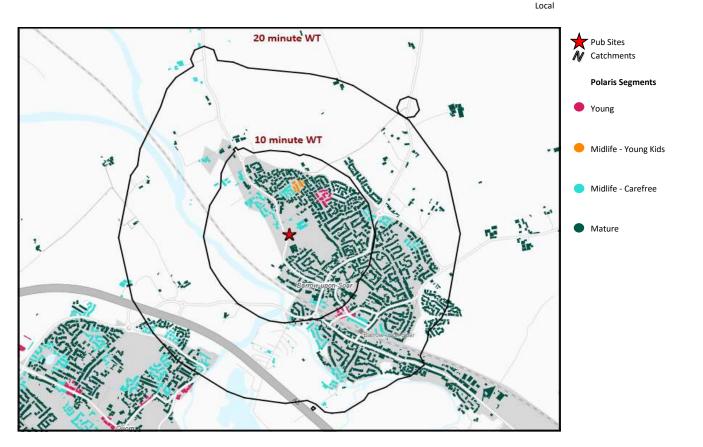


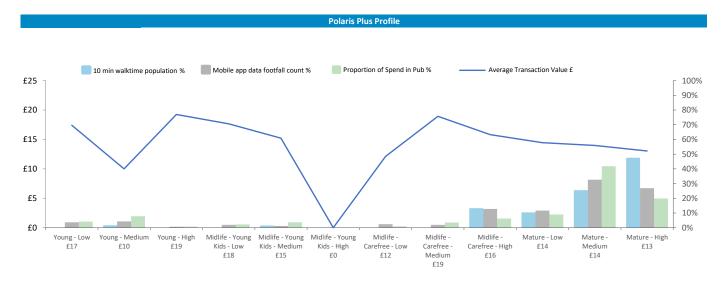
Catchment Summary - Three Crowns Barrow Upon Soar



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Ship To	Name	Postcode	Operator	Segment	Sparsity
625402	Three Crowns Barrow Upon Soar	LE12 8JS	Star Pubs & Bars	Premium	13





See the Glossary page for further information on the above variables



Catchment Summary - Three Crowns Barrow Upon Soar



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	Over GB Avera	age									*WT= Walktin	ne, **DT= Drivetii
	Around GB Av	erage				Catchi	ment Size (Co	unts)		1	ndex vs GB Ave	rage
	Under GB Ave	rage			10 min WT	*	20 min WT*	20 min	DT**	10 min WT	* 20 min WT*	20 min DT*
	Population				2,834		7,178	309,	945	53	39	71
											lts 18+ index is based	
	Adults 18+				2,172		5,701	246,		48	37	71
	Competitio	n Pubs per Competition I	Deels		5		7	26		28	19	63
		kely to Drink	Pub		434		814	94		51	95	110
	% Adults Li	kely to Drink			80.4%		79.9%	72.7	/%	105	105	95
	Low				10.5%		12.9%	34.3	3%	31	39	103
Affluence	Medium				28.7%		51.8%	46.4	4%	75	136	122
	High				60.8%		35.3%	18.7	7%	223	129	69
Affluence does not include Not Priva	te Households											
	18-24				167		421	33,9	956	72	72	135
	25-34				295		711	39,1		78	74	95
Age Profile	35-44				392		930	41,0	006	104	98	100
	45-64				751		1,942	76,1		103	105	96
	65+				567		1,697	56,1	119	104	123	94
) ₇		2,500						90,000				
		_,						80,000 -				
		2,000										
								70,000 -				
		4.500						60,000 -				
		1,500						50,000 -				
-								40,000				
-		1,000						30,000 -				
		500						20,000 -				
' -								10,000 -				
		0						0				
18-24 25-34	35-44 45-64	65+	18-24	25-34	35-44	45-64	65+		18-24	25-34	35-44 45-6	4 65+
■ 10 r	min WT*			2 0	min WT*					■ 20 mir	n DT**	
						Catch	ment Size (Co	untel			ndex vs GB Ave	r200
					10 min WT		20 min WT*	20 min			* 20 min WT*	

		Cat	tchment Size (Cou	unts)	Inc	dex vs GB Aver	age
		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Gender	Male	1,354 (48%)	3,412 (48%)	153,681 (50%)	98	97	101
delidel	Female	1,480 (52%)	3,766 (52%)	156,264 (50%)	102	103	99
	·						
	Employed: Full-time	864 (39%)	2,220 (38%)	84,713 (33%)	112	110	97
	Employed: Part-time	297 (13%)	728 (12%)	31,805 (13%)	111	104	105
Farmer's Challes	Self employed	226 (10%)	561 (10%)	18,956 (7%)	109	104	81
Economic Status (16+)	Unemployed	20 (1%)	90 (2%)	6,255 (2%)	32	55	89
(107)	Full-time student	39 (2%)	100 (2%)	7,174 (3%)	73	72	119
	Retired	575 (26%)	1,580 (27%)	52,415 (21%)	117	123	94
	Other	222 (10%)	591 (10%)	52,553 (21%)	57	58	119
	Total Worker Count	977	1,982	143,133			

