

Pub Catchment Report - DE74 2QJ



| Per Pub Analysis | 10 Minute WT Catchment | 20 Minute WT Catchment | 20 Minute DT Catchment |
|--|------------------------|------------------------|------------------------|
| Number of Pubs | 1 | 1 | 328 |
| Catchment Adults 18+ | 521 | 539 | 327,494 |
| Catchment Adults 18+ Per Pub | 521 | 539 | 998 |
| Populaton Projection 2018 to 2028 (% change) | 5.65% | 5.77% | 6.61% |

| | | 10 | 0 Minute Wa | alktime | | | 20 Minute Walktime | | | | | | 20 Minute Drivetime | | |
|------|----------------------|---------------------|--------------------|---------|------|----------------------|---------------------|--------------------|-------|---|------|----------------------|---------------------|--------------------|-------|
| Rank | Туре | Target Customers | % of Population | Index | Rank | Туре | Target Customers | % of Population | Index | ¢ | Rank | Туре | Target Customers | % of Population | Index |
| 1 | Great Pub Great Food | 521 | 100.0 | 193 | 1 | Great Pub Great Food | 539 | 100.0 | 193 | | 1 | High Street Pub | 235,768 | 72.0 | 139 |
| 2 | Premium Local | 521 | 100.0 | 215 | 2 | Premium Local | 539 | 100.0 | 215 | | 2 | Community Pub | 186,681 | 57.0 | 122 |
| 3 | Bit of Style | 0 | 0.0 | 0 | 3 | Bit of Style | 0 | 0.0 | 0 | | 3 | Premium Local | 173,554 | 53.0 | 84 |
| 4 | Circuit Bar | 0 | 0.0 | 0 | 4 | Circuit Bar | 0 | 0.0 | 0 | | 4 | Great Pub Great Food | 121,035 | 37.0 | 286 |
| 5 | Community Pub | 0 | 0.0 | 0 | 5 | Community Pub | 0 | 0.0 | 0 | | 5 | Bit of Style | 78,487 | 24.0 | 59 |
| 6 | Craft Led | 0 | 0.0 | 0 | 6 | Craft Led | 0 | 0.0 | 0 | | 6 | Circuit Bar | 50,979 | 15.6 | 58 |
| 7 | High Street Pub | 0 | 0.0 | 0 | 7 | High Street Pub | 0 | 0.0 | 0 | | 7 | Craft Led | 34,202 | 10.4 | 101 |



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| | 10 | Minute WT (| Catchment | 2 | 0 Minute W | T Catchment | | 20 Minute DT Catchment | | | |
|--------------|---------------------|--------------------|-----------|---------------------|--------------------|-------------|----|------------------------|--------------------|-----|-----|
| Social Grade | Target Customers | % of Population | Index | Target Customers | % of Population | Inde | ex | Target Customers | % of Population | Ind | lex |
| АВ | 71 | 13.6 | 154 | 73 | 13.5 | 153 | | 27,916 | 8.5 | 96 | |
| C1 | 59 | 11.3 | 92 | 60 | 11.1 | 91 | | 37,578 | 11.5 | 94 | l l |
| C2 | 31 | 6.0 | 72 | 32 | 5.9 | 72 | | 27,803 | 8.5 | 103 | |
| DE | 22 | 4.2 | 41 | 23 | 4.3 | 41 | | 31,071 | 9.5 | 92 | l. |

| | 10 | 10 Minute WT Catchment | | | | 20 Minute WT Catchment | | | | 20 Minute DT Catchment | | | |
|-------------------|---------------------|------------------------|-----|-------|---------------------|------------------------|-----|-------|---------------------|------------------------|-----|------|--|
| Affluence (Bands) | Target Customers | % of Population | | Index | Target Customers | % of Population | | Index | Target Customers | % of Population | | ndex | |
| Low (0-6) | 20 | 3.8 | 12 | | 21 | 3.9 | 12 | | 117,633 | 35.9 | 108 | | |
| Medium (7-13) | 152 | 29.2 | 88 | Į | 156 | 28.9 | 87 | | 117,541 | 35.9 | 108 | | |
| High (14-19) | 317 | 60.8 | 214 | | 329 | 61.0 | 215 | | 60,257 | 18.4 | 65 | | |

