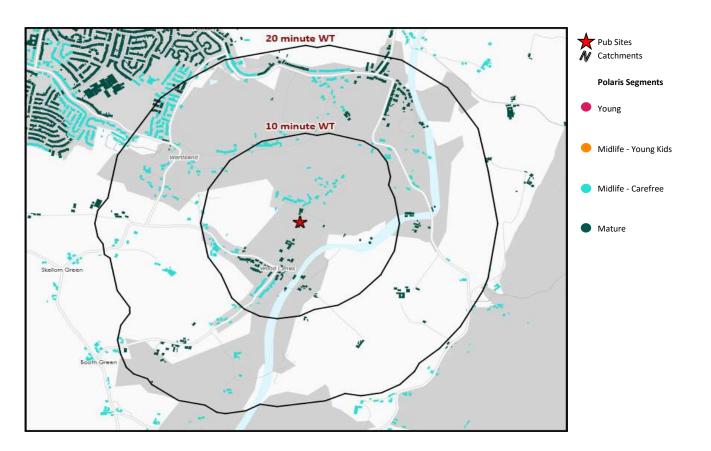


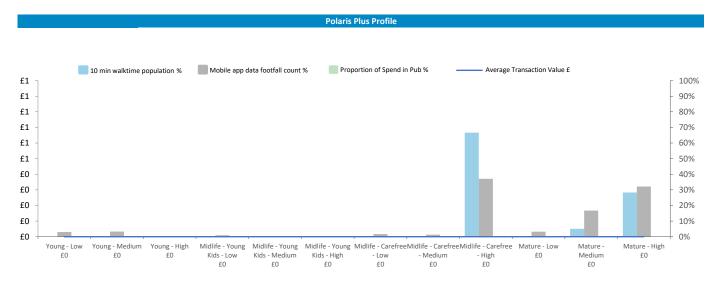
Catchment Summary - Miners Arms Macclesfield



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Ship To	Name	Postcode	Operator	Segment	Sparsity
99184	Miners Arms Macclesfield	SK10 4PF			12





See the Glossary page for further information on the above variables





Catchment Summary - Miners Arms Macclesfield



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	Over GB Average						*WT= Walktim	ie, **DT= Driveti
	Around GB Average			Catchment Size (Co	ounts)	In	dex vs GB Ave	rage
	Under GB Average		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT
	Population		302	1,286	257,653	6	7	59
							s 18+ index is based	
	Adults 18+		258	1,078	206,136	6	7	59
	Competition Pubs	and the second	0	1	260	0	3	63
	Adults 18+ per Comp		0	1,078	793	0	126	92
	% Adults Likely to Dr	ink	84.6%	83.4%	80.9%	111	109	106
	Low		0.0%	0.0%	17.5%	0	0	53
Affluence	Medium		5.0%	17.2%	35.7%	13	45	94
	High		95.0%	82.8%	45.2%	348	303	165
Affluence does not include Not Priva	te Households							
	18-24		16	64	14,676	65	61	70
	25-34		15	84	27,661	37	49	80
Age Profile	35-44		22	123	33,826	55	72	99
	45-64		100	383	70,259	129	116	106
	65+		105	424	59,714	181	172	121
		450			80,000			
		400 -			70,000 -			
		350 -			60,000 -			
		300 -			50,000 -			
		250 -						
		200 -			40,000 -			
		150 -			30,000 -			
		100 -			20,000 -			
-					10,000 -			
		50 -			10,000			
18-24 25-34	35-44 45-64 65+	18-24	25 24 25 44	15.64 65.1	0 19.34	25.242	F 44 4F 6	4 651
		18-24		15-64 65+	18-24		5-44 45-6	4 65+
■ 10 r	nin WT*		■ 20 min WT*			■ 20 min	DI**	
				Catchment Size (Co	ounts)	In	dex vs GB Ave	rage
			10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT