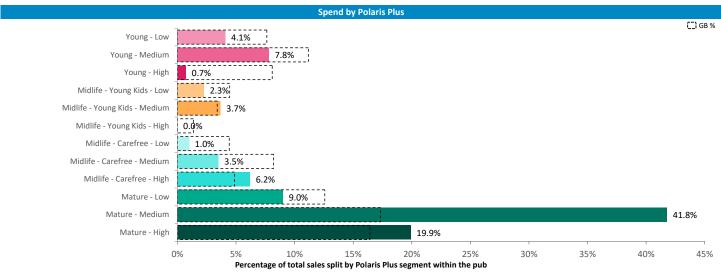
See the Glossary page for further information on the above variables

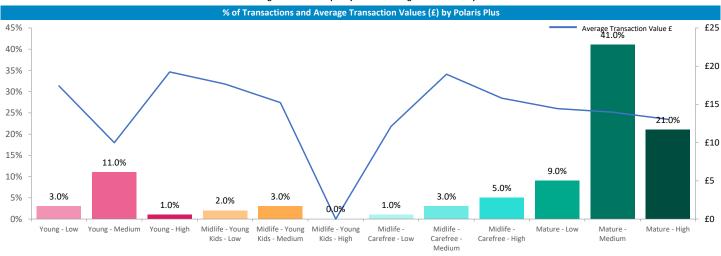


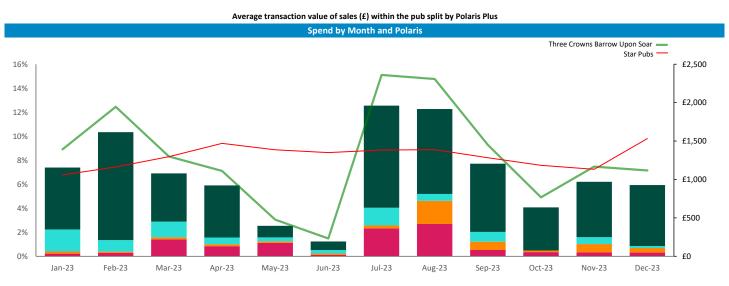
Transactional Data Summary - Three Crowns Barrow Upon Soar



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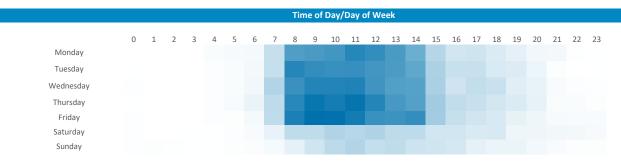
Seasonality of the spend split by month



Mobile Data Summary - Three Crowns Barrow Upon Soar



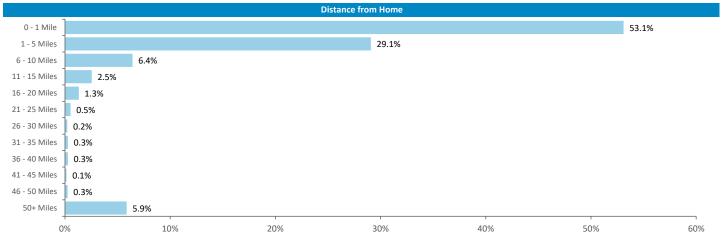
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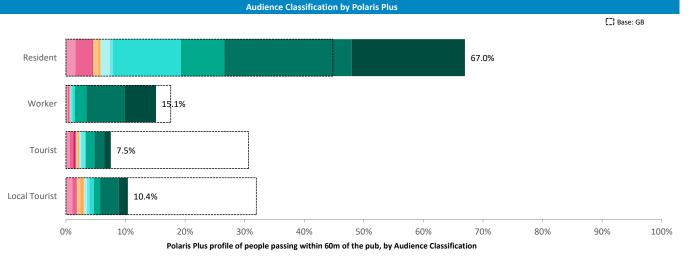
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

