

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
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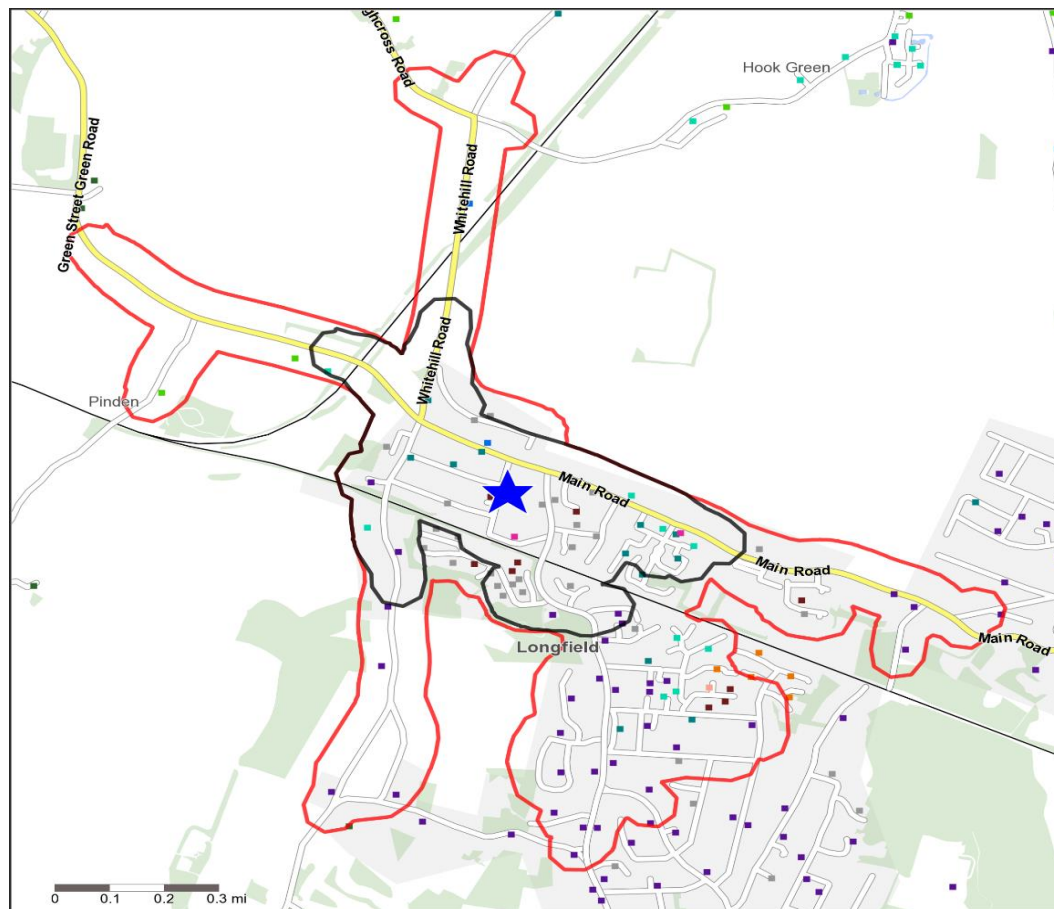
Number of Pubs	1	1	246
Catchment Adults 18+	1,507	3,372	289,647
Catchment Adults 18+ Per Pub	1,507	3,372	1,177
Populaton Projection 2018 to 2028 (% change)	4.38%	5.34%	10.33%

		10 Minute Walktime					20 Minute Walktime					20 Minute Drivetime		
Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index
1	High Street Pub	1,124	74.6	144	1	Premium Local	2,385	70.7	137	1	High Street Pub	225,498	77.9	150
2	Premium Local	1,070	71.0	152	2	Great Pub Great Food	2,193	65.0	140	2	Premium Local	165,652	57.2	123
3	Great Pub Great Food	945	62.7	99	3	High Street Pub	2,175	64.5	102	3	Community Pub	139,220	48.1	76
4	Community Pub	648	43.0	333	4	Community Pub	1,395	41.4	320	4	Great Pub Great Food	137,736	47.6	368
5	Bit of Style	499	33.1	82	5	Bit of Style	892	26.5	66	5	Bit of Style	90,961	31.4	78
6	Circuit Bar	74	4.9	18	6	Circuit Bar	152	4.5	17	6	Circuit Bar	32,586	11.3	42
7	Craft Led	74	4.9	48	7	Craft Led	152	4.5	44	7	Craft Led	18,975	6.6	64

