

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
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Number of Pubs	1	2	76
Catchment Adults 18+	194	1,995	79,332
Catchment Adults 18+ Per Pub	194	998	1,044
Populaton Projection 2018 to 2028 (% change)	3.28%	5.13%	5.62%

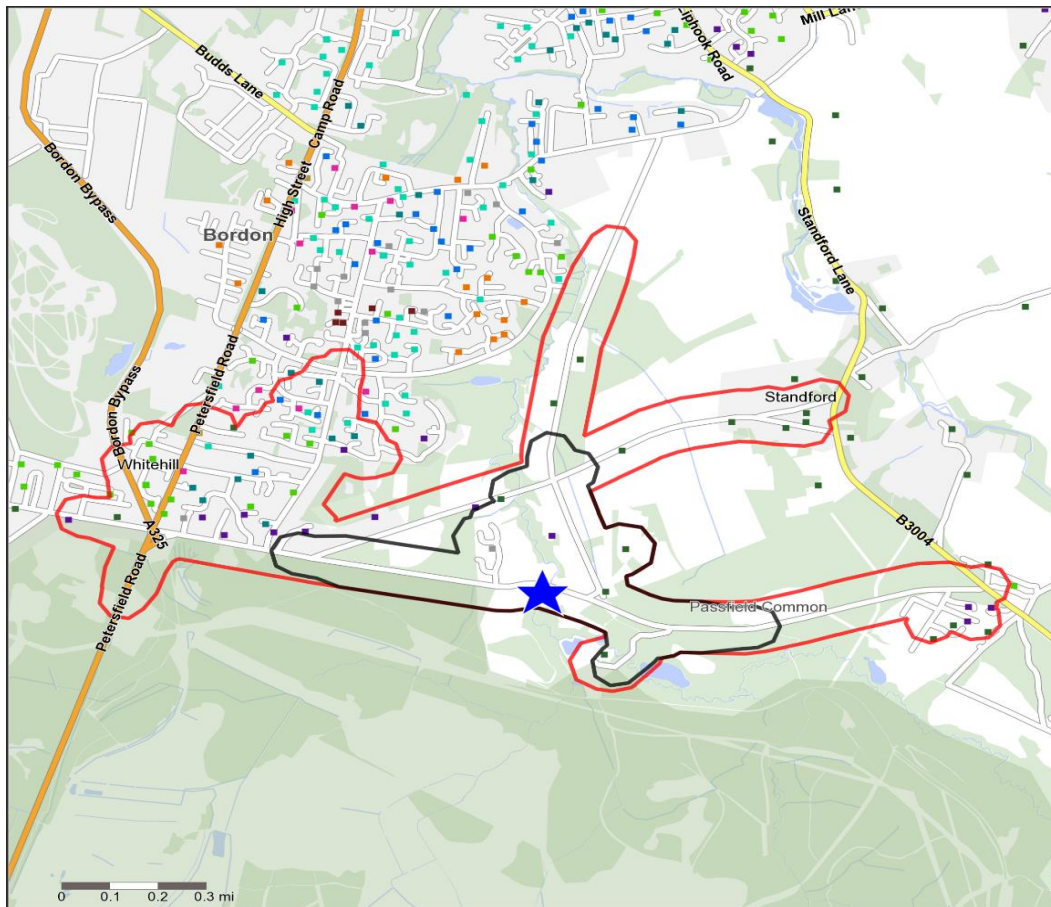
		10 Minute Walktime			20 Minute Walktime			20 Minute Drivetime						
Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index
1	Great Pub Great Food	140	72.2	139	1	Premium Local	1,232	61.8	119	1	Premium Local	64,060	80.7	156
2	Premium Local	140	72.2	155	2	Great Pub Great Food	1,049	52.6	113	2	Great Pub Great Food	58,327	73.5	158
3	Bit of Style	0	0.0	0	3	Community Pub	820	41.1	65	3	High Street Pub	28,023	35.3	56
4	Circuit Bar	0	0.0	0	4	High Street Pub	805	40.4	312	4	Community Pub	20,004	25.2	195
5	Community Pub	0	0.0	0	5	Bit of Style	383	19.2	48	5	Bit of Style	17,710	22.3	55
6	Craft Led	0	0.0	0	6	Circuit Bar	68	3.4	13	6	Circuit Bar	6,125	7.7	29
7	High Street Pub	0	0.0	0	7	Craft Led	14	0.7	7	7	Craft Led	2,716	3.4	33