		Cat	chment Size (Coเ	ints)	Index vs GB Average		
		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Gender	Male	131 (43%)	613 (48%)	125,310 (49%)	89	97	99
Gender	Female	171 (57%)	673 (52%)	132,343 (51%)	111	103	101
	Employed: Full-time	73 (28%)	336 (30%)	72,944 (34%)	80	87	100
	Employed: Part-time	26 (10%)	127 (11%)	25,504 (12%)	83	96	101
Farmania Chatan	Self employed	53 (20%)	152 (14%)	21,576 (10%)	217	148	110
Economic Status (16+)	Unemployed	2 (1%)	10 (1%)	4,430 (2%)	27	32	76
(107)	Full-time student	4 (2%)	19 (2%)	3,020 (1%)	64	72	60
	Retired	74 (28%)	373 (33%)	57,660 (27%)	128	153	
	Other	33 (12%)	99 (9%)	27,223 (13%)	71	51	74

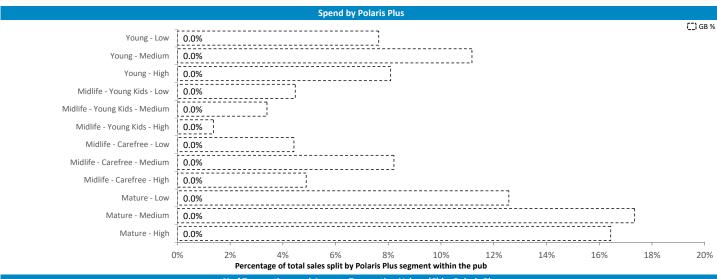
See the Glossary page for further information on the above variables

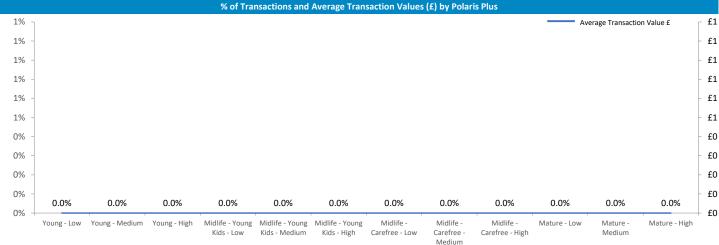


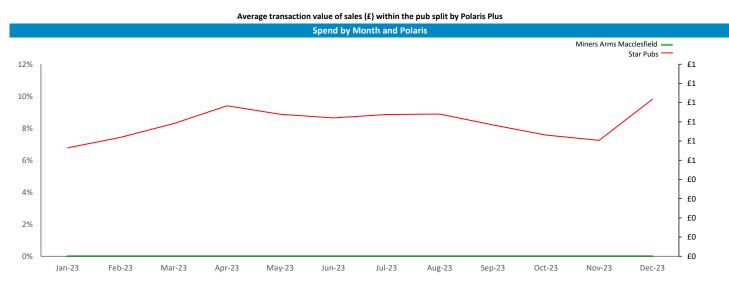
Transactional Data Summary - Miners Arms Macclesfield



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Seasonality of the spend split by month

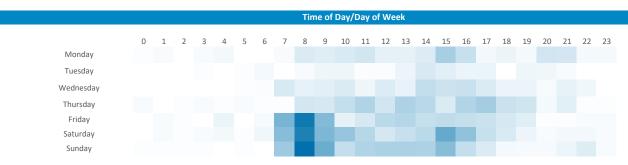




Mobile Data Summary - Miners Arms Macclesfield



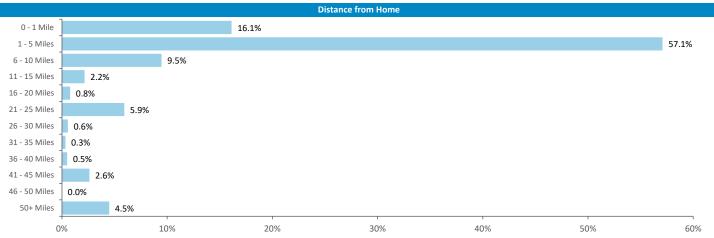
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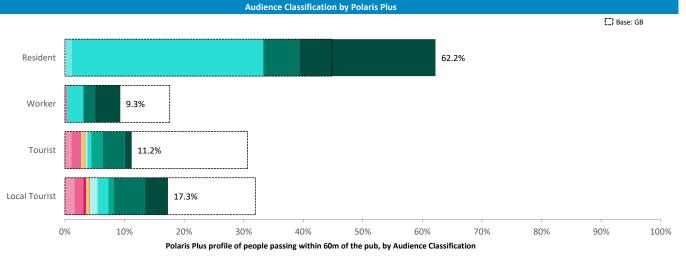
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average. Transactional: over 100 index indicates month's sales higher than month's GB average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