	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Social Grade	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
AB	123	8.2	92	284	8.4	95	21,590	7.5	84
C1	140	9.3	76	325	9.6	79	37,806	13.1	106
C2	101	6.7	81	231	6.9	83	28,097	9.7	118
DE	80	5.3	52	188	5.6	54	27,389	9.5	92

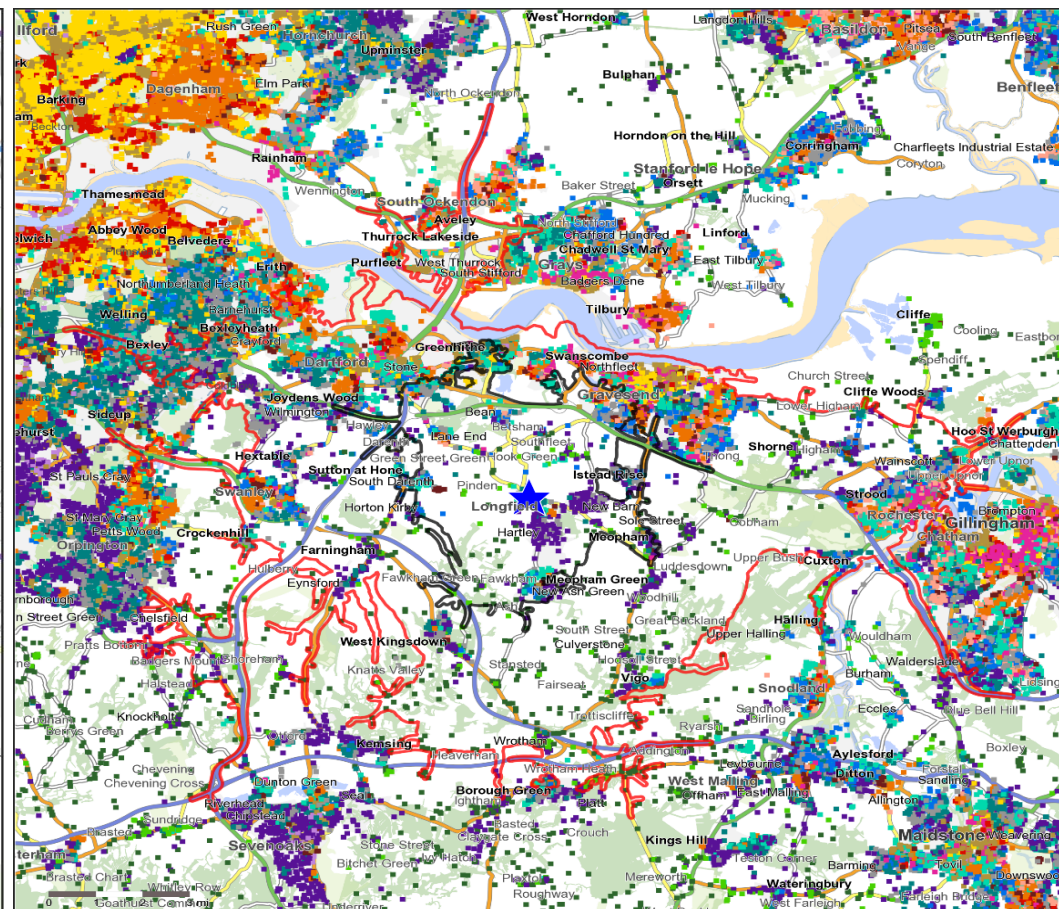
	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Affluence (Bands)	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Low (0-6)	69	4.6	14	299	8.9	27	60,109	20.8	63
Medium (7-13)	285	18.9	57	673	20.0	60	103,310	35.7	108
High (14-19)	1,035	68.7	242	2,241	66.5	234	124,258	42.9	151

