes		0	0	1,015	30,704
B06	Diamond Days		0	196	2,434	23,741
B07	Alpha Families		11	69	1,984	20,418
B08	Bank of Mum and Dad		46	284	2,109	11,278
B09	Empty-Nest Adventure		0	19	653	2,493
C10	Wealthy Landowners		0	0	572	6,520
C11	Rural Vogue		0	0	64	533
C12	Scattered Homesteads		0	0	0	2
C13	Village Retirement		0	0	64	1,531
D14	Satellite Settlers		0	0	100	3,340
D15	Local Focus		0	0	0	387
D16	Outlying Seniors		0	0	0	455
D17	Far-Flung Outposts		0	0	0	0
E18	Legacy Elders		257	920	3,474	19,286
E19	Bungalow Heaven		41	41	241	2,428
E20	Classic Grandparents		57	200	778	3,411
E21	Solo Retirees		38	454	2,846	10,750
F22	Boomerang Boarders		0	94	376	2,948
F23	Family Ties		68	195	1,625	6,490
F24	Fledgling Free		0	0	22	58
F25	Dependable Me		19	65	416	1,721
G26	Cafés and Catchments		88	481	4,127	48,520
G27	Thriving Independence		500	1,771	7,600	38,340
G28	Modern Parents		0	0	73	496
G29	Mid-Career Convention		0	0	342	4,254
H30	Primary Ambitions		1,056	3,014	11,042	28,954
H31	Affordable Fringe		6	13	95	568
H32	First-Rung Futures		2	68	207	2,213
H33	Contemporary Starts		0	14	598	4,409
H34	New Foundations		0	77	782	2,922
H35	Flying Solo		87	185	613	3,919

			10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile			Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
I36	Solid Economy		1,096	3,625	12,896	37,428
I37	Budget Generations		0	0	0	1,431
I38	Economical Families		0	0	0	760
I39	Families on a Budget		0	0	0	1,279
J40	Value Rentals		0	0	0	72
J41	Youthful Endeavours		31	71	175	517
J42	Midlife Renters		115	302	1,675	5,830
J43	Renting Rooms		21	38	38	5,129
K44	Inner City Stalwarts		0	0	8	1,571
K45	City Diversity		20	20	158	1,821
K46	High Rise Residents		0	0	0	1,203
K47	Single Essentials		81	434	1,197	3,311
K48	Mature Workers		0	0	0	61
L49	Flatlet Seniors		48	212	636	1,751
L50	Pocket Pensions		326	517	1,033	4,047
L51	Retirement Communities		21	127	702	7,129
L52	Estate Veterans		71	353	845	1,960
L53	Seasoned Survivors		0	15	59	476
M54	Down-to-Earth Owners		0	9	12	24
M55	Back with the Folks		139	370	1,284	3,267
M56	Self Supporters		20	149	381	620
N57	Community Elders		13	198	514	12,896
N58	Culture & Comfort		0	27	75	11,906
N59	Large Family Living		0	0	0	8,237
N60	Ageing Access		24	401	998	5,779
O61	Career Builders		23	273	4,533	35,494
O62	Central Pulse		0	4	1,173	5,208
O63	Flexible Workforce		0	17	306	14,251
O64	Bus-Route Renters		124	1,327	3,634	11,669
O65	Learners & Earners		0	0	0	12,938
O66	Student Scene		0	0	0	3,544
U99	Unclassified		0	57	144	7,566
Total			4,453	16,711	76,840	504,561

Top 3 Mosaic Types in a 20 Minute Walktime

1. I36 Solid Economy

Stable families with children, renting higher value homes from social landlords



- Families with children
- Renting from social landlord
- Pockets of social housing
- Lower wage service roles
- Relatively stable finances
- Small bills can be a struggle

2. H30 Primary Ambitions

Families with school-age children, who have bought the best house they can afford within popular neighbourhoods



- Cohabiting couples with children
- Aged 26-45
- Good household incomes
- Own with a mortgage
- 2 or 3 bedroom terraces or semis
- Family neighbourhoods

3. G27 Thriving Independence

Well-qualified older singles with incomes from successful professional careers in good quality housing



- Singles and cohabittees 36+
- Family neighbourhoods
- Middle managers
- Large outstanding mortgage
- Comfortable income
- Moderate use of Internet

Top 3 Mosaic Types in a 20 Minute Drivetime

1. G26 Cafés and Catchments

Affluent families with growing children living in upmarket housing in city environs



- Professional couples with kids
- Good income
- Pleasant family homes
- Attractive city suburbs
- Proximity to jobs and entertainment
- Most likely to have children 12-17

2. G27 Thriving Independence

Well-qualified older singles with incomes from successful professional careers in good quality housing



- Singles and cohabittees 36+
- Family neighbourhoods
- Middle managers
- Large outstanding mortgage
- Comfortable income
- Moderate use of Internet

