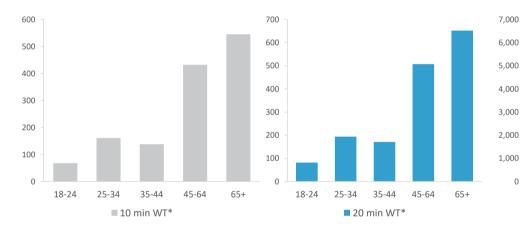


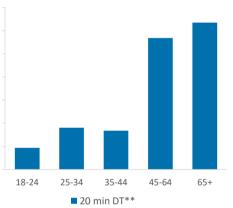
# **Catchment Summary - Three Tuns Bishops Castle**



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|   | Over GB Average                |                  |            |                     |                           | *WT= Walktim | e, **DT= Drivetime |
|---|--------------------------------|------------------|------------|---------------------|---------------------------|--------------|--------------------|
|   | Cat                            | chment Size (Cou | ints)      | Index vs GB Average |                           |              |                    |
|   | Under GB Average               | 10 min WT*       | 20 min WT* | 20 min DT**         | 10 min WT*                | 20 min WT*   | 20 min DT**        |
|   | Population                     | 1 500            | 1,918      | 19,670              | 30                        | 13           | 5                  |
|   | ropulation                     | 1,599            | 1,918      | 19,670              | SU<br>Population & Adults |              |                    |
|   | Adults 18+                     | 1,344            | 1,606      | 16,443              | 31                        | 9            | 6                  |
|   | Competition Pubs               | 4                | 4          | 36                  | 27                        | 13           | 10                 |
|   | Adults 18+ per Competition Pub | 336              | 402        | 457                 | 41                        | 49           | 55                 |
|   | % Adults Likely to Drink       | 82.9%            | 82.6%      | 84.2%               | 101                       | 100          | 102                |
|   |                                |                  |            |                     |                           |              |                    |
|   | Low                            | 4.7%             | 14.1%      | 11.4%               | 18                        | 55           | 44                 |
| Affluence                                 | Medium                         | 67.7%            | 59.3%      | 70.0%               | 172                       | 151          | 178                |
|   | High                           | 20.1%            | 18.3%      | 15.6%               | 60                        | 55           | 47                 |
| *Affluence does not include Not Private H | louseholds                     |                  |            |                     |                           |              |                    |
|   | 18-24                          | 68               | 82         | 934                 | 52                        | 53           | 59                 |
|   | 25-34                          | 161              | 194        | 1,808               | 76                        | 76           | 69                 |
| Age Profile                               | 35-44                          | 138              | 171        | 1,677               | 67                        | 69           | 66                 |
|   | 45-64                          | 432              | 507        | 5,681               | 106                       | 103          | 113                |
|   | 65+                            | 545              | 652        | 6,343               | 178                       | 178          | 169                |





|                 |                     | Cat        | chment Size (Cou | nts)         | Index vs GB Average |            | age         |
|-----------------|---------------------|------------|------------------|--------------|---------------------|------------|-------------|
|                 |                     | 10 min WT* | 20 min WT*       | 20 min DT**  | 10 min WT*          | 20 min WT* | 20 min DT** |
|                 |                     |            |                  |              |                     |            |             |
| Gender          | Male                | 762 (48%)  | 922 (48%)        | 9,627 (49%)  | 96                  | 97         | 99          |
| Genuer          | Female              | 837 (52%)  | 996 (52%)        | 10,043 (51%) | 104                 | 103        | 101         |
|                 |                     |            |                  |              |                     |            |             |
|                 | Employed: Full-time | 356 (32%)  | 424 (32%)        | 4,474 (33%)  | 77                  | 77         | 78          |
|                 | Employed: Part-time | 170 (15%)  | 200 (15%)        | 1,945 (14%)  | 118                 | 117        | 109         |
| Economic Status | Self employed       | 239 (22%)  | 268 (20%)        | 2,859 (21%)  | 225                 | 213        | 218         |
| (16-74)         | Unemployed          | 4 (0%)     | 8 (1%)           | 114 (1%)     | 15                  | 26         | 35          |
|                 | Retired             | 200 (18%)  | 239 (18%)        | 2,685 (20%)  | 131                 | 132        | 142         |
|                 | Other               | 141 (13%)  | 179 (14%)        | 1,654 (12%)  | 64                  | 69         | 61          |
|                 |                     |            |                  |              |                     |            |             |
|                 | Total Worker Count  | 865        | 963              | 6,794        |                     |            |             |

