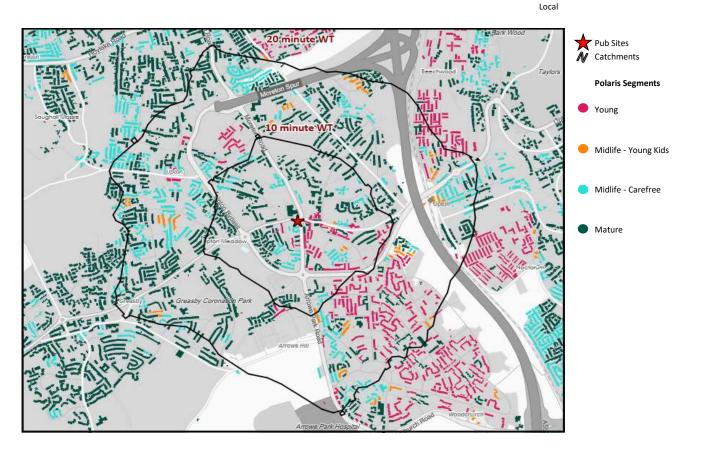


Catchment Summary - Horse & Jockey Upton

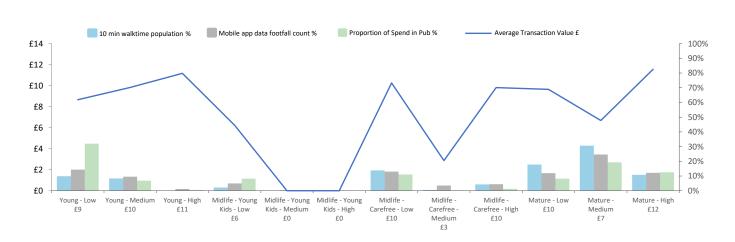


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Ship To	Name	Postcode	Operator	Segment	Sparsity
50145	Horse & Jockey Upton	CH49 0UD	Star Pubs & Bars	Premium	5



Polaris Plus Profile



See the Glossary page for further information on the above variables





Catchment Summary - Horse & Jockey Upton



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	Over GB Avera	age								*WT= Walktin	ne, **DT= Driveti
	Around GB Av	erage				Catchm	ent Size (Co	unts)	li li	ndex vs GB Ave	rage
	Under GB Ave	rage		1	L0 min WT*	2	0 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT*
	Population	1			4,108		21,595	511,201	77	117	116
										lts 18+ index is based	
	Adults 18+				3,287		17,097	413,305	73	112	118
	Competitio				5		8	691	28	22	166
		per Competitio	n Pub		657		2,137	598	77	249	70
	% Adults Li	kely to Drink			78.6%		77.8%	77.0%	103	102	101
	Low				43.6%		52.2%	47.2%	131	157	142
Affluence	Medium				39.5%		36.8%	37.6%	103	97	99
	High				15.0%		9.5%	14.0%	55	35	51
Affluence does not include Not Priva	te Households										
	18-24				230		1,318	53,520	69	75	129
	25-34				463		2,398	68,412	84	83	100
Age Profile	35-44				467		2,623	61,939	86	92	91
	45-64				1,056		5,660	127,389	100	102	97
	65+				1,071		5,098	102,045	136	123	104
00 ¬		6,00	0 ¬					140,000			
		_									
0 -		5,00	0 -					120,000 -			
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0 -		3,00						60,000 -			
0 -		2,00	0 -								
		3,55						40,000 -			
0 -		1,00	0 -					20,000 -			
10.24 25.24	35-44 45-64		0 10.34	25.24	25.44	4F C4	65+	0	25.24	35-44 45-6	4 65.
18-24 25-34		65+	18-24	25-34		45-64	05+	18-24			65+
■ 10 r	nin WT*			2 0	min WT*				■ 20 mir	ייוטו יייוטו	
						Catchm	ent Size (Co	unts)		ndex vs GB Ave	rage
								20'. DT**			

