

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
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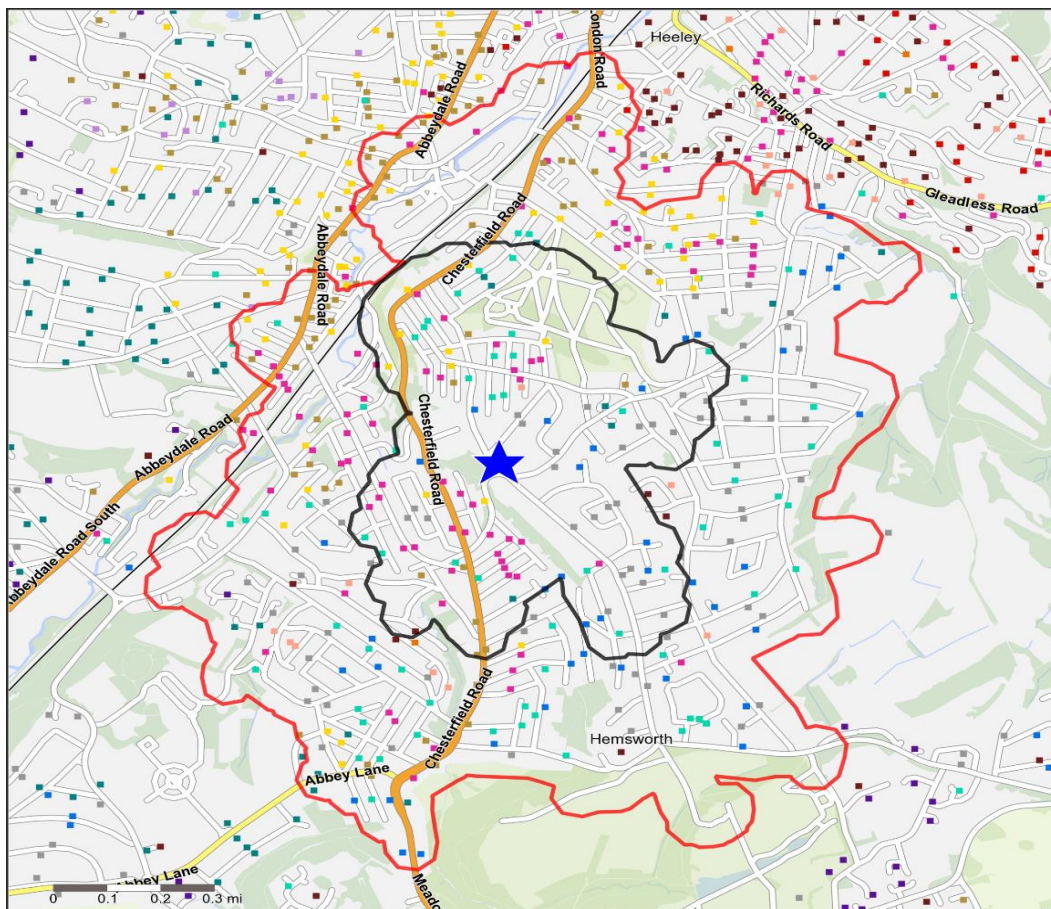
Number of Pubs	7	20	433
Catchment Adults 18+	5,330	18,395	385,050
Catchment Adults 18+ Per Pub	761	920	889
Populaton Projection 2020 to 2030 (% change)	2.80%	3.26%	4.87%

		10 Minute Walktime					20 Minute Walktime					20 Minute Drivetime		
Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index
1	High Street Pub	5,320	99.8	190	1	High Street Pub	17,873	97.2	185	1	High Street Pub	326,088	84.7	161
2	Community Pub	4,135	77.6	165	2	Community Pub	14,753	80.2	171	2	Community Pub	258,457	67.1	143
3	Premium Local	1,620	30.4	48	3	Premium Local	6,419	34.9	55	3	Premium Local	150,098	39.0	61
4	Great Pub Great Food	1,304	24.5	171	4	Great Pub Great Food	4,227	23.0	160	4	Bit of Style	142,733	37.1	259
5	Bit of Style	1,271	23.8	59	5	Bit of Style	4,107	22.3	55	5	Circuit Bar	108,775	28.2	70
6	Circuit Bar	405	7.6	27	6	Circuit Bar	1,765	9.6	33	6	Craft Led	106,567	27.7	97
7	Craft Led	272	5.1	45	7	Craft Led	1,677	9.1	80	7	Great Pub Great Food	103,047	26.8	236

