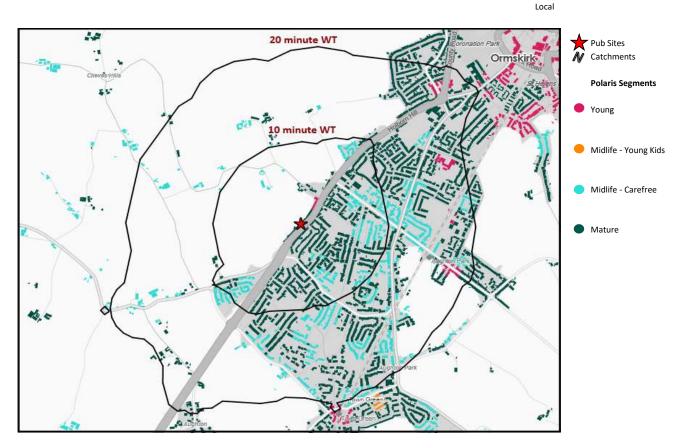


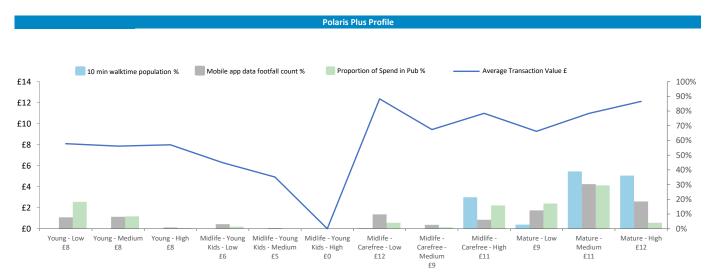
Catchment Summary - Royal Oak Aughton



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Ship To	Name	Postcode	Operator	Segment	Sparsity
625951	Royal Oak Aughton	L 39 3LW	Star Pubs & Bars	Premium	8





See the Glossary page for further information on the above variables $% \left\{ \left(1\right) \right\} =\left\{ \left(1\right) \right\}$





Catchment Summary - Royal Oak Aughton



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	Over GB Aver	rage		_							e, **DT= Driveti
	Around GB A	verage			C	atchment	t Size (Cou	unts)	Index vs GB Average		
	Under GB Ave	erage		-	10 min WT*	20 m	nin WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT
	Populatio	n			2,836	8	3,452	601,697	53	46	137
										ts 18+ index is based	_
	Adults 184				2,287	7	,029	476,551	51	46	136
	Competition				1		3	482	6	8	116
		per Competition	n Pub		2,287		,343	989	266	273	115
	% Adults L	ikely to Drink			81.9%	8	2.4%	76.5%	107	108	100
	Low				3.2%	-	7.0%	E 6 90/	10	21	171
Affluence	Low Medium				38.9%		7.0% 5.3%	56.8% 33.1%	102	93	87
Amuence	High				57.5%		4.6%	8.7%	211	200	32
ffluence does not include Not Priva					37.370	5.	4.070	8.770	211	200	32
	18-24				199		643	46,201	86	93	94
	25-34				249		557	75,529	66	49	94
Age Profile	35-44				306		835	75,691	81	75	95
	45-64				782	2	2,352	158,454	107	108	103
	65+				751	2	,642	120,676	138	163	104
		3,000	ס ק					180,000			
		2.50						160,000 -			
		2,500	,					140,000 -			
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- [500	J -					20,000 -			
								0			
18-24 25-34	35-44 45-64	65+	18-24	25-34	35-44	15-64	65+	18-2	4 25-34	35-44 45-6	4 65+
	min WT*			- 20	min WT*				■ 20 min		

		Cat	chment Size (Cou	ints)	Index vs GB Average		
		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Gender	Male	1,365 (48%)	4,026 (48%)	288,983 (48%)	98	97	98
Gender	Female		4,426 (52%)	312,714 (52%)	102	103	102
	Employed: Full-time	708 (30%)	2,084 (29%)	162,190 (33%)	88	84	96
	Employed: Part-time	269 (11%)	759 (11%)	61,667 (13%)	97	89	106
English Challes	Self employed	245 (10%)	680 (9%)	35,430 (7%)	113	102	78
Economic Status (16+)	Unemployed	31 (1%)	85 (1%)	14,531 (3%)	48	43	107
(107)	Full-time student	45 (2%)	165 (2%)	10,623 (2%)	81	96	91
	Retired	783 (33%)	2,675 (37%)	109,956 (22%)	153	170	102
	Other	265 (11%)	760 (11%)	96,673 (20%)	65	61	113
	Total Worker Count	422	1,727	239,725			

