

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
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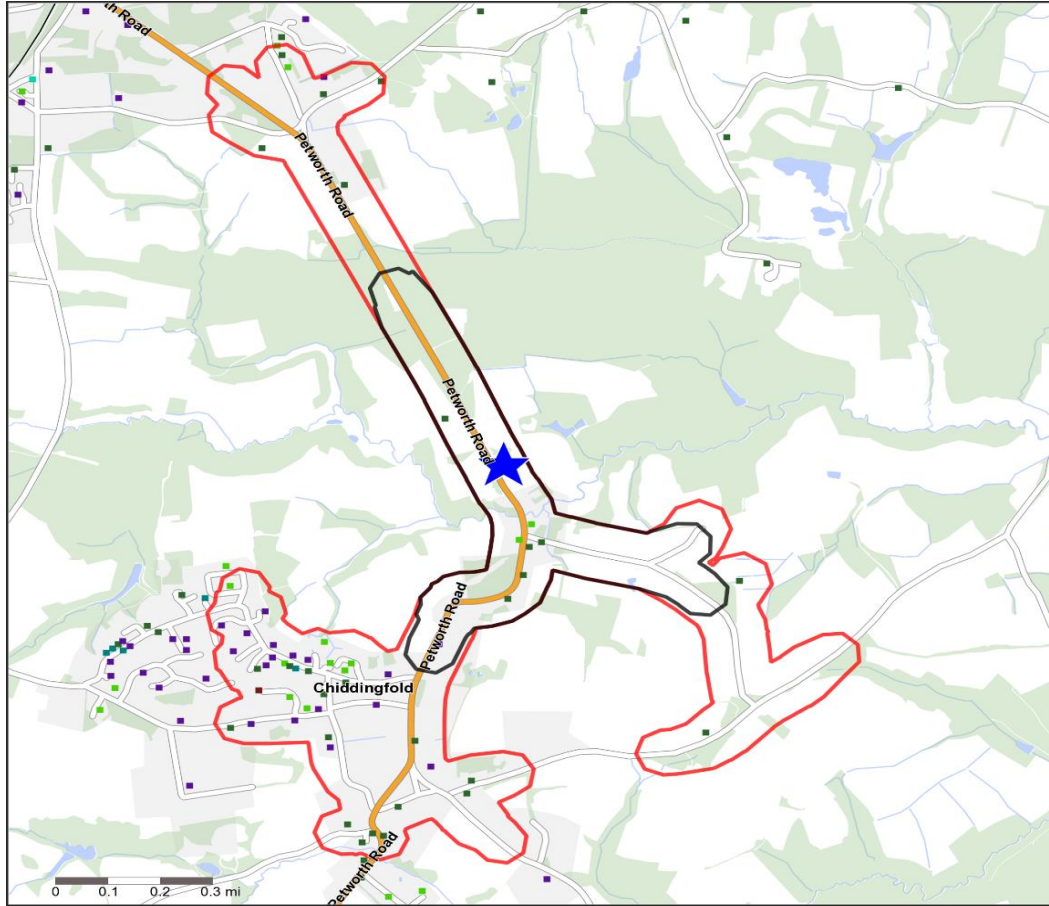
Number of Pubs	1	2	83
Catchment Adults 18+	120	962	84,600
Catchment Adults 18+ Per Pub	120	481	1,019
Populaton Projection 2018 to 2028 (% change)	8.75%	6.41%	6.48%