Mosaic Groups in 10 and 20 Minute WT Catchment Areas

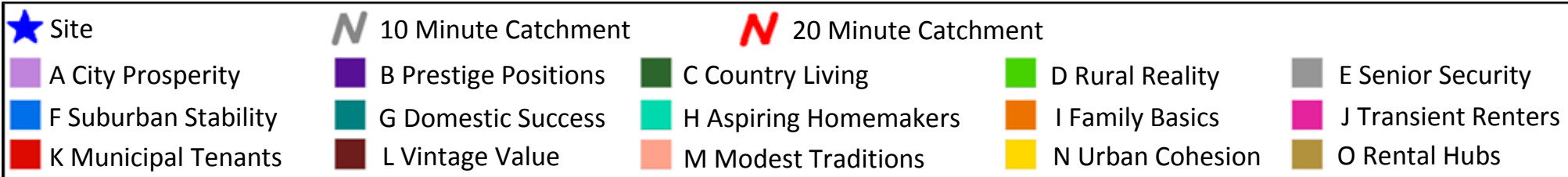


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Mosaic Groups in 10 and 20 Minute DT Catchment Area



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Adults 18+ by Mosaic Type in Each Catchment

			10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile			Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
	A01	World-Class Wealth	0	0	0	0
	A02	Uptown Elite	0	0	27	325
	A03	Penthouse Chic	0	0	0	0
	A04	Metro High-Flyers	0	0	0	2
	B05	Premium Fortunes	0	0	62	1,229
	B06	Diamond Days	69	203	1,106	4,295
	B07	Alpha Families	26	385	3,746	8,263
	B08	Bank of Mum and Dad	20	43	1,584	7,182
	B09	Empty-Nest Adventure	0	75	1,232	4,365
	C10	Wealthy Landowners	0	1	783	4,665
	C11	Rural Vogue	0	0	31	531
	C12	Scattered Homesteads	0	0	0	12
	C13	Village Retirement	3	10	253	2,525
	D14	Satellite Settlers	31	37	550	3,209
	D15	Local Focus	0	0	72	605
	D16	Outlying Seniors	0	0	24	98
	D17	Far-Flung Outposts	0	0	0	0
	E18	Legacy Elders	372	644	2,284	14,490
	E19	Bungalow Heaven	222	420	946	4,766
	E20	Classic Grandparents	0	0	2,296	7,625
	E21	Solo Retirees	38	43	1,852	11,083
	F22	Boomerang Boarders	0	0	1,070	8,788
	F23	Family Ties	63	63	2,351	11,150
	F24	Fledgling Free	0	0	11	468
	F25	Dependable Me	0	0	1,028	3,161
	G26	Cafés and Catchments	0	0	1,487	10,795
	G27	Thriving Independence	376	554	1,510	16,015
	G28	Modern Parents	49	57	206	1,067
	G29	Mid-Career Convention	0	24	1,770	8,286
	H30	Primary Ambitions	0	105	4,693	33,001
	H31	Affordable Fringe	0	55	396	2,741
	H32	First-Rung Futures	61	129	615	2,722
	H33	Contemporary Starts	0	0	749	4,917
	H34	New Foundations	0	0	341	1,597
	H35	Flying Solo	13	23	447	1,574