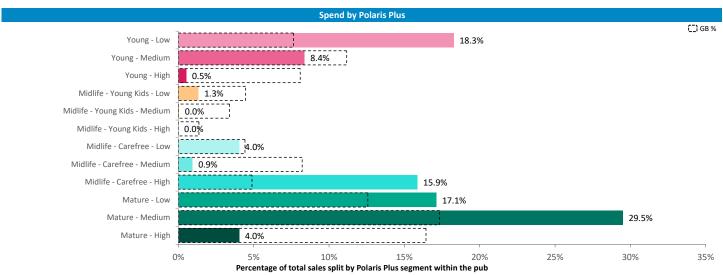
See the Glossary page for further information on the above variables

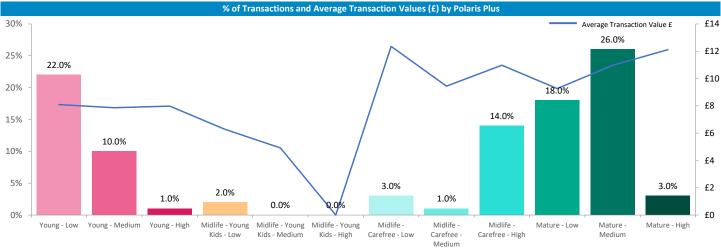


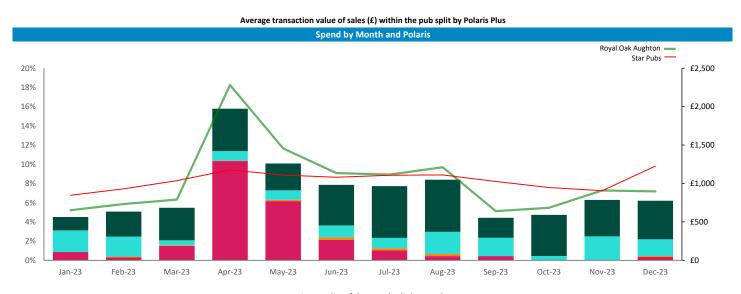
Transactional Data Summary - Royal Oak Aughton



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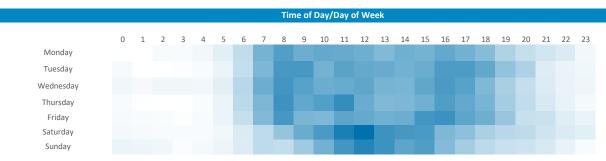




Mobile Data Summary - Royal Oak Aughton



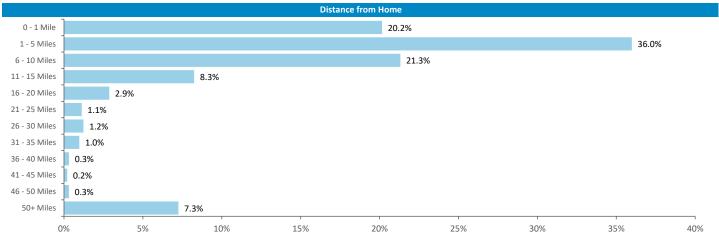
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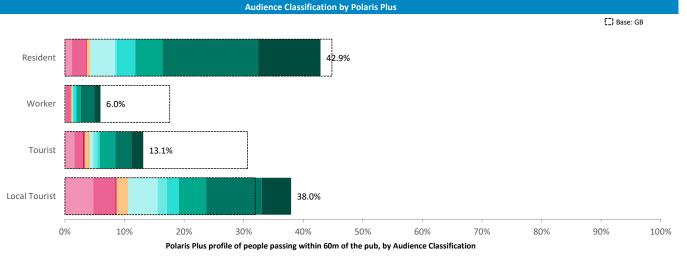
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

