

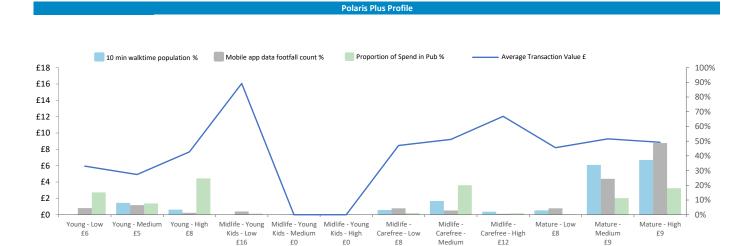
Catchment Summary - Storrsdale Liverpool



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Ship To	Name	Postcode	Operator	Segment	Sparsity
625961	Storrsdale Liverpool	L 18 7JY	Star Pubs & Bars	Premium	4





£0

See the Glossary page for further information on the above variables





Catchment Summary - Storrsdale Liverpool



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	Over GB Average	1								*WT= Walktim	
	Around GB Avera	ige				Catchm	ent Size (Co	unts)	In	dex vs GB Aver	age
	Under GB Averag	je		1	l0 min WT	* 20	min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT
	Population				3,974		19,511	750,150	74	105	171
									Population & Adults	18+ index is based of	on all pubs
	Adults 18+				3,157		15,644	600,676	70	102	172
	Competition P				4		17	792	22	47	190
		r Competition P	ub		789		920	758	92	107	88
	% Adults Likel	y to Drink			82.3%		82.0%	75.7%	108	108	99
	Low				6.2%		5.9%	53.1%	19	18	160
Affluence	Medium				51.1%		42.5%	36.2%	134	111	95
	High				42.7%		50.3%	9.6%	156	184	35
ffluence does not include Not Priva								2.2.2	150	201	- 55
	18-24				176		1,177	84,507	54	74	138
	25-34				363		2,065	111,142	68	79	111
Age Profile	35-44				529		2,654	97,480	101	103	98
	45-64				1,155		5,306	180,744	113	106	94
	65+				934		4,442	126,803	122	118	88
		6.000						200.000			
)]		6,000						200,000			
1 -		5,000 -						180,000			
		3,000						160,000 -			
1 -		4,000						140,000 -			
) -								120,000 -			
		3,000 -						100,000 -			
) -								80,000 -			
) -		2,000 -						60,000 -			
								40,000 -			
) -		1,000 -						20,000 -			
		0						0			
18-24 25-34	35-44 45-64	65+	18-24	25-34	35-44	45-64	65+	18-24	25-34	35-44 45-64	4 65+
	nin WT*				min WT*				■ 20 min		

		Cat	chment Size (Cou	ints)	Index vs GB Average		
		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Gender	Male	1,912 (48%)	9,320 (48%)	365,462 (49%)	98	98	99
Gender	Female	2,062 (52%)	10,191 (52%)	384,688 (51%)	102	102	101
	Employed: Full-time	1,167 (36%)	5,796 (36%)	200,326 (32%)	104	105	94
	Employed: Part-time	361 (11%)	1,811 (11%)	71,091 (12%)	93	95	97
F	Self employed	275 (8%)	1,477 (9%)	40,079 (6%)	92	100	70
Economic Status (16+)	Unemployed	49 (2%)	278 (2%)	20,481 (3%)	55	63	120
(10+)	Full-time student	57 (2%)	305 (2%)	21,639 (4%)	74	80	147
	Retired	967 (30%)	4,284 (27%)	112,719 (18%)	136	122	83
	Other	375 (12%)	2,115 (13%)	151,275 (24%)	66	76	141
	Total Worker Count	778	6,049	420,713			

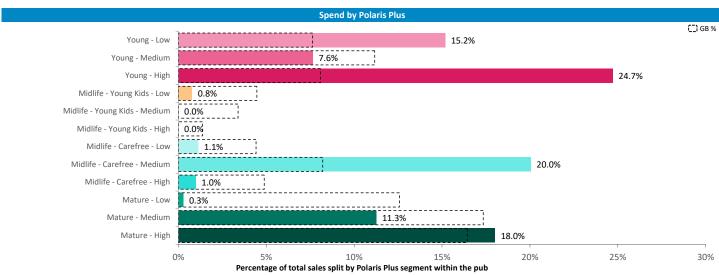
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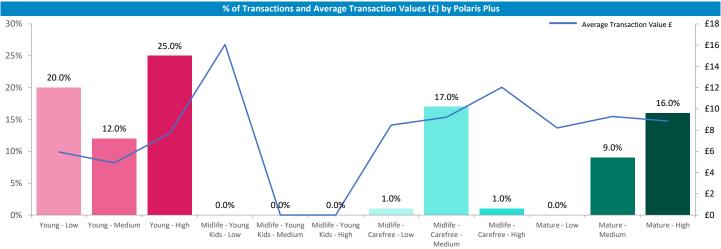


