

## **Catchment Summary - Fountain Head Inn Leeds**

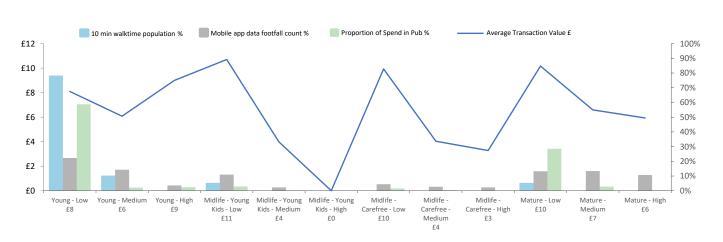


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Ship To	Name	Postcode	Operator	Segment	Sparsity
625828	Fountain Head Inn Leeds	LS 9 7JX	Star Pubs & Bars	Community	5







See the Glossary page for further information on the above variables



# Catchment Summary - Fountain Head Inn Leeds



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		Over GB Aver	age								*WT= Walktim	e, **DT= Drivetim	
		Around GB Av	verage			C	atchr	ment Size (Coι	unts)	In	Index vs GB Average		
		Under GB Ave	erage		1	0 min WT*		20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT*	
		Population	n			9,465		48,473	645,620	176	262	147	
		·				•		,	,	Population & Adul	s 18+ index is based	on all pubs	
		Adults 18+				6,665		34,060	508,564	148	223	146	
		Competition	on Pubs			3		20	604	17	56	145	
			per Competition F	ub		2,222		1,703	842	259	198	98	
		% Adults L	ikely to Drink			54.5%		53.8%	74.6%	72	71	98	
		Low				88.9%		72.6%	40.2%	267	218	121	
Afflu	ence	Medium				10.4%		16.9%	38.4%	27	44	101	
Affluence does no	A in all all a Nat Pai	High				0.2%		9.4%	20.6%	1	34	75	
Amuence does no	n molude Not Pff	18-24				793		5,756	83,397	103	146	159	
		25-34				1,699		9,337	101,860	135	144	118	
Age P	rofile	35-44				1,646		7,765	87,860	131		103	
		45-64				1,851		8,181	141,823	76	66	86	
		65+				676		3,021	93,624	37	32	75	
000 - 000 - 000 - 000 - 000 - 000 - 000 - 18-24	25-34 ■ 10	35-44 45-64 min WT*	9,000 8,000 7,000 6,000 5,000 4,000 2,000 1,000	18-24	25-34 ■ 20 r	35-44 nin WT*	45-64	1 65+	140,000 - 120,000 - 100,000 - 80,000 - 60,000 - 40,000 - 20,000 -	24 25-34 ■ 20 min	35-44 45-6 DT**	4 65+	
							Catchr	ment Size (Cou	unts)	In	dex vs GB Ave	age	
					1	0 min WT*		20 min WT*	20 min DT**		20 min WT*	20 min DT*	
		Male			4	,880 (52%)	2	25,036 (52%)	316,846 (49%	) 105	105	100	
Gen	der	Female				,585 (48%)		23,437 (48%)	328,774 (51%		95	100	
		Employed: Fu	II-time		1	,861 (27%)	1	10,660 (30%)	184,194 (35%	78	87	102	
		Employed: Pa	rt-time			903 (13%)		4,407 (12%)	59,140 (11%)	110	104	95	

See the Glossary page for further information on the above variables

Self employed

Unemployed

Retired

Other

Full-time student

Total Worker Count

**Economic Status** 

(16+)

591 (9%)

509 (7%)

168 (2%)

680 (10%)

2,195 (32%)

5,636

2,587 (7%)

2,098 (6%)

1,603 (5%)

2,730 (8%)

11,451 (32%)

16,442

37,983 (7%)

16,994 (3%)

21,563 (4%)

89,159 (17%)

114,551 (22%)

