

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
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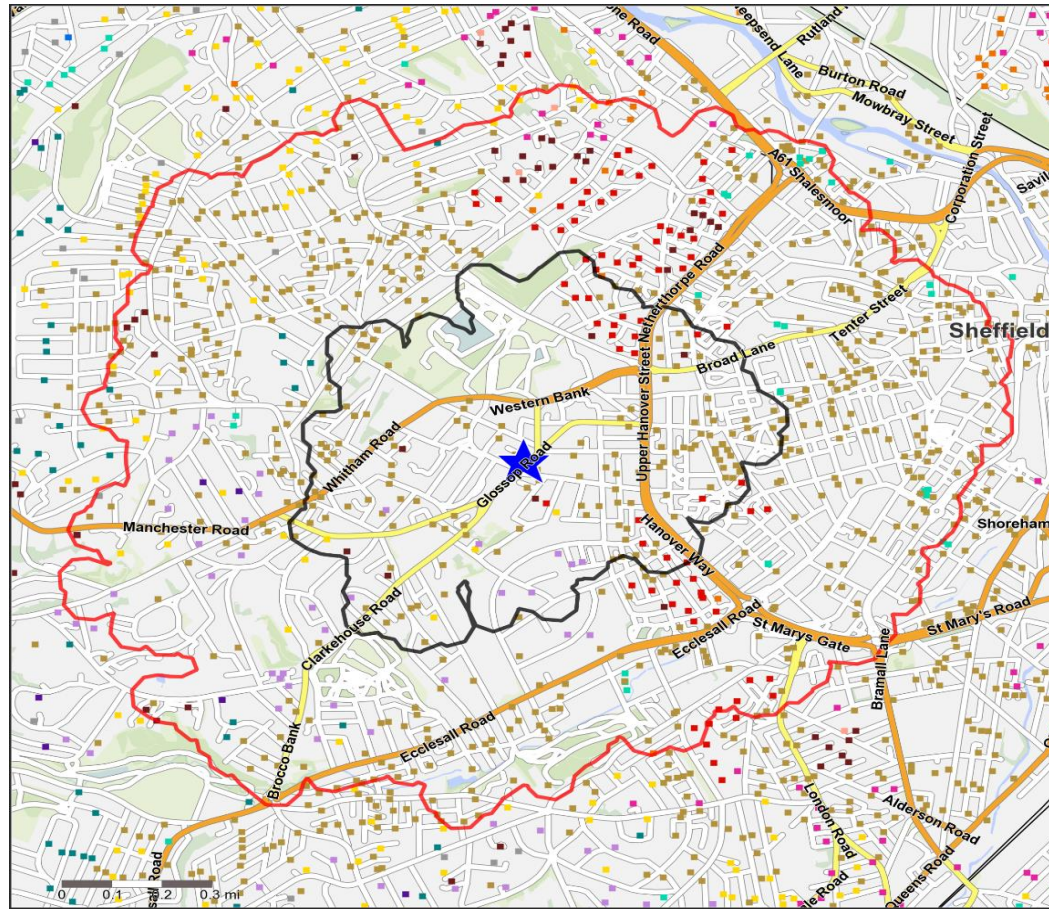
Number of Pubs	26	117	387
Catchment Adults 18+	11,803	57,401	412,493
Catchment Adults 18+ Per Pub	454	491	1,066
Populaton Projection 2018 to 2028 (% change)	11.02%	10.03%	6.22%

		10 Minute Walktime					20 Minute Walktime					20 Minute Drivetime		
Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index	Rank	Type	Target Customers	% of Population	Index
1	High Street Pub	10,654	90.3	174	1	High Street Pub	44,083	76.8	148	1	High Street Pub	336,091	81.5	157
2	Bit of Style	9,791	83.0	178	2	Bit of Style	40,273	70.2	151	2	Community Pub	279,204	67.7	145
3	Circuit Bar	9,487	80.4	128	3	Circuit Bar	38,867	67.7	107	3	Premium Local	146,262	35.5	56
4	Craft Led	9,287	78.7	609	4	Craft Led	36,728	64.0	495	4	Bit of Style	113,410	27.5	213
5	Community Pub	7,322	62.0	154	5	Community Pub	29,362	51.2	127	5	Great Pub Great Food	101,197	24.5	61
6	Premium Local	2,655	22.5	84	6	Premium Local	13,004	22.7	84	6	Circuit Bar	82,880	20.1	75
7	Great Pub Great Food	314	2.7	26	7	Great Pub Great Food	2,593	4.5	44	7	Craft Led	82,092	19.9	193