le	10 min WT* 1,961 (48%)	20 min WT* 10,160 (47%)	20 min DT** 250,051 (49%)	10 min WT*	20 min WT*	20 min DT**
		10,160 (47%)	250 051 (40%)			
		10,160 (47%)	2E0 0E1 (40%)			
le			230,031 (49%)	97	96	100
	2,147 (52%)	11,435 (53%)	261,150 (51%)	102	104	100
oyed: Full-time	1,119 (33%)	5,951 (34%)	134,182 (32%)	96	98	92
oyed: Part-time	445 (13%)	2,407 (14%)	50,117 (12%)	111	115	99
mployed	232 (7%)	1,229 (7%)	28,404 (7%)	74	76	72
ployed	56 (2%)	337 (2%)	11,877 (3%)	60	69	101
me student	30 (1%)	239 (1%)	12,242 (3%)	37	57	121
ed	1,057 (31%)	4,722 (27%)	95,224 (22%)	143		102
	449 (13%)	2,747 (16%)	93,045 (22%)	76	89	126
	oyed: Full-time oyed: Part-time mployed nployed ime student ed	byed: Part-time 445 (13%) mployed 232 (7%) nployed 56 (2%) sime student 30 (1%) ad 1,057 (31%)	byed: Part-time 445 (13%) 2,407 (14%) mployed 232 (7%) 1,229 (7%) apployed 56 (2%) 337 (2%) sime student 30 (1%) 239 (1%) ad 1,057 (31%) 4,722 (27%)	byed: Part-time 445 (13%) 2,407 (14%) 50,117 (12%) mployed 232 (7%) 1,229 (7%) 28,404 (7%) apployed 56 (2%) 337 (2%) 11,877 (3%) sime student 30 (1%) 239 (1%) 12,242 (3%) ad 1,057 (31%) 4,722 (27%) 95,224 (22%)	byed: Part-time 445 (13%) 2,407 (14%) 50,117 (12%) 111 mployed 232 (7%) 1,229 (7%) 28,404 (7%) 74 apployed 56 (2%) 337 (2%) 11,877 (3%) 60 sime student 30 (1%) 239 (1%) 12,242 (3%) 37 ed 1,057 (31%) 4,722 (27%) 95,224 (22%) 143	Dyed: Part-time 445 (13%) 2,407 (14%) 50,117 (12%) 111 115 mployed 232 (7%) 1,229 (7%) 28,404 (7%) 74 76 apployed 56 (2%) 337 (2%) 11,877 (3%) 60 69 sime student 30 (1%) 239 (1%) 12,242 (3%) 37 57 and 1,057 (31%) 4,722 (27%) 95,224 (22%) 143 122

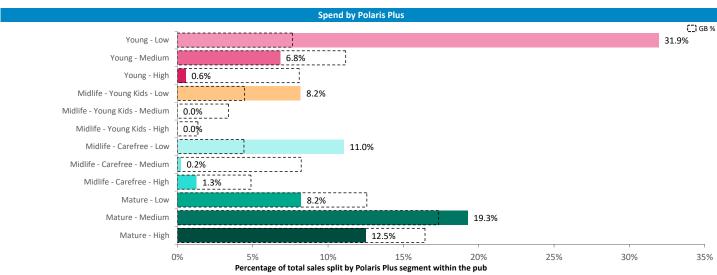
See the Glossary page for further information on the above variables

