

## Pub Catchment Report - LU6 1HX



| Per Pub Analysis                             | 10 Minute WT Catchment | 20 Minute WT Catchment | 20 Minute DT Catchment |
|--|------------------------|------------------------|------------------------|
| Number of Pubs                               | 16                     | 20                     | 231                    |
| Catchment Adults 18+                         | 5,604                  | 16,961                 | 306,453                |
| Catchment Adults 18+ Per Pub                 | 350                    | 848                    | 1,327                  |
| Populaton Projection 2018 to 2028 (% change) | 11.02%                 | 11.76%                 | 11.09%                 |

|      |                      | 1(                  | 0 Minute Wa        | alktime |      |                      | 20 Minute Walktime  |                    |       |  | 20 Minute Drivetime |                      |                     |                    |       |
|------|----------------------|---------------------|--------------------|---------|------|----------------------|---------------------|--------------------|-------|--|---------------------|----------------------|---------------------|--------------------|-------|
| Rank | Туре                 | Target<br>Customers | % of<br>Population | Index   | Rank | Туре                 | Target<br>Customers | % of<br>Population | Index |  | Rank                | Туре                 | Target<br>Customers | % of<br>Population | Index |
| 1    | High Street Pub      | 5,278               | 94.2               | 182     | 1    | High Street Pub      | 15,399              | 90.8               | 175   |  | 1                   | High Street Pub      | 187,257             | 61.1               | 118   |
| 2    | Community Pub        | 3,933               | 70.2               | 151     | 2    | Community Pub        | 10,987              | 64.8               | 139   |  | 2                   | Premium Local        | 147,807             | 48.2               | 103   |
| 3    | Circuit Bar          | 2,136               | 38.1               | 60      | 3    | Premium Local        | 7,101               | 41.9               | 66    |  | 3                   | Community Pub        | 130,792             | 42.7               | 68    |
| 4    | Premium Local        | 2,069               | 36.9               | 286     | 4    | Great Pub Great Food | 5,925               | 34.9               | 270   |  | 4                   | Great Pub Great Food | 109,291             | 35.7               | 276   |
| 5    | Bit of Style         | 1,667               | 29.7               | 74      | 5    | Bit of Style         | 4,798               | 28.3               | 70    |  | 5                   | Bit of Style         | 78,639              | 25.7               | 64    |
| 6    | Great Pub Great Food | 1,627               | 29.0               | 108     | 6    | Circuit Bar          | 4,083               | 24.1               | 90    |  | 6                   | Circuit Bar          | 47,036              | 15.3               | 57    |
| 7    | Craft Led            | 220                 | 3.9                | 38      | 7    | Craft Led            | 736                 | 4.3                | 42    |  | 7                   | Craft Led            | 28,301              | 9.2                | 90    |



# Pub Catchment Report - LU6 1HX



|              | 10                  | Minute WT (        | Catchment | 2                   | 20 Minute W        | T Catchment | :                   | 20 Minute DT Catchment |       |  |  |  |
|--------------|---------------------|--------------------|-----------|---------------------|--------------------|-------------|---------------------|------------------------|-------|--|--|--|
| Social Grade | Target<br>Customers | % of<br>Population | Index     | Target<br>Customers | % of<br>Population | Index       | Target<br>Customers | % of<br>Population     | Index |  |  |  |
| AB           | 512                 | 9.1                | 103       | 1,388               | 8.2                | 93          | 26,289              | 8.6                    | 97    |  |  |  |
| C1           | 854                 | 15.2               | 124       | 2,307               | 13.6               | 111         | 38,296              | 12.5                   | 102   |  |  |  |
| C2           | 625                 | 11.2               | 135       | 1,786               | 10.5               | 128         | 25,795              | 8.4                    | 102   |  |  |  |
| DE           | 621                 | 11.1               | 108       | 1,650               | 9.7                | 95          | 32,348              | 10.6                   | 103   |  |  |  |

|                   | 10                  | Minute WT (        | Catchment | 2                   | 20 Minute W        | Г Catchment |                     | 20 Minute DT Catchment |       |  |  |  |
|-------------------|---------------------|--------------------|-----------|---------------------|--------------------|-------------|---------------------|------------------------|-------|--|--|--|
| Affluence (Bands) | Target<br>Customers | % of<br>Population | Index     | Target<br>Customers | % of<br>Population | Index       | Target<br>Customers | % of<br>Population     | Index |  |  |  |
| Low (0-6)         | 2,013               | 35.9               | 108       | 5,084               | 30.0               | 90          | 91,775              | 29.9                   | 90    |  |  |  |
| Medium (7-13)     | 2,222               | 39.7               | 120       | 6,505               | 38.4               | 116         | 113,732             | 37.1                   | 112   |  |  |  |
| High (14-19)      | 1,034               | 18.5               | 65        | 4,761               | 28.1               | 99          | 97,722              | 31.9                   | 112   |  |  |  |