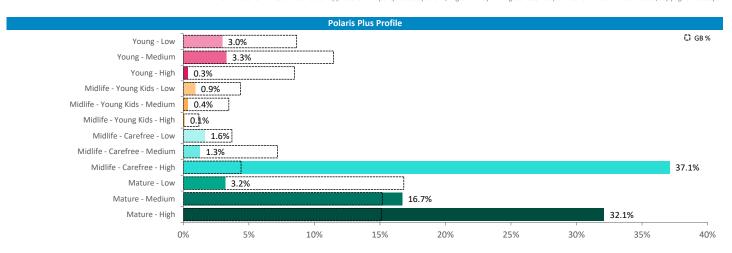




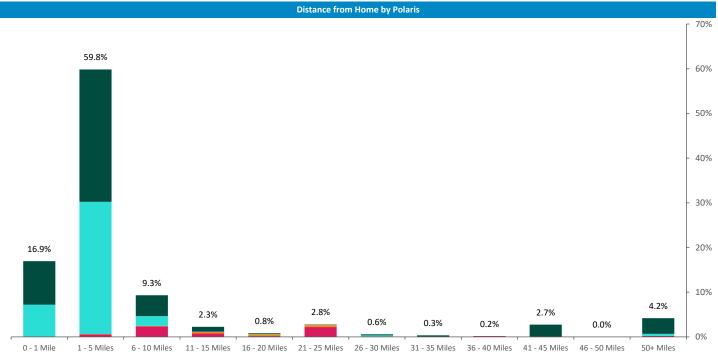
Mobile Data Summary - Miners Arms Macclesfield



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Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door



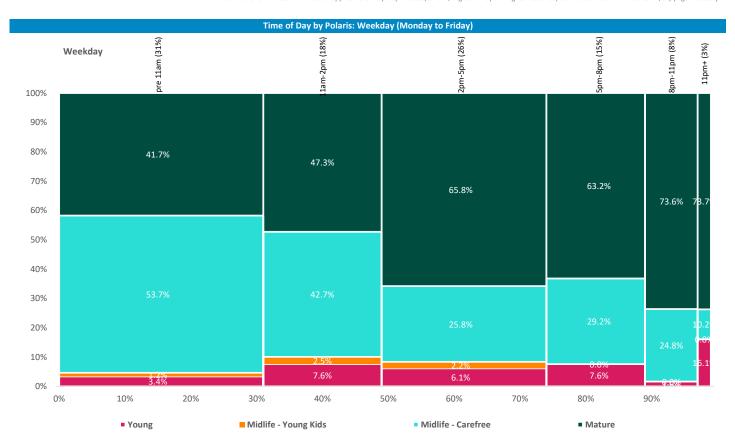
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

