

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
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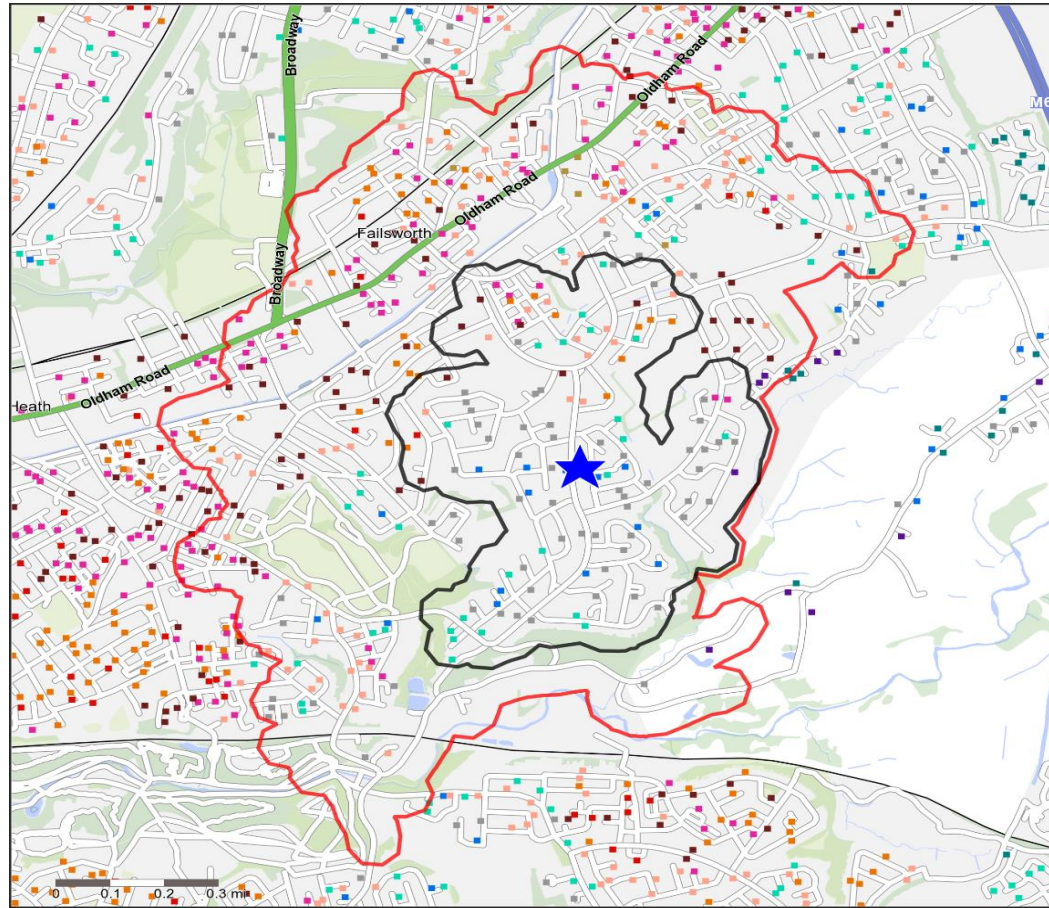
Number of Pubs	5	16	878
Catchment Adults 18+	4,445	13,684	652,955
Catchment Adults 18+ Per Pub	889	855	744
Populaton Projection 2018 to 2028 (% change)	2.30%	3.16%	5.21%

		10 Minute Walktime					20 Minute Walktime					20 Minute Drivetime		
Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index
1	High Street Pub	4,139	93.1	180	1	Community Pub	12,776	93.4	180	1	High Street Pub	522,133	80.0	154
2	Community Pub	3,986	89.7	192	2	High Street Pub	12,477	91.2	196	2	Community Pub	455,246	69.7	150
3	Premium Local	1,050	23.6	37	3	Premium Local	2,251	16.4	26	3	Premium Local	136,325	20.9	33
4	Bit of Style	488	11.0	85	4	Bit of Style	1,258	9.2	71	4	Bit of Style	116,286	17.8	138
5	Great Pub Great Food	475	10.7	26	5	Circuit Bar	1,138	8.3	21	5	Circuit Bar	99,891	15.3	38
6	Circuit Bar	454	10.2	38	6	Great Pub Great Food	1,133	8.3	31	6	Craft Led	84,414	12.9	48
7	Craft Led	391	8.8	85	7	Craft Led	748	5.5	53	7	Great Pub Great Food	79,706	12.2	118