	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Social Grade	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
AB	859	7.3	82	4,559	7.9	90	34,120	8.3	94
C1	2,130	18.0	147	9,622	16.8	137	51,245	12.4	101
C2	252	2.1	26	1,347	2.3	28	30,020	7.3	88
DE	684	5.8	56	3,136	5.5	53	45,074	10.9	106

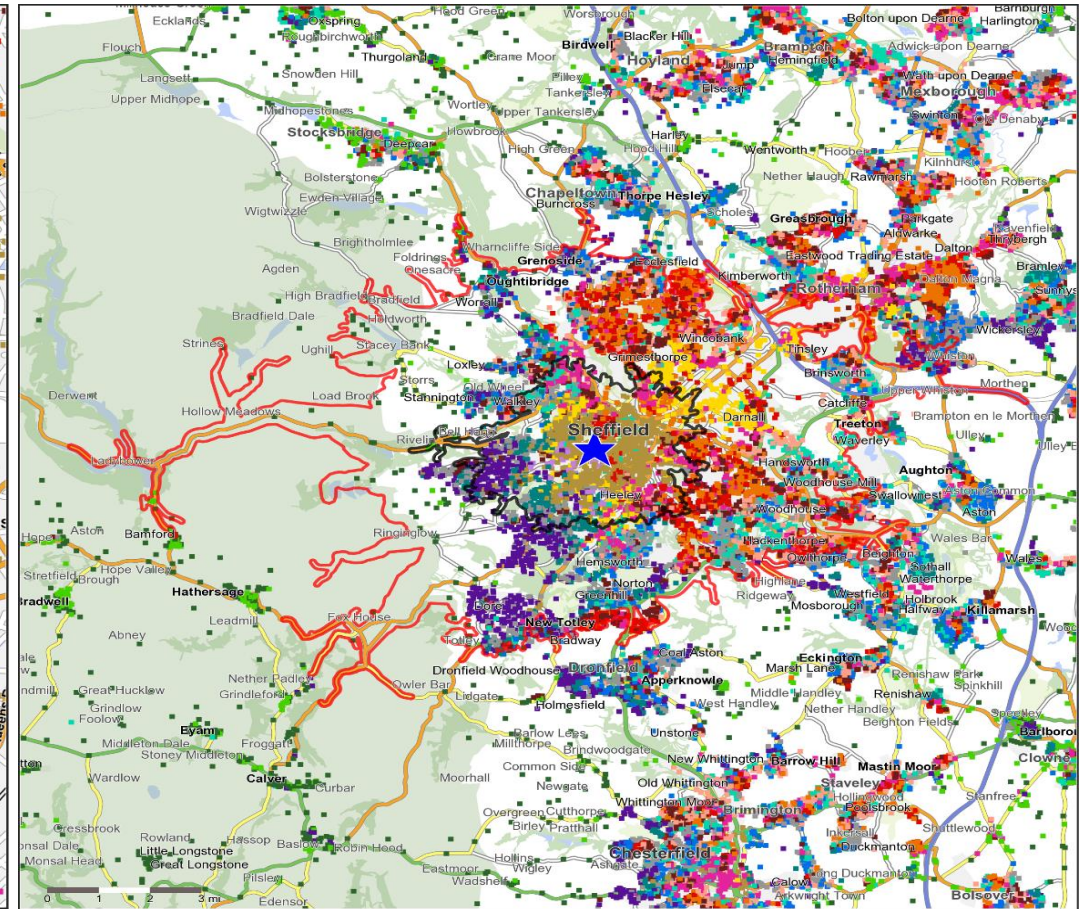
	10 Minute WT Catchment			20 Minute WT Catchment			20 Minute DT Catchment		
Affluence (Bands)	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Low (0-6)	4,429	37.5	113	20,911	36.4	110	221,480	53.7	162
Medium (7-13)	1,876	15.9	48	9,687	16.9	51	110,116	26.7	80
High (14-19)	481	4.1	14	2,555	4.5	16	47,828	11.6	41