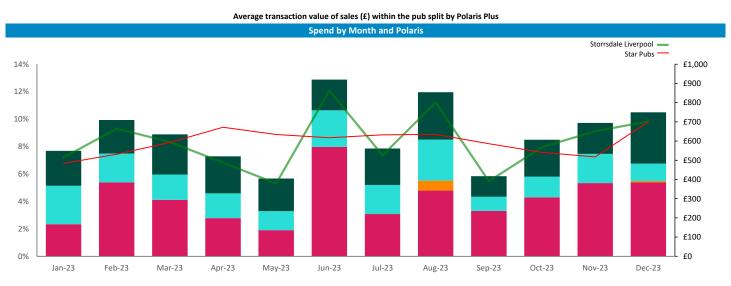
Transactional Data Summary - Storrsdale Liverpool



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Seasonality of the spend split by month

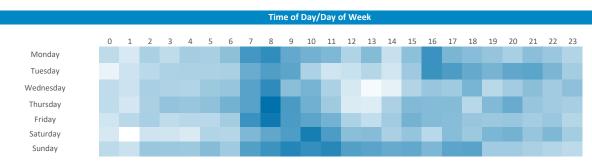




Mobile Data Summary - Storrsdale Liverpool



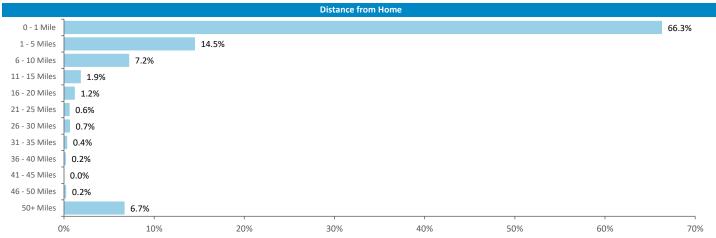
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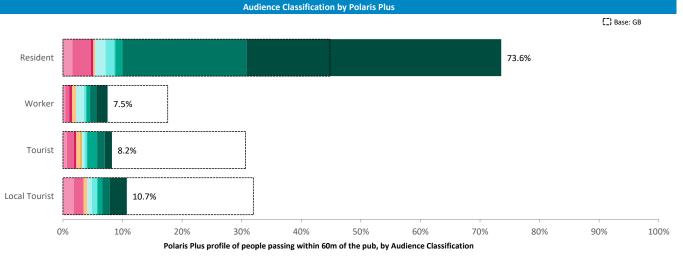
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

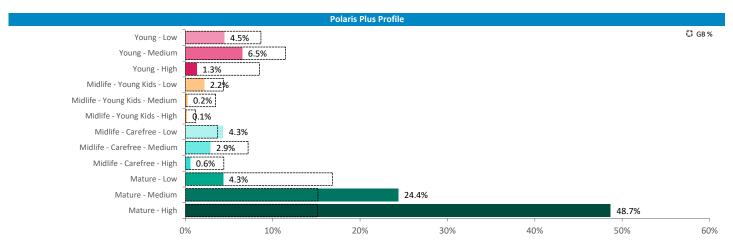




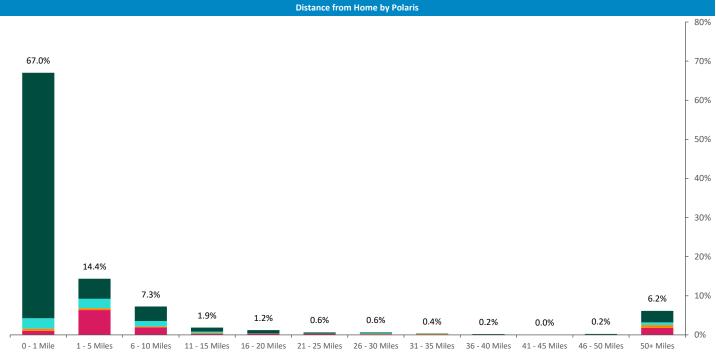
Mobile Data Summary - Storrsdale Liverpool