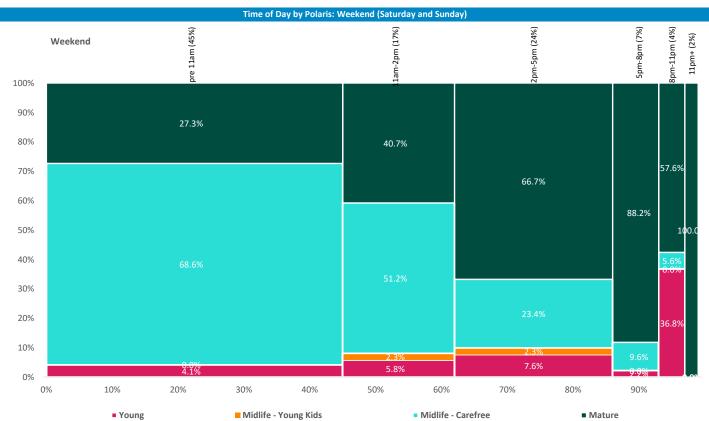


Mobile Data Summary - Miners Arms Macclesfield



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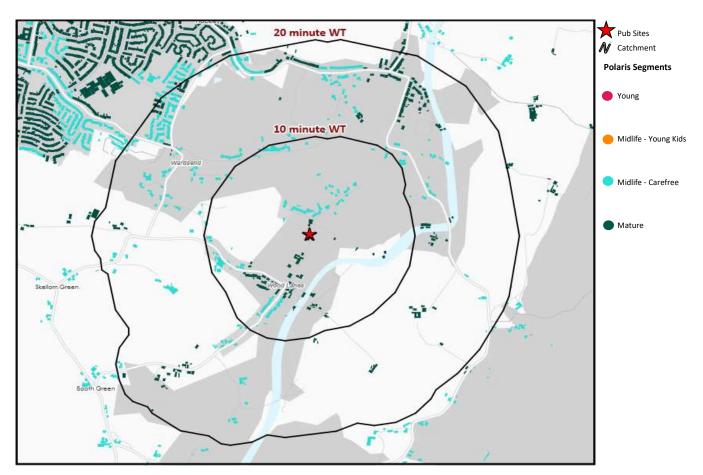




Polaris Summary - Miners Arms Macclesfield



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Polaris Profile by Catchment

*WT= Walktime, **DT= Drivetime

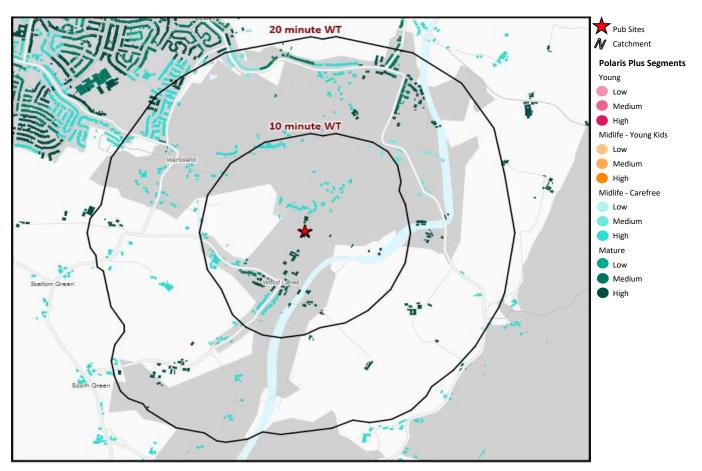
	Population Count			Index vs GB average		
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young	0	0	33,763	0	0	59
Midlife - Young Kids	0	0	3,770	0	0	17
Midlife - Carefree	172	634	33,336		371	102
Mature	86	444	132,003	75	93	144
Not Private Households	0	0	3,264	0	0	121
Total	258	1,078	206,136			



Polaris Plus Summary - Miners Arms Macclesfield



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Polaris Plus Profile by Catchment

*WT=	Walktime,	**DT=	Drivetime
** ! -	wantenine,	01-	Direction

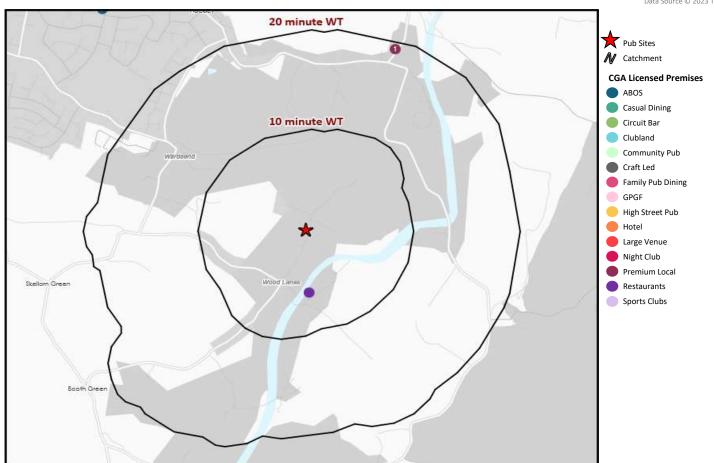
	WI- Walkarie, DI-						
	P	opulation Cou	nt	Index vs GB average			
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Young							
Low	0	0	9,845	0	0	49	
Medium	0	0	17,400	0	0	77	
High	0	0	6,518	0	0	47	
Midlife - Young Kids							
Low	0	0	1,606	0	0	14	
Medium	0	0	2,064	0	0	23	
High	0	0	100	0	0	4	
Midlife - Carefree							
Low	0	0	6,345	0	0	73	
Medium	0	0	7,088	0	0	48	
High	172	634	19,903	1,497	1,321		
Mature							
Low	0	0	18,312	0	0	65	
Medium	13	185	47,112	32	110	146	
High	73	259	66,579	189	160	215	
Not Private Households	0	0	3,264	0	0	121	
Total	258	1,078	206,136				