Social Grade	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
AB	639	12.0	135	2,233	12.1	137	34,453	8.9	101
C1	839	15.7	128	2,891	15.7	128	50,050	13.0	106
C2	471	8.8	107	1,562	8.5	103	26,478	6.9	83
DE	394	7.4	72	1,442	7.8	76	37,469	9.7	95

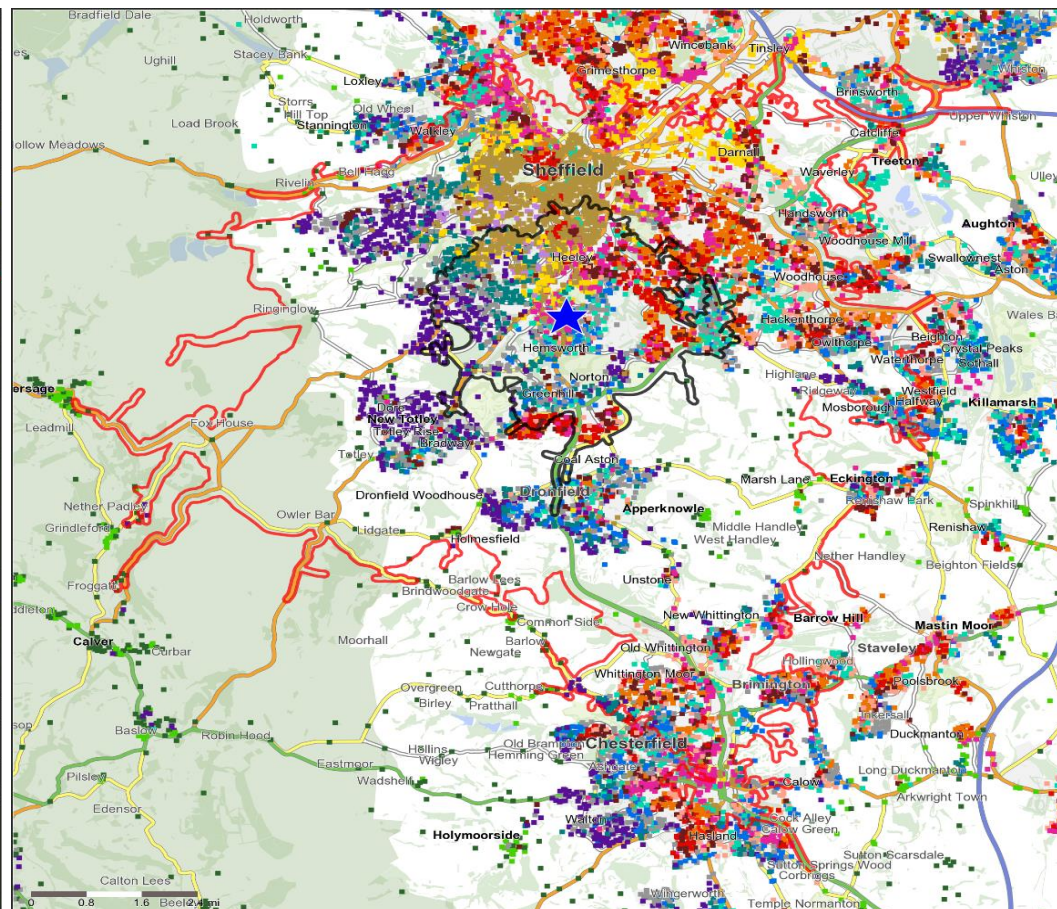
Affluence (Bands)	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Low (0-6)	2,323	43.6	131	8,118	44.1	133	192,360	50.0	150
Medium (7-13)	2,751	51.6	155	9,079	49.4	148	102,938	26.7	80
High (14-19)	261	4.9	17	1,058	5.8	20	49,886	13.0	45

Mosaic Groups in 10 and 20 Minute WT Catchment Areas



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Mosaic Groups in 10 and 20 Minute DT Catchment Area



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Adults 18+ by Mosaic Type in Each Catchment