Mosaic Groups in 10 and 20 Minute WT Catchment Areas

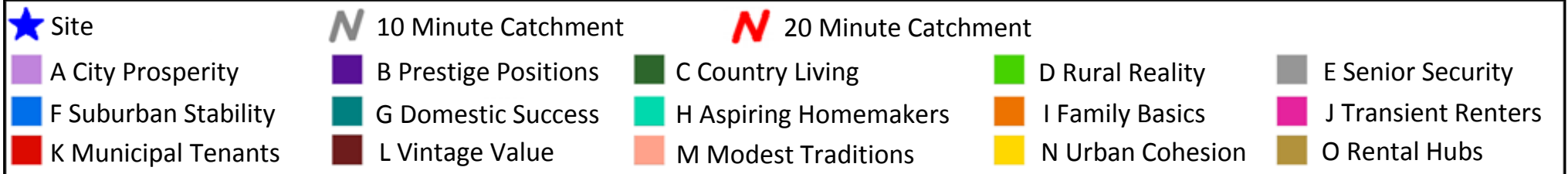


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Mosaic Groups in 10 and 20 Minute DT Catchment Area



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Adults 18+ by Mosaic Type in Each Catchment

				10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile				Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
A01	World-Class Wealth	0	11	11	11		
A02	Uptown Elite	293	1,410	3,031	3,087		
A03	Penthouse Chic	0	0	0	0		
A04	Metro High-Flyers	0	0	0	0		
B05	Premium Fortunes	0	108	1,457	3,507		
B06	Diamond Days	0	0	1,793	5,886		
B07	Alpha Families	0	0	728	4,117		
B08	Bank of Mum and Dad	0	0	683	2,884		
B09	Empty-Nest Adventure	0	0	331	5,432		
C10	Wealthy Landowners	0	0	17	1,282		
C11	Rural Vogue	0	0	2	291		
C12	Scattered Homesteads	0	0	0	133		
C13	Village Retirement	0	0	0	124		
D14	Satellite Settlers	0	0	46	728		
D15	Local Focus	0	0	0	155		
D16	Outlying Seniors	0	0	0	180		
D17	Far-Flung Outposts	0	0	0	0		
E18	Legacy Elders	0	56	4,864	13,608		
E19	Bungalow Heaven	0	0	31	2,149		
E20	Classic Grandparents	0	2	2,008	14,777		
E21	Solo Retirees	0	49	1,512	9,468		
F22	Boomerang Boarders	0	0	282	5,942		
F23	Family Ties	0	0	26	840		
F24	Fledgling Free	0	0	93	4,144		
F25	Dependable Me	0	0	442	5,055		
G26	Cafés and Catchments	0	391	4,491	6,003		
G27	Thriving Independence	0	127	4,069	7,488		
G28	Modern Parents	0	0	0	1,244		
G29	Mid-Career Convention	0	0	388	7,158		
H30	Primary Ambitions	0	0	2,466	5,803		
H31	Affordable Fringe	0	0	466	13,297		
H32	First-Rung Futures	0	0	1,512	9,127		
H33	Contemporary Starts	0	0	0	1,437		
H34	New Foundations	221	2,427	2,704	3,053		
H35	Flying Solo	0	0	277	588		