Social Grade	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
AB	19	9.8	111	172	8.6	97	10,259	12.9	146
C1	21	10.8	88	244	12.2	100	8,909	11.2	92
C2	14	7.2	87	203	10.2	123	5,821	7.3	89
DE	8	4.1	40	149	7.5	73	4,399	5.5	54

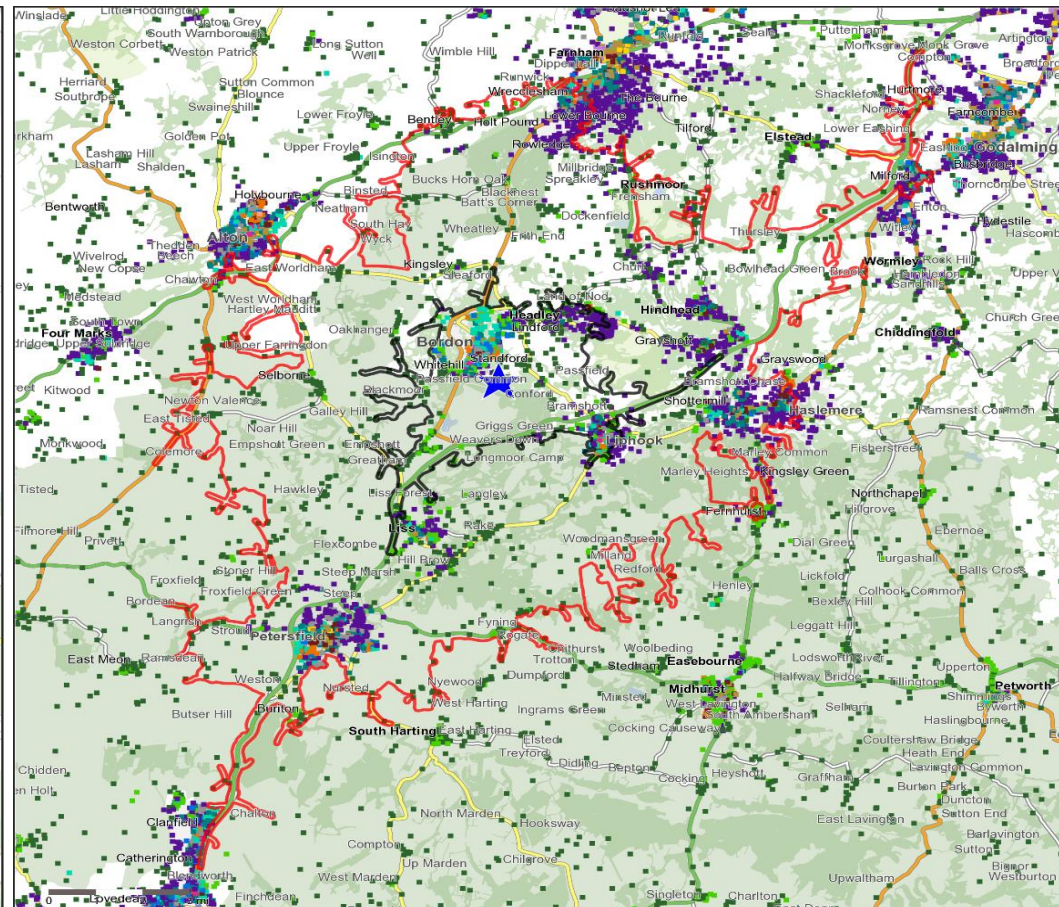
Affluence (Bands)	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Low (0-6)	0	0.0	0	220	11.0	33	7,511	9.5	29
Medium (7-13)	9	4.6	14	645	32.3	97	16,337	20.6	62
High (14-19)	170	87.6	308	1,022	51.2	180	50,002	63.0	222