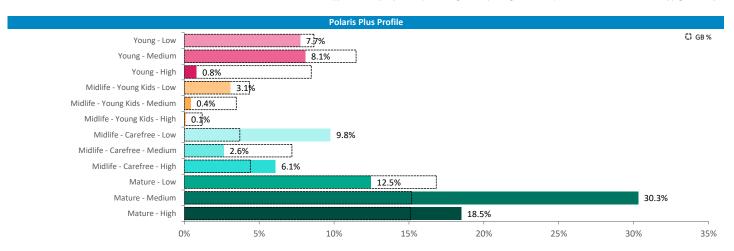




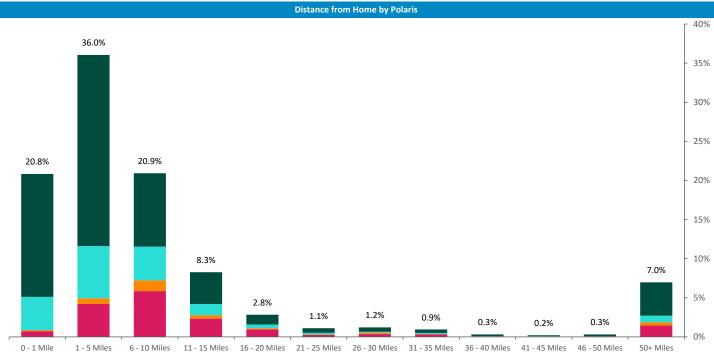
Mobile Data Summary - Royal Oak Aughton



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



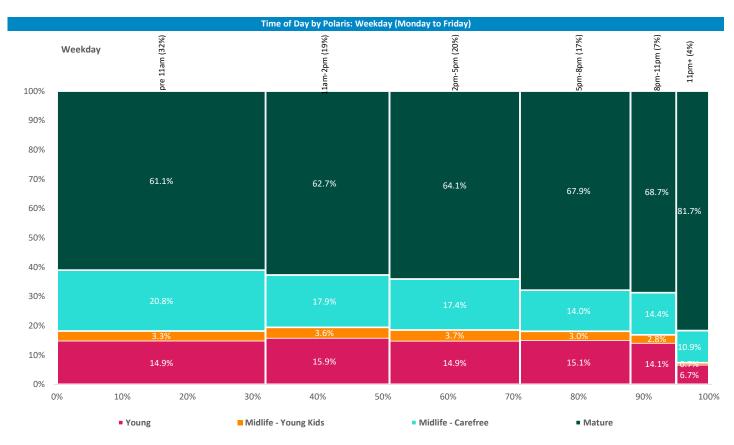
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

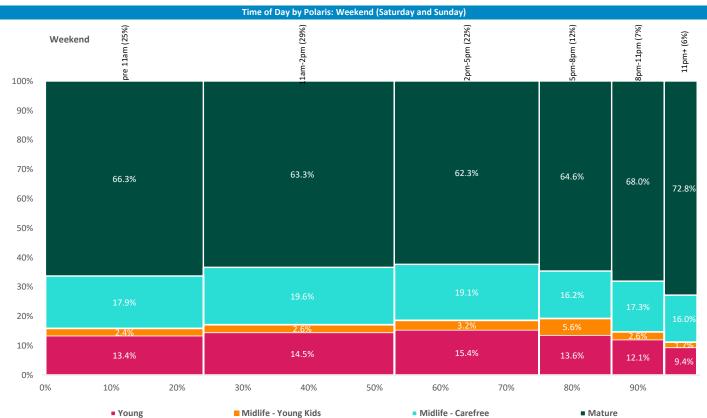


Mobile Data Summary - Royal Oak Aughton



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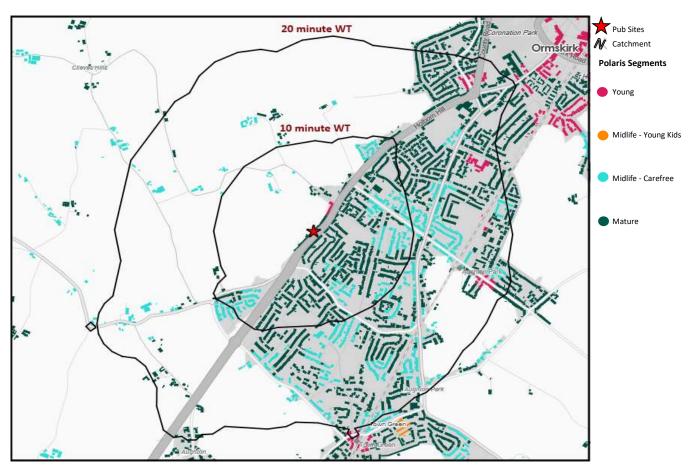