		10 Minute Walktime			20 Minute Walktime			20 Minute Drivetime						
Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index
1	Great Pub Great Food	120	100.0	193	1	Great Pub Great Food	767	79.7	154	1	Premium Local	65,486	77.4	149
2	Premium Local	120	100.0	215	2	Premium Local	767	79.7	171	2	Great Pub Great Food	61,749	73.0	157
3	Bit of Style	0	0.0	0	3	Community Pub	194	20.2	32	3	High Street Pub	36,231	42.8	68
4	Circuit Bar	0	0.0	0	4	High Street Pub	132	13.7	106	4	Bit of Style	23,176	27.4	212
5	Community Pub	0	0.0	0	5	Bit of Style	19	2.0	5	5	Community Pub	22,010	26.0	64
6	Craft Led	0	0.0	0	6	Circuit Bar	0	0.0	0	6	Craft Led	8,084	9.6	36
7	High Street Pub	0	0.0	0	7	Craft Led	0	0.0	0	7	Circuit Bar	5,781	6.8	66

Social Grade	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
AB	19	15.8	179	132	13.7	155	11,754	13.9	157
C1	14	11.7	95	107	11.1	91	8,908	10.5	86
C2	8	6.7	81	64	6.7	81	5,172	6.1	74
DE	2	1.7	16	50	5.2	50	3,911	4.6	45

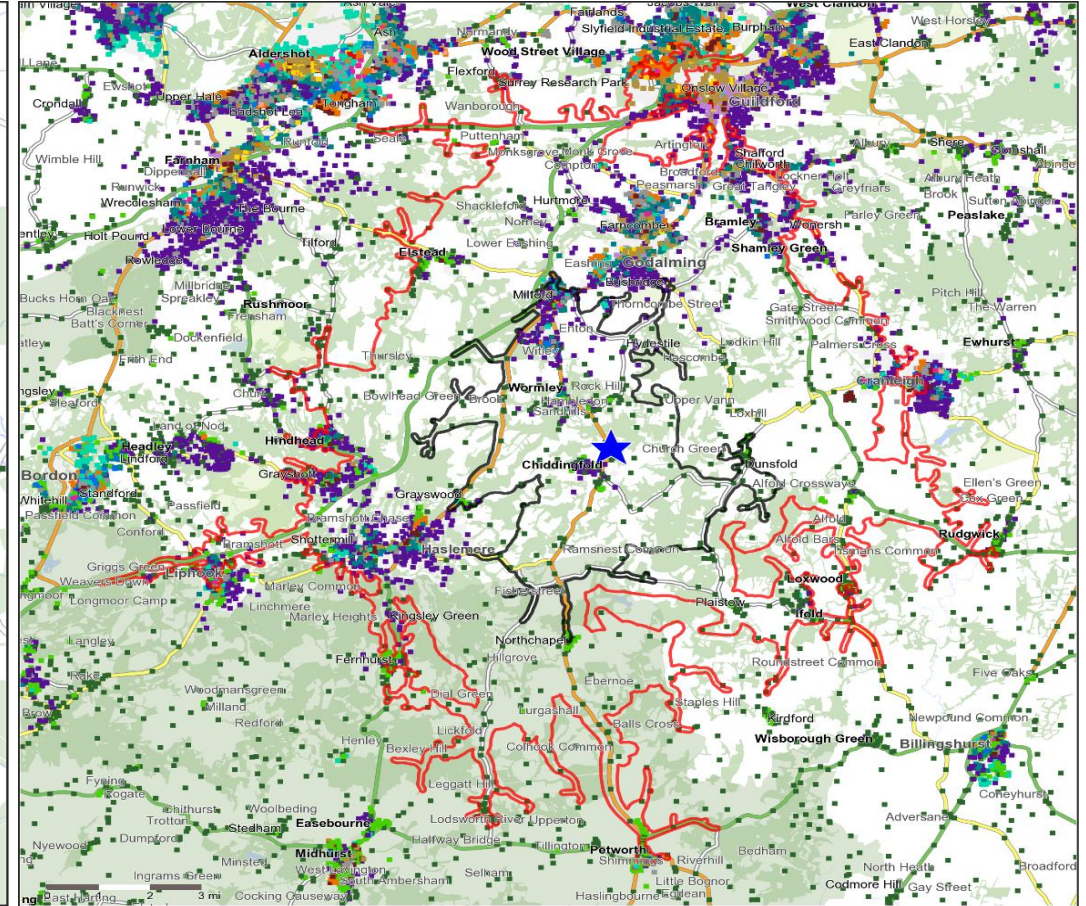
Affluence (Bands)	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Low (0-6)	0	0.0	0	76	7.9	24	6,448	7.6	23
Medium (7-13)	3	2.5	8	137	14.2	43	14,980	17.7	53
High (14-19)	108	90.0	317	697	72.5	255	53,654	63.4	223