		10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile		Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
A01	World-Class Wealth	0	0	0	11
A02	Uptown Elite	0	0	1,424	3,243
A03	Penthouse Chic	0	0	0	0
A04	Metro High-Flyers	0	0	0	83
B05	Premium Fortunes	0	0	921	3,566
B06	Diamond Days	0	0	1,487	5,636
B07	Alpha Families	0	2	1,070	4,322
B08	Bank of Mum and Dad	0	24	736	3,387
B09	Empty-Nest Adventure	0	86	820	6,789
C10	Wealthy Landowners	0	0	26	1,632
C11	Rural Vogue	0	0	3	169
C12	Scattered Homesteads	0	0	2	27
C13	Village Retirement	0	0	16	338
D14	Satellite Settlers	0	0	0	945
D15	Local Focus	0	0	0	66
D16	Outlying Seniors	0	0	0	645
D17	Far-Flung Outposts	0	0	0	0
E18	Legacy Elders	0	63	4,670	12,345
E19	Bungalow Heaven	0	0	400	5,925
E20	Classic Grandparents	946	2,071	3,916	10,015
E21	Solo Retirees	282	1,773	3,001	6,340
F22	Boomerang Boarders	158	382	1,510	5,535
F23	Family Ties	17	270	547	1,308
F24	Fledgling Free	21	32	291	4,498
F25	Dependable Me	122	1,120	1,735	6,107
G26	Cafés and Catchments	21	43	3,253	6,028
G27	Thriving Independence	192	498	3,197	7,852
G28	Modern Parents	0	0	29	2,041
G29	Mid-Career Convention	0	0	2,380	8,242
H30	Primary Ambitions	786	1,861	2,437	6,357
H31	Affordable Fringe	41	515	1,571	10,716
H32	First-Rung Futures	178	580	2,705	9,810
H33	Contemporary Starts	0	0	77	1,338
H34	New Foundations	0	27	1,461	4,036
H35	Flying Solo	10	125	138	726

		10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile		Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
I36	Solid Economy	0	0	23	743
I37	Budget Generations	0	0	174	5,140
I38	Economical Families	20	53	765	5,169
I39	Families on a Budget	0	0	2,764	13,643
J40	Value Rentals	0	0	1,059	6,692
J41	Youthful Endeavours	0	51	1,044	3,202
J42	Midlife Renters	1,697	4,217	5,547	14,069
J43	Renting Rooms	73	241	2,042	9,130
K44	Inner City Stalwarts	0	0	115	708
K45	City Diversity	0	0	124	1,107
K46	High Rise Residents	0	0	827	1,979
K47	Single Essentials	0	0	4,650	9,757
K48	Mature Workers	0	0	4,446	13,141
L49	Flatlet Seniors	0	0	1,690	7,355
L50	Pocket Pensions	78	284	1,405	6,303
L51	Retirement Communities	0	109	1,405	3,168
L52	Estate Veterans	56	152	1,797	8,901
L53	Seasoned Survivors	0	0	1,775	6,377
M54	Down-to-Earth Owners	0	0	584	6,269
M55	Back with the Folks	0	30	752	6,403
M56	Self Supporters	52	374	707	7,577
N57	Community Elders	0	67	589	1,005
N58	Culture & Comfort	0	4	515	694
N59	Large Family Living	0	93	633	6,335
N60	Ageing Access	280	1,543	4,094	10,914
O61	Career Builders	84	720	4,245	9,287
O62	Central Pulse	0	58	2,535	13,760
O63	Flexible Workforce	0	93	1,056	1,335
O64	Bus-Route Renters	217	731	1,269	2,918
O65	Learners & Earners	0	101	9,096	20,185
O66	Student Scene	0	0	7,493	41,708
U99	Unclassified	0	0	0	0
Total		5,331	18,393	105,043	385,052

Top 3 Mosaic Types in a 20 Minute Walktime

1. J42 Midlife Renters

Maturing singles in employment who are renting affordable homes for the short-term



- Homesharers and singles
- In employment
- Don't have children
- Average age 45
- Privately renting affordable homes
- Mostly terraces

2. E20 Classic Grandparents

Lifelong couples in standard suburban homes, often enjoying retirement through grandchildren and gardening



- Elderly couples
- Traditional views
- Not good with new technology
- Most likely to have a basic mobile
- Long length of residence
- Own value suburban semis and terraces

3. H30 Primary Ambitions

Families with school-age children, who have bought the best house they can afford within popular neighbourhoods



- Cohabiting couples with children
- Aged 26-45
- Good household incomes
- Own with a mortgage
- 2 or 3 bedroom terraces or semis
- Family neighbourhoods

Top 3 Mosaic Types in a 20 Minute Drivetime

1. O66 Student Scene

Students living in high density accommodation close to universities and educational centres



- Full-time students
- Halls of residence
- Homesharing private renters
- Frequent Internet usage
- Most have smartphones
- Highest use of Facebook

2. O65 Learners & Earners

Inhabitants of the university fringe where students and older residents mix in cosmopolitan locations



- Students among local residents
- Close proximity to universities
- Cosmopolitan atmosphere
- Often terraces
- Two-thirds rent privately
- Watch videos online

3. J42 Midlife Renters

Maturing singles in employment who are renting affordable homes for the short-term