3. I36 Solid Economy

Stable families with children, renting higher value homes from social landlords



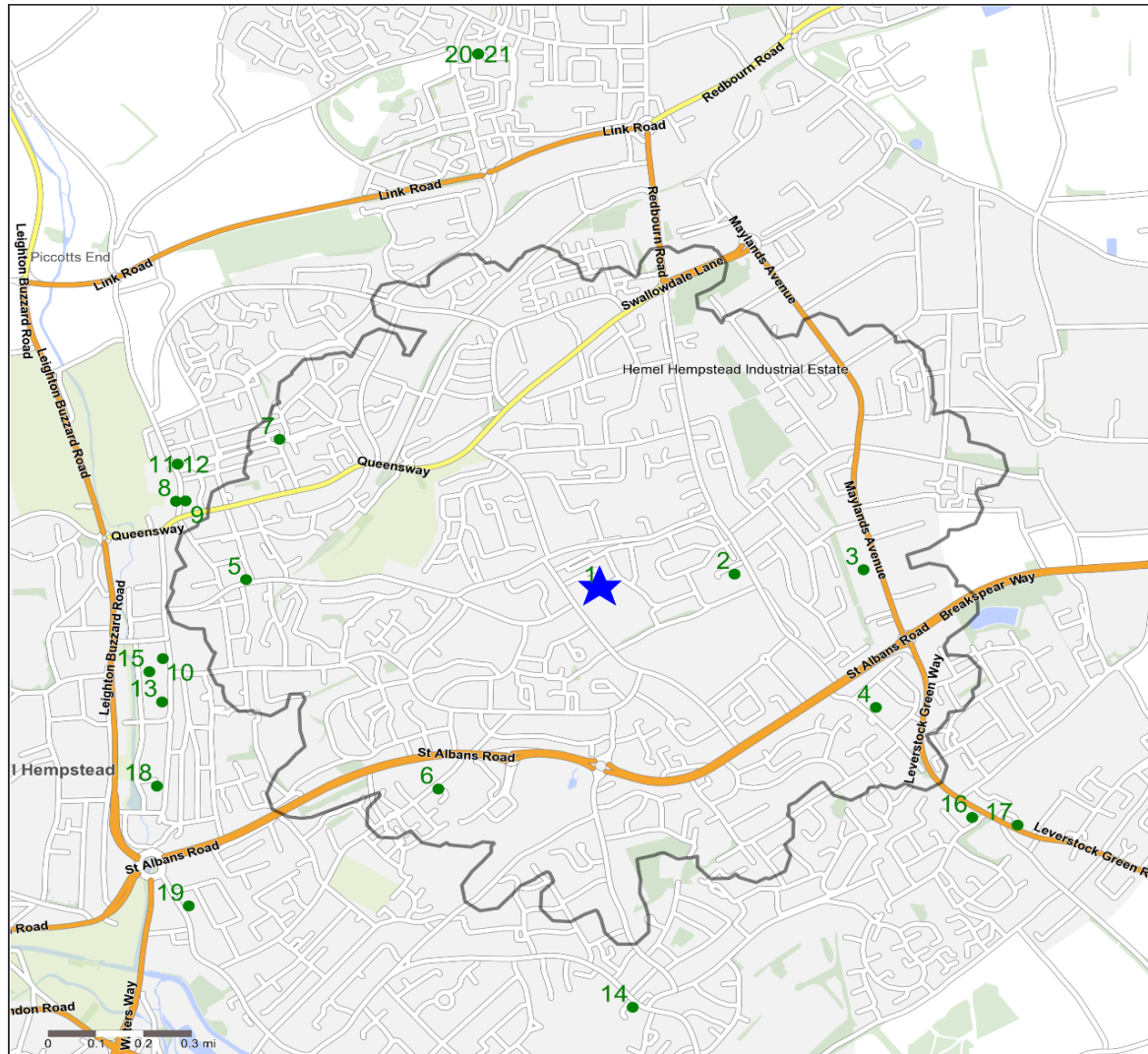
- Families with children
- Renting from social landlord
- Pockets of social housing
- Lower wage service roles
- Relatively stable finances
- Small bills can be a struggle