Mosaic Groups in 10 and 20 Minute WT Catchment Areas



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Mosaic Groups in 10 and 20 Minute DT Catchment Area



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Site	10 Minute Catchment	20 Minute Catchment
A City Prosperity	B Prestige Positions	C Country Living
F Suburban Stability	G Domestic Success	D Rural Reality
K Municipal Tenants	L Vintage Value	E Senior Security
	H Aspiring Homemakers	I Family Basics
	M Modest Traditions	N Urban Cohesion
		J Transient Renters
		O Rental Hubs

Adults 18+ by Mosaic Type in Each Catchment

Mosaic Type Profile	10 Minute	20 Minute	10 Minute	20 Minute
	WT	WT	DT	DT
	Catchment	Catchment	Catchment	Catchment
	Adults 18+	Adults 18+	Adults 18+	Adults 18+
A01 World-Class Wealth	0	0	0	2
A02 Uptown Elite	0	0	0	454
A03 Penthouse Chic	0	0	0	0
A04 Metro High-Flyers	0	0	0	0
B05 Premium Fortunes	14	66	1,071	7,063
B06 Diamond Days	5	27	495	5,972
B07 Alpha Families	11	225	1,697	7,042
B08 Bank of Mum and Dad	0	0	378	2,190
B09 Empty-Nest Adventure	0	0	44	243
C10 Wealthy Landowners	75	236	2,379	10,007
C11 Rural Vogue	4	12	206	796
C12 Scattered Homesteads	0	0	18	87
C13 Village Retirement	6	99	520	2,633
D14 Satellite Settlers	6	83	611	3,531
D15 Local Focus	0	82	240	1,503
D16 Outlying Seniors	0	78	306	961
D17 Far-Flung Outposts	0	0	0	0
E18 Legacy Elders	0	0	290	3,278
E19 Bungalow Heaven	0	0	0	157
E20 Classic Grandparents	0	0	0	170
E21 Solo Retirees	0	0	51	727
F22 Boomerang Boarders	0	0	142	480
F23 Family Ties	0	0	188	379
F24 Fledgling Free	0	0	2	2
F25 Dependable Me	0	0	0	276
G26 Cafés and Catchments	0	0	68	2,959
G27 Thriving Independence	0	0	285	6,959
G28 Modern Parents	0	19	78	490
G29 Mid-Career Convention	0	0	603	2,286
H30 Primary Ambitions	0	0	78	949
H31 Affordable Fringe	0	0	0	0
H32 First-Rung Futures	0	0	0	64
H33 Contemporary Starts	0	0	208	982
H34 New Foundations	0	0	59	243
H35 Flying Solo	0	0	61	995

