

Catchment Summary - Blacksmiths Arms Llantwit Major



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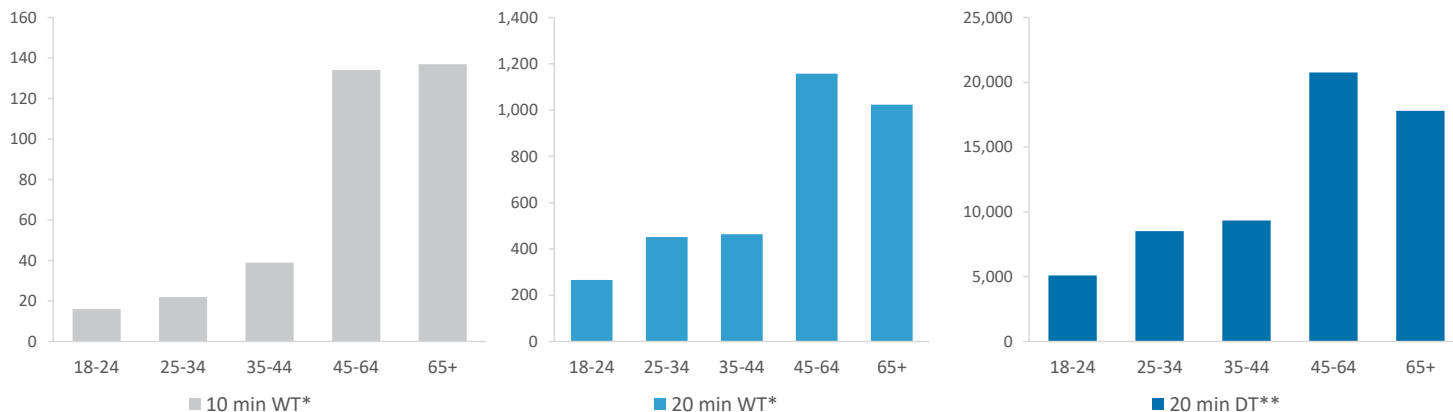
- Over GB Average
- Around GB Average
- Under GB Average

*WT= Walktime, **DT= Drivetime

	Catchment Size (Counts)			Index vs GB Average			
	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Population	407	4,182	76,321	8	29	20	
Adults 18+	348	3,361	61,540	8	19	21	
Competition Pubs	1	2	107	7	6	30	
Adults 18+ per Competition Pub	348	1,681	575	42	204	70	
% Adults Likely to Drink	87.9%	83.5%	84.3%	107	101	102	
Affluence	Low	0.0%	12.9%	10.1%	0	50	39
	Medium	0.0%	47.9%	42.3%	0	122	108
	High	100.0%	39.2%	46.2%	298	117	138
Age Profile	18-24	16	266	5,104	48	78	82
	25-34	22	451	8,522	41	81	84
	35-44	39	464	9,340	74	86	95
	45-64	134	1,157	20,767	129	108	106
	65+	137	1,023	17,807	176	128	122