See the Glossary page for further information on the above variables

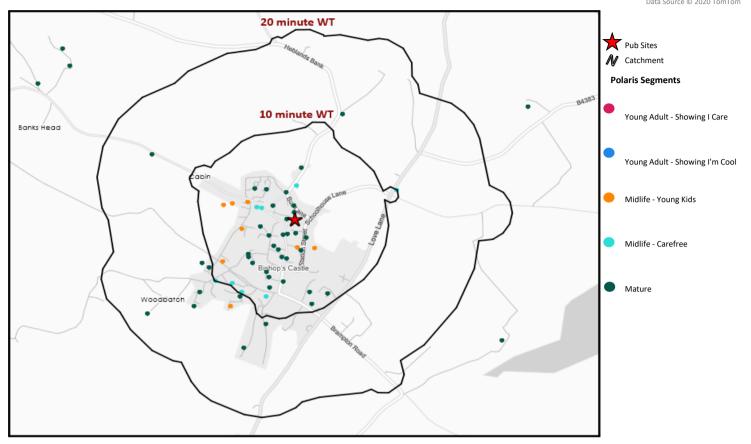
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# Polaris Summary - Three Tuns Bishops Castle



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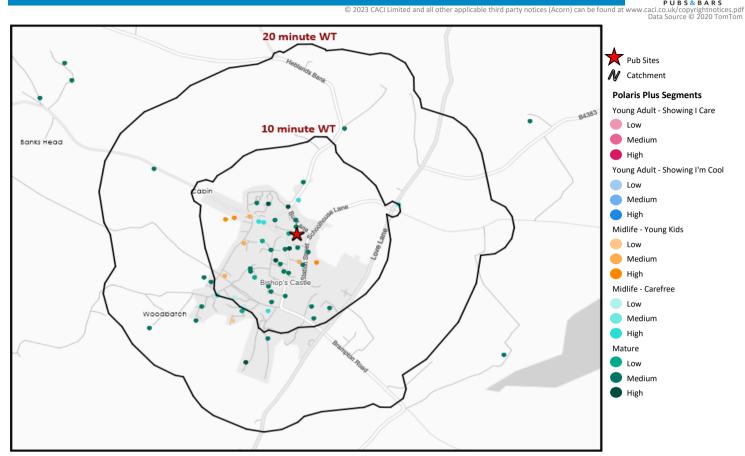
|                                |            | Polaris Pro   | ofile by Catchm | ent        |                 |                    |
|--------------------------------|------------|---------------|-----------------|------------|-----------------|--------------------|
|                                |            |               |                 |            | *WT= Walktime   | e, **DT= Drivetime |
|                                | Р          | opulation Cou | nt              | Inc        | lex vs GB avera | age                |
| Polaris Segment                | 10 min WT* | 20 min WT*    | 20 min DT**     | 10 min WT* | 20 min WT*      | 20 min DT**        |
|                                |            |               |                 |            |                 |                    |
| Young Adult - Showing I Care   | 0          | 0             | 0               | 0          | 0               | 0                  |
| Young Adult - Showing I'm Cool | 0          | 0             | 18              | 0          | 0               | 1                  |
| Midlife - Young Kids           | 256        | 288           | 1,408           | 61         | 57              | 27                 |
| Midlife - Carefree             | 138        | 266           | 1,956           | 49         | 79              | 57                 |
| Mature                         | 849        | 919           | 12,579          | 226        | 205             | 273                |
| Not Private Households         | 101        | 133           | 482             | 523        | 576             | 204                |
| Total                          | 1,344      | 1,606         | 16,443          |            |                 |                    |





