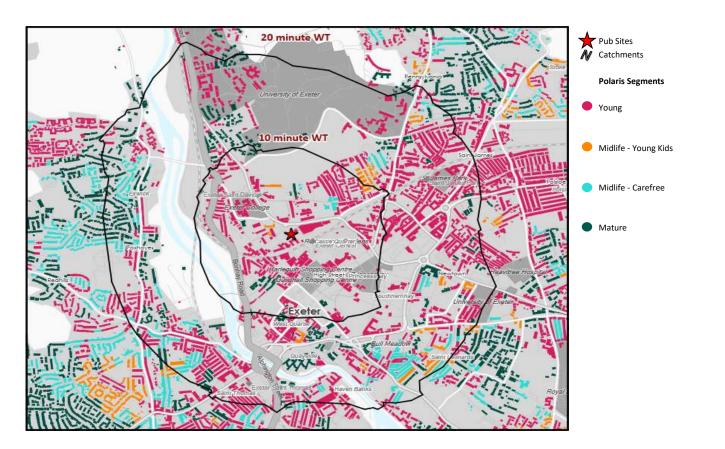


Catchment Summary - Angel Exeter



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Ship To	Name	Postcode	Operator	Segment	Sparsity
626258	Angel Exeter	EX 4 3SR	Star Pubs & Bars	Circuit Bar	12





See the Glossary page for further information on the above variables $% \left\{ \left(1\right) \right\} =\left\{ \left(1\right) \right\}$





Catchment Summary - Angel Exeter



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	Over GB Average							*WT= Walktim	e, **DT= Drivetime
	Around GB Average			Ca	tchment Size (C	ounts)	In	dex vs GB Ave	age
	Under GB Average		10	min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
	Population			7,592	34,347	170,135	142	186	39
							Population & Adult	s 18+ index is based	on all pubs
	Adults 18+			6,974	31,190	140,262	155	204	40
	Competition Pubs			35	74	193	194		46
	Adults 18+ per Compet	ition Pub		199	421	727	23	49	85
	% Adults Likely to Drink	C		79.1%	79.3%	78.8%	104	104	103
	Low			13.3%	14.5%	19.4%	40	44	58
Affluence	Medium			68.8%	66.0%	54.3%	181	173	142
	High			11.8%	17.2%	25.1%	43	63	92
*Affluence does not include Not Private H									
	18-24			3,295	13,852	25,452	533	495	184
	25-34			1,384	5,321	22,358	137	116	99
Age Profile	35-44			783	3,244	21,642	78	71	96
	45-64			940	4,952	38,912	48	56	89
	65+			572	3,821	31,898	39	58	98
3,500 - 2,500 - 2,500 - 1,500 - 1,500 - 0 18-24 25-34 3	5-44 45-64 65+	.4,000 .2,000 .0,000 .8,000 .6,000 .4,000 0	25-34 ■ 20 mi		5-64 65+	45,000 - 40,000 - 35,000 - 30,000 - 25,000 - 15,000 - 10,000 - 5,000 - 0	25-34 3 ■ 20 min	25-44 45-64 DT**	65+
				Ca	tchment Size (C	ounts)	In	dex vs GB Ave	age
			10	min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Gender	Male			906 (51%)	17,033 (50%		105	101	100
	Female		3,6	86 (49%)	17,314 (50%	87,028 (51%)	95	99	100

See the Glossary	page for furthe	er information on	the above vari	ables

Employed: Full-time

Employed: Part-time

Self employed

Unemployed

Retired

Other

Full-time student

Total Worker Count

Economic Status

(16+)

1,392 (20%)

463 (7%)

332 (5%)

171 (2%)

762 (11%)

570 (8%)

3,369 (48%)

14,044

6,752 (21%)

2,259 (7%)

1,591 (5%)

577 (2%)

2,891 (9%)

3,297 (10%)

14,225 (45%)

26,854

45,519 (32%)

17,727 (12%)

12,063 (8%)

2,710 (2%)

5,541 (4%)

28,689 (20%)

31,358 (22%)