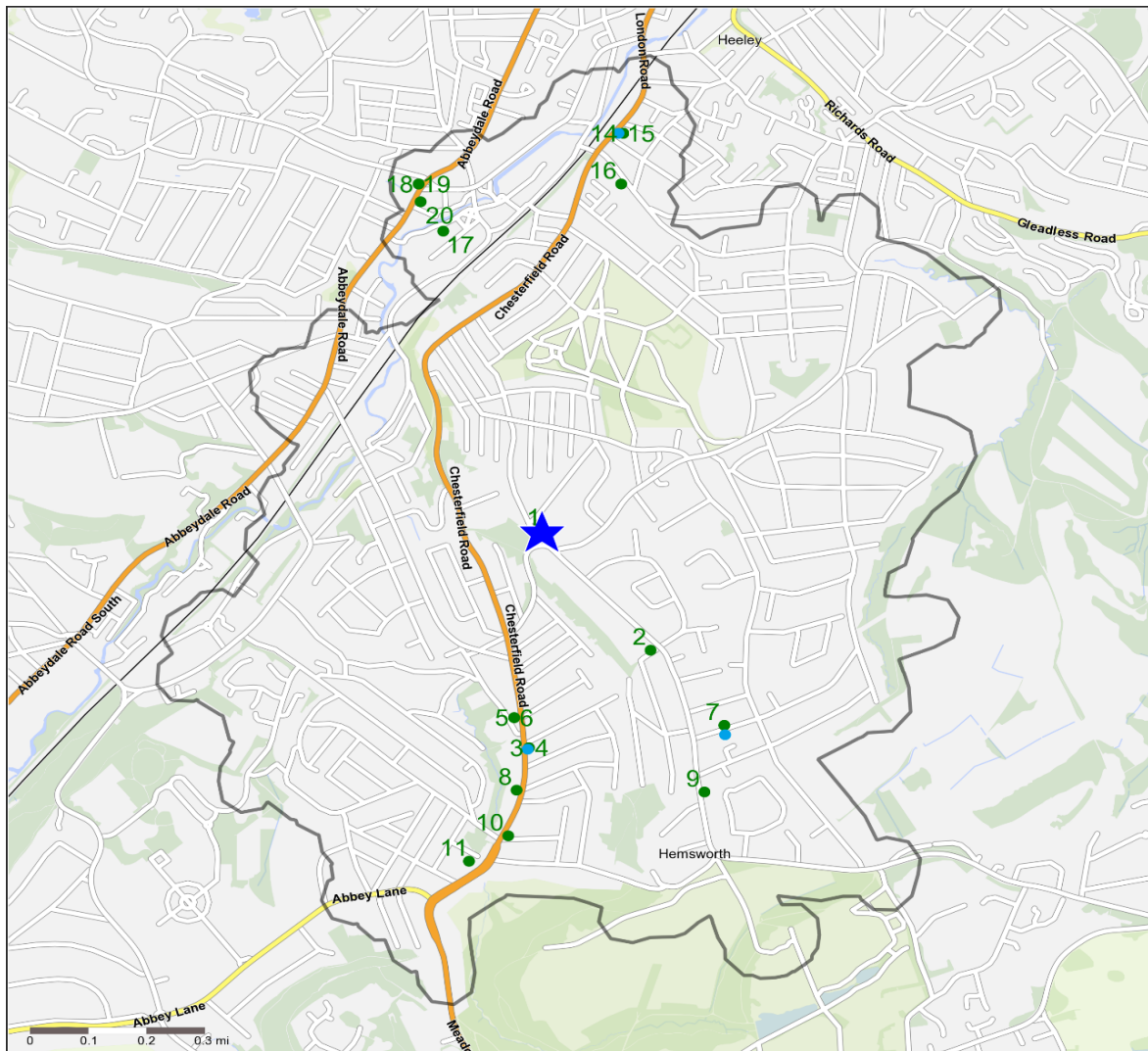
- Homesharers and singles
- In employment
- Don't have children
- Average age 45
- Privately renting affordable homes
- Mostly terraces