## Polaris Summary - Three Tuns Bishops Castle





| Polaris P   | lus Profile | by Cate   | hmen      |
|-------------|-------------|-----------|-----------|
| F Ularits F |             | c by Call | .iiiiieii |

|                                |            |               |             |            | *WT= Walktim   | e, **DT= Drivetim |
|--------------------------------|------------|---------------|-------------|------------|----------------|-------------------|
|                                | P          | opulation Cou | nt          | Inc        | dex vs GB aver | age               |
| Polaris Plus Segment           | 10 min WT* | 20 min WT*    | 20 min DT** | 10 min WT* | 20 min WT*     | 20 min DT**       |
| Young Adult - Showing I Care   |            |               |             |            |                |                   |
| Low                            | 0          | 0             | 0           | 0          | 0              | 0                 |
| Medium                         | 0          | 0             | 0           | 0          | 0              | 0                 |
| High                           | 0          | 0             | 0           | 0          | 0              | 0                 |
| Young Adult - Showing I'm Cool |            |               |             |            |                |                   |
| Low                            | 0          | 0             | 0           | 0          | 0              | 0                 |
| Medium                         | 0          | 0             | 0           | 0          | 0              | 0                 |
| High                           | 0          | 0             | 18          | 0          | 0              | 2                 |
| Midlife - Young Kids           |            |               |             |            |                |                   |
| Low                            | 0          | 32            | 259         | 0          | 18             | 14                |
| Medium                         | 216        | 216           | 1,054       | 108        | 90             | 43                |
| High                           | 40         | 40            | 95          | 55         | 46             | 11                |
| Midlife - Carefree             |            |               |             |            |                |                   |
| Low                            | 0          | 104           | 422         | 0          | 190            | 75                |
| Medium                         | 23         | 23            | 700         | 25         | 21             | 63                |
| High                           | 115        | 139           | 834         | 78         | 79             | 46                |
| Mature                         |            |               |             |            |                |                   |
| Low                            | 63         | 90            | 1,193       | 79         | 94             | 122               |
| Medium                         | 671        | 714           | 9,761       | 394        | 351            | 469               |
| High                           | 115        | 115           | 1,625       | 91         | 76             | 105               |
| Not Private Households         | 101        | 133           | 482         | 523        | 576            | 204               |
| Total                          | 1,344      | 1,606         | 16,443      |            |                |                   |

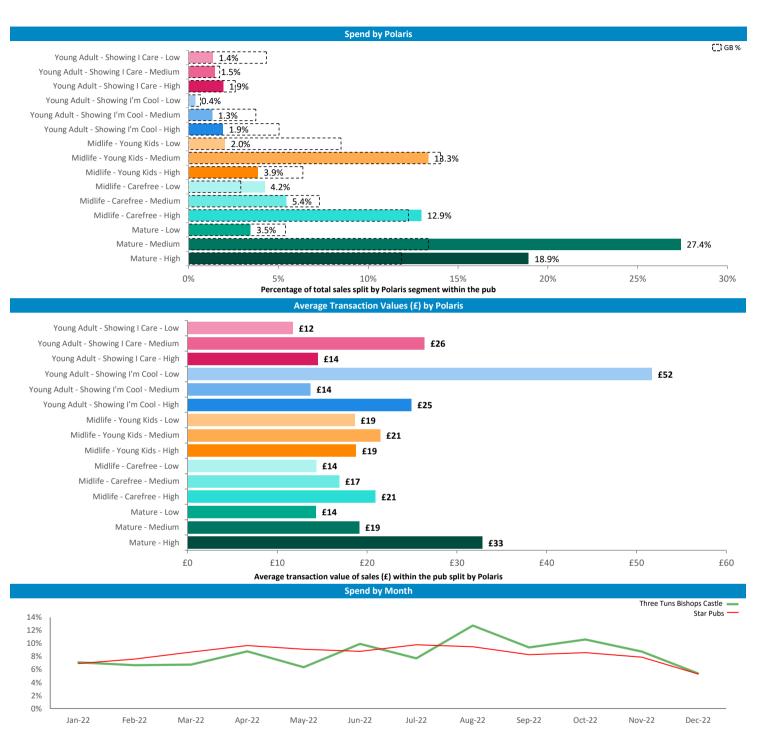
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#### **Transactional Data Summary - Three Tuns Bishops Castle**