CGA Summary - Miners Arms Macclesfield



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	Nearest 20 Pubs						
Ref. N	lame	Postcode	Operator	Segment	Distance (miles)		
0 L	yme Breeze	SK10 4PH	Independent Free	Restaurants	0.2		
1 B	Boars Head Hotel	SK12 1TE	Punch Pub Company	Premium Local	0.8		
2 S	terling Bar	SK12 1PS	Independent Free	ABOS	1.1		
3 P	oynton Working Mens Club	SK12 1RG	Independent Free	Sports Clubs	1.2		



Per Pub Analysis - Miners Arms Macclesfield



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*WT= Walktime, **DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	258	1,078	206,136
Number of Competition Pubs	0	1	260
Adults 18+ per Competition Pub	0	1,078	793

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	17	6.5%	80
Circuit Bar	0	0	0.0%	0
Community Pub	0	26	10.3%	54
Craft Led	0	0	0.0%	0
Great Pub Great Food	0	113	43.9%	248
High Street Pub	0	10	3.7%	20
Premium Local	0	92	35.6%	216

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	61	5.6%	70
Circuit Bar	0	0	0.0%	0
Community Pub	0	135	12.5%	66
Craft Led	0	0	0.0%	0
Great Pub Great Food	0	437	40.5%	
High Street Pub	0	75	6.9%	38
Premium Local	1	370	34.3%	208

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	24	13,045	6.3%	79
Circuit Bar	26	4,813	2.3%	58
Community Pub	6	30,371	14.7%	77
Craft Led	0	4,223	2.0%	59
Great Pub Great Food	38	56,029	27.2%	154
High Street Pub	37	28,571	13.9%	75
Premium Local	57	52,386	25.4%	154



Glossary



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Category	Explanation
Population	The population count within the specified catchment
Gender	Counts of Males and Females within the specified catchment
	Affluence is based on the disposable income level of the group relative to its age level.
	CACI calculates disposable income as gross income minus essential outgoings.
	Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax,
	utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.
Affluence	Low: Count of population by Polaris Plus segments which are classified as Low
	Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1
	Medium: Count of population by Polaris Plus segments which are classified as Medium
	Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2
	High: Count of population by Polaris Plus segments which are classified as High
	Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3
Age Profile	Counts of residents by Age band
	Current year estimates, CACI Up to date demographics. Number of adults aged 16+
	Full-time: In full-time employment
	Part-time: In part-time employment
Economic Status (16+)	Self employed: In full-time or part-time employment, with or without employees
(10+)	Unemployed: Unemployed, not currently working but are actively seeking
	Retired: a person who has retired from a working or professional career
	Other: Includes long term sick, disabled, looking after home/family
	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100
Index vs GB Average	means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than
ilidex vs GB Average	100 means that you have a higher % of customers in your catchment area for that particular variable than you would
	expect compared to GB
Over GB Average	Index value is > 120
Around GB Average	Index value is between 80 - 120
Under GB Average	Index value is < 80

Polaris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.

	Young	Midlife 'Parents'	Midlife 'Carefree'	Mature	
	18-34 year olds Wanting to look good in the group	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds	
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I know my choices make an impression and I want it to be the right impression when I'm on a group night in/out."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"	
Product needs	Aids being part of the group Helps me look good by standing out and making the right impression Energising Discovering new things Avoids bloating Physical benefit	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer	

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile data

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 7 categories, 22 groups and 65 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

Sparsity

 Sparsity is a measure of how built-up the area is on a scale of 1-20, with 1 being the most built-up and 20 the least.

 1
 2
 3
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 9
 10
 11
 12
 13
 14
 15
 16
 17
 18
 19
 20

 Metropolitan
 Large Urban
 5mall Urban
 Rural