			10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile			Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
	I36	Solid Economy	0	93	2,651	25,564
	I37	Budget Generations	0	0	179	2,765
	I38	Economical Families	0	0	0	1,362
	I39	Families on a Budget	0	0	63	2,341
	J40	Value Rentals	0	0	0	119
	J41	Youthful Endeavours	0	0	12	868
	J42	Midlife Renters	79	102	816	10,821
	J43	Renting Rooms	0	0	83	2,836
	K44	Inner City Stalwarts	0	0	0	28
	K45	City Diversity	0	0	0	892
	K46	High Rise Residents	0	0	0	571
	K47	Single Essentials	0	0	202	4,137
	K48	Mature Workers	0	0	0	165
	L49	Flatlet Seniors	0	0	166	1,981
	L50	Pocket Pensions	0	111	887	3,384
	L51	Retirement Communities	86	162	530	2,991
	L52	Estate Veterans	0	8	349	3,966
	L53	Seasoned Survivors	0	0	10	530
	M54	Down-to-Earth Owners	0	0	0	467
	M55	Back with the Folks	0	24	625	7,510
	M56	Self Supporters	0	0	110	1,677
	N57	Community Elders	0	0	98	3,979
	N58	Culture & Comfort	0	0	4	3,642
	N59	Large Family Living	0	0	0	0
	N60	Ageing Access	0	0	297	2,937
	O61	Career Builders	0	0	1,252	5,483
	O62	Central Pulse	0	0	20	828
	O63	Flexible Workforce	0	0	125	4,177
	O64	Bus-Route Renters	0	0	816	11,713
	O65	Learners & Earners	0	0	0	53
	O66	Student Scene	0	0	0	0
	U99	Unclassified	0	0	165	308
Total			1,508	3,371	42,982	289,647

Top 3 Mosaic Types in a 20 Minute Walktime

1. E18 Legacy Elders

Financially-secure elders on good pensions, now mostly living alone in comfortable suburban homes



- Oldest average age of 78
- Mostly living alone
- Own comfortable homes outright
- Final salary pensions
- Low technology knowledge
- Broadsheet readers

2. G27 Thriving Independence

Well-qualified older singles with incomes from successful professional careers in good quality housing



- Singles and cohabiters 36+
- Family neighbourhoods
- Middle managers
- Large outstanding mortgage
- Comfortable income
- Moderate use of Internet

3. E19 Bungalow Haven

Peace-seeking seniors appreciating the calm of bungalow estates designed for the older owners



- Elderly couples and singles
- Own their bungalow outright
- Neighbourhoods of elderly people
- May research online
- Like buying in store
- Pre-pay mobiles, low spend

Top 3 Mosaic Types in a 20 Minute Drivetime

1. H30 Primary Ambitions

Families with school-age children, who have bought the best house they can afford within popular neighbourhoods



- Cohabiting couples with children
- Aged 26-45
- Good household incomes
- Own with a mortgage
- 2 or 3 bedroom terraces or semis
- Family neighbourhoods

2. I36 Solid Economy

Stable families with children, renting higher value homes from social landlords



- Families with children
- Renting from social landlord
- Pockets of social housing
- Lower wage service roles
- Relatively stable finances
- Small bills can be a struggle

3. G27 Thriving Independence

Well-qualified older singles with incomes from successful professional careers in good quality housing



