

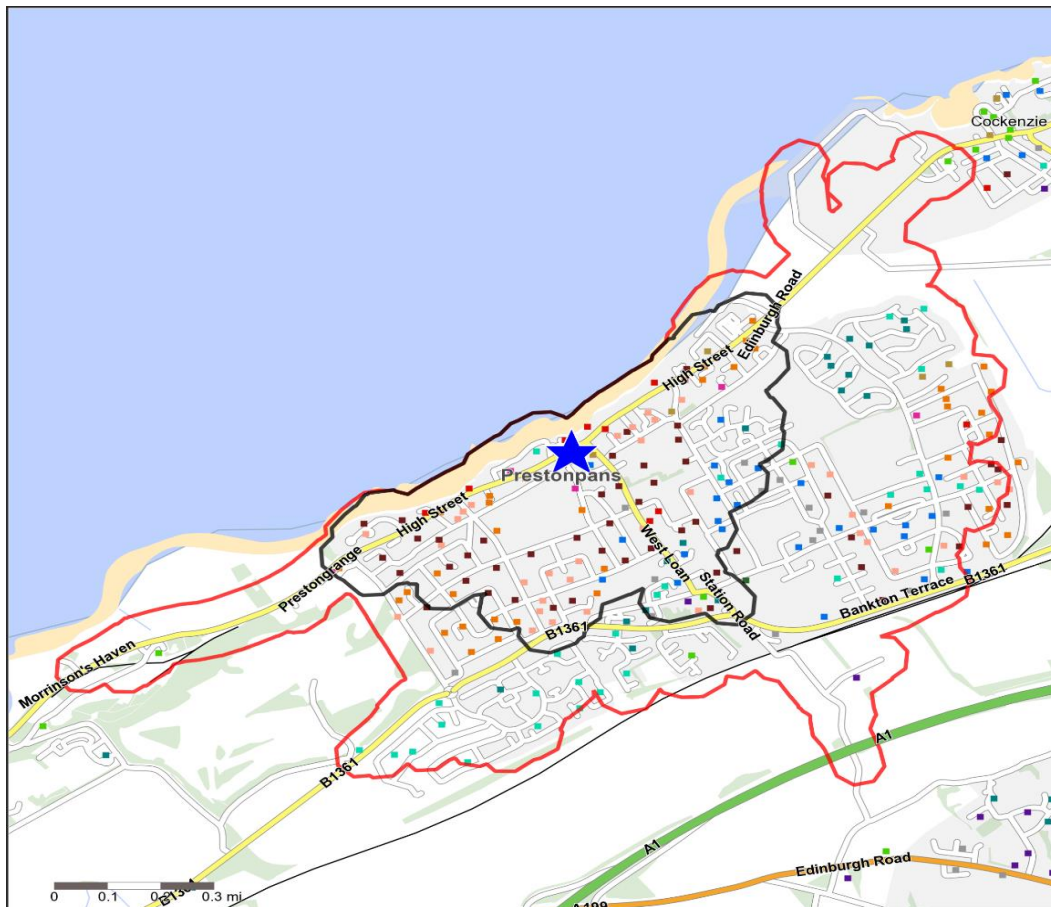
Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Number of Pubs	2	3	106
Catchment Adults 18+	3,562	7,813	185,578
Catchment Adults 18+ Per Pub	1,781	2,604	1,751
Populaton Projection 2018 to 2028 (% change)	8.04%	10.62%	9.04%

		10 Minute Walktime					20 Minute Walktime					20 Minute Drivetime		
Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index
1	High Street Pub	3,215	90.3	174	1	High Street Pub	6,049	77.4	149	1	High Street Pub	136,683	73.7	142
2	Community Pub	2,949	82.8	178	2	Community Pub	4,815	61.6	132	2	Community Pub	113,084	60.9	131
3	Premium Local	854	24.0	38	3	Premium Local	3,570	45.7	72	3	Premium Local	93,436	50.3	80
4	Circuit Bar	468	13.1	102	4	Bit of Style	2,473	31.7	245	4	Great Pub Great Food	70,456	38.0	294
5	Great Pub Great Food	468	13.1	33	5	Circuit Bar	1,995	25.5	63	5	Bit of Style	40,971	22.1	55
6	Bit of Style	325	9.1	34	6	Great Pub Great Food	1,629	20.8	78	6	Circuit Bar	33,366	18.0	67
7	Craft Led	316	8.9	86	7	Craft Led	434	5.6	54	7	Craft Led	15,122	8.1	79

	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Social Grade	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
AB	126	3.5	40	429	5.5	62	14,569	7.9	89
C1	401	11.3	92	1,024	13.1	107	24,732	13.3	109
C2	389	10.9	132	901	11.5	140	16,624	9.0	109
DE	482	13.5	131	912	11.7	113	20,281	10.9	106