100,729

88

92

104

91

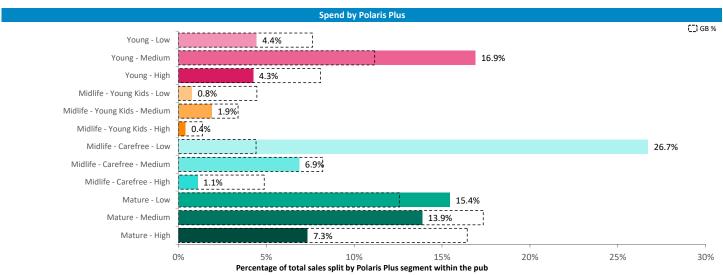
91

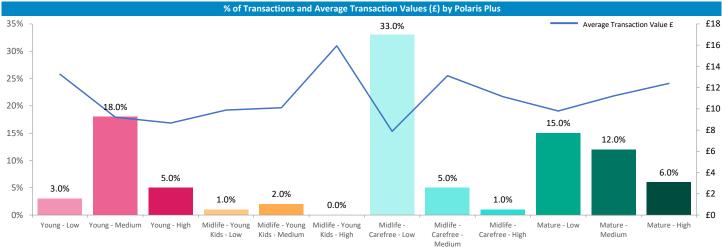


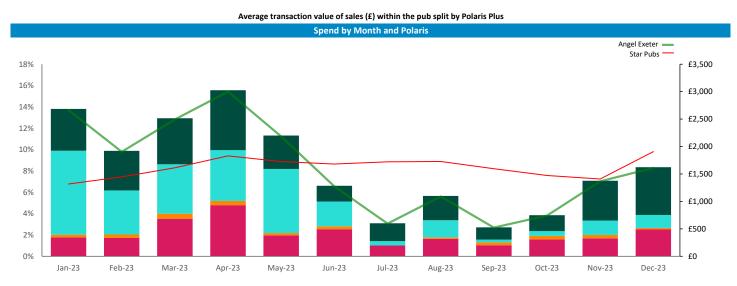
Transactional Data Summary - Angel Exeter



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Seasonality of the spend split by month

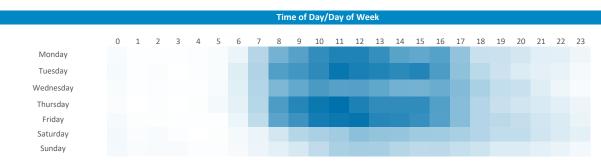




Mobile Data Summary - Angel Exeter



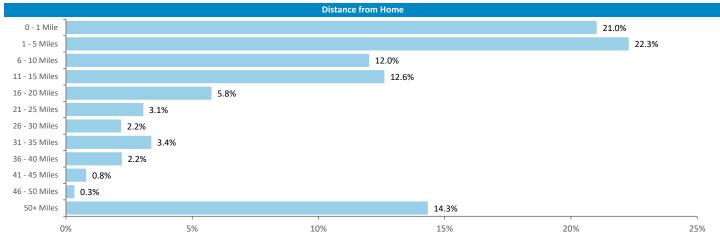
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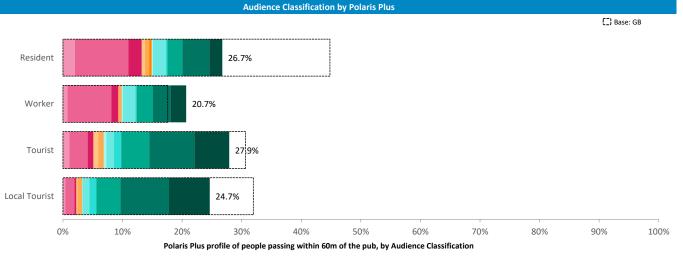
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

