

Catchment Summary - Stanley Preston



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	Over GB Aver	age								*WT= Walktim	e, **DT= Driveti
	Around GB A	verage			C	Catchm	ent Size (Cou	ints)	In	dex vs GB Ave	rage
	Under GB Ave	erage			10 min WT*	2	0 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT
	Population	1			8,687		32,610	363,215	164	224	96
									Population & Adults	s 18+ index is based of	on all pubs
	Adults 18+				7,616		26,497	284,347	175	148	95
	Competitio	n Pubs			55		80	357	367	250	99
	Adults 18+	per Competition	Pub		138		331	796	17	40	96
	% Adults Li	kely to Drink			79.4%		75.6%	81.9%	96	92	99
	Low				58.5%		41.8%	20.7%	228	163	81
Affluence	Medium				14.1%		26.9%	43.7%	36	68	111
	High				18.4%		28.1%	33.9%	55	84	101
Affluence does not include Not Pr	ivate Households										
	18-24				2,489		8,080	30,856	353		105
	25-34				2,006		5,791	47,417	174	134	98
Age Profile	35-44				1,093		4,049	44,555	98	96	95
	45-64 65+				1,423 605		5,835 2,742	93,744 67,775	64 36	70 44	101 98
00 -		8,000 7,000 6,000 5,000 4,000 3,000 2,000 1,000						90,000 - 80,000 - 70,000 - 60,000 - 50,000 - 40,000 - 30,000 - 20,000 - 10,000 -			
18-24 25-34	35-44 45-64	65+	18-24	25-34	35-44	45-64	65+	18-24	25-34	35-44 45-6	4 65+
■ 10	min WT*			2 0	min WT*				■ 20 min	DT**	
						Catchm	ent Size (Cou	unto)	In	dox vs GR Avo	r200
					10 min WT*		0 min WT*	20 min DT**	10 min WT*	dex vs GB Ave	20 min DT
					20 111111 40 1		O MIII VV I	EV IIIII DT	20 11111 40 1	20 111111 1011	20 min Di
Gender	Male				5,034 (58%)	1	7,270 (53%)	180,657 (50%)	117	107	101
Gender	Female				3,653 (42%)	11	5,340 (47%)	182,558 (50%)	83	93	99

See the Glossary page for further information on the above variables

Employed: Full-time

Employed: Part-time

Total Worker Count

Self employed

Unemployed

Retired

Other

Economic Status

(16-74)

2,228 (29%)

593 (8%)

286 (4%)

241 (3%)

458 (6%)

3,749 (50%)

15,018

7,444 (28%) 111,381 (43%)

35,058 (13%)

20,383 (8%)

5,368 (2%)

37,556 (14%)

51,553 (20%)

166,476

2,541 (10%)

1,231 (5%)

705 (3%)

1,796 (7%)

12,513 (48%)

25,390

71

60

40

49

113

103

103

82

87

104

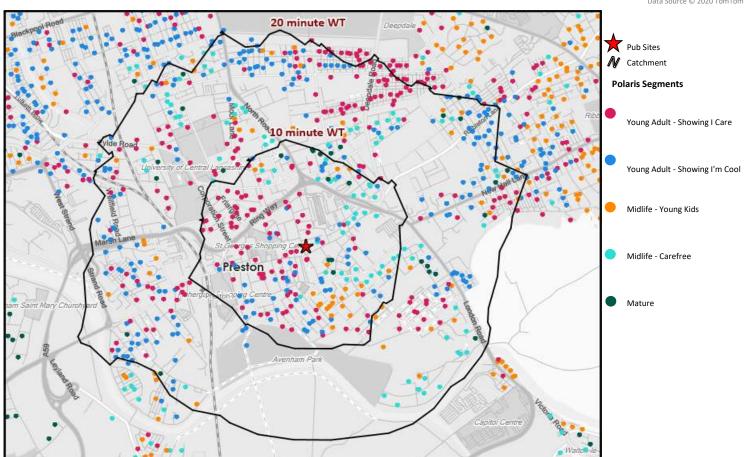
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Polaris Summary - Stanley Preston



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Polaris Profile by Catchment