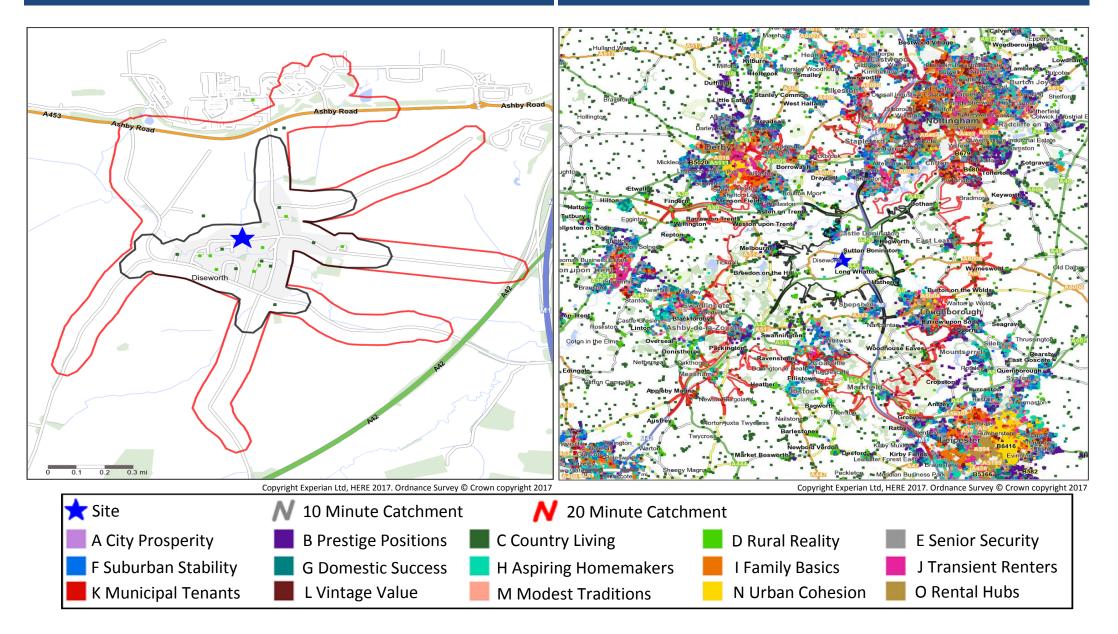


Catchment Mosaic Groups



Mosaic Groups in 10 and 20 Minute WT Catchment Areas

Mosaic Groups in 10 and 20 Minute DT Catchment Area





Adults 18+ by Mosaic Type in Each Catchment



| | | | 10 Minute WT | 20 Minute WT | 10 Minute DT | 20 Minute DT |
|------|---------|-----------------------|-----------------|-----------------|-----------------|-----------------|
| Mosa | aic Typ | e Profile | Catchment | Catchment | Catchment | Catchment |
| | | | Adults 18+ | Adults 18+ | Adults 18+ | Adults 18+ |
| | A01 | World-Class Wealth | 0 | 0 | 0 | 0 |
| | A02 | Uptown Elite | 0 | 0 | 0 | 47 |
| | A03 | Penthouse Chic | 0 | 0 | 0 | 0 |
| | A04 | Metro High-Flyers | 0 | 0 | 0 | 0 |
| | B05 | Premium Fortunes | 0 | 0 | 14 | 595 |
| | B06 | Diamond Days | 0 | 0 | 34 | 2,200 |
| | B07 | Alpha Families | 0 | 0 | 214 | 4,116 |
| | B08 | Bank of Mum and Dad | 0 | 0 | 262 | 4,443 |
| | B09 | Empty-Nest Adventure | 0 | 0 | 636 | 12,522 |
| | C10 | Wealthy Landowners | 11 | 12 | 565 | 4,209 |
| | C11 | Rural Vogue | 0 | 0 | 120 | 1,402 |
| | C12 | Scattered Homesteads | 0 | 0 | 15 | 136 |
| | C13 | Village Retirement | 354 | 367 | 967 | 6,121 |
| | D14 | Satellite Settlers | 155 | 159 | 2,618 | 10,758 |
| | D15 | Local Focus | 0 | 0 | 438 | 2,338 |
| | D16 | Outlying Seniors | 0 | 0 | 453 | 1,969 |
| | D17 | Far-Flung Outposts | 0 | 0 | 0 | 0 |
| | E18 | Legacy Elders | 0 | 0 | 30 | 7,023 |
| | E19 | Bungalow Heaven | 0 | 0 | 341 | 12,559 |
| | E20 | Classic Grandparents | 0 | 0 | 24 | 7,490 |
| | E21 | Solo Retirees | 0 | 0 | 0 | 5,760 |
| | F22 | Boomerang Boarders | 0 | 0 | 234 | 9,298 |
| | F23 | Family Ties | 0 | 0 | 27 | 1,629 |
| | F24 | Fledgling Free | 0 | 0 | 730 | 12,547 |
| | F25 | Dependable Me | 0 | 0 | 714 | 12,291 |
| | G26 | Cafés and Catchments | 0 | 0 | 0 | 257 |
| | G27 | Thriving Independence | 0 | 0 | 23 | 5,086 |
| | G28 | Modern Parents | 0 | 0 | 226 | 9,079 |
| | G29 | Mid-Career Convention | 0 | 0 | 1,182 | 11,819 |
| | H30 | Primary Ambitions | 0 | 0 | 0 | 2,471 |
| | H31 | Affordable Fringe | 0 | 0 | 234 | 14,814 |
| | H32 | First-Rung Futures | 0 | 0 | 483 | 14,209 |
| | H33 | Contemporary Starts | 0 | 0 | 1,254 | 11,648 |
| | H34 | New Foundations | 0 | 0 | 84 | 1,454 |
| | H35 | Flying Solo | 0 | 0 | 816 | 3,371 |