293,866

93

102

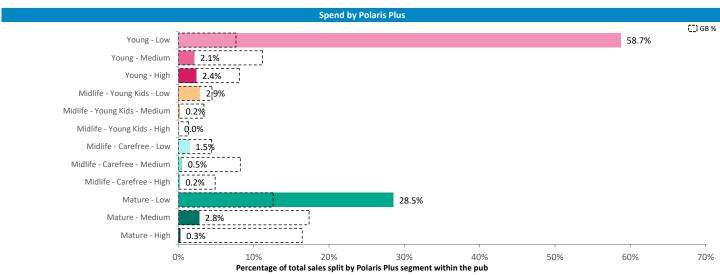
117

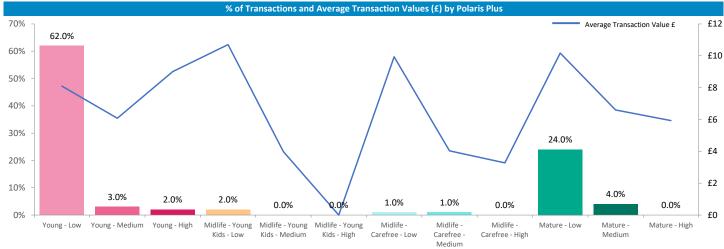


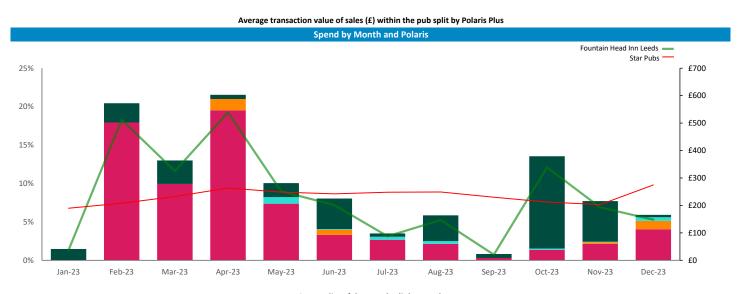
## **Transactional Data Summary - Fountain Head Inn Leeds**



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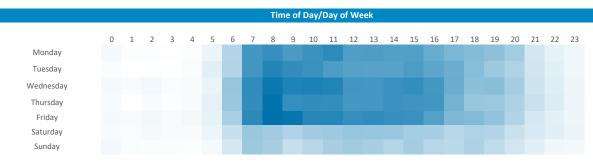




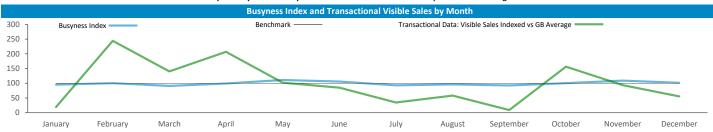
## Mobile Data Summary - Fountain Head Inn Leeds



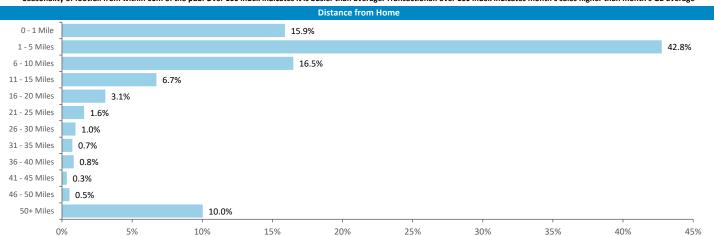
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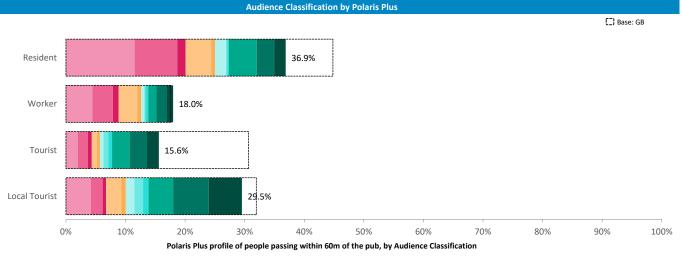
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there  $\,$ 