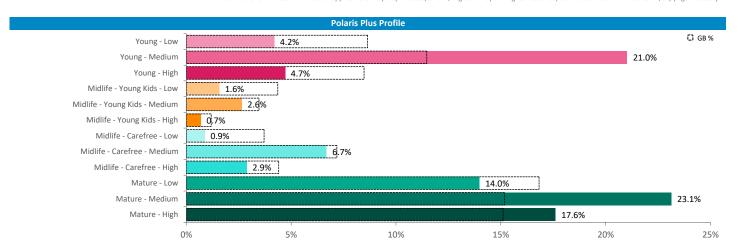




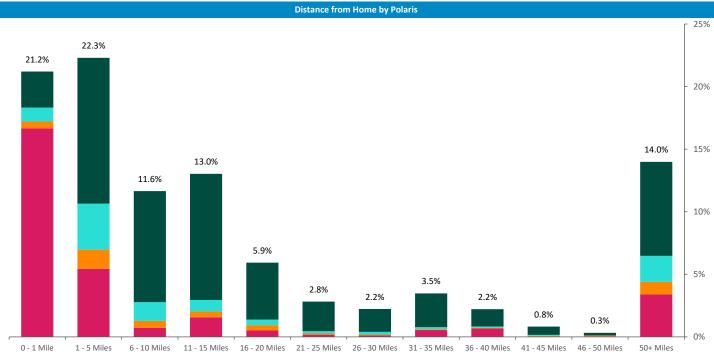
Mobile Data Summary - Angel Exeter



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



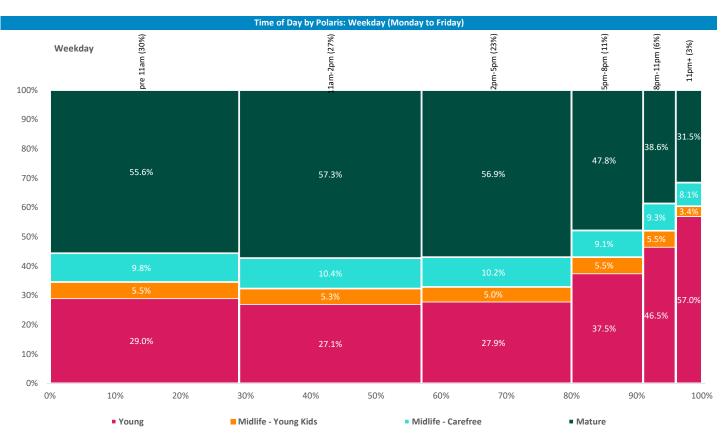
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there



Mobile Data Summary - Angel Exeter



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Polaris Summary - Angel Exeter



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Polaris Profile by Catchment

*WT=	Walktime.	**DT=	Drivetime

	P	Population Count			Index vs GB average		
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Young	6,151	25,269	49,809	320	294	129	
Midlife - Young Kids	98	702	8,737	13	21	57	
Midlife - Carefree	38	1,531	20,157	3	31	91	
Mature	265	3,003	59,819	9	22	96	
Not Private Households	422	685	1,740	461	167	95	
Total	6,974	31,190	140,262				

Polaris Plus Summary - Angel Exeter



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Polaris Plus Profile by Catchment

*\//T=	Walktime.	**DT=	Drivetime
· vv i =	waikume,	DI=	Drivetime

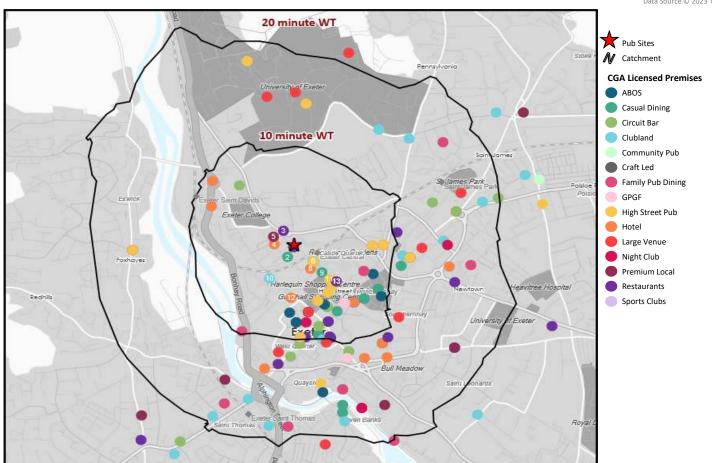
	Population Count			Index vs GB average		
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young						
Low	705	2,292	6,970	103	75	51
Medium	4,763	18,901	32,219	622		209
High	683	4,076	10,620	145		112
Midlife - Young Kids						
Low	0	0	2,349	0	0	31
Medium	0	8	5,315	0	1	87
High	98	694	1,073	126		68
Midlife - Carefree						
Low	0	161	1,292	0	12	22
Medium	38	1,216	14,993	8	54	149
High	0	154	3,872	0	11	62
Mature						
Low	226	2,085	16,580	24	49	86
Medium	0	472	23,617	0	10	107
High	39	446	19,622	4	10	93
Not Private Households	422	685	1,740	461	167	95
Total	6,974	31,190	140,262			