Mosaic Groups in 10 and 20 Minute WT Catchment Areas

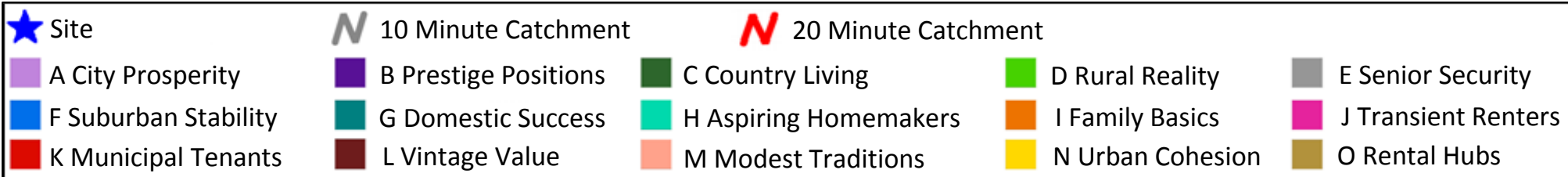
Mosaic Groups in 10 and 20 Minute DT Catchment Area



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Adults 18+ by Mosaic Type in Each Catchment

		10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile		Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
A01	World-Class Wealth	0	0	0	0
A02	Uptown Elite	0	0	0	6
A03	Penthouse Chic	0	0	0	0
A04	Metro High-Flyers	0	0	0	0
B05	Premium Fortunes	0	0	136	3,029
B06	Diamond Days	0	0	487	6,192
B07	Alpha Families	5	48	1,516	7,385
B08	Bank of Mum and Dad	82	241	1,359	3,446
B09	Empty-Nest Adventure	2	18	219	965
C10	Wealthy Landowners	9	82	1,110	10,089
C11	Rural Vogue	4	29	213	1,072
C12	Scattered Homesteads	0	0	3	84
C13	Village Retirement	27	169	1,850	4,102
D14	Satellite Settlers	9	124	1,929	5,577
D15	Local Focus	0	355	1,934	3,819
D16	Outlying Seniors	0	94	631	1,326
D17	Far-Flung Outposts	0	0	0	0
E18	Legacy Elders	0	0	163	2,653
E19	Bungalow Heaven	54	79	589	840
E20	Classic Grandparents	0	13	13	41
E21	Solo Retirees	0	0	77	239
F22	Boomerang Boarders	0	0	144	531
F23	Family Ties	0	17	376	633
F24	Fledgling Free	0	0	107	119
F25	Dependable Me	0	135	809	1,260
G26	Cafés and Catchments	0	0	0	585
G27	Thriving Independence	0	0	224	4,415
G28	Modern Parents	0	4	247	567
G29	Mid-Career Convention	0	262	1,961	3,949
H30	Primary Ambitions	0	71	978	1,947
H31	Affordable Fringe	0	0	37	54
H32	First-Rung Futures	0	0	130	331
H33	Contemporary Starts	0	31	2,315	3,412
H34	New Foundations	0	0	53	103
H35	Flying Solo	0	14	303	824