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

Activity Group Structure	20 Minute Walktime											
	High			Medium			Low					
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index			
Female: Alone, Pair or Group	9,389	51.0	158	1,479	8.0	47	7,527	40.9	81			
Male: Alone	9,728	52.9	178	1,218	6.6	40	7,449	40.5	75			
Male: Group	9,163	49.8	217	4,770	25.9	96	4,462	24.3	48			
Male: Pair	8,577	46.6	178	4,236	23.0	150	5,582	30.3	52			
Mixed Sex: Group	7,990	43.4	176	2,402	13.1	41	8,003	43.5	101			
Mixed Sex: Pair	8,399	45.7	189	5,719	31.1	94	4,278	23.3	54			
With Children	8,771	47.7	161	467	2.5	14	9,157	49.8	94			
Unknown	1,424	7.7	22	7,118	38.7	209	9,853	53.6	115			
For Eating:												
Upmarket	6,593	35.8	111	5,156	28.0	130	6,646	36.1	78			
Midmarket	10,531	57.2	159	176	1.0	10	7,689	41.8	76			
Downmarket	7,167	39.0	168	6,545	35.6	101	4,683	25.5	61			
For Drinking (monthly spend):												
Nothing	6,817	37.1	121	2,740	14.9	63	8,839	48.1	105			
Low (less than £10)	6,893	37.5	126	6,254	34.0	143	5,248	28.5	61			
Medium (Between £10 and £40)	7,052	38.3	125	1,631	8.9	49	9,712	52.8	103			
High (Greater than £40)	5,211	28.3	107	1,897	10.3	50	11,287	61.4	116			

Activity Group Structure	20 Minute Drivetime										
	High			Medium			Low				
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index		
Female: Alone, Pair or Group	163,252	42.4	131	40,432	10.5	62	181,366	47.1	93		
Male: Alone	124,638	32.4	109	104,444	27.1	164	155,969	40.5	76		
Male: Group	107,256	27.9	122	138,343	35.9	133	139,451	36.2	72		
Male: Pair	134,892	35.0	134	55,633	14.4	94	194,525	50.5	86		
Mixed Sex: Group	160,425	41.7	169	56,877	14.8	46	167,748	43.6	101		
Mixed Sex: Pair	146,372	38.0	157	110,373	28.7	87	128,305	33.3	78		
With Children	102,959	26.7	90	45,272	11.8	67	236,820	61.5	117		
Unknown	125,477	32.6	94	67,096	17.4	94	192,477	50.0	107		
For Eating:											
Upmarket	162,399	42.2	131	71,968	18.7	86	150,683	39.1	85		
Midmarket	190,909	49.6	138	21,640	5.6	62	172,501	44.8	82		
Downmarket	145,470	37.8	163	126,940	33.0	93	112,641	29.3	70		
For Drinking (monthly spend):											
Nothing	97,305	25.3	82	91,150	23.7	100	196,596	51.1	112		
Low (less than £10)	93,124	24.2	81	67,709	17.6	74	224,218	58.2	125		
Medium (Between £10 and £40)	130,352	33.9	110	38,492	10.0	55	216,206	56.2	110		
High (Greater than £40)	103,785	27.0	102	71,351	18.5	89	209,915	54.5	103		

Competitor Map



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★ Site
 ● Star Pubs
 ● Pubs
 N Catchment

Top 20 Nearest Competitors

Order	Outlet Name	Operator	Walktime From Site (Minutes)	Drivetime from Site (Minutes)
1	Cross Scythes, S 8 9EQ	Thornbridge	0.0	0.0
2	Prince Of Wales, S 8 8SE	Ei Group	6.3	1.2
3	Chantrey Arms, S 8 0SL	Star Pubs & Bars	9.4	1.9
4	Woodseats, S 8 0SL	Independent Free	9.4	1.9
5	Sport Shack, S 8 0SD	Independent Free	9.4	2.1
6	Woodseats Palace, S 8 0SD	Wetherspoon	9.4	2.1
7	Sportsman Inn, S 8 8PE	Star Pubs & Bars	10.9	2.5
8	Big Tree, S 8 0SF	Greene King	11.2	2.2
9	Mount Pleasant, S 8 8SG	Punch Pub Company	12.4	2.2
10	Guzzle, S 8 0SQ	Independent Free	13.0	3.3
11	Abbey, S 8 0SH	Punch Pub Company	16.3	3.3
12	Pour, S 2 4HT	Independent Free	18.1	5.0
13	Red Lion, S 2 4HT	Star Pubs & Bars	18.1	5.0
14	Surf And Turf, S 2 4HT	Independent Free	18.1	5.0
15	White Lion, S 2 4HT	Star Pubs & Bars	18.1	5.0
16	Crown Inn, S 8 9QW	Ei Group	18.4	5.2
17	Hardy Pick, S 8 0XN	Greene King	18.7	5.9
18	Broadfields Ale House, S 7 1FR	True North Brew Co	19.6	4.9
19	Vintedge, S 7 1FR	Independent Free	19.6	4.9
20	Dead Donkey, S 7 1FU	Independent Free	20.2	4.8