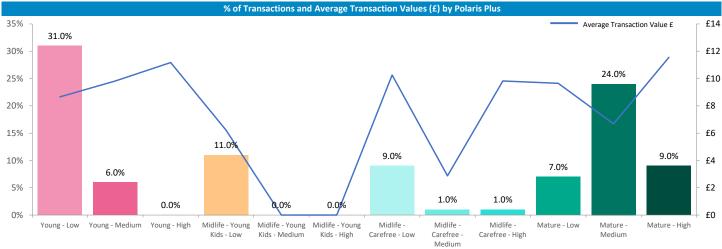


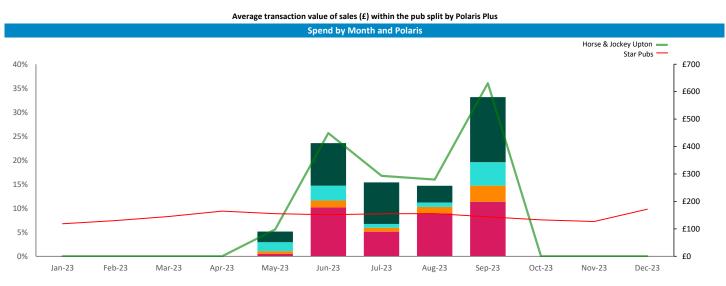
Transactional Data Summary - Horse & Jockey Upton



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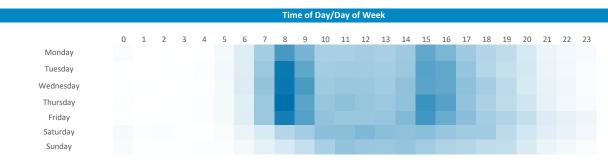




Mobile Data Summary - Horse & Jockey Upton



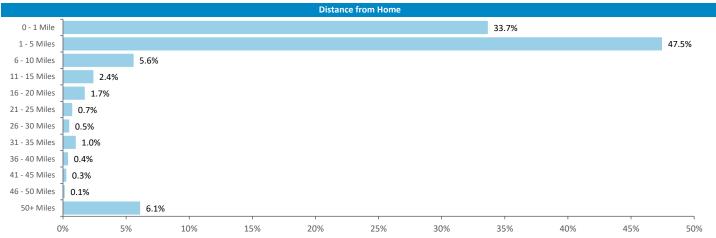
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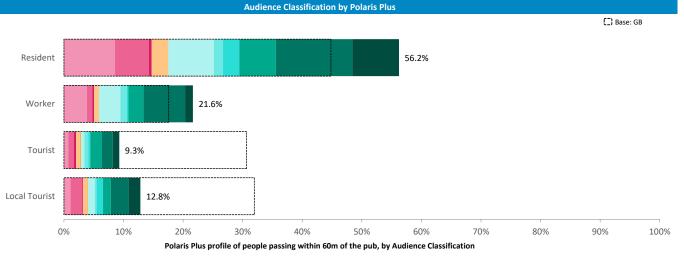
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

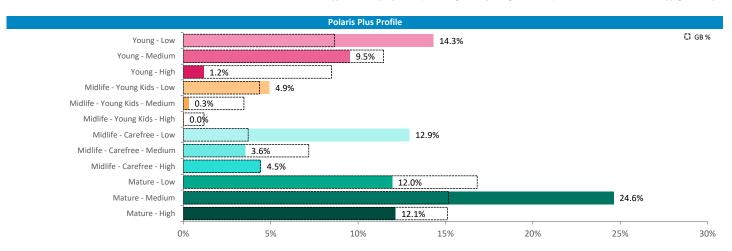




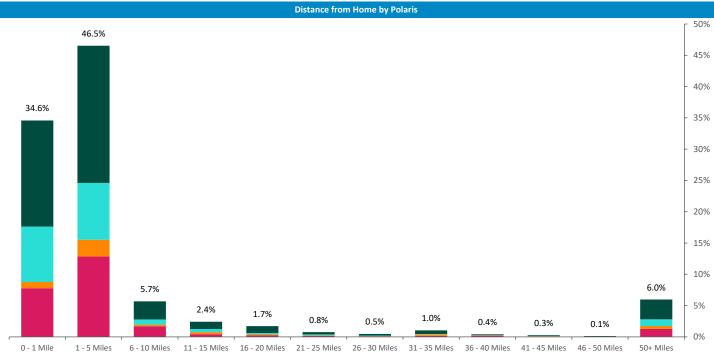
Mobile Data Summary - Horse & Jockey Upton