Mosaic Type Profile	10 Minute	20 Minute	10 Minute	20 Minute
	WT	WT	DT	DT
	Catchment	Catchment	Catchment	Catchment
	Adults 18+	Adults 18+	Adults 18+	Adults 18+
I36 Solid Economy	0	0	62	4,254
I37 Budget Generations	0	0	0	0
I38 Economical Families	0	0	0	0
I39 Families on a Budget	0	0	0	0
J40 Value Rentals	0	0	0	0
J41 Youthful Endeavours	0	0	16	30
J42 Midlife Renters	0	0	0	283
J43 Renting Rooms	0	0	0	0
K44 Inner City Stalwarts	0	0	0	29
K45 City Diversity	0	0	0	46
K46 High Rise Residents	0	0	0	0
K47 Single Essentials	0	0	18	231
K48 Mature Workers	0	0	0	0
L49 Flatlet Seniors	0	0	0	0
L50 Pocket Pensions	0	34	110	870
L51 Retirement Communities	0	0	186	2,056
L52 Estate Veterans	0	0	94	298
L53 Seasoned Survivors	0	0	0	0
M54 Down-to-Earth Owners	0	0	0	0
M55 Back with the Folks	0	0	0	131
M56 Self Supporters	0	0	0	13
N57 Community Elders	0	0	0	193
N58 Culture & Comfort	0	0	0	89
N59 Large Family Living	0	0	0	0
N60 Ageing Access	0	0	0	469
O61 Career Builders	0	0	48	4,328
O62 Central Pulse	0	0	0	77
O63 Flexible Workforce	0	0	0	23
O64 Bus-Route Renters	0	0	55	769
O65 Learners & Earners	0	0	0	2,225
O66 Student Scene	0	0	0	141
U99 Unclassified	0	1	138	4,165
Total	121	962	10,805	84,600

Top 3 Mosaic Types in a 20 Minute Walktime

1. C10 Wealthy Landowners

Prosperous owners of country houses including affluent families, successful farmers and second-home owners



- High value large detached homes
- Rural locations
- Own several cars
- Most likely to own a horse
- Mature married couples
- Own both PC and laptop

2. B07 Alpha Families

High-achieving families living fast-track lives, advancing careers, finances and their school-age kids' development



- Married couples
- Two professional careers
- School age children
- High salaries, large mortgage
- Online shopping to save time
- Company cars and mobiles

3. C13 Village Retirement

Retirees enjoying pleasant village locations with amenities to service their social and practical needs



- Retired couples and singles
- Larger village location
- Like to be self-sufficient
- Enjoy UK holidays
- Most likely to play cricket and golf
- Often prefer post for communications

Top 3 Mosaic Types in a 20 Minute Drivetime

1. C10 Wealthy Landowners

Prosperous owners of country houses including affluent families, successful farmers and second-home owners



- High value large detached homes
- Rural locations
- Own several cars
- Most likely to own a horse
- Mature married couples
- Own both PC and laptop

2. B05 Premium Fortunes

Asset-rich families with substantial income, established in distinctive, expansive homes in wealthy enclaves



- Extensive detached homes
- Substantial income
- Teenage kids & students
- Portfolio of investments
- Directors and senior managers
- High mobile phone spend

3. B07 Alpha Families

High-achieving families living fast-track lives, advancing careers, finances and their school-age kids' development