CGA Summary - Angel Exeter



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			Nearest 20 Pubs		
Re	f. Name	Postcode	Operator	Segment	Distance (miles)
0	Angel	EX 4 3SR	Star Pubs & Bars	Circuit Bar	0.0
0	Pink Moon	EX 4 3SR	Independent Free	Restaurants	0.0
2	Bella Italia	EX 4 3RD	Big Table Group Ltd	Casual Dining	0.1
3	Gandhi Indian Cuisine	EX 4 4HH	Independent Free	Restaurants	0.1
4	Queens Court Hotel	EX 4 4HY	Independent Free	Hotel	0.1
5	Farmers Union	EX 4 4HR	Stonegate Pub Company	Premium Local	0.1
6	Pieminister	EX 4 3SB	Pie Minister Limited	Casual Dining	0.1
6	Tabac	EX 4 3SB	Independent Free	High Street Pub	0.1
8	Mercure Hotel	EX 4 3SP	Accor Hotels	Hotel	0.1
9	Five Guys	EX 4 3RX	Five Guys	Casual Dining	0.2
10	Community Centre Social	EX 4 3RG	Independent Free	Clubland	0.2
11	Crocketts	EX 4 3NB	Independent Free	High Street Pub	0.2
12	City Gate	EX 4 3RB	Youngs	Hotel	0.2
13	Queens Vaults	EX 4 3LS	Unknown	Night Club	0.2
13	Bills	EX 4 3LS	Bills Restaurants	Casual Dining	0.2
13	Phoenix Arts Centre	EX 4 3LS	Independent Free	Large Venue	0.2
13	Zizzi	EX 4 3LS	Azzurri Group Ltd	Casual Dining	0.2
13	Cocktail Club	EX 4 3LS	Independent Free	High Street Pub	0.2
13	Exeter Free Masonic Club	EX 4 3LS	Independent Free	Clubland	0.2
13	Coolings	EX 4 3LS	Independent Free	High Street Pub	0.2
13	Cork And Tile	EX 4 3LS	Independent Free	Restaurants	0.2



Per Pub Analysis - Angel Exeter



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	6,974	31,190	140,262
Number of Competition Pubs	35	74	193
Adults 18+ per Competition Pub	199	421	727

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	6	1,145	16.4%	204
Circuit Bar	6	642	9.2%	227
Community Pub	0	711	10.2%	53
Craft Led	0	840	12.1%	349
Great Pub Great Food	1	1,043	15.0%	85
High Street Pub	15	1,104	15.8%	86
Premium Local	1	1,027	14.7%	89

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	8	5,153	16.5%	205
Circuit Bar	13	2,574	8.3%	204
Community Pub	1	3,431	11.0%	58
Craft Led	0	3,538	11.3%	328
Great Pub Great Food	2	5,087	16.3%	92
High Street Pub	22	4,884	15.7%	85
Premium Local	5	4,461	14.3%	87

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	12	13,309	9.5%	118
Circuit Bar	14	6,438	4.6%	113
Community Pub	6	21,949	15.6%	82
Craft Led	0	7,102	5.1%	146
Great Pub Great Food	17	25,899	18.5%	104
High Street Pub	25	23,026	16.4%	89
Premium Local	38	24,515	17.5%	106



Glossary



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Category	Expla	lanation					
Population	The	population count within the specified catchment					
Gender	Cour	ounts of Males and Females within the specified catchment					
Affluence	Affluence is based on the disposable income level of the group relative to its age level. CACI calculates disposable income as gross income minus essential outgoings. Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.						
	Low: Count of population by Polaris Plus segments which are classified as Low Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1						
	Medium: Count of population by Polaris Plus segments which are classified as Medium Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2						
	High: Count of population by Polaris Plus segments which are classified as High Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3						
Age Profile	Cour	Counts of residents by Age band					
Economic Status (16+)	Current year estimates, CACI Up to date demographics. Number of adults aged 16+ Full-time: In full-time employment Part-time: In part-time employment						
	Self employed: In full-time or part-time employment, with or without employees						
	Unemployed: Unemployed, not currently working but are actively seeking						
	Retired: a person who has retired from a working out are actively seeking						
	Other: Includes long term sick, disabled, looking after home/family						
Index vs GB Average	mear 100 r	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100 means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than 100 means that you have a higher % of customers in your catchment area for that particular variable than you would expect compared to GB					
Over GB Average	Inde	ex value is > 120					
Around GB Average	Inde	dex value is between 80 - 120					
Under GB Average	Inde	Index value is < 80					
		Polaris Seg	mentation				
Pol	aris is Heineken	's unique customer segmentation, w	hich is based on Lifestage, Energy Le	vels and Demand.			
Young		Midlife	Midlife	Mature			

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"
Product needs	Aids being part of the group Helps me look good by standing out and making the right impression Energising Discovering new things Avoids bloating Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer

Licensed Premises

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

Sparsity

Sparsity is a measure of how built-up the area is on a scale of 1-20, with 1 being the most built-up and 20 the least.

1 2 3 4 5 6 7 8 9 10 11 11 13 14 15 16 17 18 19 20

Metropolitan Large Urban Small Urban Rural