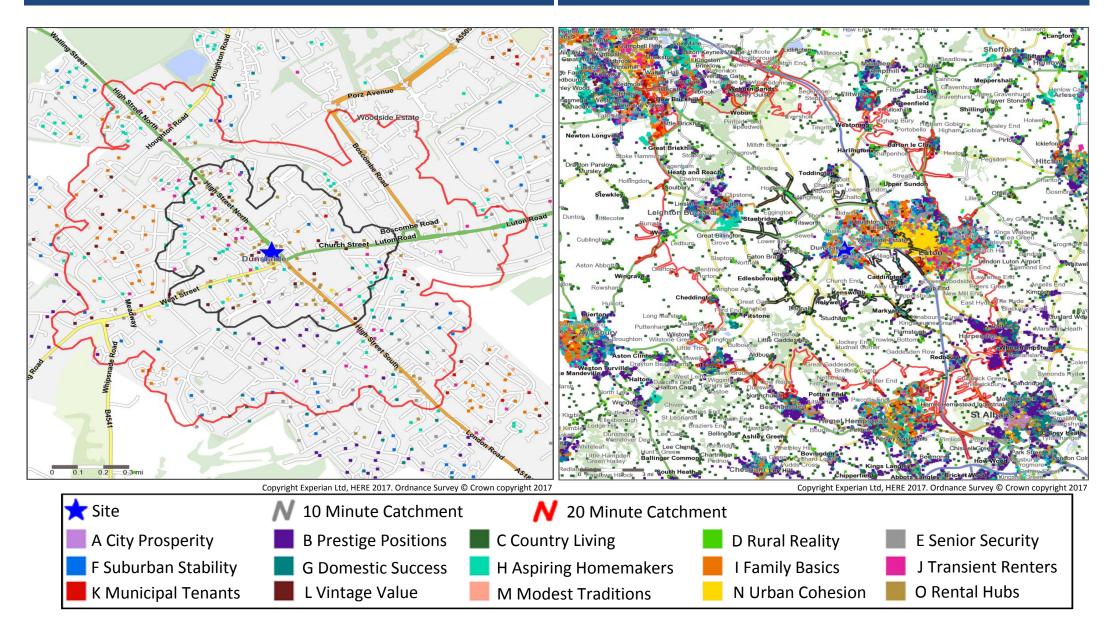


## **Catchment Mosaic Groups**



Mosaic Groups in 10 and 20 Minute WT Catchment Areas

### Mosaic Groups in 10 and 20 Minute DT Catchment Area





# Adults 18+ by Mosaic Type in Each Catchment



|       |         |                       | 10 Minute<br>WT | 20 Minute<br>WT | 10 Minute<br>DT | 20 Minute<br>DT |
|-------|---------|-----------------------|-----------------|-----------------|-----------------|-----------------|
| Mosa  | aic Tyn | e Profile             | Catchment       | Catchment       | Catchment       | Catchment       |
| 10030 |         |                       | Adults 18+      | Adults 18+      | Adults 18+      | Adults 18+      |
|       | A01     | World-Class Wealth    | 0               | 0               | 0               | 1               |
|       | A02     | Uptown Elite          | 0               | 0               | 0               | 113             |
|       | A03     | Penthouse Chic        | 0               | 0               | 0               | 0               |
|       | A04     | Metro High-Flyers     | 0               | 0               | 0               | 1               |
|       | B05     | Premium Fortunes      | 0               | 0               | 11              | 4,078           |
|       | B06     | Diamond Days          | 35              | 46              | 624             | 4,380           |
|       | B07     | Alpha Families        | 14              | 94              | 1,402           | 9,096           |
|       | B08     | Bank of Mum and Dad   | 32              | 448             | 1,091           | 7,289           |
|       | B09     | Empty-Nest Adventure  | 0               | 61              | 1,191           | 4,964           |
|       | C10     | Wealthy Landowners    | 0               | 0               | 1,047           | 5,823           |
|       | C11     | Rural Vogue           | 0               | 0               | 79              | 1,184           |
|       | C12     | Scattered Homesteads  | 0               | 0               | 9               | 36              |
|       | C13     | Village Retirement    | 0               | 0               | 1,245           | 3,642           |
|       | D14     | Satellite Settlers    | 0               | 0               | 1,689           | 8,398           |
|       | D15     | Local Focus           | 0               | 0               | 642             | 2,501           |
|       | D16     | Outlying Seniors      | 0               | 0               | 343             | 1,957           |
|       | D17     | Far-Flung Outposts    | 0               | 0               | 0               | 0               |
|       | E18     | Legacy Elders         | 130             | 626             | 1,574           | 5,756           |
|       | E19     | Bungalow Heaven       | 0               | 180             | 1,255           | 4,413           |
|       | E20     | Classic Grandparents  | 57              | 528             | 2,682           | 6,496           |
|       | E21     | Solo Retirees         | 85              | 697             | 4,247           | 11,160          |
|       | F22     | Boomerang Boarders    | 0               | 726             | 2,700           | 6,161           |
|       | F23     | Family Ties           | 136             | 249             | 1,610           | 6,122           |
|       | F24     | Fledgling Free        | 0               | 0               | 121             | 689             |
|       | F25     | Dependable Me         | 112             | 163             | 1,126           | 4,944           |
|       | G26     | Cafés and Catchments  | 0               | 169             | 180             | 3,138           |
|       | G27     | Thriving Independence | 111             | 818             | 2,097           | 9,842           |
|       | G28     | Modern Parents        | 0               | 0               | 85              | 1,982           |
|       | G29     | Mid-Career Convention | 0               | 249             | 1,393           | 8,885           |
|       | H30     | Primary Ambitions     | 1,281           | 2,549           | 6,732           | 19,548          |
|       | H31     | Affordable Fringe     | 0               | 113             | 624             | 2,034           |
|       | H32     | First-Rung Futures    | 131             | 379             | 1,751           | 5,758           |
|       | H33     | Contemporary Starts   | 0               | 284             | 1,550           | 7,985           |
|       | H34     | New Foundations       | 62              | 101             | 356             | 1,434           |