	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Social Grade	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
AB	186	4.2	47	583	4.3	48	39,855	6.1	69
C1	514	11.6	94	1,724	12.6	103	84,374	12.9	105
C2	445	10.0	121	1,420	10.4	126	57,027	8.7	106
DE	370	8.3	81	1,739	12.7	123	103,271	15.8	154

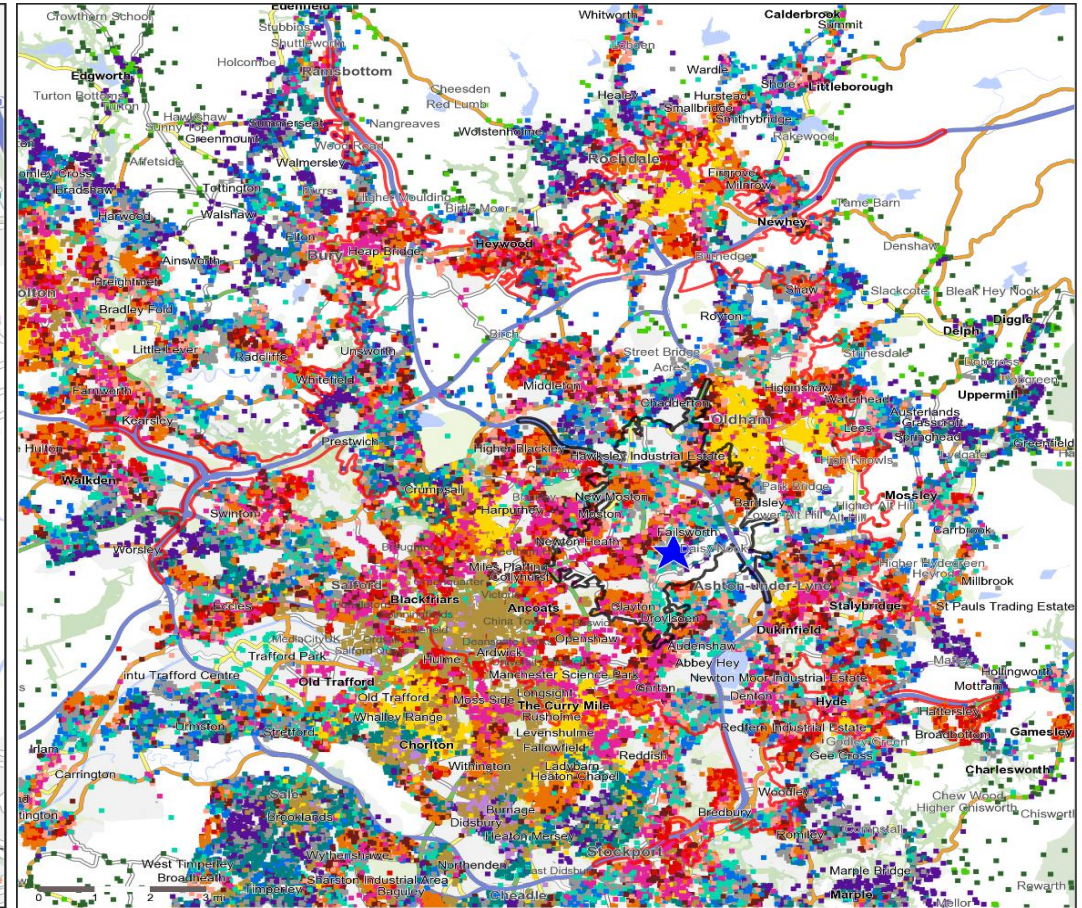
	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Affluence (Bands)	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Low (0-6)	1,644	37.0	112	8,140	59.5	179	410,605	62.9	190
Medium (7-13)	2,555	57.5	173	4,851	35.5	107	177,830	27.2	82
High (14-19)	215	4.8	17	373	2.7	10	38,268	5.9	21