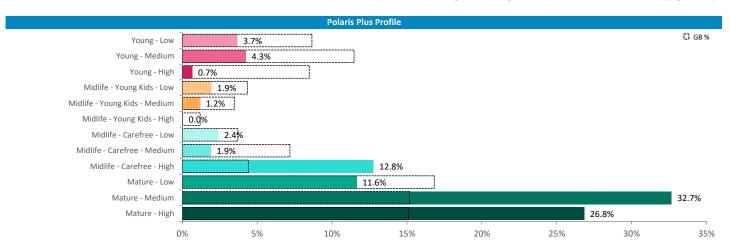




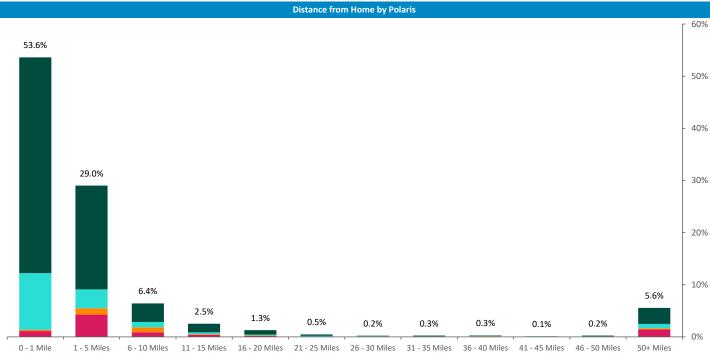
Mobile Data Summary - Three Crowns Barrow Upon Soar



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



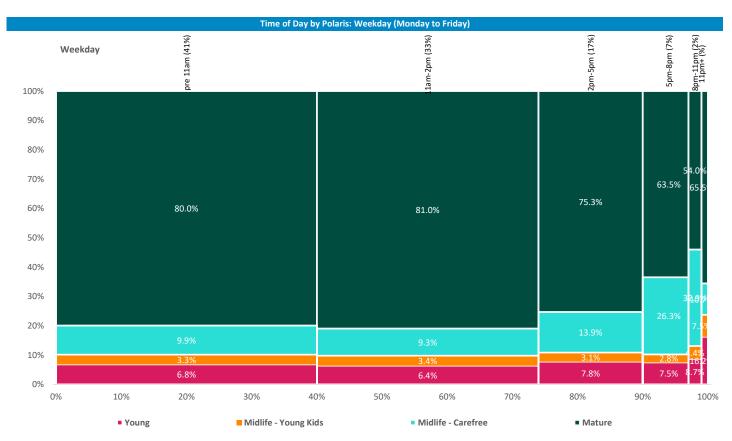
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

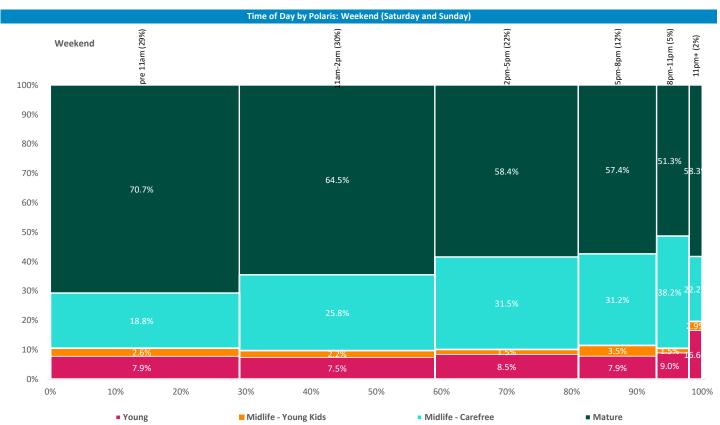


Mobile Data Summary - Three Crowns Barrow Upon Soar



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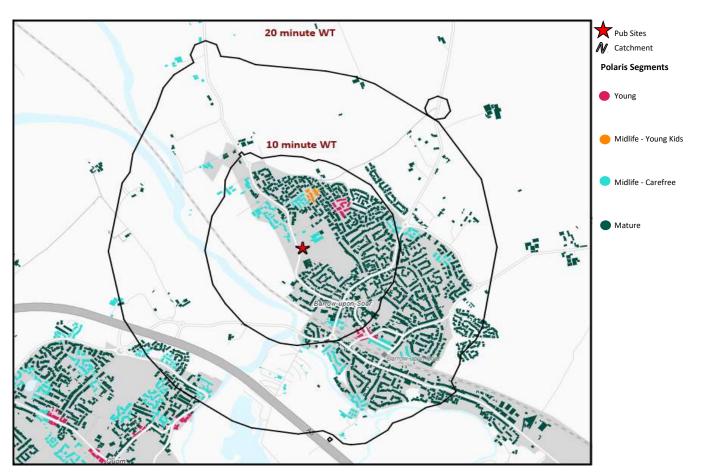