Polaris Summary - Royal Oak Aughton



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Polaris Profile by Catchment

*WT=	Walktime.	**DT=	Drivetime

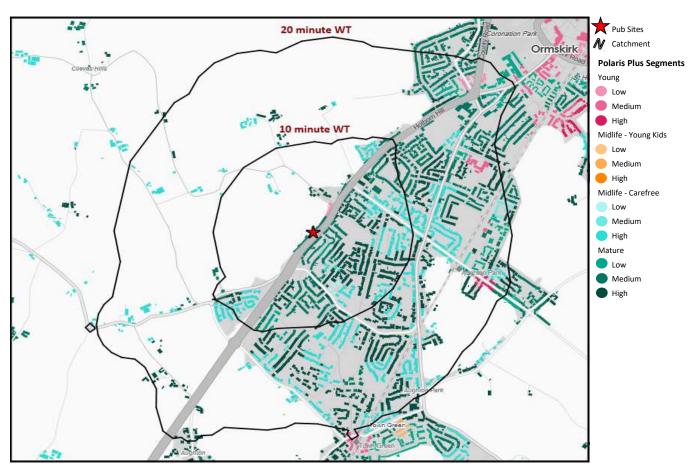
	Р	opulation Cou	nt	Index vs GB average		
Polaris Segment	10 min WT* 20 min WT*		20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young	1	49	182,351	0	3	139
Midlife - Young Kids	0	0	38,584	0	0	74
Midlife - Carefree	499	1,650	81,927	138	148	109
Mature	1,779	5,115	167,080	175	164	79
Not Private Households	8	215	6,609	27	233	106
Total	2,287	7,029	476,551			



Polaris Plus Summary - Royal Oak Aughton



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Polaris Plus Profile by Catchment

|--|

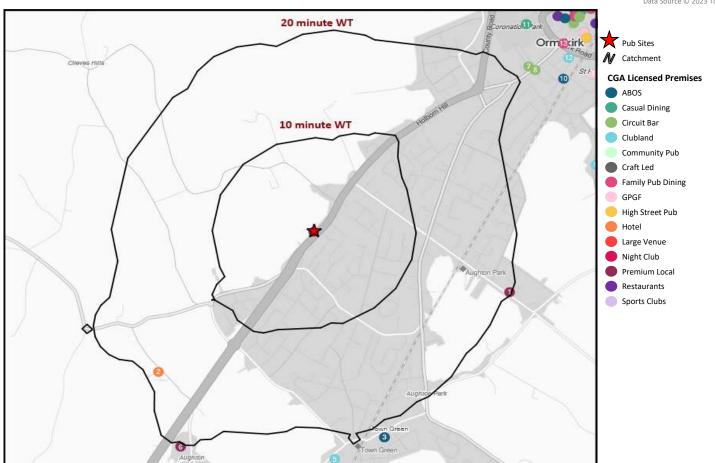
	Population Count			Index vs GB average			
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Young							
Low	1	8	122,260	0	1	261	
Medium	0	41	58,200	0	5	111	
High	0	0	1,891	0	0	6	
Midlife - Young Kids							
Low	0	0	37,665	0	0	144	
Medium	0	0	897	0	0	4	
High	0	0	22	0	0	0	
Midlife - Carefree							
Low	10	10	54,902	10	3	273	
Medium	0	71	16,624	0	14	49	
High	489	1,569	10,401	480	501	49	
Mature							
Low	63	471	55,844	20	49	85	
Medium	890	2,372	81,929	248	215	110	
High	826	2,272	29,307	241	216	41	
Not Private Households	8	215	6,609	27	233	106	
Total	2,287	7,029	476,551				
				_,	203	100	