|       | H35     | Flying Solo           | 57              | 222             | 773             | 2,001           |

|        |         |                               | 10 Minute<br>WT | 20 Minute<br>WT | 10 Minute<br>DT | 20 Minute<br>DT |
|--------|---------|-------------------------------|-----------------|-----------------|-----------------|-----------------|
| Mosa   | ic Type | Profile                       | Catchment       | Catchment       | Catchment       | Catchment       |
| IVIUSa |         | FIONE                         | Adults 18+      | Adults 18+      | Adults 18+      | Adults 18+      |
|        | 136     | Solid Economy                 | 72              | 1,533           | 7,258           | 15,627          |
|        | 137     | Budget Generations            | 0               | 0               | 1,454           | 3,611           |
|        | 138     | Economical Families           | 0               | 0               | 1,037           | 3,319           |
|        | 139     | Families on a Budget          | 0               | 311             | 1,613           | 5,597           |
|        | J40     | Value Rentals                 | 0               | 0               | 140             | 231             |
|        | J41     | Youthful Endeavours           | 41              | 102             | 342             | 904             |
|        | J42     | Midlife Renters               | 671             | 1,263           | 4,027           | 12,201          |
|        | J43     | Renting Rooms                 | 76              | 109             | 288             | 7,729           |
|        | K44     | Inner City Stalwarts          | 0               | 0               | 0               | 48              |
|        | K45     | City Diversity                | 0               | 0               | 0               | 794             |
|        | K46     | High Rise Residents           | 0               | 0               | 0               | 1,256           |
|        | K47     | Single Essentials             | 7               | 108             | 544             | 2,823           |
|        | K48     | Mature Workers                | 0               | 0               | 97              | 497             |
|        | L49     | Flatlet Seniors               | 126             | 126             | 314             | 1,313           |
|        | L50     | Pocket Pensions               | 155             | 317             | 840             | 2,885           |
|        | L51     | <b>Retirement Communities</b> | 180             | 488             | 539             | 2,188           |
|        | L52     | Estate Veterans               | 0               | 468             | 1,720           | 2,546           |
|        | L53     | Seasoned Survivors            | 0               | 0               | 429             | 1,451           |
|        | M54     | Down-to-Earth Owners          | 0               | 0               | 314             | 326             |
|        | M55     | Back with the Folks           | 1               | 316             | 2,074           | 5,860           |
|        | M56     | Self Supporters               | 94              | 98              | 519             | 1,526           |
|        | N57     | Community Elders              | 0               | 0               | 2,208           | 9,318           |
|        | N58     | Culture & Comfort             | 0               | 0               | 820             | 6,437           |
|        | N59     | Large Family Living           | 0               | 0               | 2,538           | 25,121          |
|        | N60     | Ageing Access                 | 76              | 106             | 169             | 942             |
|        | 061     | Career Builders               | 24              | 27              | 266             | 2,252           |
|        | 062     | Central Pulse                 | 0               | 0               | 0               | 1,847           |
|        | 063     | Flexible Workforce            | 0               | 0               | 308             | 7,959           |
|        | 064     | Bus-Route Renters             | 1,837           | 2,887           | 4,114           | 10,663          |
|        | 065     | Learners & Earners            | 0               | 0               | 0               | 4,103           |
|        | 066     | Student Scene                 | 0               | 0               | 0               | 1,559           |
|        | U99     | Unclassified                  | 0               | 0               | 0               | 1,709           |
|        |         | Total                         | 5,603           | 16,961          | 74,201          | 306,453         |