Polaris Summary - Three Crowns Barrow Upon Soar



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Polaris Profile by Catchment

*\^/T-	Walktime.	**DT-	Drivetim
. AA I =	waiktime,	DI=	Drivetim

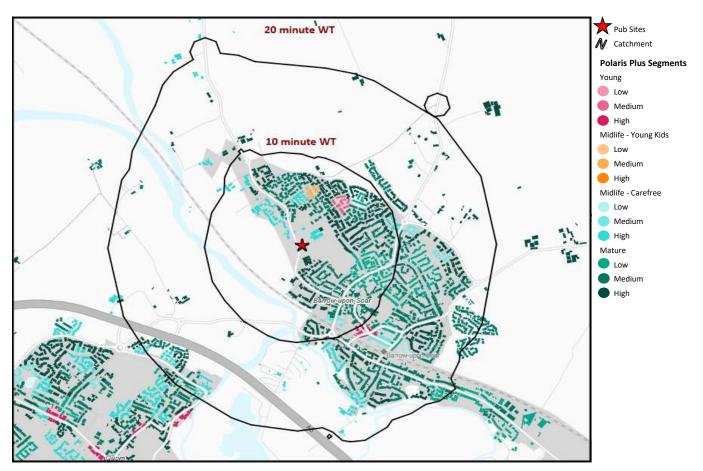
	P	opulation Cou	nt	Index vs GB average			
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Young	36	101	55,475	6	6	82	
Midlife - Young Kids	33	33	46,810	14	5	174	
Midlife - Carefree	288	642	38,707	84	71	99	
Mature	1,815	4,925	103,903	188	195	95	
Not Private Households	0	0	1,513	0	0	47	
Total	2,172	5,701	246,408				



Polaris Plus Summary - Three Crowns Barrow Upon Soar



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Plus Profi	

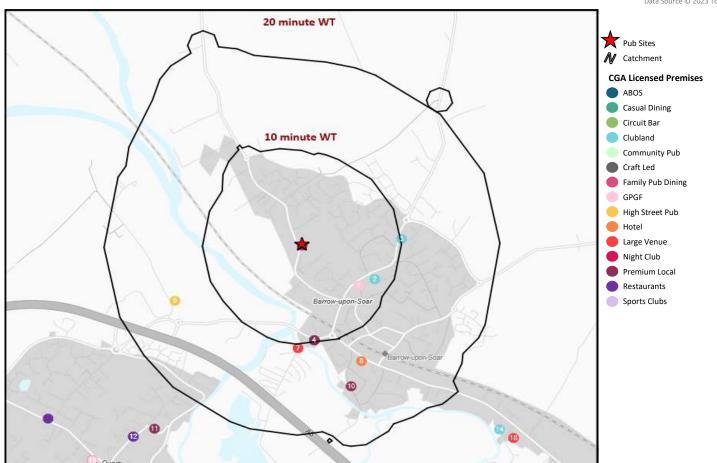
	*WT= Walktime, **DT= Driv						
	P	opulation Cou	nt	Inc	lex vs GB avera	age	
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Young							
Low	0	0	24,123	0	0	100	
Medium	36	36	27,607	15	6	102	
High	0	65	3,745	0	17	23	
Midlife - Young Kids							
Low	0	0	20,764	0	0	154	
Medium	33	33	25,997	35	13	244	
High	0	0	49	0	0	2	
Midlife - Carefree							
Low	0	7	17,641	0	3	170	
Medium	0	191	10,332	0	47	59	
High	288	444	10,734	298	175	98	
Mature							
Low	227	730	21,972	76	93	65	
Medium	555	2,693	50,350	163	302	130	
High	1,033	1,502	31,581	317	176	85	
Not Private Households	0	0	1,513	0	0	47	
Total	2,172	5,701	246,408				