## Mosaic Groups in 10 and 20 Minute WT Catchment Areas

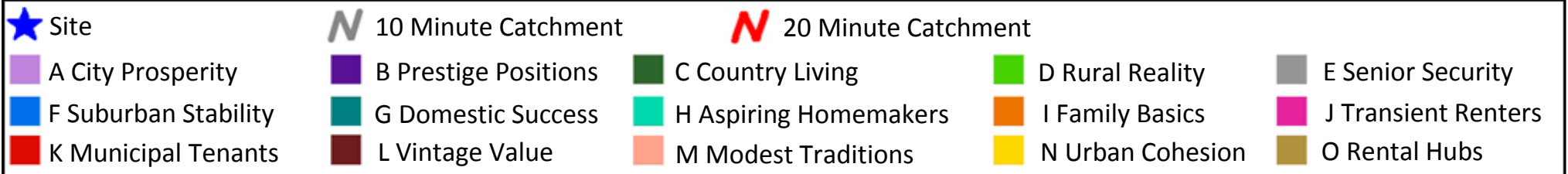


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## Mosaic Groups in 10 and 20 Minute DT Catchment Area



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## Adults 18+ by Mosaic Type in Each Catchment

				10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile				Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
A01	World-Class Wealth	0	0	0	0	0	0
A02	Uptown Elite	0	0	0	81	0	0
A03	Penthouse Chic	0	0	0	64	0	0
A04	Metro High-Flyers	0	0	0	828	0	0
B05	Premium Fortunes	0	0	0	750	0	0
B06	Diamond Days	0	0	0	1,533	0	0
B07	Alpha Families	0	0	5	604	0	0
B08	Bank of Mum and Dad	19	45	265	4,821	0	0
B09	Empty-Nest Adventure	39	91	195	5,529	0	0
C10	Wealthy Landowners	0	0	0	131	0	0
C11	Rural Vogue	0	0	0	12	0	0
C12	Scattered Homesteads	0	0	0	4	0	0
C13	Village Retirement	0	0	0	14	0	0
D14	Satellite Settlers	0	0	0	97	0	0
D15	Local Focus	0	0	0	0	0	0
D16	Outlying Seniors	0	0	0	16	0	0
D17	Far-Flung Outposts	0	0	0	0	0	0
E18	Legacy Elders	0	0	78	3,312	0	0
E19	Bungalow Heaven	233	307	807	8,361	0	0
E20	Classic Grandparents	1,300	1,481	3,190	18,901	0	0
E21	Solo Retirees	642	972	4,252	17,829	0	0
F22	Boomerang Boarders	33	41	446	11,554	0	0
F23	Family Ties	22	45	183	5,411	0	0
F24	Fledgling Free	59	121	519	4,648	0	0
F25	Dependable Me	160	220	1,300	11,241	0	0
G26	Cafés and Catchments	0	0	0	2,268	0	0
G27	Thriving Independence	0	10	89	4,843	0	0
G28	Modern Parents	45	106	521	4,093	0	0
G29	Mid-Career Convention	0	1	185	3,700	0	0
H30	Primary Ambitions	0	30	1,382	10,048	0	0
H31	Affordable Fringe	280	690	5,514	19,808	0	0
H32	First-Rung Futures	385	714	3,270	18,631	0	0
H33	Contemporary Starts	7	34	180	2,135	0	0
H34	New Foundations	1	10	24	3,355	0	0
H35	Flying Solo	7	34	44	1,073	0	0