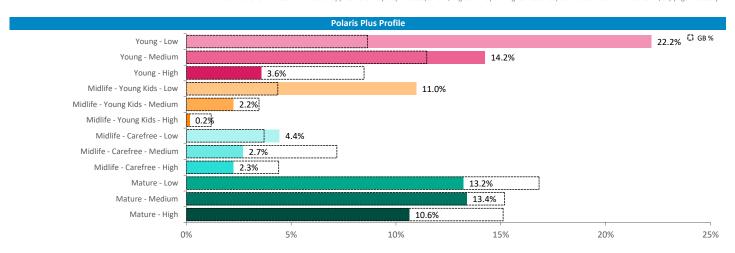




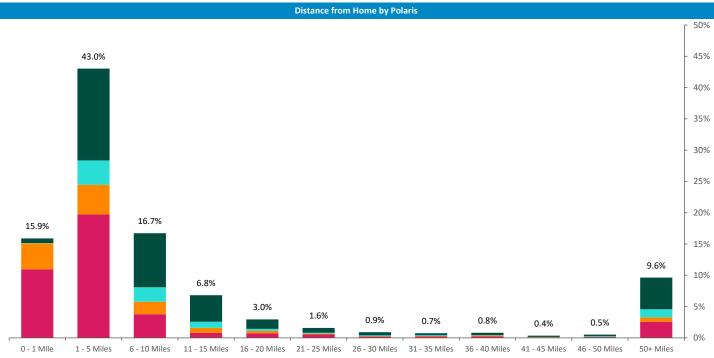
## Mobile Data Summary - Fountain Head Inn Leeds



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



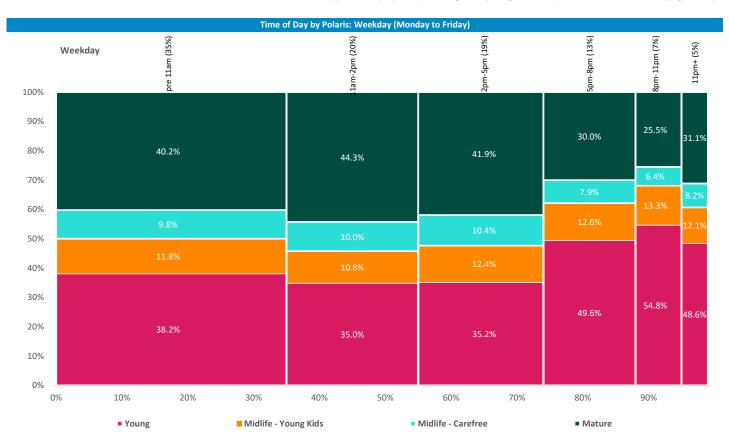
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

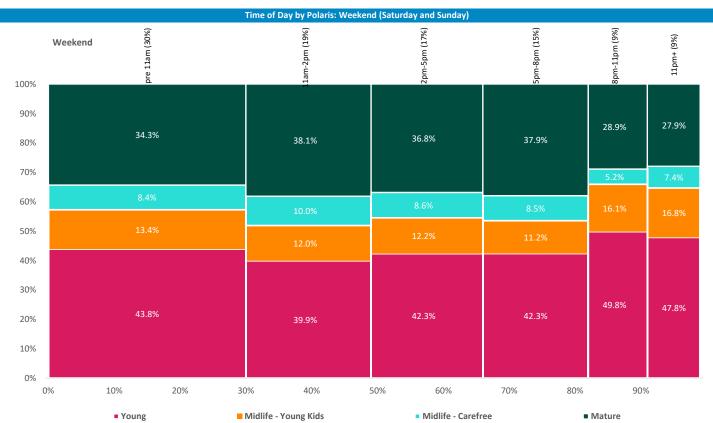


## Mobile Data Summary - Fountain Head Inn Leeds



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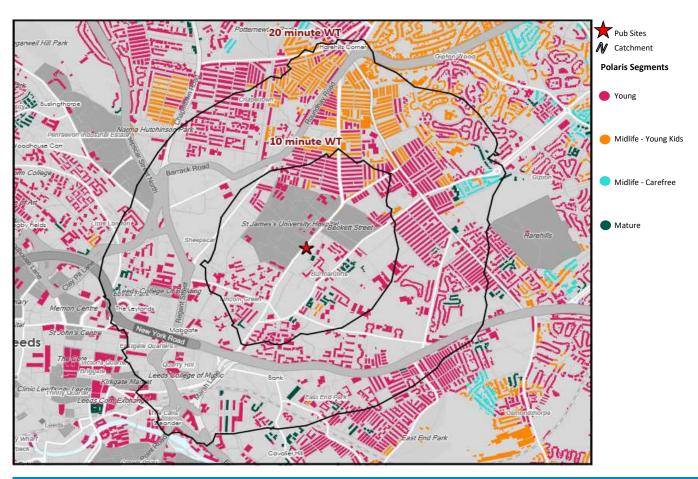




