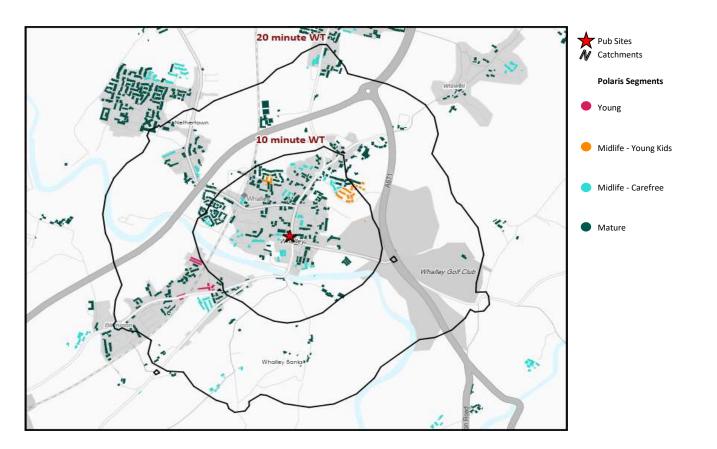


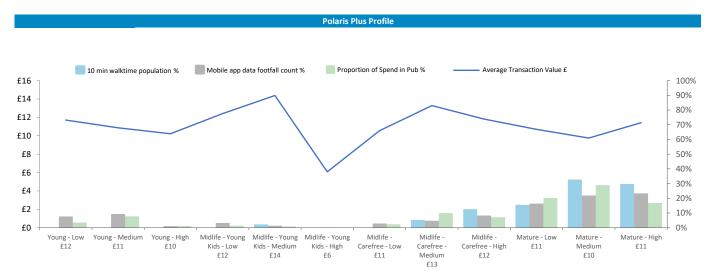
# **Catchment Summary - Dog Inn Whalley**



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Ship To	Name	Postcode	Operator	Segment	Sparsity
879937	Dog Inn Whalley	BB 7 9SP	Star Pubs & Bars	GPGF	15





See the Glossary page for further information on the above variables





# Catchment Summary - Dog Inn Whalley



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	Over GB Aver	age			_							*WT= Walktim	e, **DT= Drive
	Around GB Av	/erage					Catchm	ent Size (Co	unts)		In	dex vs GB Avei	age
	Under GB Ave	erage			1	LO min W1	* 2	0 min WT*	20 min [	OT**	10 min WT*	20 min WT*	20 min D1
	Population	n				2,144		3,546	362,5	16	40	19	83
											-	s 18+ index is based of	
	Adults 18+					1,821		2,967	276,2		40	19	79
	Competitio					9		10	392		50	28	94
	Adults 18+			ub		202		297	705		24	35	82
	% Adults Li	ikely to D	rink			82.4%		81.6%	67.09	%	108	107	88
	Low					15.5%		14.6%	50.89	%	47	44	153
Affluence	Medium					40.2%		41.4%	37.19	%	105	108	97
	High					42.3%		42.9%	11.19	%	155	157	41
ffluence does not include Not Private H	ouseholds												
	18-24					107		214	28,07	<b>'</b> 2	61	74	95
	25-34					154		313	46,40	)7	54	66	96
Age Profile	35-44					214		353	47,86	50	75	75	100
	45-64					619		1,056	89,55	55	112	116	96
	65+					727		1,031	64,38	80	176	151	92
			1 200						100.000				
			1,200 -						100,000				
			1,000 -						90,000				
			1,000						80,000 -				
			800 -						70,000 -				
									60,000 -				
			600 -						50,000 -				
									40,000				
			400 -						30,000 -				
									20,000 -				
			200 -						10,000 -				
			_ 0						0				
18-24 25-34 35	-44 45-64	65+	U	18-24	25-34	35-44	45-64	65+	0	18-24	25-34	35-44 45-6	4 65+
■ 10 min				'		min WT*					■ 20 min		
= 10 min	VVI				<b>2</b> 0 I	IIIII VV I					<b>20</b> IIIII	υı	