				10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile				Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
I36	Solid Economy	0	32	203	2,946	0	0
I37	Budget Generations	122	288	843	3,927	0	0
I38	Economical Families	205	990	4,715	30,505	0	0
I39	Families on a Budget	69	434	11,095	52,383	0	0
J40	Value Rentals	43	319	2,173	15,173	0	0
J41	Youthful Endeavours	45	166	742	6,157	0	0
J42	Midlife Renters	37	276	1,078	13,762	0	0
J43	Renting Rooms	9	780	7,622	62,576	0	0
K44	Inner City Stalwarts	0	0	0	1,655	0	0
K45	City Diversity	0	0	0	1,167	0	0
K46	High Rise Residents	0	0	450	7,390	0	0
K47	Single Essentials	0	0	394	14,652	0	0
K48	Mature Workers	23	340	3,837	24,242	0	0
L49	Flatlet Seniors	0	618	2,508	18,551	0	0
L50	Pocket Pensions	61	252	982	7,031	0	0
L51	Retirement Communities	0	0	78	1,951	0	0
L52	Estate Veterans	82	592	1,206	7,716	0	0
L53	Seasoned Survivors	140	834	3,956	24,249	0	0
M54	Down-to-Earth Owners	0	94	1,237	6,553	0	0
M55	Back with the Folks	137	702	3,766	17,576	0	0
M56	Self Supporters	229	1,770	5,645	33,412	0	0
N57	Community Elders	0	0	39	3,419	0	0
N58	Culture & Comfort	0	0	20	2,614	0	0
N59	Large Family Living	0	0	783	56,626	0	0
N60	Ageing Access	0	0	0	1,180	0	0
O61	Career Builders	0	0	0	963	0	0
O62	Central Pulse	0	0	0	34,909	0	0
O63	Flexible Workforce	0	0	109	5,224	0	0
O64	Bus-Route Renters	10	179	292	4,857	0	0
O65	Learners & Earners	0	0	0	5,042	0	0
O66	Student Scene	0	0	0	3,857	0	0
U99	Unclassified	0	69	242	14,995	0	0
Total				4,444	13,687	76,464	652,955

## Top 3 Mosaic Types in a 20 Minute Walktime

### 1. M56 Self Supporters

Hard-working mature singles who own their budget houses and earn modest wages



- Aged 46-65
- Singles living alone
- Income typically £20-25k
- Own 2 or 3 bedroom small homes
- Still working
- Often terraces

### 2. E20 Classic Grandparents

Lifelong couples in standard suburban homes, often enjoying retirement through grandchildren and gardening



- Elderly couples
- Traditional views
- Not good with new technology
- Most likely to have a basic mobile
- Long length of residence
- Own value suburban semis and terraces

### 3. I38 Economical Families

Busy families with children, who own their low-cost homes and budget carefully



- Married or cohabiting couples
- Likely to have pre-school children
- Outgoings high in proportion to income
- Own low value homes
- Both parents working
- Unsecured personal loans

## Top 3 Mosaic Types in a 20 Minute Drivetime

### 1. J43 Renting Rooms

Transient renters of low cost accommodation often within older properties



- Singles and homesharers
- Short term private renters
- Low rent accommodation
- Often Victorian terraces
- Most likely to get a lift to work
- Low wage occupations

### 2. N59 Large Family Living

Large families living in traditional terraces in neighbourhoods with a strong community identity



- Large extended families
- Areas with high South Asian population
- Low cost, often Victorian, terraces
- Traditions are important
- Younger generation like new technology
- Mix of owning and renting

### 3. I39 Families on a Budget

Families with children in low value social houses making limited resources go a long way



- Cohabiting couples & singles with kids
- Areas with high unemployment
- Low household income
- Small socially rented terraces and semis
- Moves tend to be within local community
- Shop for computer games online