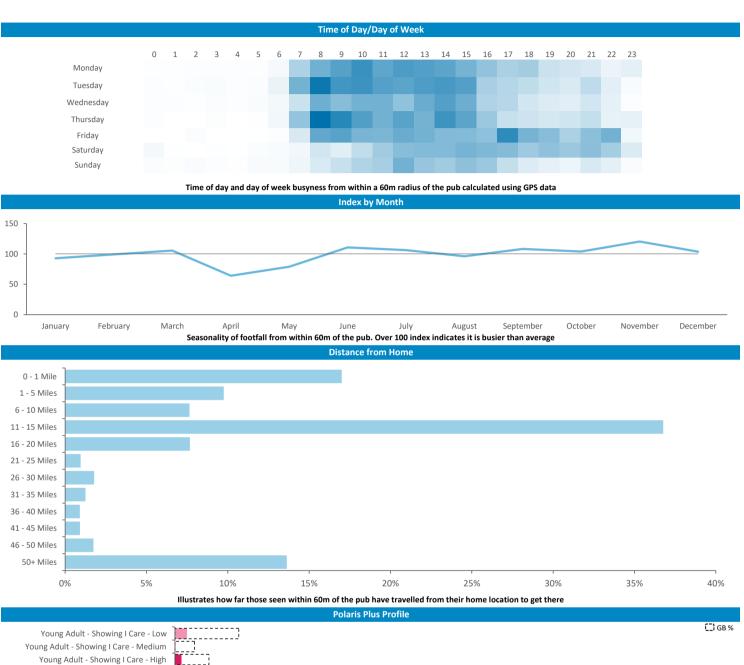
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### Mobile Data Summary - Three Tuns Bishops Castle

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<u>---</u>; Young Adult - Showing I'm Cool - Low Ξż. Young Adult - Showing I'm Cool - Medium -----Young Adult - Showing I'm Cool - High Midlife - Young Kids - Low ...... Midlife - Young Kids - Medium \_\_\_\_\_ Midlife - Young Kids - High Midlife - Carefree - Low Midlife - Carefree - Medium -----Midlife - Carefree - High Mature - Low Mature - Medium Mature - High 10% 20% 25% 30% 35% 40% 45% 0% 5% 15%

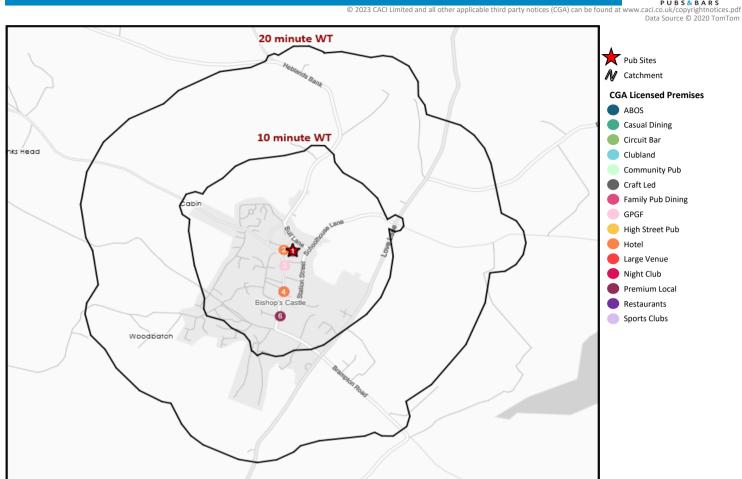
Polaris profile of people passing within 60m of the pub, these represent the potential customers walking past the door