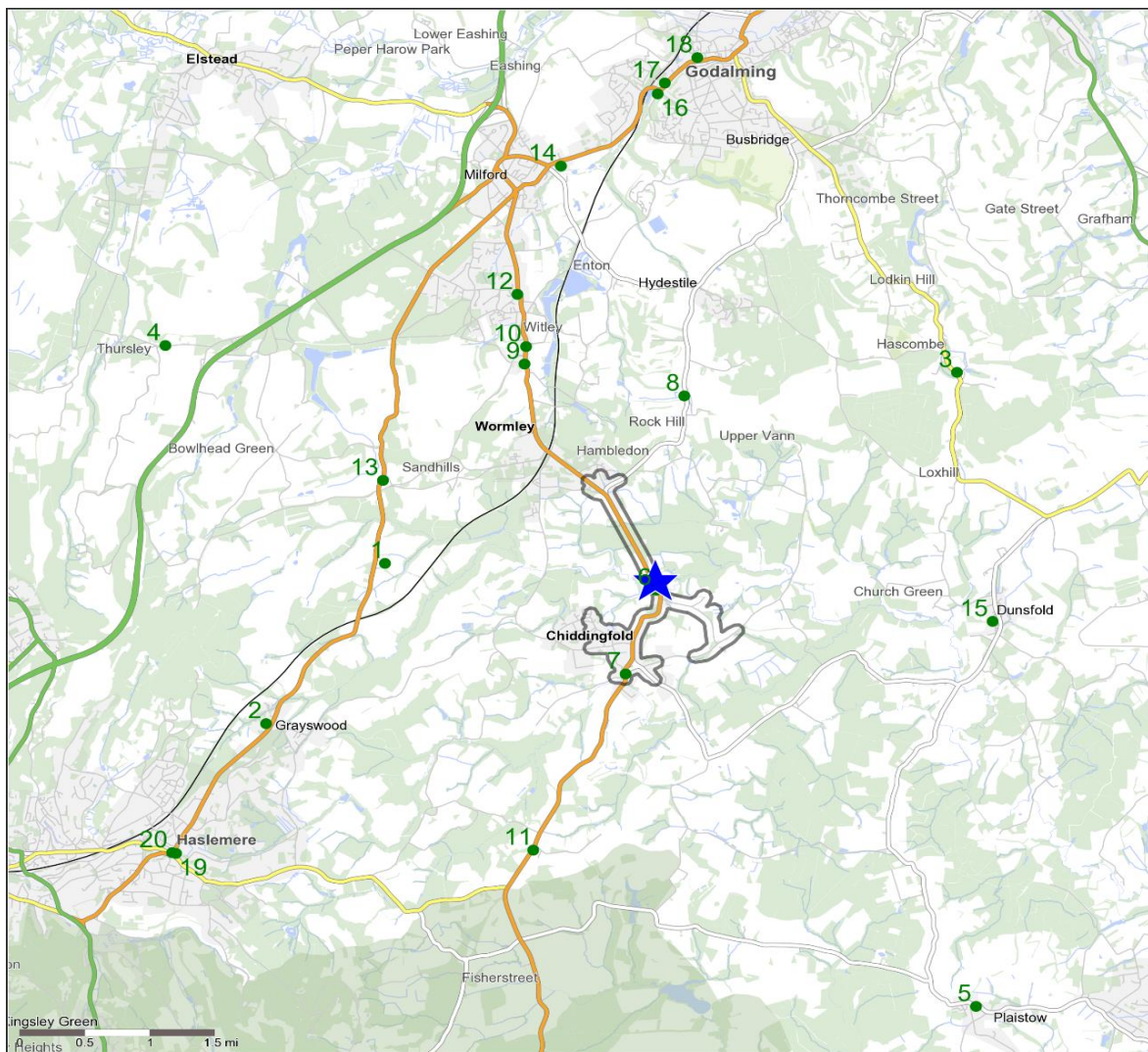
- Married couples
- Two professional careers
- School age children
- High salaries, large mortgage
- Online shopping to save time
- Company cars and mobiles

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

Activity Group Structure	20 Minute Walktime										
	High			Medium			Low				
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index		
Female: Alone, Pair or Group	19	2.0	7	390	40.5	248	552	57.4	110		
Male: Alone	112	11.6	39	19	2.0	13	830	86.3	162		
Male: Group	34	3.5	15	181	18.8	72	746	77.5	156		
Male: Pair	34	3.5	14	0	0.0	0	927	96.4	168		
Mixed Sex: Group	0	0.0	0	361	37.5	118	600	62.4	142		
Mixed Sex: Pair	102	10.6	45	177	18.4	57	682	70.9	166		
With Children	19	2.0	7	109	11.3	67	832	86.5	163		
Unknown	184	19.1	58	27	2.8	16	750	78.0	163		
For Eating:											
Upmarket	0	0.0	0	244	25.4	122	717	74.5	158		
Midmarket	0	0.0	0	0	0.0	0	961	99.9	181		
Downmarket	0	0.0	0	180	18.7	54	781	81.2	195		
For Drinking (monthly spend):											
Nothing	160	16.6	55	66	6.9	29	735	76.4	170		
Low (less than £10)	145	15.1	50	255	26.5	113	561	58.3	129		
Medium (Between £10 and £40)	112	11.6	38	560	58.2	326	289	30.0	60		
High (Greater than £40)	19	2.0	8	329	34.2	167	613	63.7	122		