				10 Minute WT	20 Minute WT	10 Minute DT	20 Minute DT
Mosaic Type Profile				Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+	Catchment Adults 18+
I36	Solid Economy	0	85	388	816		
I37	Budget Generations	0	0	0	5,060		
I38	Economical Families	0	0	421	7,129		
I39	Families on a Budget	39	163	2,514	25,681		
J40	Value Rentals	0	0	164	4,639		
J41	Youthful Endeavours	0	12	759	2,769		
J42	Midlife Renters	0	20	6,601	12,785		
J43	Renting Rooms	0	197	5,534	11,330		
K44	Inner City Stalwarts	238	712	783	783		
K45	City Diversity	324	788	1,304	1,418		
K46	High Rise Residents	352	1,475	1,536	2,153		
K47	Single Essentials	10	822	2,585	8,606		
K48	Mature Workers	0	0	1,083	20,020		
L49	Flatlet Seniors	15	509	2,975	10,273		
L50	Pocket Pensions	0	68	702	6,185		
L51	Retirement Communities	203	346	1,639	3,316		
L52	Estate Veterans	53	382	2,459	11,091		
L53	Seasoned Survivors	0	190	1,363	7,953		
M54	Down-to-Earth Owners	0	13	436	8,616		
M55	Back with the Folks	0	0	612	8,151		
M56	Self Supporters	0	29	604	6,739		
N57	Community Elders	0	23	966	1,277		
N58	Culture & Comfort	0	30	659	832		
N59	Large Family Living	0	29	2,550	12,718		
N60	Ageing Access	245	2,256	10,411	11,441		
O61	Career Builders	21	490	7,685	9,027		
O62	Central Pulse	1,022	5,518	10,431	10,431		
O63	Flexible Workforce	87	198	1,019	1,052		
O64	Bus-Route Renters	0	189	1,566	2,555		
O65	Learners & Earners	2,325	9,193	18,982	18,982		
O66	Student Scene	5,822	20,507	24,279	24,279		
U99	Unclassified	532	8,574	15,108	15,386		
Total				11,802	57,399	161,848	412,491

Top 3 Mosaic Types in a 20 Minute Walktime

1. O66 Student Scene

Students living in high density accommodation close to universities and educational centres



- Full-time students
- Halls of residence
- Homesharing private renters
- Frequent Internet usage
- Most have smartphones
- Highest use of Facebook

2. O65 Learners & Earners

Inhabitants of the university fringe where students and older residents mix in cosmopolitan locations



- Students among local residents
- Close proximity to universities
- Cosmopolitan atmosphere
- Often terraces
- Two-thirds rent privately
- Watch videos online

3. O62 Central Pulse

City-loving youngsters renting central flats in vibrant locations close to jobs and night life



- Aged under 35
- City centre regeneration
- Rent small new build and converted flats
- Graduate starter salaries
- Most frequent cinema goers
- Love modern technology

Top 3 Mosaic Types in a 20 Minute Drivetime

1. I39 Families on a Budget

Families with children in low value social houses making limited resources go a long way



- Cohabiting couples & singles with kids
- Areas with high unemployment
- Low household income
- Small socially rented terraces and semis
- Moves tend to be within local community
- Shop for computer games online

2. O66 Student Scene

Students living in high density accommodation close to universities and educational centres



- Full-time students
- Halls of residence
- Homesharing private renters
- Frequent Internet usage
- Most have smartphones
- Highest use of Facebook