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



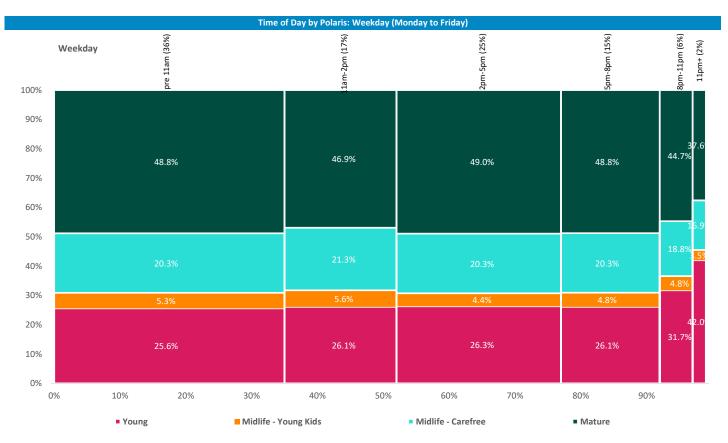
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

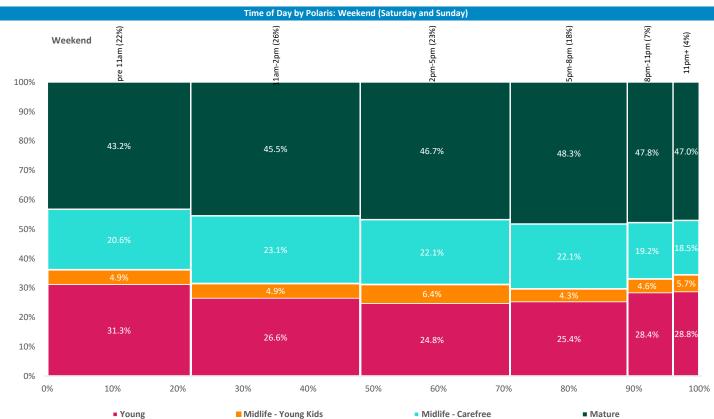


Mobile Data Summary - Horse & Jockey Upton



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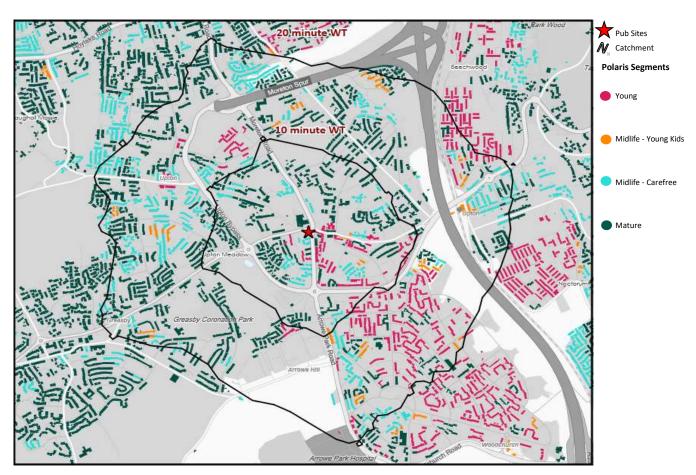




Polaris Summary - Horse & Jockey Upton



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Polaris Profile by Catchment

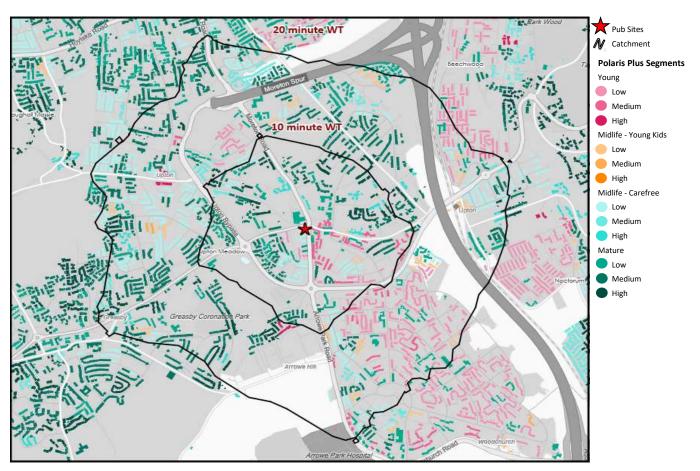
*WT= Walktime, **DT= Drivetime

	P	opulation Cou	nt	Inc	lex vs GB avera	age
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young	598	3,628	178,371	66	77	157
Midlife - Young Kids	72	705	23,686	20	38	52
Midlife - Carefree	610	3,658	55,921	117	135	85
Mature	1,945	8,856	150,474		117	82
Not Private Households	62	250	4,853		111	89
Total	3,287	17,097	413,305			