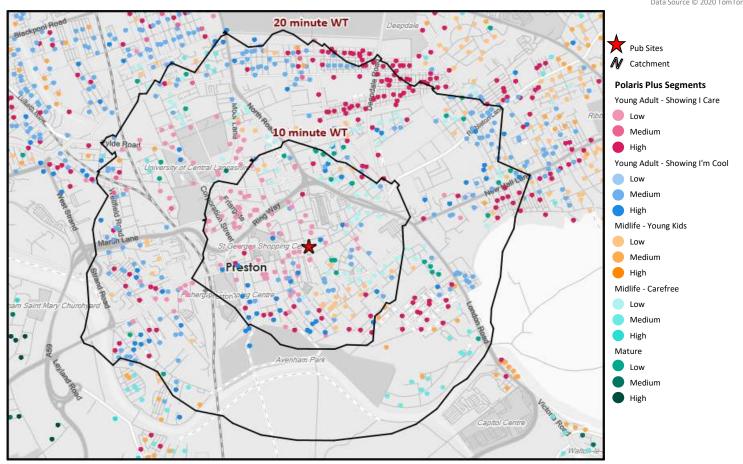
*WT= Walktime, **DT= Drivetime

	Population Count			Index vs GB average		
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young Adult - Showing I Care	3,264	12,391	22,456			88
Young Adult - Showing I'm Cool	1,708	7,264	24,190	244		92
Midlife - Young Kids	592	1,941	78,570	25	23	88
Midlife - Carefree	1,177	3,189	63,799	73	57	107
Mature	187	876	90,657	9	12	114
Not Private Households	688	836	4,675	628		114
Total	7,616	26,497	284,347			

Polaris Summary - Stanley Preston



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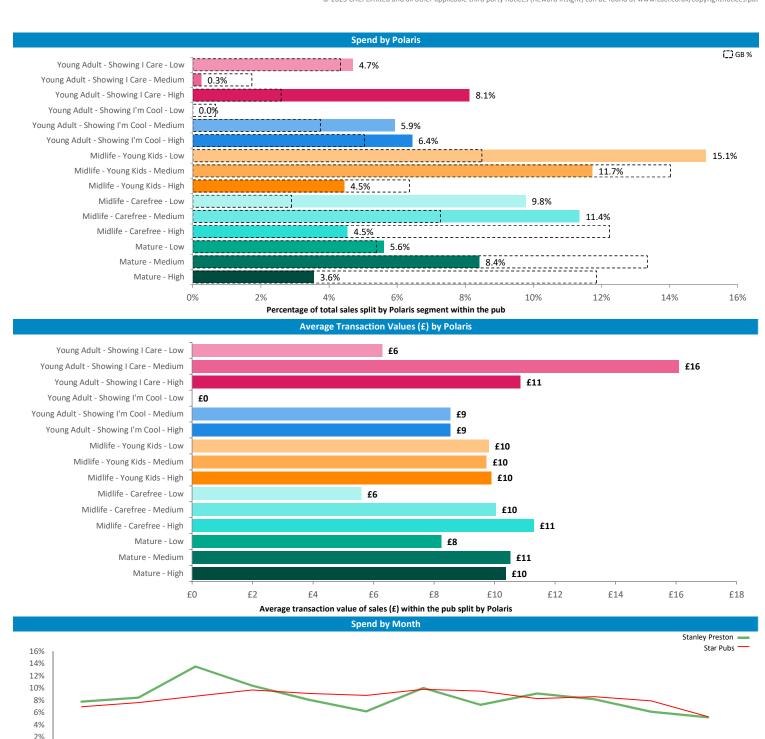
Polaris Plus Profile by Catchment

					*WT= Walktime	e, **DT= Drivetime
	P	opulation Cou	nt	Inc	dex vs GB aver	age
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young Adult - Showing I Care						
Low	2,546	6,422	6,682	797	578	56
Medium	34	204	666	33	56	17
High	684	5,765	15,108	267	646	158
Young Adult - Showing I'm Cool						
Low	0	0	0	0	0	0
Medium	990	5,578	15,645	352	569	149
High	718	1,686	8,545	211	142	67
Midlife - Young Kids						
Low	543	1,380	26,112	64	47	83
Medium	49	561	31,476	4	14	74
High	0	0	20,982	0	0	137
Midlife - Carefree						
Low	1,177	2,434	6,441	455	270	67
Medium	0	755	30,995	0	42	162
High	0	0	26,363	0	0	85
Mature						
Low	187	834	19,739	41	53	117
Medium	0	42	45,496	0	1	126
High	0	0	25,422	0	0	95
Not Private Households	688	836	4,675	628	219	114
Total	7,616	26,497	284,347			