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



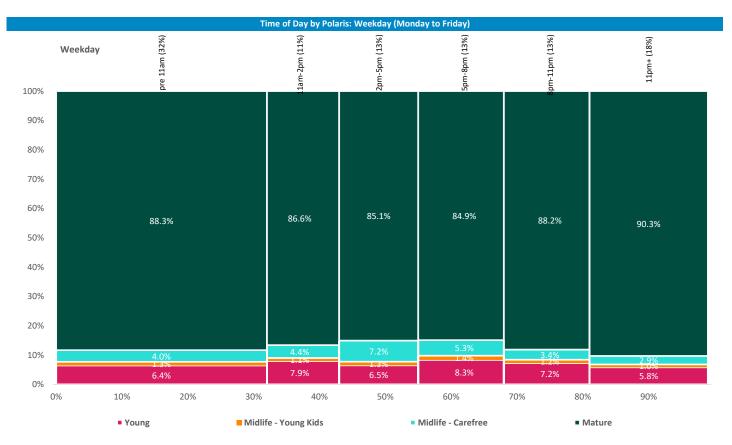
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there



Mobile Data Summary - Storrsdale Liverpool



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Polaris Summary - Storrsdale Liverpool



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Polaris Profile by Catchment

*WT=	Walktime,	**DT=	Drivetime

	P	opulation Cou	nt	Index vs GB average		
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young	361	2,656	332,190	42	62	201
Midlife - Young Kids	0	0	33,404	0	0	51
Midlife - Carefree	460	1,574	77,975	92	64	82
Mature	2,336	11,219	150,291			56
Not Private Households	0	195	6,816	0	95	86
Total	3,157	15,644	600,676			

Polaris Plus Summary - Storrsdale Liverpool



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Polaris Plus Profile by Catchment

*WT=	Walktime,	**DT=	Drivetim
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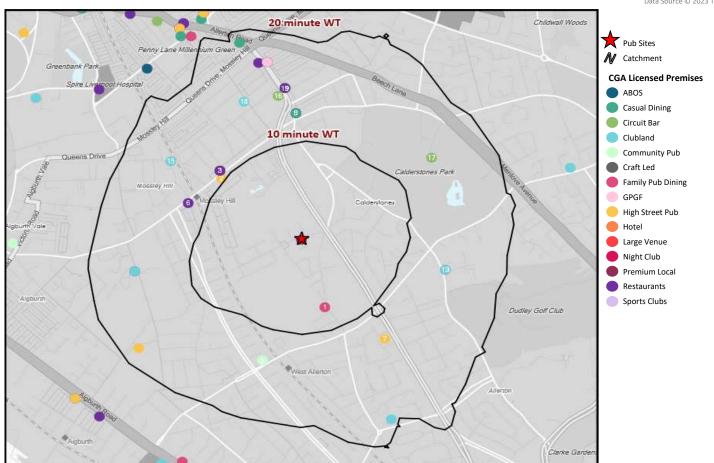
				WI- Walkanie, DI- Brivetinie			
	P	opulation Cou	nt	Inc	dex vs GB avera	age	
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Young							
Low	0	0	172,798	0	0	293	
Medium	253	1,704	139,984	73	99	212	
High	108	952	19,408	51	90	48	
Midlife - Young Kids							
Low	0	0	32,241	0	0	98	
Medium	0	0	980	0	0	4	
High	0	0	183	0	0	3	
Midlife - Carefree							
Low	103	448	52,260	77	68	206	
Medium	293	1,039	21,755	130	93	51	
High	64	87	3,960	46	12	15	
Mature							
Low	93	476	61,426	21	22	74	
Medium	1,068	3,906	54,662	216	159	58	
High	1,175	6,837	34,203	248	291	38	
Not Private Households	0	195	6,816	0	95	86	
Total	3,157	15,644	600,676				