| | | | 10 Minute WT | 20 Minute WT | 10 Minute DT | 20 Minute DT |
|--------|---------|------------------------|-----------------|-----------------|-----------------|-----------------|
| Mosai | c Type | Profile | Catchment | Catchment | Catchment | Catchment |
| in osu | e i ype | | Adults 18+ | Adults 18+ | Adults 18+ | Adults 18+ |
| | 136 | Solid Economy | 0 | 0 | 0 | 2,927 |
| | 137 | Budget Generations | 0 | 0 | 247 | 7,291 |
| | 138 | Economical Families | 0 | 0 | 0 | 10,535 |
| | 139 | Families on a Budget | 0 | 0 | 0 | 9,335 |
| | J40 | Value Rentals | 0 | 0 | 0 | 5,178 |
| | J41 | Youthful Endeavours | 0 | 0 | 13 | 3,605 |
| | J42 | Midlife Renters | 0 | 0 | 415 | 11,206 |
| | J43 | Renting Rooms | 0 | 0 | 0 | 6,311 |
| | K44 | Inner City Stalwarts | 0 | 0 | 0 | 0 |
| | K45 | City Diversity | 0 | 0 | 0 | 0 |
| | K46 | High Rise Residents | 0 | 0 | 0 | 158 |
| | K47 | Single Essentials | 0 | 0 | 0 | 2,754 |
| | K48 | Mature Workers | 0 | 0 | 0 | 2,376 |
| | L49 | Flatlet Seniors | 0 | 0 | 0 | 3,132 |
| | L50 | Pocket Pensions | 0 | 0 | 285 | 6,475 |
| | L51 | Retirement Communities | 0 | 0 | 13 | 1,225 |
| | L52 | Estate Veterans | 0 | 0 | 0 | 4,209 |
| | L53 | Seasoned Survivors | 0 | 0 | 0 | 5,760 |
| | M54 | Down-to-Earth Owners | 0 | 0 | 53 | 5,677 |
| | M55 | Back with the Folks | 0 | 0 | 44 | 6,737 |
| | M56 | Self Supporters | 0 | 0 | 76 | 11,476 |
| | N57 | Community Elders | 0 | 0 | 0 | 76 |
| | N58 | Culture & Comfort | 0 | 0 | 0 | 197 |
| | N59 | Large Family Living | 0 | 0 | 0 | 504 |
| | N60 | Ageing Access | 0 | 0 | 0 | 1,074 |
| | 061 | Career Builders | 0 | 0 | 19 | 2,093 |
| | 062 | Central Pulse | 0 | 0 | 0 | 534 |
| | 063 | Flexible Workforce | 0 | 0 | 0 | 313 |
| | 064 | Bus-Route Renters | 0 | 0 | 131 | 2,163 |
| | 065 | Learners & Earners | 0 | 0 | 149 | 5,346 |
| | 066 | Student Scene | 0 | 0 | 0 | 5,581 |
| | U99 | Unclassified | 0 | 0 | 0 | 9,584 |
| | | Tota | il 520 | 538 | 14,183 | 327,493 |





Top 3 Mosaic Types in a 20 Minute Walktime

1. C13 Village Retirement

Retirees enjoying pleasant village locations with amenities to service their social and practical needs



- Retired couples and singles
- Larger village location
- Like to be self-sufficient
- Enjoy UK holidays
- Most likely to play cricket and golf
- Often prefer post for communications

2. D14 Satellite Settlers

Mature households living in developments around larger villages with good transport links



- Mature households
- Live in larger villages
- Close to transport links
- Own pleasant homes
- Online groceries
- Try to reduce water used in home