Transactional Data Summary - Stanley Preston



PUBS & BARS
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0%

Jan-22

Feb-22

Apr-22

May-22

Aug-22

Sep-22

Nov-22

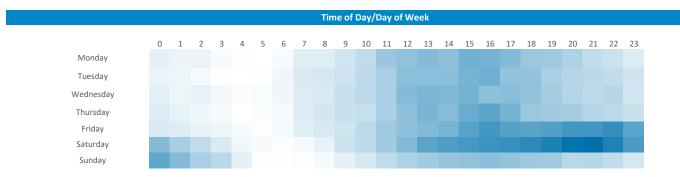
Dec-22



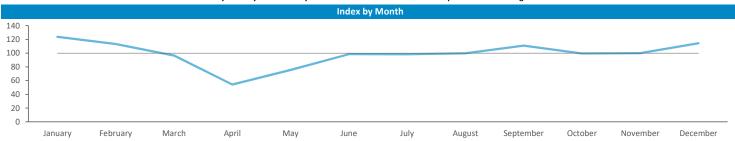
Mobile Data Summary - Stanley Preston



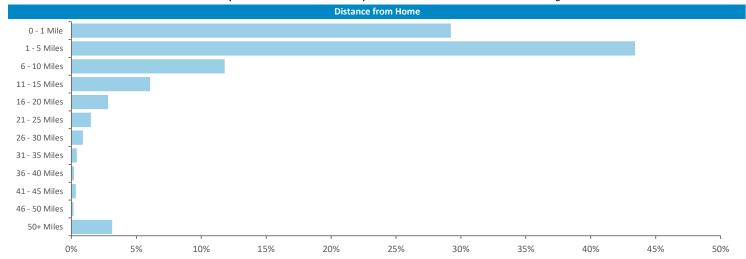
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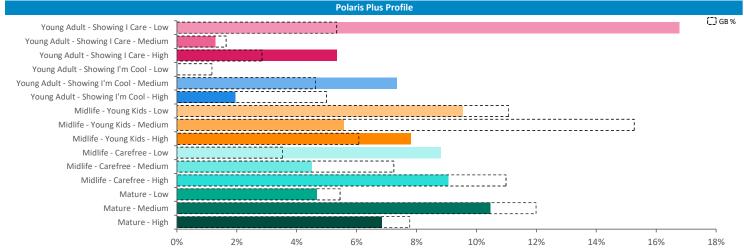
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there



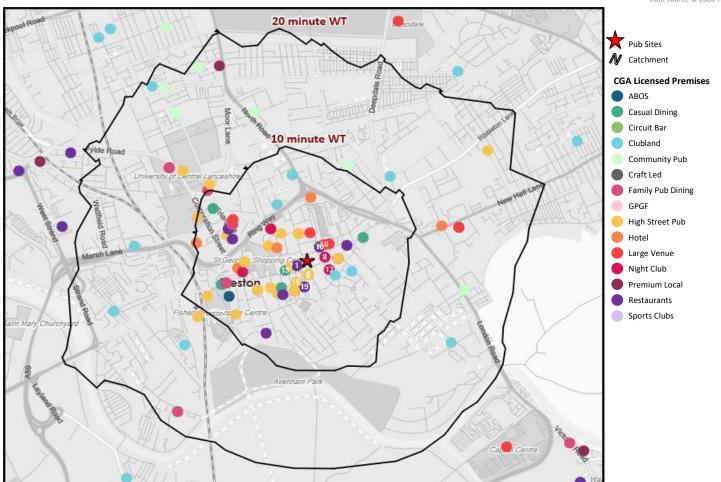
Polaris profile of people passing within 60m of the pub, these represent the potential customers walking past the door



CGA Summary - Stanley Preston



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	Nearest 20 Pubs							
Ref	. Name	Postcode	Operator	Segment	Distance (miles)			
1	Smashed	PR 1 2QY	Independent Free	High Street Pub	0.0			
1	Iceburg	PR 1 2QY	Independent Free	Restaurants	0.0			
3	Hogarths	PR 1 3BU	Amber Taverns	High Street Pub	0.0			
3	Hopwords Tap	PR 1 3BU	Independent Free	High Street Pub	0.0			
3	Old Bull	PR 1 3BU	Independent Free	High Street Pub	0.0			
6	Slug And Lettuce	PR 1 3AB	Stonegate Pub Company	High Street Pub	0.1			
7	Turtle Bay	PR 1 2AQ	Turtle Bay Restaurants	High Street Pub	0.1			
8	Twelve Tellers	PR 1 3BQ	Wetherspoons GB	High Street Pub	0.1			
8	Pop World	PR 1 3BQ	Stonegate Pub Company	Night Club	0.1			
10	Villa Italian	PR 1 1HT	Independent Free	Restaurants	0.1			
10	Review Cocktail Bar	PR 1 1HT	Independent Free	ABOS	0.1			
10	Preston Guild Hall	PR 1 1HT	Independent Free	Large Venue	0.1			
10	Level	PR 1 1HT	Independent Free	Clubland	0.1			
10	Mundo Tapas	PR 1 1HT	Independent Free	Restaurants	0.1			
15	Nandos	PR 1 2AP	Nandos Restaurants	Casual Dining	0.1			
16	Replay	PR 1 3XB	*Other Small Retail Groups	High Street Pub	0.1			
17	Warehouse	PR 1 3XX	Independent Free	Night Club	0.1			
18	Blitz	PR 1 1RA	Independent Free	Large Venue	0.1			
19	Baker Street	PR 1 3BN	Independent Free	High Street Pub	0.1			
19	Angelos	PR 1 3BN	San Marco Group	Restaurants	0.1			