		Cat	chment Size (Cou	ints)	Index vs GB Average		
		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Gender	Male	984 (46%)	1,636 (46%)	178,438 (49%)	94	94	100
delidel	Female	1,160 (54%)	1,910 (54%)	184,078 (51%)	106	106	100
	·						
	Employed: Full-time	560 (30%)	1,000 (33%)	92,183 (32%)	87	95	93
	Employed: Part-time	196 (10%)	352 (12%)	34,660 (12%)	88	97	102
Francis Class	Self employed	201 (11%)	313 (10%)	23,324 (8%)	116	111	88
Economic Status (16+)	Unemployed	37 (2%)	61 (2%)	8,352 (3%)	71	72	105
(10+)	Full-time student	15 (1%)	29 (1%)	5,901 (2%)	34	40	87
	Retired	708 (38%)	1,030 (34%)	60,288 (21%)	173	154	96
	Other	156 (8%)	269 (9%)	62,082 (22%)	48	51	124
	Total Worker Count	720	1.476	162.432			

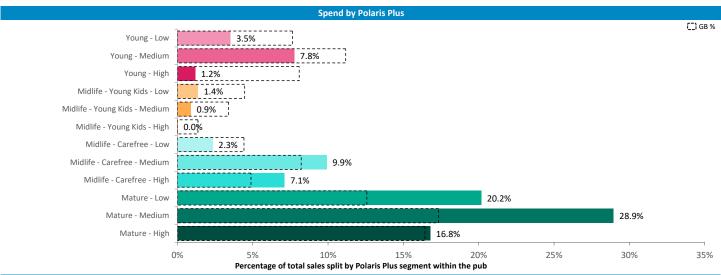
See the Glossary page for further information on the above variables

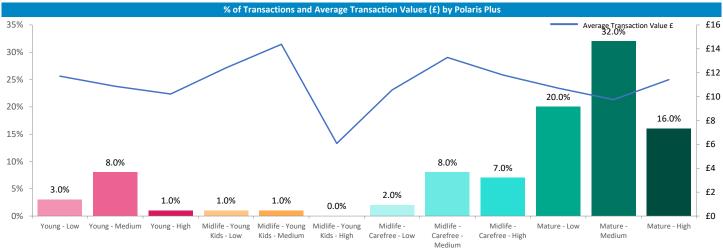


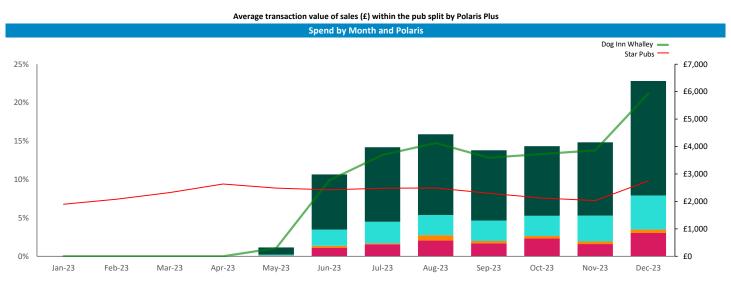
# Transactional Data Summary - Dog Inn Whalley



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Seasonality of the spend split by month

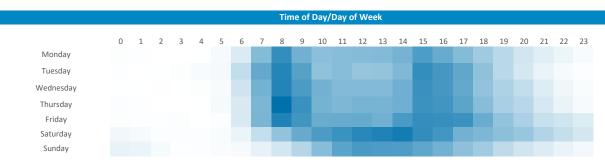




### **Mobile Data Summary - Dog Inn Whalley**



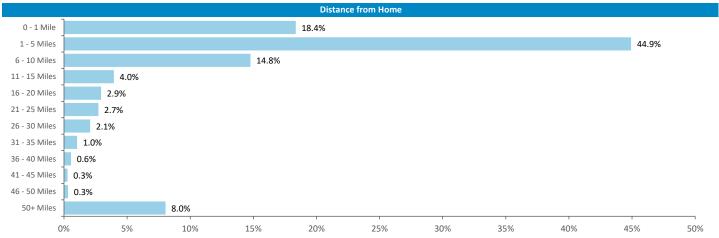
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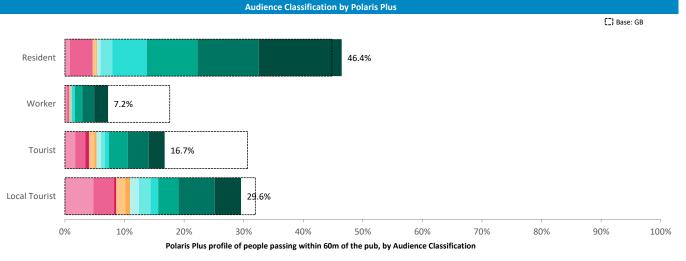
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