3. C10 Wealthy Landowners

Prosperous owners of country houses including affluent families, successful farmers and second-home owners



- High value large detached homes
- Rural locations
- Own several cars
- Most likely to own a horse
- Mature married couples
- Own both PC and laptop

Top 3 Mosaic Types in a 20 Minute Drivetime

1. H31 Affordable Fringe

Settled families with children, owning modest 3-bed semis in areas where there's more house for less money



- Married couples in 30s or 40s
- Have lived there 5 years or more
- Own semis in affordable suburbs
- School age children
- Many in receipt of Tax Credits
- Most likely to have small pets

2. H32 First-Rung Futures

Young owners settling into the affordable homes they have bought in established suburbs



- Younger couples and singles
- Own 2 or 3 bed semis and terraces
- Affordable suburbs
- Have lived there under 4 years
- Buy and sell on eBay
- Photo messaging on mobiles

3. E19 Bungalow Haven

Peace-seeking seniors appreciating the calm of bungalow estates designed for the older owners



- Elderly couples and singles
- Own their bungalow outright
- Neighbourhoods of elderly people
- May research online
- Like buying in store
- Pre-pay mobiles, low spend

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

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Pubs & Leisure: Attitudinal Profiles



| | | 20 Minute Walktime | | | | | | | | | | | |
|-------------------------------|---------------------|--------------------|-----|-------|---------------------|--------------------|-----|------|---------------------|--------------------|-----|------|--|
| | | High | | | | Medium | | | | Low | | | |
| Activity Group Structure | Target Customers | % of Population | | Index | Target Customers | % of Population | | ndex | Target Customers | % of Population | | ndex | |
| Female: Alone, Pair or Group | 0 | 0.0 | 0 | | 159 | 29.5 | 180 | | 379 | 70.3 | 135 | | |
| Male: Alone | 0 | 0.0 | 0 | | 0 | 0.0 | 0 | | 539 | 100.0 | 188 | | |
| Male: Group | 0 | 0.0 | 0 | | 367 | 68.1 | 260 | | 171 | 31.7 | 64 | | |
| Male: Pair | 0 | 0.0 | 0 | | 0 | 0.0 | 0 | | 539 | 100.0 | 174 | | |
| Mixed Sex: Group | 0 | 0.0 | 0 | | 527 | 97.8 | 306 | | 12 | 2.2 | 5 | | |
| Mixed Sex: Pair | 159 | 29.5 | 126 | | 367 | 68.1 | 209 | | 12 | 2.2 | 5 | | |
| With Children | 0 | 0.0 | 0 | | 0 | 0.0 | 0 | | 539 | 100.0 | 189 | | |
| Unknown | 159 | 29.5 | 90 | | 0 | 0.0 | 0 | | 379 | 70.3 | 147 | | |
| For Eating: | | | | | | | | | | | | | |
| Upmarket | 0 | 0.0 | 0 | | 0 | 0.0 | 0 | | 539 | 100.0 | 212 | | |
| Midmarket | 0 | 0.0 | 0 | | 0 | 0.0 | 0 | | 539 | 100.0 | 181 | | |
| Downmarket | 0 | 0.0 | 0 | | 0 | 0.0 | 0 | | 539 | 100.0 | 240 | | |
| For Drinking (monthly spend): | | | | | | | | | | | | | |
| Nothing | 0 | 0.0 | 0 | | 0 | 0.0 | 0 | | 539 | 100.0 | 223 | | |
| Low (less than £10) | 367 | 68.1 | 228 | | 159 | 29.5 | 126 | | 12 | 2.2 | 5 | | |
| Medium (Between £10 and £40) | 0 | 0.0 | 0 | | 379 | 70.3 | 394 | | 159 | 29.5 | 59 | | |
| High (Greater than £40) | 0 | 0.0 | 0 | | 12 | 2.2 | 11 | | 527 | 97.8 | 187 | | |