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

	20 Minute Walktime											
	High				Medium				Low			
Activity Group Structure	Target Customers	% of Population	Index		Target Customers	% of Population	Index		Target Customers	% of Population	Index	
Female: Alone, Pair or Group	6,557	39.2	130	<div><div></div></div>	4,019	24.1	147	<div><div></div></div>	6,077	36.4	70	<div><div></div></div>
Male: Alone	3,687	22.1	74	<div><div></div></div>	2,482	14.9	95	<div><div></div></div>	10,484	62.7	118	<div><div></div></div>
Male: Group	3,616	21.6	95	<div><div></div></div>	4,737	28.3	108	<div><div></div></div>	8,301	49.7	100	<div><div></div></div>
Male: Pair	4,370	26.2	100	<div><div></div></div>	1,065	6.4	42	<div><div></div></div>	11,218	67.1	117	<div><div></div></div>
Mixed Sex: Group	3,361	20.1	88	<div><div></div></div>	7,595	45.5	142	<div><div></div></div>	5,696	34.1	78	<div><div></div></div>
Mixed Sex: Pair	2,788	16.7	71	<div><div></div></div>	8,683	52.0	160	<div><div></div></div>	5,182	31.0	73	<div><div></div></div>
With Children	5,834	34.9	121	<div><div></div></div>	4,001	23.9	142	<div><div></div></div>	6,817	40.8	77	<div><div></div></div>
Unknown	4,492	26.9	82	<div><div></div></div>	6,818	40.8	228	<div><div></div></div>	5,343	32.0	67	<div><div></div></div>
For Eating:												
Upmarket	6,698	40.1	131	<div><div></div></div>	6,590	39.4	189	<div><div></div></div>	3,365	20.1	43	<div><div></div></div>
Midmarket	7,478	44.8	130	<div><div></div></div>	3,885	23.2	258	<div><div></div></div>	5,290	31.7	57	<div><div></div></div>
Downmarket	5,286	31.6	142	<div><div></div></div>	5,955	35.6	102	<div><div></div></div>	5,412	32.4	78	<div><div></div></div>
For Drinking (monthly spend):												
Nothing	8,838	52.9	175	<div><div></div></div>	2,603	15.6	66	<div><div></div></div>	5,212	31.2	70	<div><div></div></div>
Low (less than £10)	5,469	32.7	110	<div><div></div></div>	5,369	32.1	137	<div><div></div></div>	5,815	34.8	77	<div><div></div></div>
Medium (Between £10 and £40)	5,473	32.8	107	<div><div></div></div>	1,695	10.1	57	<div><div></div></div>	9,485	56.8	113	<div><div></div></div>
High (Greater than £40)	5,156	30.9	119	<div><div></div></div>	3,514	21.0	102	<div><div></div></div>	7,983	47.8	91	<div><div></div></div>

Activity Group Structure	20 Minute Drivetime								
	High			Medium			Low		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Female: Alone, Pair or Group	137,369	27.2	90	106,272	21.1	129	253,351	50.2	96
Male: Alone	97,620	19.3	65	97,903	19.4	124	301,470	59.7	112
Male: Group	107,813	21.4	93	95,174	18.9	72	294,005	58.3	117
Male: Pair	108,066	21.4	82	39,563	7.8	51	349,363	69.2	121
Mixed Sex: Group	107,295	21.3	93	117,716	23.3	73	271,982	53.9	123
Mixed Sex: Pair	76,671	15.2	65	180,349	35.7	110	239,973	47.6	111
With Children	106,661	21.1	73	86,440	17.1	102	303,891	60.2	114
Unknown	133,532	26.5	81	154,542	30.6	171	208,918	41.4	86
For Eating:									
Upmarket	227,139	45.0	147	139,601	27.7	133	130,252	25.8	55
Midmarket	244,506	48.5	141	55,130	10.9	121	197,357	39.1	71
Downmarket	77,843	15.4	69	108,058	21.4	61	311,092	61.7	148
For Drinking (monthly spend):									
Nothing	121,019	24.0	79	102,111	20.2	86	273,863	54.3	121
Low (less than £10)	167,969	33.3	112	77,570	15.4	65	251,454	49.8	110
Medium (Between £10 and £40)	217,362	43.1	141	93,811	18.6	104	185,819	36.8	73
High (Greater than £40)	193,046	38.3	148	131,166	26.0	127	172,781	34.2	65

Competitor Map



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Top 20 Nearest Competitors

Order	Outlet Name	Operator	Walktime From Site (Minutes)	Drivetime from Site (Minutes)
1	Jubilee Adeyfield, HP 2 4EW	Star Pubs & Bars	0.0	0.3
2	Crabtree, HP 2 4HG	Mitchells & Butlers	9.4	2.1
3	Toby Carvery, HP 2 4SQ	Mitchells & Butlers	16.3	3.7
4	Plough & Dragon, HP 3 8PR	Wells and Youngs	16.3	3.7
5	Midland Hotel, HP 2 5BH	Greene King	16.9	2.6
6	Pommel Horse, HP 2 4JW	Greene King	17.5	3.1
7	Old Bell Gate, HP 2 5HY	Ei Group	19.6	3.3
8	White Hart, HP 1 3AE	Save Investments	22.0	3.6
9	Rose & Crown, HP 1 3AA	Ei Group	22.0	3.7
10	Full House, HP 1 1EZ	Wetherspoon	22.6	3.8
11	Old Bell, HP 1 3AF	Greene King	23.5	4.0
12	Olde Kings Arms, HP 1 3AF	Wells and Youngs	23.5	4.0
13	Finlays Pub, HP 1 1BA	Independent Free	23.8	4.4
14	Greenacres Tavern, HP 3 9LZ	Wellington	24.4	3.9
15	Function Rooms, HP 1 1ET	Independent Free	24.7	4.0
16	Green Man, HP 3 8QE	Stonegate Pub Company	24.7	4.4
17	Leather Bottle, HP 3 8QQ	Greene King	25.7	4.5
18	Cappuccio, HP 1 1BJ	Independent Free	28.4	4.9
19	Queens Head, HP 3 9HL	Punch Pub Company	28.7	4.2
20	Greenacres li, HP 2 6BJ	Star Pubs & Bars	32.6	5.2