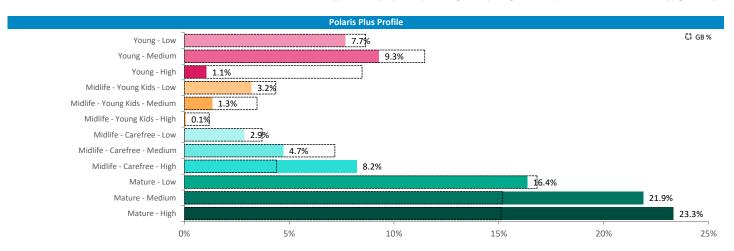




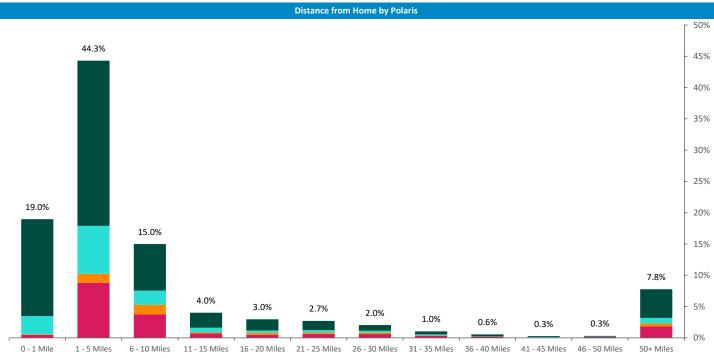
### **Mobile Data Summary - Dog Inn Whalley**



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



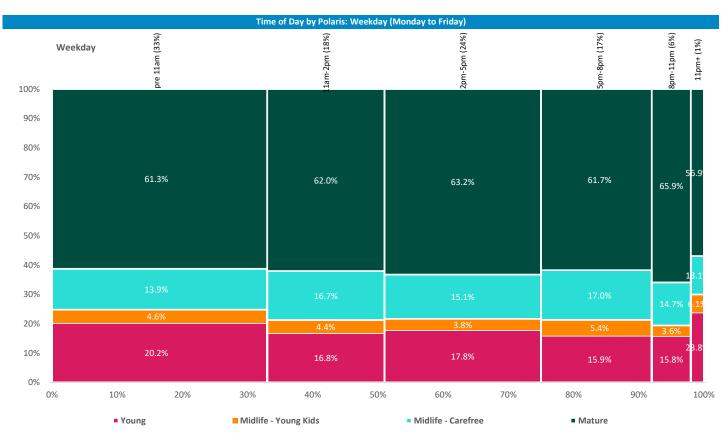
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there  $\,$ 

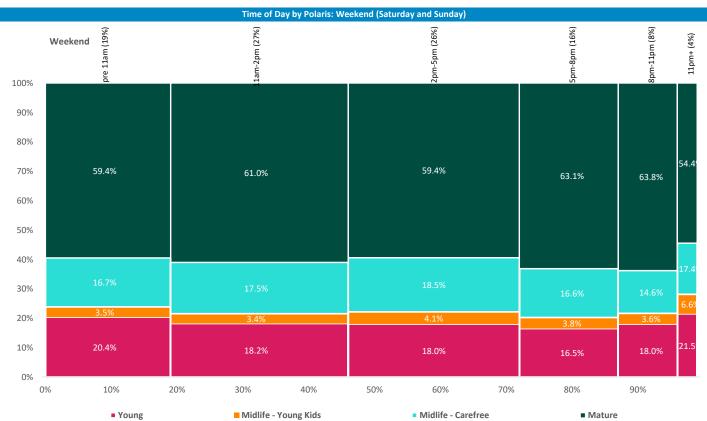


## **Mobile Data Summary - Dog Inn Whalley**



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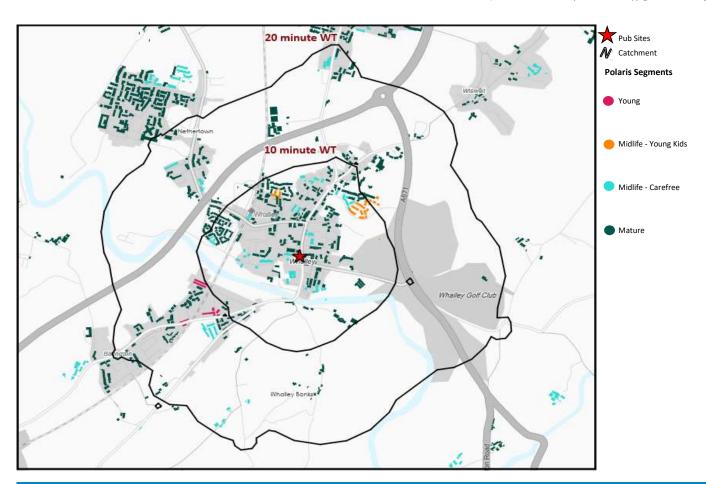