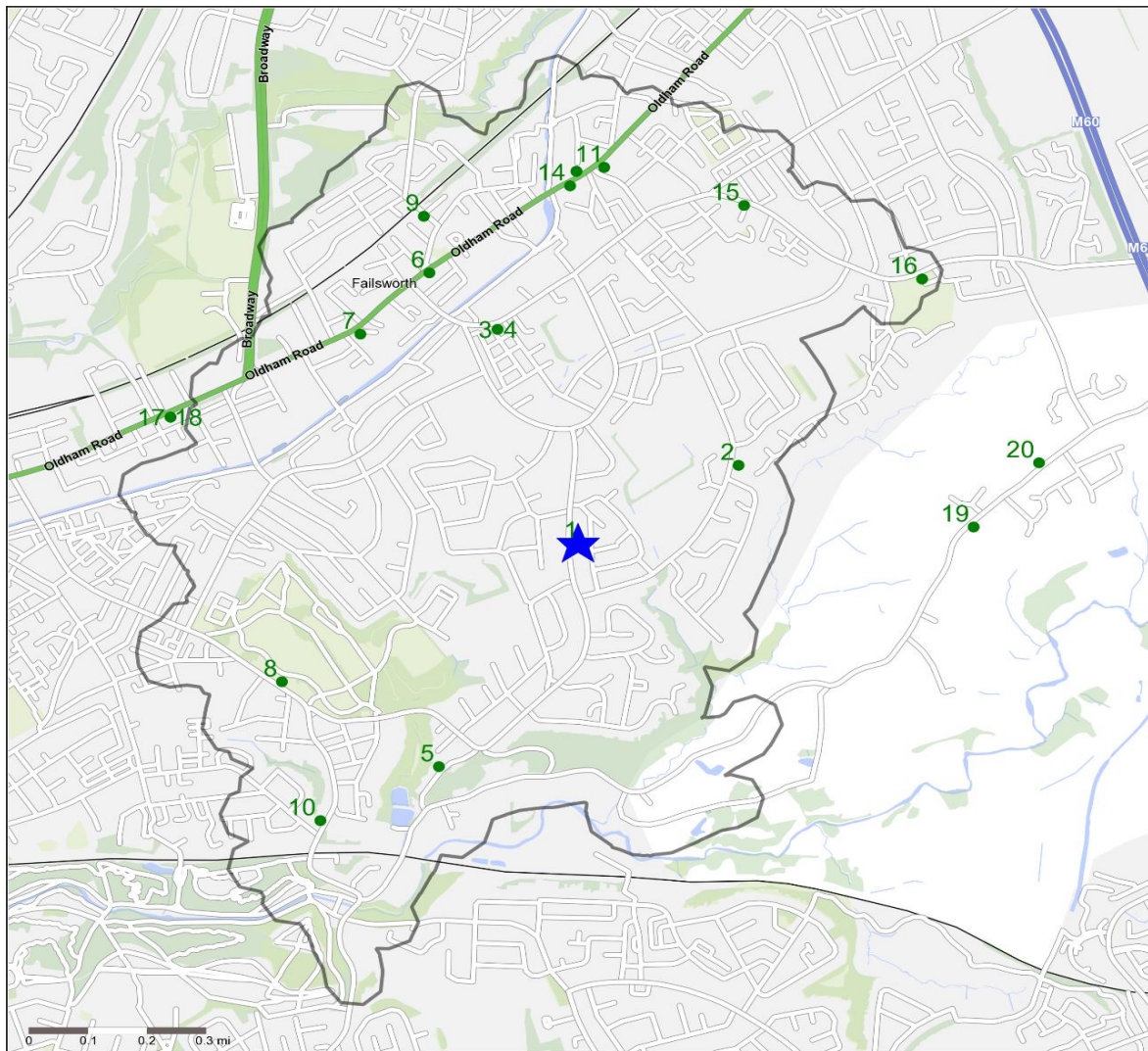
Full visualisation of all types and groups are available in Segmentation Portal: [www.segmentationportal.com](http://www.segmentationportal.com). If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: [EMSUKHelpdesk@experian.com](mailto:EMSUKHelpdesk@experian.com) | 0115 968 5099

Activity Group Structure	20 Minute Walktime											
	High			Medium			Low					
	Target Customers	% of Population	Index		Target Customers	% of Population	Index		Target Customers	% of Population	Index	
Female: Alone, Pair or Group	2,776	20.3	67		1,789	13.1	80		9,051	66.1	127	
Male: Alone	4,183	30.6	103		869	6.4	41		8,564	62.6	117	
Male: Group	2,948	21.5	94		5,209	38.1	145		5,459	39.9	80	
Male: Pair	3,393	24.8	95		6,291	46.0	302		3,932	28.7	50	
Mixed Sex: Group	3,469	25.4	111		1,997	14.6	46		8,149	59.6	136	
Mixed Sex: Pair	3,853	28.2	120		3,761	27.5	85		6,001	43.9	103	
With Children	5,710	41.7	144		2,590	18.9	112		5,315	38.8	73	
Unknown	3,952	28.9	88		1,347	9.8	55		8,317	60.8	127	
For Eating:												
Upmarket	2,088	15.3	50		2,688	19.6	94		8,840	64.6	137	
Midmarket	3,693	27.0	79		666	4.9	54		9,256	67.6	122	
Downmarket	5,220	38.1	172		5,066	37.0	106		3,329	24.3	58	
For Drinking (monthly spend):												
Nothing	4,777	34.9	115		3,359	24.5	104		5,479	40.0	89	
Low (less than £10)	3,519	25.7	86		2,219	16.2	69		7,878	57.6	127	
Medium (Between £10 and £40)	3,519	25.7	84		1,384	10.1	57		8,713	63.7	127	
High (Greater than £40)	1,346	9.8	38		2,425	17.7	86		9,845	71.9	138	