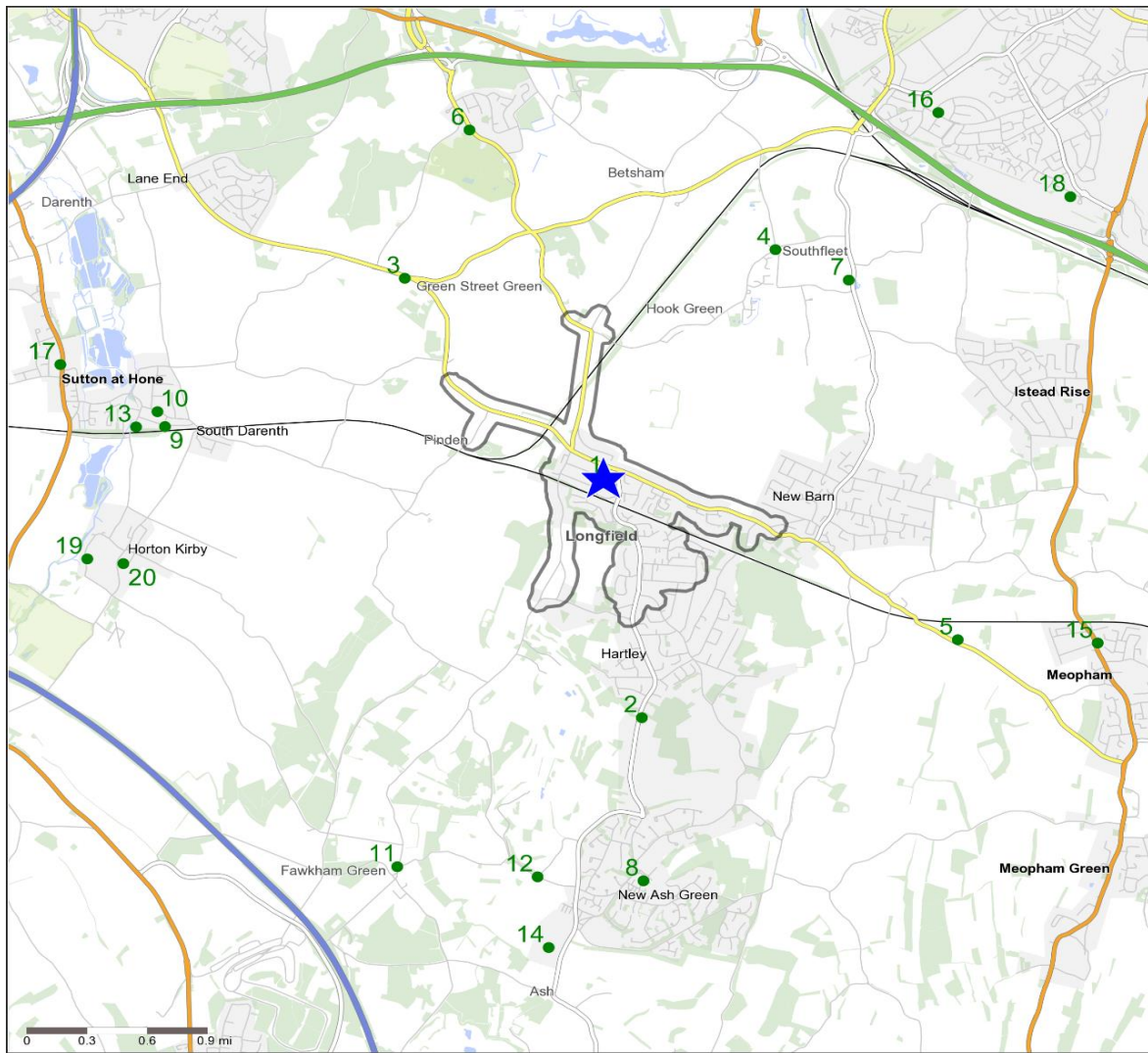
- Singles and cohabiters 36+
- Family neighbourhoods
- Middle managers
- Large outstanding mortgage
- Comfortable income
- Moderate use of Internet

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

	20 Minute Walktime											
	High				Medium				Low			
Activity Group Structure	Target Customers	% of Population	Index		Target Customers	% of Population	Index		Target Customers	% of Population	Index	
Female: Alone, Pair or Group	394	11.7	39	<div></div>	569	16.9	103	<div></div>	2,408	71.4	137	<div></div>
Male: Alone	518	15.4	52	<div></div>	635	18.8	121	<div></div>	2,219	65.8	123	<div></div>
Male: Group	331	9.8	43	<div></div>	626	18.6	71	<div></div>	2,414	71.6	144	<div></div>
Male: Pair	526	15.6	60	<div></div>	172	5.1	33	<div></div>	2,674	79.3	138	<div></div>
Mixed Sex: Group	263	7.8	34	<div></div>	793	23.5	74	<div></div>	2,316	68.7	156	<div></div>
Mixed Sex: Pair	405	12.0	51	<div></div>	703	20.8	64	<div></div>	2,264	67.1	157	<div></div>
With Children	559	16.6	57	<div></div>	320	9.5	56	<div></div>	2,493	73.9	140	<div></div>
Unknown	353	10.5	32	<div></div>	1,078	32.0	178	<div></div>	1,941	57.6	120	<div></div>
For Eating:												
Upmarket	338	10.0	33	<div></div>	1,191	35.3	170	<div></div>	1,844	54.7	116	<div></div>
Midmarket	337	10.0	29	<div></div>	116	3.4	38	<div></div>	2,919	86.6	156	<div></div>
Downmarket	248	7.4	33	<div></div>	837	24.8	71	<div></div>	2,287	67.8	163	<div></div>
For Drinking (monthly spend):												
Nothing	383	11.4	38	<div></div>	687	20.4	86	<div></div>	2,301	68.2	152	<div></div>
Low (less than £10)	660	19.6	66	<div></div>	651	19.3	82	<div></div>	2,060	61.1	135	<div></div>
Medium (Between £10 and £40)	650	19.3	63	<div></div>	396	11.7	66	<div></div>	2,326	69.0	137	<div></div>
High (Greater than £40)	368	10.9	42	<div></div>	837	24.8	121	<div></div>	2,167	64.3	123	<div></div>