		10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile		Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
I36	Solid Economy	0	14	852	2,530
I37	Budget Generations	0	0	0	22
I38	Economical Families	0	0	0	0
I39	Families on a Budget	0	0	0	0
J40	Value Rentals	0	0	0	10
J41	Youthful Endeavours	0	0	0	11
J42	Midlife Renters	0	172	649	767
J43	Renting Rooms	0	0	0	0
K44	Inner City Stalwarts	0	0	0	0
K45	City Diversity	0	0	0	0
K46	High Rise Residents	0	0	0	0
K47	Single Essentials	0	0	0	0
K48	Mature Workers	0	0	0	0
L49	Flatlet Seniors	0	0	0	0
L50	Pocket Pensions	0	0	355	823
L51	Retirement Communities	0	0	184	1,586
L52	Estate Veterans	0	0	0	116
L53	Seasoned Survivors	0	0	0	0
M54	Down-to-Earth Owners	0	0	0	0
M55	Back with the Folks	0	0	0	66
M56	Self Supporters	0	0	0	0
N57	Community Elders	0	0	0	0
N58	Culture & Comfort	0	0	0	0
N59	Large Family Living	0	0	0	0
N60	Ageing Access	0	0	0	437
O61	Career Builders	0	0	106	1,561
O62	Central Pulse	0	0	0	0
O63	Flexible Workforce	0	0	0	0
O64	Bus-Route Renters	0	22	220	1,444
O65	Learners & Earners	0	0	0	0
O66	Student Scene	0	0	0	0
U99	Unclassified	0	0	45	363
Total		192	1,994	22,324	79,331

Top 3 Mosaic Types in a 20 Minute Walktime

1. D15 Local Focus

Rural families in affordable village homes who are reliant on the local economy for jobs



- Rural families
- Rent or own affordable homes
- Skilled trades
- Long distance from towns and cities
- Shop locally
- Online gaming

2. G29 Mid-Career Convention

Professional families with children in traditional mid-range suburbs where neighbours are often older



- Married couples with kids
- Traditional suburbs
- Professional jobs
- Likely to have life cover
- High proportion with mortgage
- Online grocery shopping

3. B08 Bank of Mum and Dad

Well-off families in upmarket suburban homes where grown-up children benefit from continued financial support



- Married couples aged 50-65
- Adult children at home
- High salaries from senior positions
- Quality 4 bed detached homes
- Mortgage nearly paid off
- Use technology practically

Top 3 Mosaic Types in a 20 Minute Drivetime

1. C10 Wealthy Landowners

Prosperous owners of country houses including affluent families, successful farmers and second-home owners



- High value large detached homes
- Rural locations
- Own several cars
- Most likely to own a horse
- Mature married couples
- Own both PC and laptop

2. B07 Alpha Families

High-achieving families living fast-track lives, advancing careers, finances and their school-age kids' development



- Married couples
- Two professional careers
- School age children
- High salaries, large mortgage
- Online shopping to save time
- Company cars and mobiles

3. B06 Diamond Days

Retired residents in sizeable homes whose finances are secured by significant assets and generous pensions