## Polaris Summary - Fountain Head Inn Leeds



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#### Polaris Profile by Catchment

*WT=	Walktime.	**DT=	Drivetime

	Population Count			Index vs GB average		
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young	5,916	25,264	223,603	322	269	160
Midlife - Young Kids	360	7,425	49,290	49		89
Midlife - Carefree	0	187	52,694	0	3	65
Mature	356	806	178,372	12	5	79
Not Private Households	33	378	4,605	38	85	69
Total	6,665	34,060	508,564			



## Polaris Plus Summary - Fountain Head Inn Leeds



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### Polaris Plus Profile by Catchment

*WT=	Walktime,	**DT=	Drivetime
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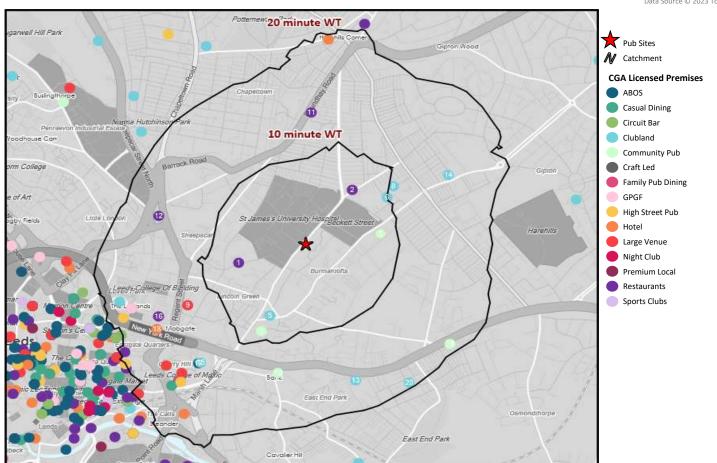
	P	Population Count			Index vs GB average		
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Young							
Low	5,216	16,949	88,097	797		176	
Medium	685	5,116	98,613	94		177	
High	15	3,199	36,893	3		108	
Midlife - Young Kids							
Low	353	6,796	40,302	97		144	
Medium	7	629	8,182	2	43	37	
High	0	0	806	0	0	14	
Midlife - Carefree							
Low	0	187	29,188	0	13	136	
Medium	0	0	15,701	0	0	43	
High	0	0	7,805	0	0	34	
Mature							
Low	356	806	46,691	39	17	67	
Medium	0	0	72,615	0	0	91	
High	0	0	59,066	0	0	77	
Not Private Households	33	378	4,605	38	85	69	
Total	6,665	34,060	508,564				



## **CGA Summary - Fountain Head Inn Leeds**



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	Nearest 20 Pubs						
Ref	. Name	Postcode	Operator	Segment	Distance (miles)		
0	Fountain Head Inn	LS 9 7JX	Star Pubs & Bars	Community Pub	0.0		
1	Gzing Restaurant	LS 9 7NP	Independent Free	Restaurants	0.3		
2	Abyssinia Cafe And Restaurant	LS 9 7AB	Independent Free	Restaurants	0.3		
3	Premier Banqueting	LS 9 7BL	Independent Free	Large Venue	0.3		
3	Dahlak	LS 9 7BL	Independent Free	Community Pub	0.3		
5	SocOf Anglers Club	LS 9 7TB	Independent Free	Clubland	0.3		
6	Harehills Labour Club	LS 9 7BX	Independent Free	Clubland	0.4		
7	Rose & Crown	LS 9 7PY	Tadcaster Pub Co	Community Pub	0.4		
8	Harehills Working Mens Club & Institute	LS 9 7AP	Independent Free	Clubland	0.4		
9	Temple Of Boom	LS 2 7QG	Independent Free	Large Venue	0.5		
10	Hope Inn	LS 9 8ES	*Other Small Retail Groups	Community Pub	0.6		
11	Rajas Tandoori	LS 8 5PL	Independent Free	Restaurants	0.6		
12	Walla Dolla	LS 7 2AA	Independent Free	Restaurants	0.6		
13	Irish Centre	LS 9 9NT	Independent Free	Clubland	0.6		
14	Harehills Liberal Club	LS 9 6BJ	Independent Free	Clubland	0.6		
15	Forum Leisure Club	LS 2 7UA	Independent Free	Clubland	0.7		
16	Crown Buffet	LS 2 7PX	Independent Free	Restaurants	0.7		
17	Leeds Conservatoire	LS 2 7PD	Independent Free	ABOS	0.7		
18	Hampton By Hilton	LS 2 7BP	Atlas Hotels	Hotel	0.7		
19	White Horse	LS 9 9DN	*Other Small Retail Groups	Community Pub	0.7		
20	East End Park Working Mens Club & Institute	LS 9 9LX	Independent Free	Clubland	0.7		