## CGA Summary - Three Tuns Bishops Castle





|      | Nearest 20 Pubs       |          |                  |               |                  |  |  |
|------|-----------------------|----------|------------------|---------------|------------------|--|--|
| Ref. | Name                  | Postcode | Operator         | Segment       | Distance (miles) |  |  |
| 1    | Three Tuns Inn        | SY 9 5BW | Star Pubs & Bars | Premium Local | 0.0              |  |  |
| 2    | Castle Hotel          | SY 9 5BN | Independent Free | Hotel         | 0.0              |  |  |
| 3    | Crown & Anchor Vaults | SY 9 5BQ | Independent Free | GPGF          | 0.1              |  |  |
| 4    | Kings Head            | SY 9 5AE | Independent Free | Premium Local | 0.2              |  |  |
| 4    | Boars Head            | SY 9 5AE | Independent Free | Hotel         | 0.2              |  |  |
| 6    | Six Bells             | SY 9 5AA | Independent Free | Premium Local | 0.3              |  |  |





# Per Pub Analysis - Three Tuns Bishops Castle

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\*WT= Walktime, \*\*DT= Drivetime



Over GB Average Around GB Average

Under GB Average

| Per Pub Analysis               | 10 Minute WT Catchment | 20 Minute WT Catchment | 20 Minute DT Catchment |
|--------------------------------|------------------------|------------------------|------------------------|
| Adults 18+                     | 1,344                  | 1,606                  | 16,443                 |
| Number of Competition Pubs     | 4                      | 4                      | 36                     |
| Adults 18+ per Competition Pub | 336                    | 402                    | 457                    |

| 10 Minute Walktime Catchment | Target Customers | % Population | Index |
|------------------------------|------------------|--------------|-------|
| Bit of Style                 | 69               | 5.2%         | 51    |
| Circuit Bar                  | 34               | 2.5%         | 68    |
| Community Pub                | 252              | 18.8%        | 108   |
| Craft Led                    | 12               | 0.9%         | 29    |
| Great Pub Great Food         | 264              | 19.6%        | 102   |
| High Street Pub              | 264              | 19.7%        | 113   |
| Premium Local                | 324              | 24.1%        | 138   |

| 20 Minute Walktime Catchment | Target Customers | % Population | Index |
|------------------------------|------------------|--------------|-------|
| Bit of Style                 | 71               | 4.4%         | 43    |
| Circuit Bar                  | 36               | 2.2%         | 61    |
| Community Pub                | 298              | 18.6%        | 107   |
| Craft Led                    | 12               | 0.8%         | 25    |
| Great Pub Great Food         | 282              | 17.5%        | 91    |
| High Street Pub              | 303              | 18.9%        | 109   |
| Premium Local                | 344              | 21.4%        | 122   |

| 20 Minute Drivetime Catchment | Target Customers | % Population | Index |
|-------------------------------|------------------|--------------|-------|
| Bit of Style                  | 420              | 2.6%         | 25    |
| Circuit Bar                   | 229              | 1.4%         | 38    |
| Community Pub                 | 3,639            | 22.1%        | 127   |
| Craft Led                     | 64               | 0.4%         | 12    |
| Great Pub Great Food          | 3,064            | 18.6%        | 97    |
| High Street Pub               | 3,627            | 22.1%        | 127   |
| Premium Local                 | 3,795            | 23.1%        | 132   |