Polaris Plus Summary - Horse & Jockey Upton



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Polaris Plus Profile by Catchment

*WT=	Walktime,	**DT=	Drivetim
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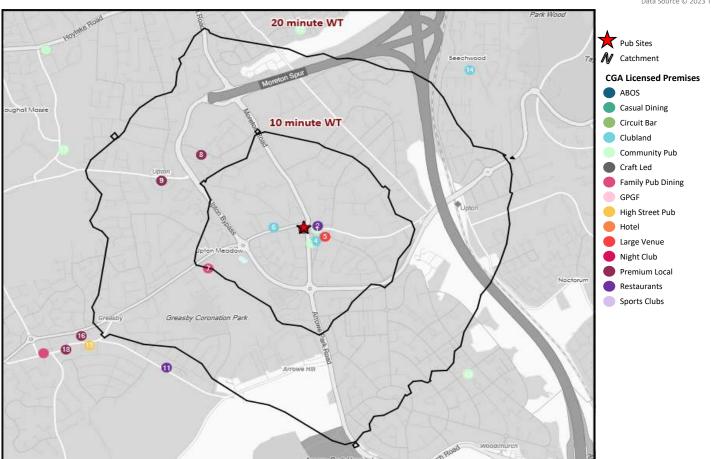
	Population Count			Inc	dex vs GB avera	age
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young						
Low	324	2,889	83,327	100	172	205
Medium	274	623	83,412	76	33	184
High	0	116	11,632	0	10	42
Midlife - Young Kids						
Low	72	640	22,477	40	68	99
Medium	0	65	1,209	0	9	7
High	0	0	0	0	0	0
Midlife - Carefree						
Low	454	2,902	37,384	328	403	215
Medium	16	397	5,668	7	32	19
High	140	359	12,869	96	47	70
Mature						
Low	584	2,489	51,835		106	91
Medium	1,007	5,212	65,144	196	195	101
High	354	1,155	33,495	72	45	54
Not Private Households	62	250	4,853	144	111	89
Total	3,287	17,097	413,305			



CGA Summary - Horse & Jockey Upton



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	Nearest 20 Pubs											
Ref	. Name	Postcode	Operator	Segment	Distance (miles)							
0	Horse & Jockey	CH49 0UD	Star Pubs & Bars	Premium Local	0.0							
1	Eagle & Crown	CH49 0TH	Daniel Thwaites plc	Community Pub	0.1							
2	Something Special Restaurant	CH49 0TQ	Independent Free	Restaurants	0.1							
3	Bow Legged Beagle	CH49 0UB	*Other Small Retail Groups	Community Pub	0.1							
4	New Brighton Cricket Club	CH49 0US	Independent Free	Clubland	0.1							
5	Upton Victory Hall	CH49 0TL	Independent Free	Large Venue	0.1							
6	Upton Cricket Club	CH49 6LT	Independent Free	Clubland	0.1							
7	Gravesberrie	CH49 2PP	Greene King	Family Pub Dining	0.4							
8	Overchurch Hotel	CH49 4LY	*Other Small Retail Groups	Premium Local	0.5							
9	Zinga Indian Restaurant	CH49 4LA	Independent Free	Restaurants	0.6							
9	Willows	CH49 4LA	Stonegate Pub Company	Premium Local	0.6							
11	Siam	CH49 1RY	Independent Free	Restaurants	0.8							
12	Sandbrook	CH46 9QW	Stonegate Pub Company	Community Pub	0.9							
13	Woodchurch	CH49 7NX	Stonegate Pub Company	Community Pub	0.9							
14	Beechwood Social Club	CH43 7ZU	Independent Free	Clubland	1.0							
15	Oak Bar & Bistro	CH49 3NQ	Independent Free	High Street Pub	1.0							
16	Red Cat	CH49 3AT	Greene King	Premium Local	1.0							
17	Saughall Hotel	CH46 5ND	Daniel Thwaites plc	Community Pub	1.1							
18	Coach & Horses Hotel	CH49 3NG	Stonegate Pub Company	Premium Local	1.1							
19	Arrowe Park	CH49 5LN	Greene King	Family Pub Dining	1.2							
20	Vineyard Bar & Kitchen	CH46 OPA	Independent Free	Casual Dining	1.2							