Activity Group Structure	20 Minute Drivetime								
	High			Medium			Low		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Female: Alone, Pair or Group	113,147	39.1	129	51,469	17.8	109	124,723	43.1	83
Male: Alone	77,604	26.8	90	38,344	13.2	85	173,391	59.9	112
Male: Group	71,582	24.7	108	85,221	29.4	112	132,536	45.8	92
Male: Pair	78,103	27.0	103	28,948	10.0	66	182,287	62.9	110
Mixed Sex: Group	69,745	24.1	105	108,325	37.4	117	111,269	38.4	88
Mixed Sex: Pair	83,739	28.9	123	107,297	37.0	114	98,302	33.9	79
With Children	97,117	33.5	116	51,982	17.9	107	140,239	48.4	91
Unknown	80,196	27.7	84	97,513	33.7	188	111,630	38.5	80
For Eating:									
Upmarket	127,545	44.0	144	76,981	26.6	128	84,813	29.3	62
Midmarket	134,769	46.5	135	30,675	10.6	117	123,895	42.8	77
Downmarket	90,969	31.4	141	89,241	30.8	88	109,128	37.7	91
For Drinking (monthly spend):									
Nothing	120,115	41.5	137	53,035	18.3	77	116,188	40.1	89
Low (less than £10)	119,348	41.2	138	62,818	21.7	92	107,173	37.0	82
Medium (Between £10 and £40)	118,924	41.1	134	39,734	13.7	77	130,681	45.1	90
High (Greater than £40)	101,000	34.9	135	55,412	19.1	93	132,927	45.9	88

Competitor Map



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★ Site ● Star Pubs ● Pubs N Catchment

Top 20 Nearest Competitors

Order	Outlet Name	Operator	Walktime From Site (Minutes)	Drivetime from Site (Minutes)
1	Railway Tavern, DA 3 7QD	Star Pubs & Bars	0.0	0.1
2	Black Lion, DA 3 8EX	Wellington	31.1	5.1
3	Ship, DA 2 8DP	Wellington	32.6	4.1
4	Ship Inn, DA13 9NS	Ei Group	41.0	5.6
5	Green Man, DA 3 7AP	Mitchells & Butlers	41.9	7.4
6	Black Horse, DA 2 8AS	Ei Group	43.2	4.7
7	Manor Farm Barn, DA13 9PU	Shepherd Neame	51.6	7.1
8	Badger, DA 3 8JB	Brakspear	52.2	8.5
9	Queen, DA 4 9AR	Independent Free	52.5	7.4
10	Jolly Miller, DA 4 9AN	Trust Inns	53.1	7.6
11	Rising Sun Inn, DA 3 8NL	Independent Free	53.1	7.7
12	Royal Oak, TN15 7HT	Shepherd Neame	54.3	6.5
13	Bridges, DA 4 9AX	Independent Free	56.4	8.2
14	White Swan, TN15 7HJ	Independent Free	63.7	8.3
15	Railway Tavern, DA13 0HP	Ei Group	77.9	9.7
16	Painters Ash, DA11 8LF	Ei Group	78.2	8.2
17	Ship, DA 4 9HP	Ei Group	96.4	10.3
18	Toby Carvery, DA11 8AB	Mitchells & Butlers	102.5	10.2
19	Fighting Cocks, DA 4 9BY	Wellington	114.2	10.6
20	Bull, DA 4 9DF	Wellington	118.2	9.4