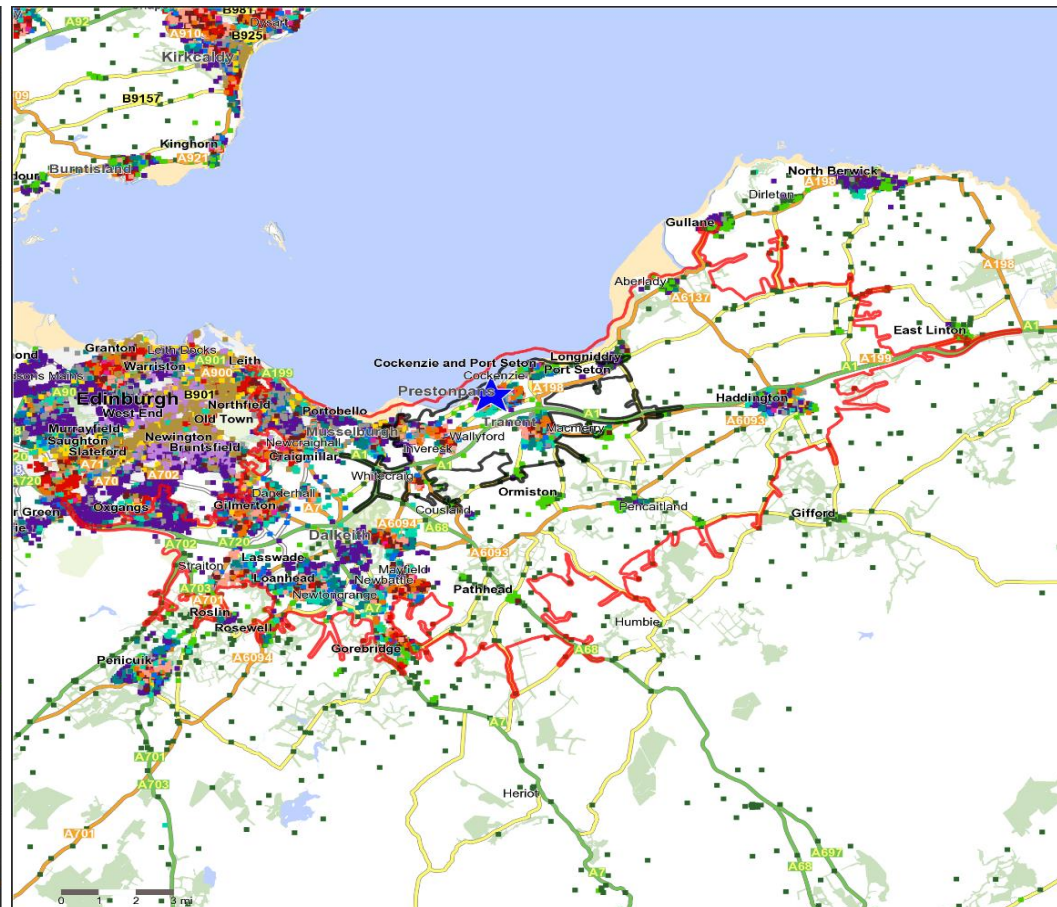
	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Affluence (Bands)	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Low (0-6)	1,872	52.6	158	3,056	39.1	118	61,515	33.1	100
Medium (7-13)	1,098	30.8	93	3,075	39.4	119	62,400	33.6	101
High (14-19)	204	5.7	20	1,150	14.7	52	52,631	28.4	100

Mosaic Groups in 10 and 20 Minute WT Catchment Areas



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Mosaic Groups in 10 and 20 Minute DT Catchment Area



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Adults 18+ by Mosaic Type in Each Catchment