Activity Group Structure	20 Minute Drivetime										
	High			Medium			Low				
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index		
Female: Alone, Pair or Group	10,564	12.5	41	20,658	24.4	149	49,213	58.2	112		
Male: Alone	8,953	10.6	36	14,888	17.6	113	56,594	66.9	125		
Male: Group	7,047	8.3	36	12,822	15.2	58	60,567	71.6	144		
Male: Pair	8,774	10.4	40	1,517	1.8	12	70,144	82.9	145		
Mixed Sex: Group	7,282	8.6	38	19,896	23.5	74	53,257	63.0	143		
Mixed Sex: Pair	13,152	15.5	66	17,605	20.8	64	49,678	58.7	137		
With Children	4,635	5.5	19	15,033	17.8	106	60,768	71.8	136		
Unknown	13,581	16.1	49	16,506	19.5	109	50,348	59.5	124		
For Eating:											
Upmarket	19,471	23.0	75	20,208	23.9	115	40,755	48.2	102		
Midmarket	15,990	18.9	55	5,733	6.8	75	58,712	69.4	125		
Downmarket	5,522	6.5	29	15,386	18.2	52	59,527	70.4	169		
For Drinking (monthly spend):											
Nothing	12,026	14.2	47	11,537	13.6	58	56,872	67.2	150		
Low (less than £10)	20,083	23.7	80	14,757	17.4	74	45,595	53.9	119		
Medium (Between £10 and £40)	26,729	31.6	103	24,921	29.5	165	28,784	34.0	68		
High (Greater than £40)	15,398	18.2	70	33,280	39.3	192	31,758	37.5	72		

Competitor Map



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★ Site
 ● Star Pubs
 ● Pubs
 N Catchment

Top 20 Nearest Competitors

Order	Outlet Name	Operator	Walktime From Site (Minutes)	Drivetime from Site (Minutes)
1	Sweetpeas Cafe, GU 8 5LB	Independent Free	0.0	6.6
2	Wheatshaf, GU27 2DE	Independent Free	0.0	9.2
3	White Horse, GU 8 4JA	*Other Small Retail Groups	0.0	12.1
4	Three Horseshoes, GU 8 6QD	Independent Free	0.0	12.2
5	Sun Inn, RH14 0PX	Independent Free	0.0	13.1
6	Winterton Arms, GU 8 4UU	Star Pubs & Bars	0.9	0.4
7	Crown, GU 8 4TX	Independent Free	18.1	3.0
8	Merry Harriers, GU 8 4DR	Independent Free	38.9	4.4
9	Fosters, GU 8 5PL	Independent Free	42.9	4.0
10	White Hart, GU 8 5PH	Youngs	45.3	4.5
11	Mulberry, GU 8 4SS	Independent Free	51.6	6.2
12	Star, GU 8 5LU	Star Pubs & Bars	54.6	6.0
13	Dog & Pheasant, GU 8 5UJ	*Other Small Retail Groups	56.4	5.9
14	Refectory, GU 8 5HJ	Punch Pub Company	82.8	9.7
15	Sun Inn, GU 8 4LE	*Other Small Retail Groups	96.6	8.3
16	Inn On The Lake, GU 7 1RH	Mitchells & Butlers	103.6	13.5
17	Anchor, GU 7 1RG	*Other Small Retail Groups	103.8	13.4
18	Richmond Arms, GU 7 1AF	Punch Pub Company	110.4	14.5
19	White Horse Hotel, GU27 2HJ	Mitchells & Butlers	115.9	12.6
20	Swan Inn, GU27 2HG	Stonegate Pub Company	116.1	13.0