3. K48 Mature Workers

Older social renters settled in low value homes who are experienced at budgeting



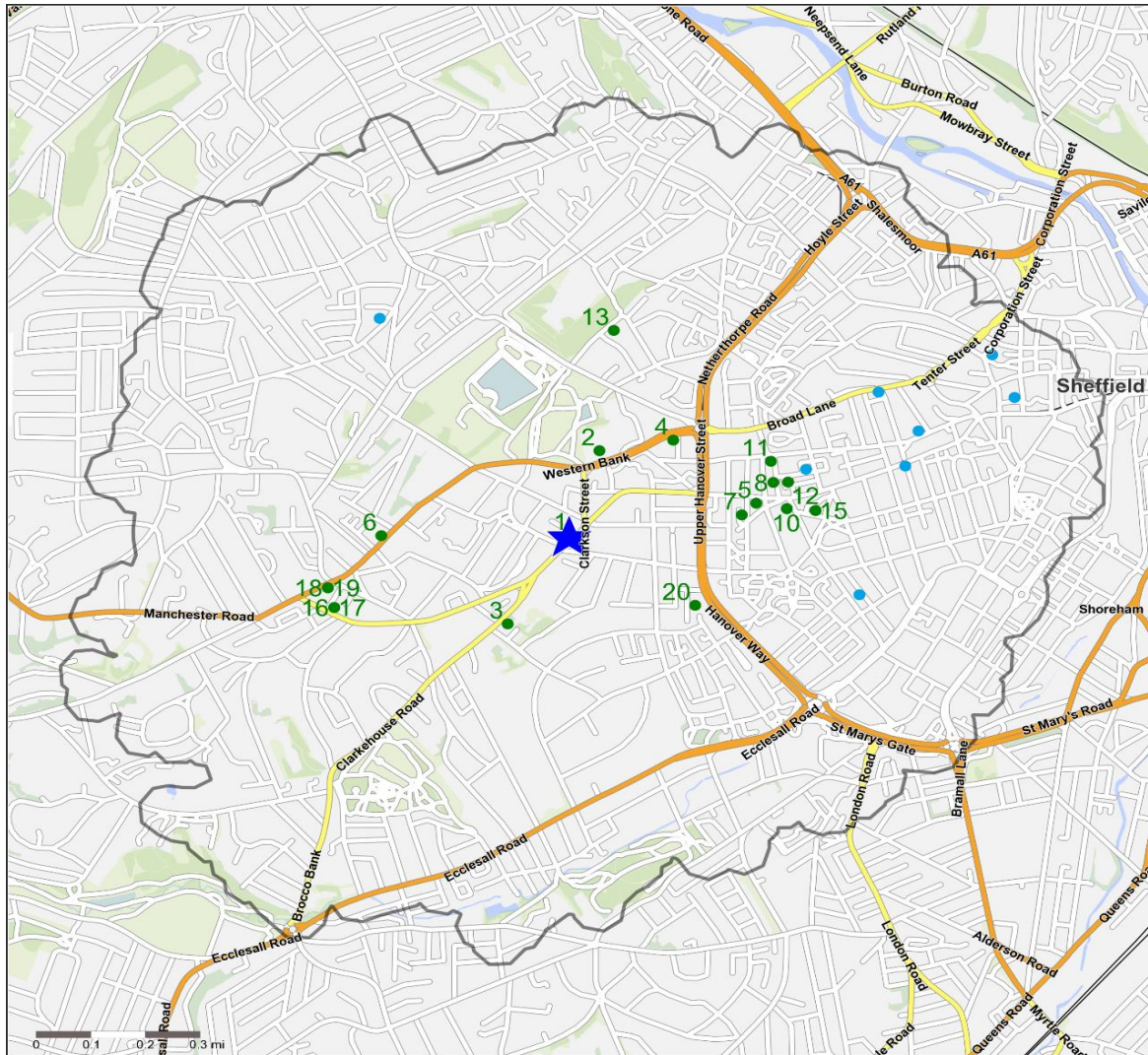
- Older households
- Renting low cost semi and terraces
- Social landlords
- Longer length of residence
- Areas with low levels of employment
- 2 or 3 bedrooms

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

Activity Group Structure	20 Minute Walktime											
	High			Medium			Low					
	Target Customers	% of Population	Index		Target Customers	% of Population	Index		Target Customers	% of Population	Index	
Female: Alone, Pair or Group	44,815	78.1	258		772	1.3	8		3,240	5.6	11	
Male: Alone	13,742	23.9	80		24,995	43.5	279		10,091	17.6	33	
Male: Group	11,085	19.3	84		32,262	56.2	215		5,481	9.5	19	
Male: Pair	23,128	40.3	154		2,915	5.1	33		22,784	39.7	69	
Mixed Sex: Group	43,551	75.9	332		2,058	3.6	11		3,219	5.6	13	
Mixed Sex: Pair	35,430	61.7	263		7,127	12.4	38		6,271	10.9	26	
With Children	3,895	6.8	23		475	0.8	5		44,456	77.4	146	
Unknown	28,720	50.0	152		5,868	10.2	57		14,239	24.8	52	
For Eating:												
Upmarket	38,802	67.6	221		5,836	10.2	49		4,190	7.3	15	
Midmarket	42,839	74.6	217		1,671	2.9	32		4,318	7.5	14	
Downmarket	29,905	52.1	234		11,815	20.6	59		7,108	12.4	30	
For Drinking (monthly spend):												
Nothing	3,913	6.8	23		12,919	22.5	95		31,995	55.7	124	
Low (less than £10)	4,083	7.1	24		9,500	16.6	70		35,244	61.4	135	
Medium (Between £10 and £40)	18,902	32.9	108		3,088	5.4	30		26,838	46.8	93	
High (Greater than £40)	20,943	36.5	141		1,172	2.0	10		26,713	46.5	89	