			10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile			Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
A01	World-Class Wealth		0	0	0	103
A02	Uptown Elite		0	0	2	729
A03	Penthouse Chic		0	0	0	0
A04	Metro High-Flyers		0	0	0	0
B05	Premium Fortunes		0	0	157	2,047
B06	Diamond Days		0	4	310	6,436
B07	Alpha Families		0	17	500	4,400
B08	Bank of Mum and Dad		0	0	211	3,768
B09	Empty-Nest Adventure		3	6	823	4,977
C10	Wealthy Landowners		0	7	81	1,690
C11	Rural Vogue		0	0	95	1,599
C12	Scattered Homesteads		0	0	88	601
C13	Village Retirement		6	13	376	1,511
D14	Satellite Settlers		14	76	540	1,876
D15	Local Focus		0	3	625	3,492
D16	Outlying Seniors		0	35	1,041	3,959
D17	Far-Flung Outposts		0	0	0	0
E18	Legacy Elders		3	7	212	7,670
E19	Bungalow Heaven		160	223	561	1,664
E20	Classic Grandparents		0	0	199	1,992
E21	Solo Retirees		0	72	435	3,669
F22	Boomerang Boarders		122	130	389	2,741
F23	Family Ties		0	4	287	1,603
F24	Fledgling Free		125	251	771	1,873
F25	Dependable Me		91	165	865	3,989
G26	Cafés and Catchments		0	0	47	2,751
G27	Thriving Independence		3	19	323	4,629
G28	Modern Parents		0	753	3,913	10,060
G29	Mid-Career Convention		160	179	962	2,995
H30	Primary Ambitions		0	46	375	3,533
H31	Affordable Fringe		31	122	854	3,601
H32	First-Rung Futures		25	84	593	3,518
H33	Contemporary Starts		20	1,270	2,196	7,769
H34	New Foundations		0	0	59	1,162
H35	Flying Solo		4	4	58	772

			10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile			Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
I36	Solid Economy		176	331	1,586	6,670
I37	Budget Generations		126	314	1,090	2,717
I38	Economical Families		0	24	68	475
I39	Families on a Budget		316	521	1,584	4,916
J40	Value Rentals		113	118	210	517
J41	Youthful Endeavours		0	0	200	992
J42	Midlife Renters		0	0	30	1,103
J43	Renting Rooms		0	0	0	397
K44	Inner City Stalwarts		0	0	0	489
K45	City Diversity		0	0	0	118
K46	High Rise Residents		0	0	0	1,038
K47	Single Essentials		287	346	1,738	8,400
K48	Mature Workers		0	0	118	730
L49	Flatlet Seniors		141	141	573	2,880
L50	Pocket Pensions		358	514	1,197	2,882
L51	Retirement Communities		3	3	396	2,381
L52	Estate Veterans		510	767	3,023	11,294
L53	Seasoned Survivors		35	35	120	580
M54	Down-to-Earth Owners		250	418	1,652	5,365
M55	Back with the Folks		306	456	1,581	7,905
M56	Self Supporters		40	45	609	2,586
N57	Community Elders		0	0	0	5
N58	Culture & Comfort		0	0	0	51
N59	Large Family Living		0	0	0	0
N60	Ageing Access		0	0	400	5,333
O61	Career Builders		0	0	88	866
O62	Central Pulse		0	0	0	1,159
O63	Flexible Workforce		0	0	4	405
O64	Bus-Route Renters		132	291	1,924	9,187
O65	Learners & Earners		0	0	0	2
O66	Student Scene		0	0	0	0
U99	Unclassified		0	0	16	957
Total			3,560	7,814	36,155	185,579

Top 3 Mosaic Types in a 20 Minute Walktime

1. H33 Contemporary Starts

Young families and singles setting up home in modern developments that are popular with their peers



- Cohabiting couples and singles
- Late 20s and 30s, some have young kids
- Modern housing, owned or rented
- Further away from centres
- Use eBay
- Use online banking

2. L52 Estate Veterans

Longstanding elderly renters of social homes who have seen neighbours change to a mix of owners and renters



- Average age 75
- Often living alone
- Long term social renters of current home
- Living on estates with some deprivation
- Low income
- Can get left behind by technology

3. G28 Modern Parents

Busy couples in modern detached homes juggling the demands of school-age children and careers



- Families with school age children
- Modern housing
- Good quality detached homes
- Double income families
- Own tablets
- Search using online aggregators

Top 3 Mosaic Types in a 20 Minute Drivetime

1. L52 Estate Veterans

Longstanding elderly renters of social homes who have seen neighbours change to a mix of owners and renters



- Average age 75
- Often living alone
- Long term social renters of current home
- Living on estates with some deprivation
- Low income
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2. G28 Modern Parents

Busy couples in modern detached homes juggling the demands of school-age children and careers



- Families with school age children
- Modern housing
- Good quality detached homes
- Double income families
- Own tablets
- Search using online aggregators

3. O64 Bus-Route Renters

Singles renting affordable private flats further away from central amenities and often on main roads



- Aged 25 to 40
- Living alone or sharing
- Rent lower value flats, often 1 bed
- Often live near main roads
- Further from central amenities
- Sourced mobile on Internet