Pubs & Leisure: Attitudinal Profiles



| | 20 Minute Drivetime | | | | | | | | | | | | |
|-------------------------------|---------------------|--------------------|------|---|---------------------|--------------------|------|----|---------------------|--------------------|-------|--|--|
| | High | | | | Medium | | | | | Low | | | |
| Activity Group Structure | Target Customers | % of Population | Inde | × | Target Customers | % of Population | Inde | ex | Target Customers | % of Population | Index | | |
| Female: Alone, Pair or Group | 91,648 | 28.0 | 92 | | 50,648 | 15.5 | 95 | | 175,614 | 53.6 | 103 | | |
| Male: Alone | 97,455 | 29.8 | 100 | | 51,132 | 15.6 | 100 | | 169,323 | 51.7 | 97 | | |
| Male: Group | 72,587 | 22.2 | 97 | | 91,358 | 27.9 | 107 | | 153,965 | 47.0 | 95 | | |
| Male: Pair | 71,618 | 21.9 | 84 | | 67,871 | 20.7 | 136 | | 178,421 | 54.5 | 95 | | |
| Mixed Sex: Group | 79,286 | 24.2 | 106 | | 100,151 | 30.6 | 96 | ļ | 138,473 | 42.3 | 96 | | |
| Mixed Sex: Pair | 108,189 | 33.0 | 141 | | 95,928 | 29.3 | 90 | | 113,793 | 34.7 | 81 | | |
| With Children | 103,135 | 31.5 | 109 |] | 57,236 | 17.5 | 104 | | 157,539 | 48.1 | 91 | | |
| Unknown | 96,669 | 29.5 | 90 | | 48,688 | 14.9 | 83 | | 172,553 | 52.7 | 110 | | |
| For Eating: | | | | | | | | | | | | | |
| Upmarket | 91,583 | 28.0 | 91 | | 62,373 | 19.0 | 91 | 1 | 163,954 | 50.1 | 106 | | |
| Midmarket | 86,148 | 26.3 | 77 | | 19,286 | 5.9 | 65 | | 212,476 | 64.9 | 117 | | |
| Downmarket | 106,245 | 32.4 | 146 | | 126,966 | 38.8 | 111 | | 84,699 | 25.9 | 62 | | |
| For Drinking (monthly spend): | | | | | | | | | | | | | |
| Nothing | 84,035 | 25.7 | 85 | | 94,932 | 29.0 | 123 | | 138,943 | 42.4 | 95 | | |
| Low (less than £10) | 97,504 | 29.8 | 100 | | 91,719 | 28.0 | 119 | | 128,687 | 39.3 | 87 | | |
| Medium (Between £10 and £40) | 97,721 | 29.8 | 98 | | 48,068 | 14.7 | 82 | | 172,121 | 52.6 | 105 | | |
| High (Greater than £40) | 63,291 | 19.3 | 75 | | 72,096 | 22.0 | 107 | | 182,523 | 55.7 | 107 | | |





Source: CGA 2018

Competitor Map

Top 20 Nearest Competitors

| Order | Outlet Name | Operator | Walktime From Site (Minutes) | Drivetime from Site (Minutes) |
|-------|--|----------------------------|---------------------------------|----------------------------------|
| 1 | Queens Head, LE12 9TP | Independent Free | 0.0 | 8.6 |
| 2 | Plough Inn, DE74 2QJ | Star Pubs & Bars | 0.0 | 0.0 |
| 3 | 3 Cities Bar, DE74 2SA | SSP | 21.1 | 3.4 |
| 4 | Castle Rock Taproom And Kitchen, DE74 2SA | *Other Small Retail Groups | 21.1 | 3.4 |
| 5 | Escape Lounge, DE74 2SA | *Other Small Retail Groups | 21.1 | 3.4 |
| 6 | Harvester Moto, DE74 2TN | Mitchells & Butlers | 35.3 | 5.0 |
| 7 | Falcon Inn, LE12 5DG | Everards | 41.0 | 5.3 |
| 8 | Royal Oak, LE12 5DB | Unknown | 49.2 | 6.5 |
| 9 | Nags Head Inn, DE74 2PR | Marston's | 56.4 | 5.7 |
| 10 | Castle Inn, DE74 2PP | Independent Free | 64.6 | 6.8 |
| 11 | Tylers Restaurant, DE74 2JB | Independent Free | 70.9 | 7.7 |
| 12 | Chequered Flag, DE74 2LA | Independent Free | 72.0 | 8.1 |
| 13 | Cross Keys Inn, DE74 2NR | Ei Group | 72.3 | 8.0 |
| 14 | Jolly Potters, DE74 2NH | Ei Group | 73.5 | 8.8 |
| 15 | Lamb Inn, DE74 2NJ | Marston's | 77.1 | 8.6 |
| 16 | Cap & Stocking, DE74 2FF | Star Pubs & Bars | 77.7 | 8.3 |
| 17 | Red Lion, DE74 2DA | Independent Free | 78.6 | 6.9 |
| 18 | Jee Ja Jee, DE74 2EE | Independent Free | 79.5 | 7.7 |
| 19 | Otter, DE74 2EY | Mitchells & Butlers | 95.4 | 9.2 |
| 20 | Jolly Sailor, DE74 2RB | Greene King | 97.2 | 9.5 |