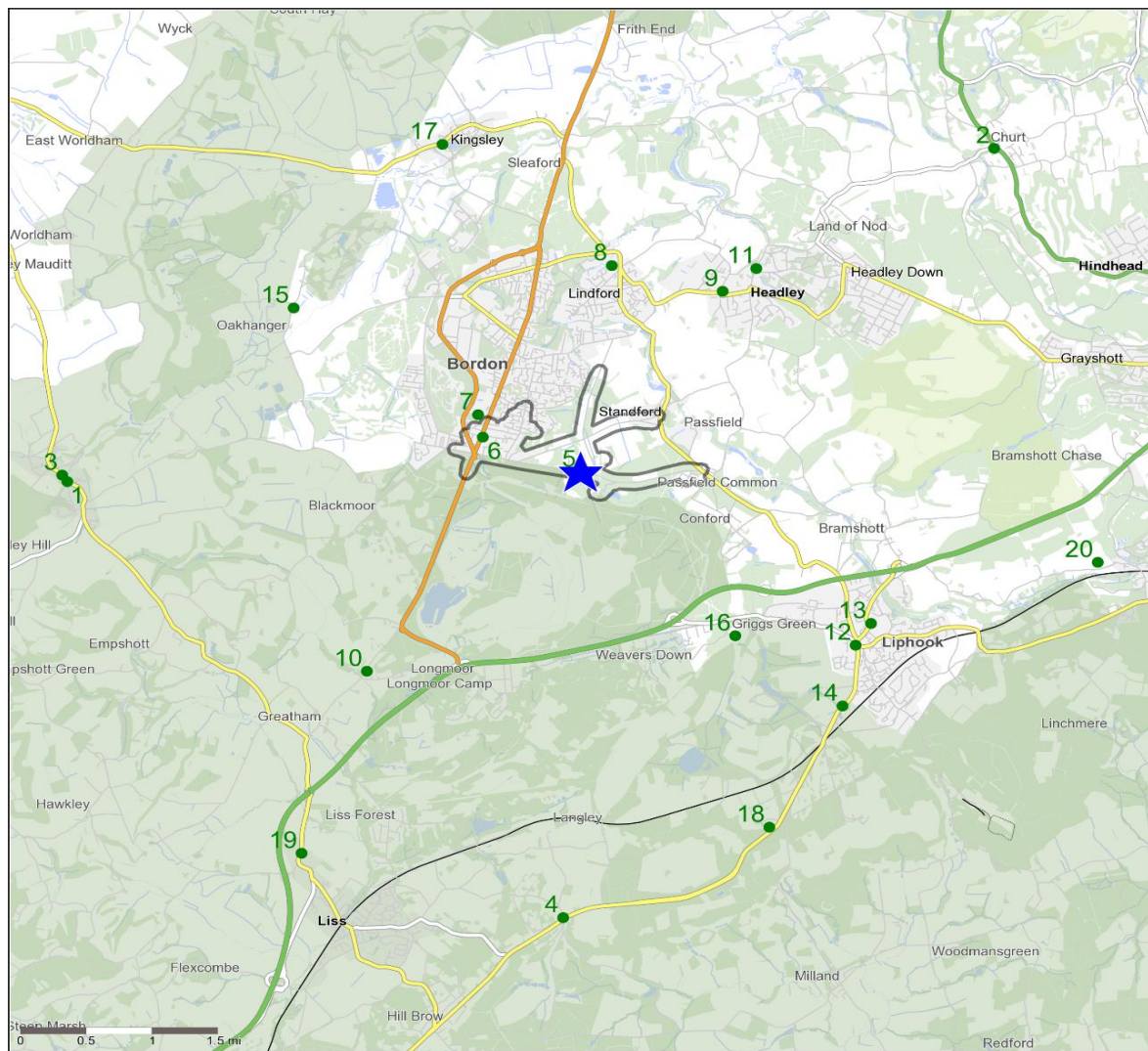
- Well-off retirees
- Spacious detached homes
- Comfortable retirement income
- Wide range of investments
- Check stocks and shares online
- Often take short breaks and holidays

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

Activity Group Structure	20 Minute Walktime										
	High			Medium			Low				
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index		
Female: Alone, Pair or Group	559	28.0	93	541	27.1	166	896	44.9	86		
Male: Alone	440	22.1	74	266	13.3	85	1,289	64.6	121		
Male: Group	346	17.3	76	1,191	59.7	228	459	23.0	46		
Male: Pair	211	10.6	41	135	6.8	44	1,649	82.7	144		
Mixed Sex: Group	452	22.7	99	1,218	61.1	191	325	16.3	37		
Mixed Sex: Pair	855	42.9	183	581	29.1	90	559	28.0	66		
With Children	301	15.1	52	662	33.2	197	1,032	51.7	98		
Unknown	776	38.9	118	311	15.6	87	908	45.5	95		
For Eating:											
Upmarket	659	33.0	108	238	11.9	57	1,098	55.0	116		
Midmarket	524	26.3	76	29	1.5	16	1,443	72.3	131		
Downmarket	259	13.0	58	1,284	64.4	185	452	22.7	54		
For Drinking (monthly spend):											
Nothing	806	40.4	134	549	27.5	116	640	32.1	72		
Low (less than £10)	796	39.9	134	1,024	51.3	219	175	8.8	19		
Medium (Between £10 and £40)	626	31.4	103	321	16.1	90	1,048	52.5	105		
High (Greater than £40)	351	17.6	68	366	18.3	89	1,278	64.1	123		