# Per Pub Analysis - Fountain Head Inn Leeds



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\*WT= Walktime, \*\*DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	6,665	34,060	508,564
Number of Competition Pubs	3	20	604
Adults 18+ per Competition Pub	2,222	1,703	842

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	640	9.6%	119
Circuit Bar	0	756	11.3%	280
Community Pub	2	1,993	29.9%	
Craft Led	0	363	5.4%	
Great Pub Great Food	0	237	3.6%	20
High Street Pub	0	2,109	31.6%	172
Premium Local	0	534	8.0%	49

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	1	3,986	11.7%	145
Circuit Bar	1	2,840	8.3%	206
Community Pub	4	9,630	28.3%	148
Craft Led	0	2,160	6.3%	183
Great Pub Great Food	2	2,572	7.6%	43
High Street Pub	2	9,882	29.0%	157
Premium Local	0	2,426	7.1%	43

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	111	46,712	9.2%	114
Circuit Bar	33	26,664	5.2%	129
Community Pub	69	101,736	20.0%	105
Craft Led	0	25,341	5.0%	144
Great Pub Great Food	23	78,880	15.5%	88
High Street Pub	97	104,114	20.5%	111
Premium Local	53	75,624	14.9%	90



#### **Glossary**



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Category	Explanation				
Population	The population count within the specified catchment				
Gender	Counts of Males and Females within the specified catchment				
	Affluence is based on the disposable income level of the group relative to its age level.				
	CACI calculates disposable income as gross income minus essential outgoings.				
	Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax,				
	utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.				
Affluence	Low: Count of population by Polaris Plus segments which are classified as Low				
	Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1				
	Medium: Count of population by Polaris Plus segments which are classified as Medium				
	Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2				
	High: Count of population by Polaris Plus segments which are classified as High				
	Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3				
Age Profile	Counts of residents by Age band				
	Current year estimates, CACI Up to date demographics. Number of adults aged 16+				
	Full-time: In full-time employment				
	Part-time: In part-time employment				
Economic Status (16+)	Self employed: In full-time or part-time employment, with or without employees				
(10+)	Unemployed: Unemployed, not currently working but are actively seeking				
	Retired: a person who has retired from a working or professional career				
	Other: Includes long term sick, disabled, looking after home/family				
	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100				
Index vs GB Average	means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than				
ilidex vs GB Average	100 means that you have a higher % of customers in your catchment area for that particular variable than you would				
	expect compared to GB				
Over GB Average	Index value is > 120				
Around GB Average	Index value is between 80 - 120				
Under GB Average	Index value is < 80				

#### Polaris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature	
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds	
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"	
Product needs	Aids being part of the group     Helps me look good by     standing out and making the     right impression     Energising     Discovering new things     Avoids bloating     Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer	

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

#### **Competition Pubs**

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

### Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

#### Sparsity

 Sparsity is a measure of how built-up the area is on a scale of 1-20, with 1 being the most built-up and 20 the least.

 1
 2
 3
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 10
 11
 12
 13
 14
 15
 16
 17
 18
 19
 20

 Metropolitan
 Large Urban
 5mall Urban
 Rural