Activity Group Structure	20 Minute Drivetime								
	High			Medium			Low		
	Target Customers	% of Population	Index	Target Customers	% of Population	Index	Target Customers	% of Population	Index
Female: Alone, Pair or Group	137,923	33.4	110	44,529	10.8	66	214,656	52.0	100
Male: Alone	138,571	33.6	113	93,363	22.6	145	165,174	40.0	75
Male: Group	113,768	27.6	121	123,184	29.9	114	160,155	38.8	78
Male: Pair	143,688	34.8	134	61,133	14.8	97	192,287	46.6	81
Mixed Sex: Group	140,707	34.1	149	57,294	13.9	43	199,107	48.3	110
Mixed Sex: Pair	129,113	31.3	133	123,503	29.9	92	144,491	35.0	82
With Children	118,368	28.7	99	53,564	13.0	77	225,176	54.6	103
Unknown	115,016	27.9	85	68,332	16.6	92	213,759	51.8	108
For Eating:									
Upmarket	148,480	36.0	118	69,123	16.8	80	179,504	43.5	92
Midmarket	176,120	42.7	124	32,941	8.0	89	188,047	45.6	82
Downmarket	144,650	35.1	158	127,573	30.9	89	124,884	30.3	73
For Drinking (monthly spend):									
Nothing	115,910	28.1	93	92,715	22.5	95	188,482	45.7	102
Low (less than £10)	98,540	23.9	80	63,584	15.4	66	234,983	57.0	126
Medium (Between £10 and £40)	131,203	31.8	104	41,126	10.0	56	224,779	54.5	108
High (Greater than £40)	97,542	23.6	91	83,144	20.2	98	216,422	52.5	100

Competitor Map



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 Site
  Star Pubs
  Pubs
  Catchment

Top 20 Nearest Competitors

Order	Outlet Name	Operator	Walktime From Site (Minutes)	Drivetime from Site (Minutes)
1	Doctors Orders, S 10 2JD	Star Pubs & Bars	0.0	0.1
2	Interval Cafe Bar, S 10 2TN	Independent Free	3.0	1.1
3	Francis Newton, S 10 2LA	Wetherspoon	4.5	1.1
4	University Arms, S 3 7HG	Independent Free	5.4	2.1
5	Swim Inn, S 10 2GW	Unknown	7.2	2.0
6	Nottingham House, S 10 2SR	Trust Inns	8.2	1.9
7	Bath Hotel, S 3 7QL	Independent Free	8.2	2.2
8	Gelato Original, S 1 4DA	Independent Free	8.5	2.2
9	Hop, S 1 4JB	Ossett Brewery	8.8	3.0
10	Revolution, S 1 4JB	Inventive Leisure	8.8	3.0
11	Harrisons 1854, S 3 7QA	Independent Free	9.1	2.3
12	Red Deer, S 1 4DD	Star Pubs & Bars	9.1	2.3
13	Dam House Bar & Restaurant, S 3 7NZ	Independent Free	9.1	3.1
14	Be At One, S 3 7SG	Be at One	9.1	3.1
15	Green Room, S 3 7SG	Independent Free	9.1	3.1
16	Broomhill Tavern, S 10 2QA	Punch Pub Company	10.0	2.5
17	Thyme Cafe, S 10 2QA	Independent Free	10.0	2.5
18	Fox & Duck, S 10 3BA	Ei Group	10.6	2.6
19	York, S 10 3BA	True North Brew Co	10.6	2.6
20	Hanover Hotel, S 3 7RS	Independent Free	11.2	2.1