# Polaris Summary - Dog Inn Whalley



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### Polaris Profile by Catchment

*WT=	Walktime.	**DT=	Drivetime
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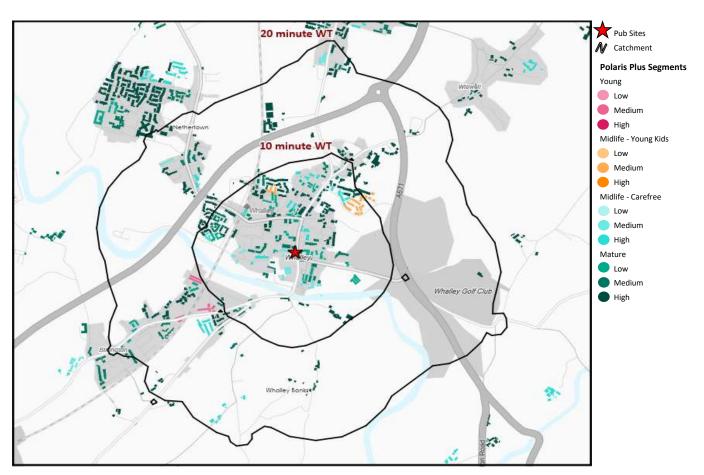
	P	Population Count			Index vs GB average			
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**		
Young	0	130	95,669	0	16	126		
Midlife - Young Kids	41	41	55,501	21	13			
Midlife - Carefree	325	457	30,674	113	97	70		
Mature	1,420	2,304	91,442	176	175	75		
Not Private Households	35	35	2,988	146	90	82		
Total	1,821	2,967	276,274					



## Polaris Plus Summary - Dog Inn Whalley



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### Polaris Plus Profile by Catchment

\*WT= Walktime, \*\*DT= Drivetime

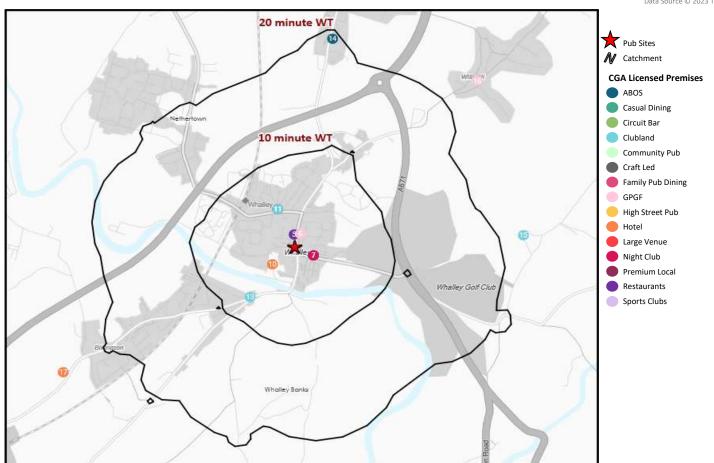
	Population Count			Inc	dex vs GB avera	age
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young						
Low	0	0	57,295	0	0	211
Medium	0	130	37,891	0	40	125
High	0	0	483	0	0	3
Midlife - Young Kids						
Low	0	0	38,892	0	0	257
Medium	41	41	16,609	52	32	139
High	0	0	0	0	0	0
Midlife - Carefree						
Low	0	0	9,948	0	0	85
Medium	95	95	13,089	73	45	66
High	230	362	7,637	284	274	62
Mature						
Low	283	432	34,104	113	106	90
Medium	596	961	34,826	209	207	80
High	541	911	22,512	198	205	54
Not Private Households	35	35	2,988	146	90	82
Total	1,821	2,967	276,274			