CGA Summary - Three Crowns Barrow Upon Soar



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	Nearest 20 Pubs								
Ref	Name	Postcode	Operator	Segment	Distance (miles)				
0	Three Crowns	LE12 8JS	Star Pubs & Bars	Premium Local	0.0				
1	Blacksmith Arms	LE12 8PP	Independent Free	GPGF	0.3				
2	Barrow & District Conservative Club	LE12 8QA	Independent Free	Clubland	0.3				
3	Barrow Town Cricket Club	LE12 8JB	Independent Free	Clubland	0.4				
4	Soar Bridge Inn	LE12 8PN	Everards	Premium Local	0.4				
4	Bengal Tandoori & Balti Restaurant	LE12 8PN	Independent Free	Restaurants	0.4				
4	Moorings	LE12 8PN	Stonegate Pub Company	Premium Local	0.4				
7	Proctors Pleasure Park	LE12 8QF	Independent Free	Large Venue	0.4				
8	Hunting Lodge	LE12 8LZ	Star Pubs & Bars	Hotel	0.5				
9	Boat House	LE12 8EN	Independent Free	High Street Pub	0.5				
10	Navigation Inn	LE12 8LQ	Admiral Taverns Ltd	Premium Local	0.6				
11	Apple Tree	LE12 8BU	Stonegate Pub Company	Premium Local	0.9				
12	John Dorys	LE12 8BS	Independent Free	Restaurants	1.0				
12	Monk	LE12 8BS	Independent Free	Restaurants	1.0				
14	Barrow Town Football Club	LE12 8LL	Independent Free	Clubland	1.1				
15	Quorn Country Hotel	LE12 8BB	Independent Free	Hotel	1.1				
16	White Horse	LE12 8ET	Everards	Premium Local	1.1				
16	Amirul Tandoori Restaurant	LE12 8ET	Independent Free	Restaurants	1.1				
18	Meadow Farm Marina & Caravan Park	LE12 8NB	Independent Free	Large Venue	1.1				
19	Ferraris Trattoria	LE12 8DT	Independent Free	Restaurants	1.2				
19	White Hart Inn	LE12 8DT	Punch Pub Company	Premium Local	1.2				



Per Pub Analysis - Three Crowns Barrow Upon Soar



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	2,172	5,701	246,408
Number of Competition Pubs	5	7	260
Adults 18+ per Competition Pub	434	814	948

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	106	4.9%	60
Circuit Bar	0	25	1.2%	29
Community Pub	0	313	14.4%	75
Craft Led	0	7	0.3%	9
Great Pub Great Food	1	749	34.5%	195
High Street Pub	0	270	12.4%	67
Premium Local	3	702	32.3%	196

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	177	3.1%	38
Circuit Bar	0	62	1.1%	27
Community Pub	0	1,178	20.7%	108
Craft Led	0	18	0.3%	9
Great Pub Great Food	1	1,457	25.6%	144
High Street Pub	0	1,092	19.2%	104
Premium Local	4	1,519	26.6%	162

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	6	16,906	6.9%	85
Circuit Bar	5	11,240	4.6%	112
Community Pub	24	49,634	20.1%	105
Craft Led	0	7,338	3.0%	86
Great Pub Great Food	14	38,561	15.6%	88
High Street Pub	31	49,435	20.1%	109
Premium Local	62	43,809	17.8%	108



Glossary



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Category	Expla	lanation					
Population	The	population count within the specified catchment					
Gender	Cour	unts of Males and Females within the specified catchment					
Affluence	Affluence is based on the disposable income level of the group relative to its age level. CACI calculates disposable income as gross income minus essential outgoings. Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.						
	Low: Count of population by Polaris Plus segments which are classified as Low Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1						
	Medium: Count of population by Polaris Plus segments which are classified as Medium Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2						
	High: Count of population by Polaris Plus segments which are classified as High Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3						
Age Profile	Cour	Counts of residents by Age band					
Economic Status (16+)	Current year estimates, CACI Up to date demographics. Number of adults aged 16+ Full-time: In full-time employment Part-time: In part-time employment						
	Self employed: In full-time or part-time employment, with or without employees						
	Unemployed: Unemployed, not currently working but are actively seeking						
	Retired: a person who has retired from a working out are actively seeking						
	Other: Includes long term sick, disabled, looking after home/family						
Index vs GB Average	mear 100 r	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100 means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than 100 means that you have a higher % of customers in your catchment area for that particular variable than you would expect compared to GB					
Over GB Average	Inde	ex value is > 120					
Around GB Average	Inde	dex value is between 80 - 120					
Under GB Average	Inde	Index value is < 80					
		Polaris Seg	mentation				
Pol	aris is Heineken	's unique customer segmentation, w	hich is based on Lifestage, Energy Le	vels and Demand.			
Young		Midlife	Midlife	Mature			

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"
Product needs	Aids being part of the group Helps me look good by standing out and making the right impression Energising Discovering new things Avoids bloating Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer

Licensed Premises

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

Sparsity

Sparsity is a measure of how built-up the area is on a scale of 1-20, with 1 being the most built-up and 20 the least.

1 2 3 4 5 6 7 8 9 10 11 11 13 14 15 16 17 18 19 20

Metropolitan Large Urban Small Urban Rural