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bdf

| _                | y .   | Explanation  |  |  |  |  |  |  |
|------------------|---|--|--|--|--|--|--|--|
| opulati          | on  | The population count within                                  | the specified catchment  |  |  |  |  |  |
| ender            |   | Counts of Males and Female                                   | es within the specified catchme  | nt   |  |  |  |  |
|                  |   | Affluence is based on the div                                | sposable income level of the gr  | oup relative to its age level                      |  |  |  |  |
|                  |   |  |  |  |  |  |  |  |
|                  |   |  | CACI calculates disposable income as gross income minus essential outgoings.<br>Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, |  |  |  |  |  |
|                  |   |  | stillities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.   |  |  |  |  |  |
| ffluenc          | 0   |  |  |  |  |  |  |  |
| muenc            | e   |  | y Polaris Plus segments which a  | re classified as Low                               |  |  |  |  |
|                  |   | Polaris Plus Segments: 1.1, 2<br>Modium: Count of population | 2.1, 3.1, 4.1, 5.1<br>on by Polaris Plus segments wh   | ich aro classified as Medium                       |  |  |  |  |
|                  |   | Polaris Plus Segments: 1.2, 2                                | , 0  | ich ale classified as Medium                       |  |  |  |  |
|                  |   |  | y Polaris Plus segments which a  | are classified as High                             |  |  |  |  |
|                  |   | Polaris Plus Segments: 1.3, 2                                |  | 0  |  |  |  |  |
| ge Prot          | ile   | Counts of residents by Age b                                 | band   |  |  |  |  |  |
|                  |   | Current year estimates, CAC                                  | I Up to date demographics. Nu  | mber of adults aged 16-74                          |  |  |  |  |
|                  |   | Full-time: In full-time emplo                                | yment  |  |  |  |  |  |
|                  |   | Part-time: In part-time emp                                  | loyment  |  |  |  |  |  |
|                  | ic Status   | Self employed: In full-time of                               | or part-time employment, with  | or without employees                               |  |  |  |  |
| .6-74)           |   |  | not currently working but are a  |  |  |  |  |  |
|                  |   |  | etired from a working or profes  |  |  |  |  |  |
|                  |   |  | ck, disabled, looking after home   |  |  |  |  |  |
|                  |   |  |  |  | et of variables. An index of 100                   |  |  |  |
| devi             | CP Average  |  | 0  | : there is a lower catchment are                   |  |  |  |  |
| idex vs          | GB Average  |  |  |  | ar variable than you would exp                     |  |  |  |
|                  |   | compared to GB   | - · ·  |  |  |  |  |  |
| ver GB           | Average   | Index value is > 120   |  |  |  |  |  |  |
| round            | GB Average  | Index value is between 80 - :                                | 120  |  |  |  |  |  |
| nder G           | B Average   | Index value is < 80  |  |  |  |  |  |  |
|                  |   | <b>-</b>   | Polaris Segmentation   |  |  |  |  |  |
|                  | Polaris is H  | eineken's unique customer seg                                | gmentation, which is based on  | Lifestage, Energy Levels and De                    | mand.  |  |  |  |
|                  | 'Showing I Care'  | 'Showing I'm Cool'   | Midlife  | Midlife  |  |  |  |  |
|                  | Young Adults  | Young Adults   | 'Parents'  | 'Carefree'   | Mature   |  |  |  |
|                  | 18-34 year olds   | 18-34 year olds  | 35-54 year olds  | 35-54 year olds                                    |  |  |  |  |
|                  | Conscious choices on  | Looking good and   | Children under 12 at   | No children under 12 at                            | 55+ year olds                                      |  |  |  |
|                  | sustainability and health   | discovering what's new                                       | home   | home   | sor year olds                                      |  |  |  |
|                  |   | y  | "With work, chores and   |  |  |  |  |  |
|                  | "With the climate   | "Whether it's drinks,  | getting the kids to where  | March - Internation                                | "I'm comfortable with my                           |  |  |  |
| ght              | catastrophe, impact of  | bands, restaurants or  | they should be, life is all  | "Without the ties of<br>younger children at home,  | own choices and mostly<br>stick to what I know and |  |  |  |
| Consumer Insight | Covid, the economic crisis,                                       | memes, I like to be the                                      | go. When we finally get a  | we like spending quality                           | like.  |  |  |  |