Activity Group Structure	20 Minute Drivetime										
	High			Medium			Low				
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index		
Female: Alone, Pair or Group	13,368	16.9	56	20,949	26.4	161	44,650	56.3	108		
Male: Alone	8,948	11.3	38	10,508	13.2	85	59,511	75.0	141		
Male: Group	6,561	8.3	36	18,211	23.0	88	54,196	68.3	138		
Male: Pair	6,461	8.1	31	1,934	2.4	16	70,572	89.0	155		
Mixed Sex: Group	6,917	8.7	38	29,496	37.2	116	42,554	53.6	122		
Mixed Sex: Pair	17,096	21.5	92	15,651	19.7	61	46,220	58.3	136		
With Children	6,672	8.4	29	19,911	25.1	149	52,384	66.0	125		
Unknown	17,233	21.7	66	17,937	22.6	126	43,797	55.2	115		
For Eating:											
Upmarket	18,910	23.8	78	15,794	19.9	96	44,263	55.8	118		
Midmarket	11,449	14.4	42	3,371	4.2	47	64,147	80.9	146		
Downmarket	6,117	7.7	35	22,903	28.9	83	49,947	63.0	151		
For Drinking (monthly spend):											
Nothing	14,936	18.8	62	11,511	14.5	61	52,520	66.2	148		
Low (less than £10)	23,626	29.8	100	18,755	23.6	101	36,586	46.1	102		
Medium (Between £10 and £40)	22,470	28.3	93	24,784	31.2	175	31,713	40.0	80		
High (Greater than £40)	10,766	13.6	52	29,290	36.9	180	38,911	49.0	94		

Competitor Map



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★ Site
 ● Star Pubs
 ● Pubs
 N Catchment

Top 20 Nearest Competitors

Order	Outlet Name	Operator	Walktime From Site (Minutes)	Drivetime from Site (Minutes)
1	Selborne Arms, GU34 3JR	Independent Free	0.0	13.2
2	Crossways Inn, GU10 2JE	Wellington	0.0	13.4
3	Queens Hotel, GU34 3JJ	*Other Small Retail Groups	0.0	13.4
4	Flying Bull Inn, GU33 7JB	New River Retail	0.0	14.3
5	Royal Oak, GU35 9AF	Star Pubs & Bars	0.0	0.3
6	Outback, GU35 9BT	Independent Free	17.8	3.2
7	Woodlark, GU35 9AH	Marston's	21.4	4.1
8	Royal Exchange, GU35 0NX	Red Mist Leisure	42.3	9.1
9	Holly Bush, GU35 8PP	Punch Pub Company	50.7	7.9
10	Greatham Inn, GU33 6AD	Ei Group	54.6	6.2
11	Crown, GU35 8BT	Star Pubs & Bars	56.1	7.8
12	Royal Anchor, GU30 7AD	Greene King	60.9	7.9
13	Green Dragon, GU30 7AN	Ei Group	62.9	8.3
14	Links Tavern, GU30 7EF	Fuller Smith & Turner	70.3	9.7
15	Red Lion, GU35 9JQ	Ei Group	75.0	10.8
16	Deers Hunt, GU30 7PD	Unknown	83.2	9.2
17	Cricketers Inn, GU35 9ND	Punch Pub Company	89.2	13.0
18	Black Fox, GU30 7JJ	Independent Free	93.4	11.7
19	Spread Eagle, GU33 6JU	Star Pubs & Bars	97.2	9.2
20	Prince Of Wales, GU27 1QH	Fuller Smith & Turner	119.4	11.8