CGA Summary - Royal Oak Aughton



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	Nearest 20 Pubs									
Ref.	Name	Postcode	Operator	Segment	Distance (miles)					
0	Royal Oak	L 39 3LW	Star Pubs & Bars	Premium Local	0.0					
1	Dog & Gun Inn	L 39 5BU	Marston's	Premium Local	0.8					
2	West Towers Country House	L 39 7HJ	Independent Free	Hotel	0.8					
3	Solo	L 39 6SE	Independent Free	Restaurants	0.9					
3	Arthurs Of Aughton	L 39 6SE	Independent Free	ABOS	0.9					
5	Aughton Institute	L 39 6SG	Independent Free	Clubland	0.9					
6	Stanley Arms	L 39 6SA	Independent Free	Premium Local	1.0					
7	Greyhound	L 39 3BS	Admiral Taverns Ltd	Circuit Bar	1.0					
8	Queen Inn	L 39 3BN	Unknown	Circuit Bar	1.0					
9	Ormskirk Cricket Club	L 39 4RG	Independent Free	Clubland	1.1					
10	Arriba	L 39 4RT	Independent Free	ABOS	1.1					
11	Obriens Tea Rooms	L 39 3BY	Independent Free	Casual Dining	1.1					
12	22 Snooker Club	L 39 4RU	Independent Free	Clubland	1.2					
13	Old Post Office	L 39 3BH	Independent Free	Family Pub Dining	1.2					
14	Cricketers	L 39 4QF	*Other Small Retail Groups	GPGF	1.2					
15	Eureka	L 39 3AX	Independent Free	GPGF	1.2					
16	Moor Hall	L 39 6RT	Independent Free	Restaurants	1.2					



Per Pub Analysis - Royal Oak Aughton



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	2,287	7,029	476,551
Number of Competition Pubs	1	3	482
Adults 18+ per Competition Pub	2,287	2,343	989

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	92	4.0%	50
Circuit Bar	0	5	0.2%	5
Community Pub	0	342	14.9%	78
Craft Led	0	0	0.0%	0
Great Pub Great Food	0	783	34.2%	193
High Street Pub	0	300	13.1%	71
Premium Local	1	748	32.7%	198

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	274	3.9%	48
Circuit Bar	2	40	0.6%	14
Community Pub	0	1,107	15.7%	82
Craft Led	0	6	0.1%	3
Great Pub Great Food	0	2,243	31.9%	180
High Street Pub	0	934	13.3%	72
Premium Local	1	2,129	30.3%	184

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	13	25,382	5.3%	66
Circuit Bar	33	26,060	5.5%	135
Community Pub	79	114,193	24.0%	125
Craft Led	0	14,928	3.1%	91
Great Pub Great Food	26	46,099	9.7%	55
High Street Pub	91	112,573	23.6%	128
Premium Local	42	59,180	12.4%	75



Glossary



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Category	Explanation				
Population	The population count within the specified catchment				
Gender	Counts of Males and Females within the specified catchment				
Affluence	Affluence is based on the disposable income level of the group relative to its age level.				
	CACI calculates disposable income as gross income minus essential outgoings.				
	Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax,				
	utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.				
	Low: Count of population by Polaris Plus segments which are classified as Low				
	Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1				
	Medium: Count of population by Polaris Plus segments which are classified as Medium				
	Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2				
	High: Count of population by Polaris Plus segments which are classified as High				
	Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3				
Age Profile	Counts of residents by Age band				
	Current year estimates, CACI Up to date demographics. Number of adults aged 16+				
	Full-time: In full-time employment				
	Part-time: In part-time employment				
Economic Status (16+)	Self employed: In full-time or part-time employment, with or without employees				
(16+)	Unemployed: Unemployed, not currently working but are actively seeking				
	Retired: a person who has retired from a working or professional career				
	Other: Includes long term sick, disabled, looking after home/family				
Index vs GB Average	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100				
	means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than				
	100 means that you have a higher % of customers in your catchment area for that particular variable than you would				
	expect compared to GB				
Over GB Average	Index value is > 120				
Around GB Average	Index value is between 80 - 120				
Under GB Average	Index value is < 80				
	Polaris Segmentation				
Pol	aris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.				
V	Midlife Midlife				

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature	
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds	
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"	
Product needs	Aids being part of the group Helps me look good by standing out and making the right impression Energising Discovering new things Avoids bloating Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer	

icensed Premises

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs. etc.

Competition Pubs

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65

types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

Sparsity