Activity Group Structure	20 Minute Drivetime								
	High			Medium			Low		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Female: Alone, Pair or Group	196,791	30.1	100	91,748	14.1	86	349,421	53.5	103
Male: Alone	255,369	39.1	131	107,135	16.4	105	275,456	42.2	79
Male: Group	160,478	24.6	107	200,321	30.7	117	277,161	42.4	86
Male: Pair	234,976	36.0	138	206,109	31.6	207	196,874	30.2	53
Mixed Sex: Group	232,507	35.6	156	89,410	13.7	43	316,043	48.4	110
Mixed Sex: Pair	152,314	23.3	99	242,991	37.2	114	242,654	37.2	87
With Children	291,066	44.6	154	116,506	17.8	106	230,388	35.3	67
Unknown	275,025	42.1	128	75,607	11.6	65	287,328	44.0	92
For Eating:									
Upmarket	198,419	30.4	99	163,821	25.1	121	275,720	42.2	89
Midmarket	321,174	49.2	143	63,469	9.7	108	253,317	38.8	70
Downmarket	178,170	27.3	123	259,564	39.8	114	200,225	30.7	74
For Drinking (monthly spend):									
Nothing	177,218	27.1	90	145,400	22.3	94	315,342	48.3	108
Low (less than £10)	113,867	17.4	58	88,040	13.5	57	436,053	66.8	147
Medium (Between £10 and £40)	155,378	23.8	78	62,548	9.6	54	420,034	64.3	128
High (Greater than £40)	120,907	18.5	72	106,646	16.3	80	410,407	62.9	120



## Competitor Map



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 Site
  Star Pubs
  Pubs
  Catchment

## Top 20 Nearest Competitors

Order	Outlet Name	Operator	Walktime From Site (Minutes)	Drivetime from Site (Minutes)
1	Windmill, M 35 OQH	Star Pubs & Bars	0.0	0.2
2	Eight Bells, M 35 OQW	Ei Group	9.1	2.2
3	Mare & Foal, M 35 OES	Marston's	10.0	2.1
4	Millgate, M 35 OES	JW Lees	10.0	2.1
5	Nelson Tavern, M 35 OPW	Ei Group	10.3	2.6
6	Mowbray Arms, M 35 OEN	Amber Taverns	13.3	2.4
7	Nawab, M 35 OHB	Independent Free	15.1	2.6
8	Horseshoe, M 40 1GJ	Independent Free	15.4	3.6
9	Bricklayers Arms, M 35 ODL	Marston's	15.7	2.7
10	Railway Hotel, M 40 1GG	Punch Pub Company	16.9	3.9
11	Royal Oak, M 35 OEH	Ei Group	17.2	3.1
12	Bar 409, M 35 OAA	Independent Free	18.4	3.4
13	Church Inn, M 35 OAA	Robinsons	18.4	3.4
14	Crown & Cushion, M 35 OFH	Ei Group	18.4	3.4
15	Cotton Tree Inn, M 35 9PR	Admiral Taverns Ltd	18.7	3.7
16	Willow Tavern, M 35 9HD	Ei Group	21.4	4.7
17	Cloggers Arms, M 35 OJD	Independent Free	21.7	3.8
18	Lamb Inn, M 35 OJD	Independent Free	21.7	3.8
19	Dog & Partridge, M 35 9NP	Marston's	30.8	5.9
20	Woodhouse Gardens, M 35 9WN	JW Lees	32.0	6.3