Per Pub Analysis - Horse & Jockey Upton



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	3,287	17,097	413,305
Number of Competition Pubs	5	8	691
Adults 18+ per Competition Pub	657	2,137	598

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	111	3.4%	42
Circuit Bar	0	114	3.5%	86
Community Pub	2	752	22.9%	120
Craft Led	0	56	1.7%	49
Great Pub Great Food	0	464	14.1%	80
High Street Pub	0	708	21.5%	117
Premium Local	1	550	16.7%	101

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	558	3.3%	41
Circuit Bar	0	622	3.6%	90
Community Pub	2	4,020	23.5%	123
Craft Led	0	258	1.5%	44
Great Pub Great Food	0	1,876	11.0%	62
High Street Pub	0	3,841	22.5%	122
Premium Local	3	2,373	13.9%	84

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	137	30,139	7.3%	91
Circuit Bar	78	23,789	5.8%	142
Community Pub	95	90,072	21.8%	114
Craft Led	0	18,283	4.4%	128
Great Pub Great Food	23	53,059	12.8%	73
High Street Pub	129	90,665	21.9%	119
Premium Local	60	59,393	14.4%	87



Glossary



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Category	Expla	anation						
Population	The	population count within the specified	d catchment					
Gender	Cour	Counts of Males and Females within the specified catchment						
	CACI Esser	calculates disposable income as gro ntial outgoings are: Tax & national in	•	•				
Affluence		Count of population by Polaris Plus ris Plus Segments: 1.1, 2.1, 3.1, 4.1	segments which are classified as Low					
	Pola	ris Plus Segments: 1.2, 2.2, 3.2, 4.2	Plus segments which are classified as					
	High: Count of population by Polaris Plus segments which are classified as High Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3							
Age Profile	Cour	its of residents by Age band						
	Full-1	ent year estimates, CACI Up to date of time: In full-time employment time: In part-time employment	demographics. Number of adults aged	d 16+				
Economic Status	Self employed: In full-time or part-time employment, with or without employees							
(16+)	Unemployed: Unemployed, not currently working but are actively seeking							
	Retired: a person who has retired from a working out are actively seeking							
	Other: Includes long term sick, disabled, looking after home/family							
Index vs GB Average	mear 100 r	ns the catchment area is in line with	GB. Less than 100: there is a lower ca	ase % for a set of variables. An index of 100 itchment area % than the GB. Greater than that particular variable than you would				
Over GB Average	Inde	x value is > 120						
Around GB Average	Inde	x value is between 80 - 120						
Under GB Average	Inde	value is < 80						
		Polaris Seg	mentation					
Pol	aris is Heineken	's unique customer segmentation, w	hich is based on Lifestage, Energy Le	vels and Demand.				
Young		Midlife	Midlife	Mature				

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"
Product needs	Aids being part of the group Helps me look good by standing out and making the right impression Energising Discovering new things Avoids bloating Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer

Licensed Premises

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

Sparsity

Sparsity is a measure of how built-up the area is on a scale of 1-20, with 1 being the most built-up and 20 the least.

1 2 3 4 5 6 7 8 9 10 11 11 13 14 15 16 17 18 19 20

Metropolitan Large Urban Small Urban Rural