CGA Summary - Storrsdale Liverpool



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	Nearest 20 Pubs									
Ref	. Name	Postcode	Operator	Segment	Distance (miles)					
0	Storrsdale	L 18 7JY	Star Pubs & Bars	Premium Local	0.0					
1	Greenhills	L 18 7HN	Mitchells & Butlers	Family Pub Dining	0.3					
2	Relish Bistro	L 18 5ED	Independent Free	High Street Pub	0.4					
3	Espresso Plus	L 18 5EA	Independent Free	ABOS	0.4					
3	Rose Of Mossley	L 18 5EA	Greene King	Premium Local	0.4					
3	L'olivetto	L 18 5EA	Independent Free	Restaurants	0.4					
6	Gustum	L 18 8AG	Independent Free	Restaurants	0.4					
7	Merseyside Police Training Centre	L 18 9TG	Independent Free	High Street Pub	0.5					
8	Butchers Cafe Bar	L 18 4QZ	Independent Free	Community Pub	0.5					
9	Chaba Chaba	L 18 6HG	Independent Free	Restaurants	0.5					
9	Eastern Diner	L 18 6HG	Independent Free	Restaurants	0.5					
9	Millon	L 18 6HG	Independent Free	Restaurants	0.5					
9	Istanbul	L 18 6HG	Independent Free	Casual Dining	0.5					
13	Fletcher's Sports Bar	L 18 3JT	Independent Free	Family Pub Dining	0.5					
13	Allerton Manor Club	L 18 3JT	Independent Free	Clubland	0.5					
15	St Anthony Of Padua Social Club	L 18 8AY	Independent Free	Clubland	0.6					
16	John Brodie	L 18 5HU	Stonegate Pub Company	Circuit Bar	0.6					
17	Mansions House	L 18 3JB	Independent Free	Circuit Bar	0.6					
18	Palmerston Tennis Club	L 18 5HZ	Independent Free	Clubland	0.6					
19	109 Allerton	L 18 2DD	Independent Free	Restaurants	0.6					
19	Bloom	L 18 2DD	Independent Free	Circuit Bar	0.6					



Per Pub Analysis - Storrsdale Liverpool



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	3,157	15,644	600,676
Number of Competition Pubs	4	17	792
Adults 18+ per Competition Pub	789	920	758

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	174	5.5%	68
Circuit Bar	0	35	1.1%	28
Community Pub	0	369	11.7%	61
Craft Led	0	55	1.7%	50
Great Pub Great Food	0	886	28.1%	159
High Street Pub	2	389	12.3%	67
Premium Local	1	852	27.0%	164

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	1	1,166	7.5%	92
Circuit Bar	3	227	1.5%	36
Community Pub	1	1,464	9.4%	49
Craft Led	0	406	2.6%	75
Great Pub Great Food	1	4,793	30.6%	173
High Street Pub	2	1,597	10.2%	55
Premium Local	2	4,309	27.5%	167

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	135	50,894	8.5%	105
Circuit Bar	80	42,031	7.0%	173
Community Pub	144	127,561	21.2%	111
Craft Led	0	32,251	5.4%	155
Great Pub Great Food	12	61,412	10.2%	58
High Street Pub	151	133,777	22.3%	121
Premium Local	51	71,919	12.0%	73



Glossary



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Category	Expla	lanation					
Population	The	population count within the specified catchment					
Gender	Cour	unts of Males and Females within the specified catchment					
Affluence	Affluence is based on the disposable income level of the group relative to its age level. CACI calculates disposable income as gross income minus essential outgoings. Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.						
	Low: Count of population by Polaris Plus segments which are classified as Low Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1						
	Medium: Count of population by Polaris Plus segments which are classified as Medium Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2						
	High: Count of population by Polaris Plus segments which are classified as High Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3						
Age Profile	Cour	Counts of residents by Age band					
Economic Status (16+)	Current year estimates, CACI Up to date demographics. Number of adults aged 16+ Full-time: In full-time employment Part-time: In part-time employment						
	Self employed: In full-time or part-time employment, with or without employees						
	Unemployed: Unemployed, not currently working but are actively seeking						
	Retired: a person who has retired from a working out are actively seeking						
	Other: Includes long term sick, disabled, looking after home/family						
Index vs GB Average	mear 100 r	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100 means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than 100 means that you have a higher % of customers in your catchment area for that particular variable than you would expect compared to GB					
Over GB Average	Inde	ex value is > 120					
Around GB Average	Inde	dex value is between 80 - 120					
Under GB Average	Inde	Index value is < 80					
		Polaris Seg	mentation				
Pol	aris is Heineken	's unique customer segmentation, w	hich is based on Lifestage, Energy Le	vels and Demand.			
Young		Midlife	Midlife	Mature			

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"
Product needs	Aids being part of the group Helps me look good by standing out and making the right impression Energising Discovering new things Avoids bloating Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer

Licensed Premises

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

Sparsity

Sparsity is a measure of how built-up the area is on a scale of 1-20, with 1 being the most built-up and 20 the least.

1 2 3 4 5 6 7 8 9 10 11 11 13 14 15 16 17 18 19 20

Metropolitan Large Urban Small Urban Rural