## Top 3 Mosaic Types in a 20 Minute Walktime

### 1. O64 Bus-Route Renters

Singles renting affordable private flats further away from central amenities and often on main roads



- Aged 25 to 40
- Living alone or sharing
- Rent lower value flats, often 1 bed
- Often live near main roads
- Further from central amenities
- Sourced mobile on Internet

### 2. H30 Primary Ambitions

Families with school-age children, who have bought the best house they can afford within popular neighbourhoods



- Cohabiting couples with children
- Aged 26-45
- Good household incomes
- Own with a mortgage
- 2 or 3 bedroom terraces or semis
- Family neighbourhoods

### 3. I36 Solid Economy

Stable families with children, renting higher value homes from social landlords



- Families with children
- Renting from social landlord
- Pockets of social housing
- Lower wage service roles
- Relatively stable finances
- Small bills can be a struggle

## Top 3 Mosaic Types in a 20 Minute Drivetime

#### 1. N59 Large Family Living

Large families living in traditional terraces in neighbourhoods with a strong community identity



- Large extended families
- Low cost, often Victorian, terraces
- Traditions are important
- Younger generation like new technology
- Mix of owning and renting

### 2. H30 Primary Ambitions

Families with school-age children, who have bought the best house they can afford within popular neighbourhoods



- Cohabiting couples with children
- Aged 26-45
- Good household incomes
- Own with a mortgage
- 2 or 3 bedroom terraces or semis
- Family neighbourhoods

3. I36 Solid Economy

Stable families with children, renting higher value homes from social landlords



- Families with children
- Renting from social landlord
- Pockets of social housing
- Lower wage service roles
- Relatively stable finances
- Small bills can be a struggle