Per Pub Analysis - Stanley Preston



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	7,616	26,497	284,347
Number of Competition Pubs	55	80	357
Adults 18+ per Competition Pub	138	331	796

10 Minute Walktime Catchment	Target Customers	% Population	Index
Bit of Style	1,014	13.3%	131
Circuit Bar	454	6.0%	163
Community Pub	1,239	16.3%	94
Craft Led	512	6.7%	213
Great Pub Great Food	802	10.5%	55
High Street Pub	1,324	17.4%	100
Premium Local	405	5.3%	30

20 Minute Walktime Catchment	Target Customers	% Population	Index
Bit of Style	4,798	18.1%	178
Circuit Bar	1,592	6.0%	164
Community Pub	3,629	13.7%	79
Craft Led	2,435	9.2%	290
Great Pub Great Food	4,177	15.8%	82
High Street Pub	4,081	15.4%	89
Premium Local	1,761	6.6%	38

20 Minute Drivetime Catchment	Target Customers	% Population	Index
Bit of Style	27,421	9.6%	95
Circuit Bar	8,358	2.9%	80
Community Pub	46,507	16.4%	94
Craft Led	8,460	3.0%	94
Great Pub Great Food	54,685	19.2%	100
High Street Pub	47,522	16.7%	96
Premium Local	49,283	17.3%	99

Glossary



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The population count within the specified catchment Counts of Males and Females within the specified catchment Affluence is based on the disposable income level of the group relative to its age level. CACI calculates disposable income as gross income minus essential outgoings. Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs. Low: Count of population by Polaris Plus segments which are classified as Low Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1, 5.1 Medium: Count of population by Polaris Plus segments which are classified as Medium Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2, 5.2
Affluence is based on the disposable income level of the group relative to its age level. CACI calculates disposable income as gross income minus essential outgoings. Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs. Low: Count of population by Polaris Plus segments which are classified as Low Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1, 5.1 Medium: Count of population by Polaris Plus segments which are classified as Medium
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Polaris Plus Sogmonts: 1.2.2.2.2.4.2.5.2
Fold 15 Flus Segments: 1.2, 2.2, 3.2, 4.2, 3.2
High: Count of population by Polaris Plus segments which are classified as High
Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3, 5.3
Counts of residents by Age band
Current year estimates, CACI Up to date demographics. Number of adults aged 16-74
Full-time: In full-time employment
Part-time: In part-time employment
Self employed: In full-time or part-time employment, with or without employees
Unemployed: Unemployed, not currently working but are actively seeking
Retired: a person who has retired from a working or professional career
Other: Includes long term sick, disabled, looking after home/family
The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100
means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than
100 means that you have a higher % of customers in your catchment area for that particular variable than you would
expect compared to GB
Index value is > 120
Index value is between 80 - 120
Index value is < 80

Polaris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.

	'Showing I Care' Young Adults	'Showing I'm Cool' Young Adults	Midlife 'Parents'	Midlife 'Carefree'	Mature
	18-34 year olds Conscious choices on sustainability and health	18-34 year olds Looking good and discovering what's new	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds
Consumer Insight	"With the climate catastrophe, impact of Covid, the economic crisis, it might seem a bit bleak but I really believe by making better choices, we'll be looking after ourselves and the planet."	"Whether it's drinks, bands, restaurants or memes, I like to be the one that people look to know exactly what's going down. Nothing too flashy as I still have the rent to pay."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to reenergise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"
Product needs	Fits sustainability values Helps them stand out and be seen to be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Avoids bloating	Helps me look good, and be on trend Aids being part of the group Discovering new things Affordable Energising Avoids bloating	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 6 categories, 18 groups and 62 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people

Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