# **CGA Summary - Dog Inn Whalley**



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Data Source © 2023 TomTom



	Nearest 20 Pubs								
Ref	. Name	Postcode	Operator	Segment	Distance (miles)				
0	Jacks Of Whalley	BB 7 9SP	Independent Free	ABOS	0.0				
0	Trishna Of Whalley	BB 7 9SP	Independent Free	Restaurants	0.0				
0	Forum	BB 7 9SP	Independent Free	Premium Local	0.0				
0	De Lacy Arms	BB 7 9SP	Trust Inns Limited	Premium Local	0.0				
0	Dog Inn	BB 7 9SP	Star Pubs & Bars	GPGF	0.0				
5	King Street Kitchen	BB 7 9SW	Independent Free	Restaurants	0.1				
6	Swan Hotel	BB 7 9SN	Stonegate Pub Company	GPGF	0.1				
7	Abbey Lodge Masonic	BB 7 9TD	Independent Free	Clubland	0.1				
7	H2O Bar	BB 7 9TD	Independent Free	ABOS	0.1				
7	Rendezvous	BB 7 9TD	Independent Free	Night Club	0.1				
10	Whalley Abbey	BB 7 9SS	Independent Free	Hotel	0.1				
11	Abbots Court	BB 7 9RH	Independent Free	Restaurants	0.2				
11	Whalley Cricket Club	BB 7 9RH	Independent Free	Clubland	0.2				
13	Brass Band Working Mens Club	BB 7 9NR	Independent Free	Clubland	0.3				
14	Eagle at Barrow	BB 7 9AQ	Independent Free	ABOS	0.9				
15	Whalley Golf Club	BB 7 9DR	Independent Free	Clubland	0.9				
16	Freemasons Arms	BB 7 9DF	Independent Free	GPGF	1.0				
17	Foxfields Country Hotel	BB 7 9HY	Independent Free	Hotel	1.1				



# Per Pub Analysis - Dog Inn Whalley



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\*WT= Walktime, \*\*DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	1,821	2,967	276,274
Number of Competition Pubs	9	10	392
Adults 18+ per Competition Pub	202	297	705

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	2	63	3.4%	43
Circuit Bar	0	26	1.4%	36
Community Pub	0	343	18.8%	98
Craft Led	0	2	0.1%	4
Great Pub Great Food	2	481	26.4%	149
High Street Pub	0	297	16.3%	89
Premium Local	2	479	26.3%	159

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	2	119	4.0%	50
Circuit Bar	0	52	1.7%	43
Community Pub	0	547	18.5%	96
Craft Led	0	21	0.7%	21
Great Pub Great Food	2	806	27.2%	154
High Street Pub	0	487	16.4%	89
Premium Local	2	804	27.1%	164

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	19	17,673	6.4%	79
Circuit Bar	11	16,171	5.9%	144
Community Pub	78	70,818	25.6%	134
Craft Led	0	9,404	3.4%	98
Great Pub Great Food	11	29,795	10.8%	61
High Street Pub	70	68,912	24.9%	135
Premium Local	31	37,477	13.6%	82



### **Glossary**



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Category	Explanation						
Population	The population count within the specified catchment						
Gender	Counts of Males and Females within the specified catchment						
	Affluence is based on the disposable income level of the group relative to its age level.						
	CACI calculates disposable income as gross income minus essential outgoings.						
	Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax,						
	utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.						
Affluence	Low: Count of population by Polaris Plus segments which are classified as Low						
	Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1						
	Medium: Count of population by Polaris Plus segments which are classified as Medium						
	Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2						
	High: Count of population by Polaris Plus segments which are classified as High						
	Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3						
Age Profile	Counts of residents by Age band						
	Current year estimates, CACI Up to date demographics. Number of adults aged 16+						
	Full-time: In full-time employment						
	Part-time: In part-time employment						
Economic Status (16+)	Self employed: In full-time or part-time employment, with or without employees						
(10+)	Unemployed: Unemployed, not currently working but are actively seeking						
	Retired: a person who has retired from a working or professional career						
	Other: Includes long term sick, disabled, looking after home/family						
	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100						
Indows CD Assessed	means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than						
Index vs GB Average	100 means that you have a higher % of customers in your catchment area for that particular variable than you would						
	expect compared to GB						
Over GB Average	Index value is > 120						
Around GB Average	Index value is between 80 - 120						
Under GB Average	Index value is < 80						
	Polaris Segmentation						
Pol	aris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.						
V	Midlife Midlife						

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature	
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds	
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like.  Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"	
Product needs	Aids being part of the group     Helps me look good by     standing out and making the     right impression     Energising     Discovering new things     Avoids bloating     Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer	

#### icensed Premises

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs. etc.

#### **Competition Pubs**

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

### Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

### Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65

types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

#### Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

#### Sparsity