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

### Experian Copyright 2019



# Pubs & Leisure: Attitudinal Profiles



|                               |                     | 20 Minute Walktime |      |   |                     |                    |     |    |                     |                    |    |       |  |
|-------------------------------|---------------------|--------------------|------|---|---------------------|--------------------|-----|----|---------------------|--------------------|----|-------|--|
|                               |                     | High               |      |   |                     | Medium             |     |    |                     | Low                |    |       |  |
| Activity Group Structure      | Target<br>Customers | % of<br>Population | Inde | x | Target<br>Customers | % of<br>Population | Ind | ex | Target<br>Customers | % of<br>Population |    | Index |  |
| Female: Alone, Pair or Group  | 9,036               | 53.3               | 176  |   | 1,876               | 11.1               | 68  |    | 6,049               | 35.7               | 68 |       |  |
| Male: Alone                   | 6,863               | 40.5               | 136  |   | 1,514               | 8.9                | 57  |    | 8,584               | 50.6               | 95 |       |  |
| Male: Group                   | 6,118               | 36.1               | 158  |   | 4,585               | 27.0               | 103 |    | 6,257               | 36.9               | 74 |       |  |
| Male: Pair                    | 7,167               | 42.3               | 162  |   | 1,547               | 9.1                | 60  |    | 8,247               | 48.6               | 85 |       |  |
| Mixed Sex: Group              | 5,485               | 32.3               | 141  |   | 6,186               | 36.5               | 114 |    | 5,290               | 31.2               | 71 |       |  |
| Mixed Sex: Pair               | 6,778               | 40.0               | 170  |   | 5,545               | 32.7               | 101 |    | 4,638               | 27.3               | 64 |       |  |
| With Children                 | 8,314               | 49.0               | 169  |   | 2,522               | 14.9               | 88  | l. | 6,124               | 36.1               | 68 |       |  |
| Unknown                       | 2,569               | 15.1               | 46   | ļ | 8,374               | 49.4               | 275 |    | 6,017               | 35.5               | 74 |       |  |
| For Eating:                   |                     |                    |      |   |                     |                    |     |    |                     |                    |    |       |  |
| Upmarket                      | 8,345               | 49.2               | 161  |   | 4,128               | 24.3               | 117 |    | 4,488               | 26.5               | 56 |       |  |
| Midmarket                     | 8,956               | 52.8               | 154  |   | 2,169               | 12.8               | 142 |    | 5,836               | 34.4               | 62 |       |  |
| Downmarket                    | 7,531               | 44.4               | 200  |   | 5,092               | 30.0               | 86  | Į  | 4,338               | 25.6               | 62 |       |  |
| For Drinking (monthly spend): |                     |                    |      |   |                     |                    |     |    |                     |                    |    |       |  |
| Nothing                       | 6,676               | 39.4               | 130  |   | 4,436               | 26.2               | 111 |    | 5,849               | 34.5               | 77 |       |  |
| Low (less than £10)           | 5,560               | 32.8               | 110  |   | 6,026               | 35.5               | 151 |    | 5,375               | 31.7               | 70 |       |  |
| Medium (Between £10 and £40)  | 5,560               | 32.8               | 107  |   | 3,008               | 17.7               | 99  |    | 8,394               | 49.5               | 98 |       |  |
| High (Greater than £40)       | 4,651               | 27.4               | 106  |   | 4,113               | 24.2               | 118 |    | 8,197               | 48.3               | 92 |       |  |



## **Pubs & Leisure: Attitudinal Profiles**



|                               |                     | 20 Minute Drivetime |       |   |                     |                    |       |  |                     |                    |     |       |  |
|-------------------------------|---------------------|---------------------|-------|---|---------------------|--------------------|-------|--|---------------------|--------------------|-----|-------|--|
|                               |                     | High                |       |   |                     | Medium             |       |  |                     | Low                |     |       |  |
| Activity Group Structure      | Target<br>Customers | % of<br>Population  | Index | ( | Target<br>Customers | % of<br>Population | Index |  | Target<br>Customers | % of<br>Population |     | Index |  |
| Female: Alone, Pair or Group  | 104,191             | 34.0                | 112   |   | 51,250              | 16.7               | 102   |  | 149,303             | 48.7               | 94  |       |  |
| Male: Alone                   | 106,171             | 34.6                | 116   |   | 34,539              | 11.3               | 72    |  | 164,034             | 53.5               | 100 |       |  |
| Male: Group                   | 56,522              | 18.4                | 81    |   | 87,273              | 28.5               | 109   |  | 160,949             | 52.5               | 106 |       |  |
| Male: Pair                    | 96,185              | 31.4                |       |   | 46,640              | 15.2               | 100   |  | 161,919             | 52.8               | 92  | ļ     |  |
| Mixed Sex: Group              | 85,161              | 27.8                | 122   |   | 97,150              | 31.7               | 99    |  | 122,434             | 40.0               | 91  | ļ     |  |
| Mixed Sex: Pair               | 87,210              | 28.5                | 121   |   | 84,778              | 27.7               | 85    |  | 132,756             | 43.3               | 101 |       |  |
| With Children                 | 116,300             | 38.0                | 131   |   | 54,690              | 17.8               | 106   |  | 133,753             | 43.6               | 82  |       |  |
| Unknown                       | 118,702             | 38.7                | 118   |   | 71,374              | 23.3               | 130   |  | 114,669             | 37.4               | 78  |       |  |
| For Eating:                   |                     |                     |       |   |                     |                    |       |  |                     |                    |     |       |  |
| Upmarket                      | 133,519             | 43.6                | 142   |   | 74,666              | 24.4               | 117   |  | 96,559              | 31.5               | 67  |       |  |
| Midmarket                     | 150,330             | 49.1                | 143   |   | 24,243              | 7.9                | 88    |  | 130,171             | 42.5               | 77  |       |  |
| Downmarket                    | 75,933              | 24.8                | 111   |   | 97,059              | 31.7               | 91    |  | 131,752             | 43.0               | 103 |       |  |
| For Drinking (monthly spend): |                     |                     |       |   |                     |                    |       |  |                     |                    |     |       |  |
| Nothing                       | 94,514              | 30.8                | 102   |   | 55,653              | 18.2               | 77    |  | 154,577             | 50.4               | 113 |       |  |
| Low (less than £10)           | 94,520              | 30.8                | 103   |   | 70,324              | 22.9               | 98    |  | 139,900             | 45.7               | 101 |       |  |
| Medium (Between £10 and £40)  | 100,871             | 32.9                | 108   |   | 45,111              | 14.7               | 83    |  | 158,763             | 51.8               | 103 |       |  |
| High (Greater than £40)       | 77,148              | 25.2                | 97    |   | 59,902              | 19.5               | 95    |  | 167,693             | 54.7               | 105 |       |  |