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

Activity Group Structure	20 Minute Walktime											
	High			Medium			Low					
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Female: Alone, Pair or Group	3,438	44.0	145	862	11.0	67	3,512	45.0	86			
Male: Alone	2,592	33.2	111	1,936	24.8	159	3,285	42.0	79			
Male: Group	1,680	21.5	94	1,729	22.1	84	4,404	56.4	114			
Male: Pair	2,773	35.5	136	425	5.4	36	4,615	59.1	103			
Mixed Sex: Group	1,101	14.1	62	4,078	52.2	163	2,635	33.7	77			
Mixed Sex: Pair	2,324	29.7	127	2,269	29.0	89	3,219	41.2	96			
With Children	2,657	34.0	118	2,471	31.6	188	2,685	34.4	65			
Unknown	2,380	30.5	93	1,763	22.6	126	3,670	47.0	98			
For Eating:												
Upmarket	2,816	36.0	118	1,608	20.6	99	3,390	43.4	92			
Midmarket	1,729	22.1	64	856	11.0	121	5,228	66.9	121			
Downmarket	2,220	28.4	128	4,010	51.3	147	1,583	20.3	49			
For Drinking (monthly spend):												
Nothing	2,228	28.5	94	2,697	34.5	146	2,888	37.0	82			
Low (less than £10)	2,026	25.9	87	1,816	23.2	99	3,971	50.8	112			
Medium (Between £10 and £40)	2,013	25.8	84	1,021	13.1	73	4,779	61.2	122			
High (Greater than £40)	1,709	21.9	85	1,314	16.8	82	4,790	61.3	117			

Activity Group Structure	20 Minute Drivetime								
	High			Medium			Low		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Female: Alone, Pair or Group	67,108	36.2	119	24,019	12.9	79	93,494	50.4	97
Male: Alone	57,042	30.7	103	34,151	18.4	118	93,429	50.3	94
Male: Group	41,997	22.6	99	44,652	24.1	92	97,972	52.8	106
Male: Pair	63,132	34.0	130	16,380	8.8	58	105,109	56.6	99
Mixed Sex: Group	41,835	22.5	99	64,076	34.5	108	78,710	42.4	97
Mixed Sex: Pair	50,707	27.3	117	60,807	32.8	101	73,107	39.4	92
With Children	56,029	30.2	104	35,787	19.3	115	92,806	50.0	94
Unknown	45,249	24.4	74	45,411	24.5	136	93,961	50.6	106
For Eating:									
Upmarket	57,158	30.8	101	40,028	21.6	104	87,436	47.1	100
Midmarket	54,562	29.4	86	14,080	7.6	84	115,979	62.5	113
Downmarket	45,710	24.6	111	76,125	41.0	118	62,786	33.8	81
For Drinking (monthly spend):									
Nothing	63,378	34.2	113	49,376	26.6	113	71,868	38.7	86
Low (less than £10)	63,258	34.1	114	41,254	22.2	95	80,110	43.2	95
Medium (Between £10 and £40)	64,353	34.7	113	28,004	15.1	85	92,265	49.7	99
High (Greater than £40)	49,690	26.8	103	39,522	21.3	104	95,410	51.4	98

Competitor Map



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★ Site ● Star Pubs ● Pubs N Catchment

Top 20 Nearest Competitors

Order	Outlet Name	Operator	Walktime From Site (Minutes)	Drivetime from Site (Minutes)
1	Railway Tavern, EH32 9AX	Star Pubs & Bars	0.0	0.0
2	Prestoungrange Gothenburg, EH32 9BE	Independent Free	5.4	1.2
3	Dasher, EH32 9QW	Independent Free	17.2	3.4
4	Thorntree Inn, EH32 0DQ	Independent Free	28.7	5.1
5	Wemyss, EH32 0DU	Star Pubs & Bars	33.5	5.9
6	Tower Inn, EH33 1BL	Hawthorn Leisure	36.2	5.9
7	Brig Inn, EH33 1AL	Caledonian Heritable	36.5	5.8
8	Levenhall Arms, EH21 7PP	Independent Free	36.8	5.4
9	Keepers Arms, EH33 1AQ	Independent Free	38.0	5.9
10	Plough Inn, EH33 1LN	Unknown	40.1	6.2
11	Whispers Lounge Bar, EH33 1LW	Independent Free	41.3	6.5
12	Faside Inn, EH21 8BQ	Independent Free	44.1	6.5
13	Musselburgh Arms Hotel, EH21 7AB	Unknown	56.7	8.4
14	Sportsmans, EH21 7BX	Hawthorn Leisure	56.7	8.5
15	Brewed And Baked, EH21 7DA	Star Pubs & Bars	57.6	8.8
16	Horseshoe Tavern, EH21 7AP	Star Pubs & Bars	57.9	8.9
17	Coach & Horses, EH21 7EA	Independent Free	58.2	8.8
18	Riverside Bar, EH21 7BL	Independent Free	64.7	9.6
19	David Macbeth Moir, EH21 6AG	Wetherspoon	65.0	9.8
20	Craig House, EH21 8PT	Whitbread	71.4	8.0