| erl              | it might seem a bit bleak   | one that people look to                                      | moment to ourselves,   | time with each other and                           | Taste and quality are                              |  |  |  |
| Ш                | but I really believe by   | know exactly what's  | we're looking to re-   | with friends, connecting                           | important to me, and I                             |  |  |  |
| suo              | making better choices,<br>we'll be looking after                  | going down. Nothing too<br>flashy as I still have the        | energise and for<br>something a little bit less  | across drinks or a meal                            | enjoy a couple of decent                           |  |  |  |
| Ū                | ourselves and the planet."  | rent to pay."  | ordinary and even  | and shedding life's cares."                        | beers or a few glasses of                          |  |  |  |
|                  |   |  | romantic"  |  | good quality wine"                                 |  |  |  |
|                  | <ul> <li>Fits sustainability</li> </ul>                           |  |  |  |  |  |  |  |
|                  | values  | <ul> <li>Helps me look good,</li> </ul>                      | <ul> <li>Helps me look good,</li> </ul>  | Toplay and and looks                               |  |  |  |  |
|                  | <ul> <li>Helps them stand out<br/>and be seen to be on</li> </ul> | and be on trend  | <ul> <li>and be on trend</li> <li>Discovering new</li> </ul>   | <ul> <li>Tastes good and looks<br/>good</li> </ul> |  |  |  |  |
| eeds             | trend   | <ul> <li>Aids being part of the</li> </ul>                   | things   | Discovering new                                    | Tastes great                                       |  |  |  |
|                  | <ul> <li>Discovering new</li> </ul>                               | group  | <ul> <li>Supports moderate</li> </ul>  | things   | Good quality                                       |  |  |  |
| Product n        | things  | <ul> <li>Discovering new</li> </ul>                          | calorie & alcohol  | Supports connecting                                | <ul> <li>Helps me feel good</li> </ul>             |  |  |  |
| roc              | <ul> <li>Supports moderate</li> </ul>                             | things <ul> <li>Affordable</li> </ul>                        | intake   | with friends and family                            | Enjoyable for longer                               |  |  |  |
| ц.               | calorie & alcohol   | Energising   | Energising   | Enjoyable for longer                               |  |  |  |  |
|                  | intake  | Avoids bloating  | Being romantic   |  |  |  |  |  |
|                  | <ul> <li>Energising</li> <li>Avoids bloating</li> </ul>           |  |  |  |  |  |  |  |
|                  | Avoius pidaulig   | L  | i  | li   | i  |  |  |  |
| <b>T</b> I       | and the second for the stability                                  |  | Licensed Premises  | have the the sector of                             | en en els betels en els els be                     |  |  |  |
| i ne d           | ata on the map and in the tabl                                    | e originates from CGA. They co                               | restaurants, pubs, etc.  | ywnere with a liquor license, fo                   | r example; hotels, sports, clubs                   |  |  |  |
|                  |   |  | Competition Pubs   |  |  |  |  |  |
| 6000             | actition Rubs are the following                                   | HILK Sogmonts: Croft Lod. Co-                                |  | High Street Bub Circuit Dee D                      | romium Local Community Pub                         |  |  |  |
| com              | reaction Pubs are the following                                   | -  |  | e, mgn street Pub, CIrcuit Bar, P                  | remium Local, Community Pub                        |  |  |  |
|                  |   | (  | Clubland, Family Pub Dining.   |  |  |  |  |  |
|                  |   |  | Mobile data  |  |  |  |  |  |
| Mobil            | ••  |  |  | -  | standing of which consumers ar                     |  |  |  |
|                  | likely to be  | using which pubs and when. T                                 |  | om within a 60m radius from th                     | ne pub.  |  |  |  |
|                  |   |  | Acorn  |  |  |  |  |  |
|                  |   | an af the UK a new lation of a                               | egments households postcode  | es and neighbourhoods into 6 c                     | ategories, 18 groups and 62 typ                    |  |  |  |
| corn is          | a geodemographic segmentat  | ion of the UK's population. It's                             |  |  |  |  |  |  |
|                  |   |  |  | nd an in-depth understanding o                     |  |  |  |  |
|                  |   |  | provides precise information a   |  |  |  |  |  |
| By ar            | alysing significant social factor                                 | s and population behaviour, it                               | provides precise information a<br>Transactional data   |  | of the different types of people                   |  |  |  |