Source: CGA 2018

## **Competitor Map**

## **Top 20 Nearest Competitors**

| Order | Outlet Name               | Operator                   | Walktime From<br>Site (Minutes) | Drivetime from<br>Site (Minutes) |
|-------|---------------------------|----------------------------|---------------------------------|----------------------------------|
| 1     | Crown Inn, LU 6 1HX       | Star Pubs & Bars           | 0.0                             | 0.2                              |
| 2     | Ivory Rum Bar, LU 6 1HX   | Independent Free           | 0.0                             | 0.2                              |
| 3     | Nags Head, LU 6 1HX       | Star Pubs & Bars           | 0.0                             | 0.2                              |
| 4     | White Horse, LU 6 1HX     | McGowan Irish Bars         | 0.0                             | 0.2                              |
| 5     | Old Sugar Loaf, LU 6 1LA  | Tattershall Castle Group   | 0.3                             | 0.5                              |
| 6     | Saracens Head, LU 6 3RZ   | Unknown                    | 3.6                             | 0.9                              |
| 7     | Cross Cafe, LU 6 1SU      | Independent Free           | 3.6                             | 1.5                              |
| 8     | Globe, LU 6 1LS           | B & T Brewery              | 5.1                             | 1.2                              |
| 9     | White Swan, LU 6 3SF      | Wellington                 | 5.4                             | 1.3                              |
| 10    | Wheatsheaf, LU 6 1LH      | Unknown                    | 5.7                             | 0.9                              |
| 11    | Victoria, LU 6 1ST        | Independent Free           | 5.7                             | 1.4                              |
| 12    | Cookies & Cream, LU 5 4GP | Independent Free           | 6.9                             | 1.3                              |
| 13    | Gary Cooper, LU 5 4GP     | Wetherspoon                | 6.9                             | 1.3                              |
| 14    | Hq Sports Bar, LU 5 4GP   | Independent Free           | 6.9                             | 1.3                              |
| 15    | Pheasant, LU 6 1NX        | Independent Free           | 7.9                             | 1.9                              |
| 16    | Star & Garter, LU 6 3SQ   | *Other Small Retail Groups | 8.2                             | 2.7                              |
| 17    | Froth N Elbow, LU 6 3SJ   | Ei Group                   | 10.6                            | 2.1                              |
| 18    | Greyhound, LU 6 3SJ       | Independent Free           | 10.6                            | 2.1                              |
| 19    | Bird In Hand, LU 6 1AZ    | Milton Pubs and Taverns    | 13.9                            | 2.2                              |
| 20    | Market Cross, LU 5 4JN    | Marston's                  | 17.2                            | 3.2                              |