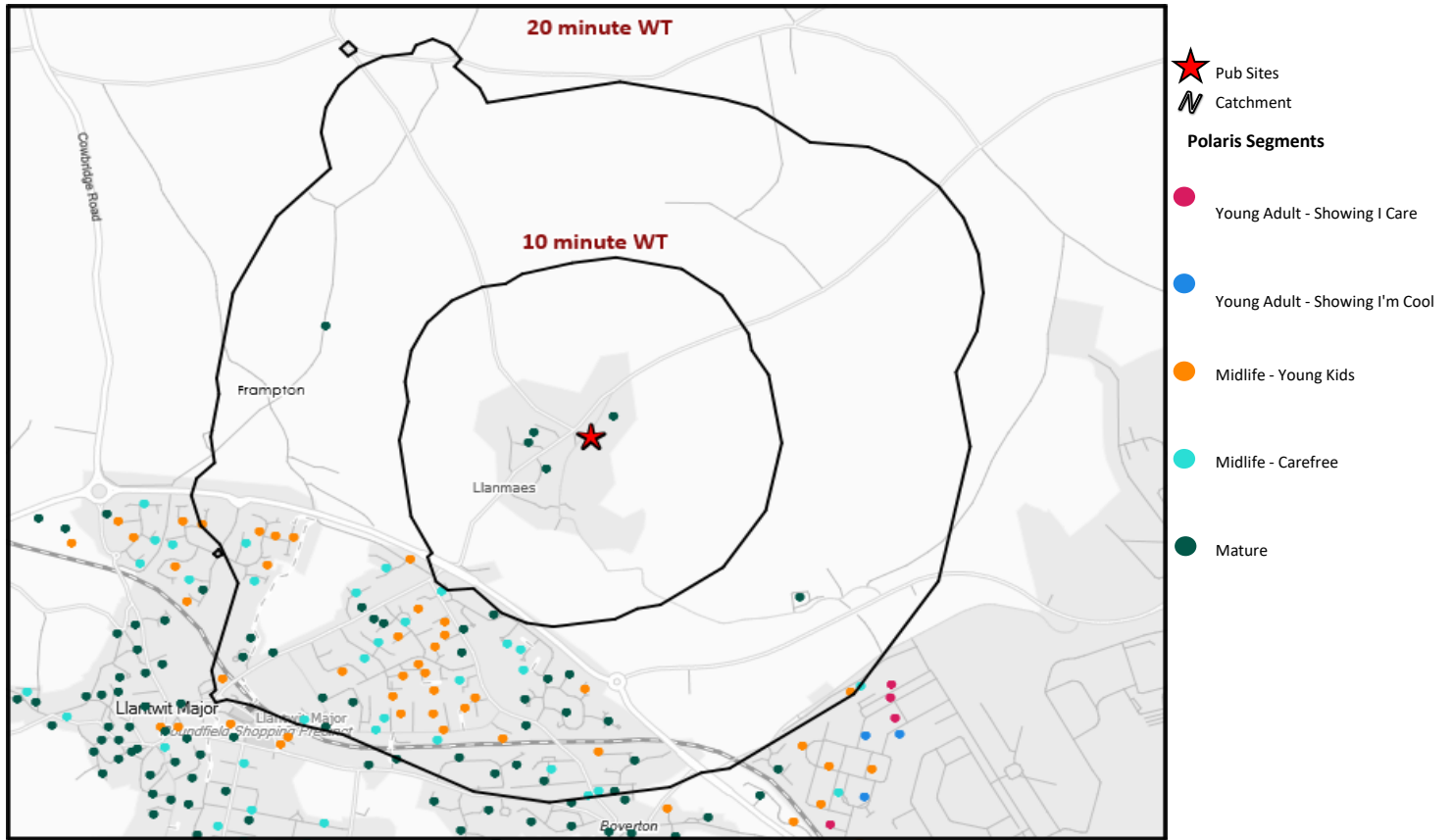
Population & Adults 18+ index is based on all pubs

*Affluence does not include Not Private Households



	Catchment Size (Counts)			Index vs GB Average			
	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**	
Gender	Male	195 (48%)	2,020 (48%)	37,771 (49%)	97	98	100
	Female	212 (52%)	2,162 (52%)	38,550 (51%)	103	102	100
Economic Status (16-74)	Employed: Full-time	95 (31%)	1,160 (39%)	23,028 (42%)	75	94	101
	Employed: Part-time	33 (11%)	467 (16%)	7,378 (13%)	84	121	103
	Self employed	52 (17%)	205 (7%)	4,892 (9%)	180	72	93
	Unemployed	5 (2%)	84 (3%)	1,126 (2%)	70	120	86
	Retired	85 (28%)	562 (19%)	9,569 (17%)	204	138	126
Other	33 (11%)	484 (16%)	8,938 (16%)	55	83	83	
Total Worker Count	108	324	43,923				

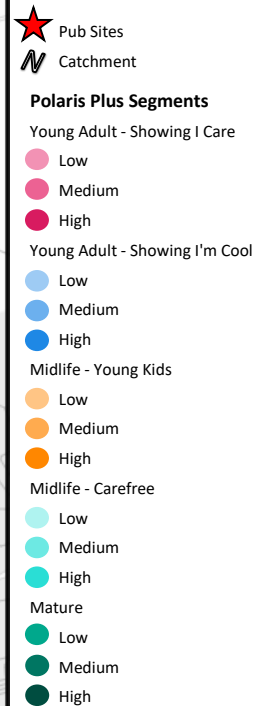
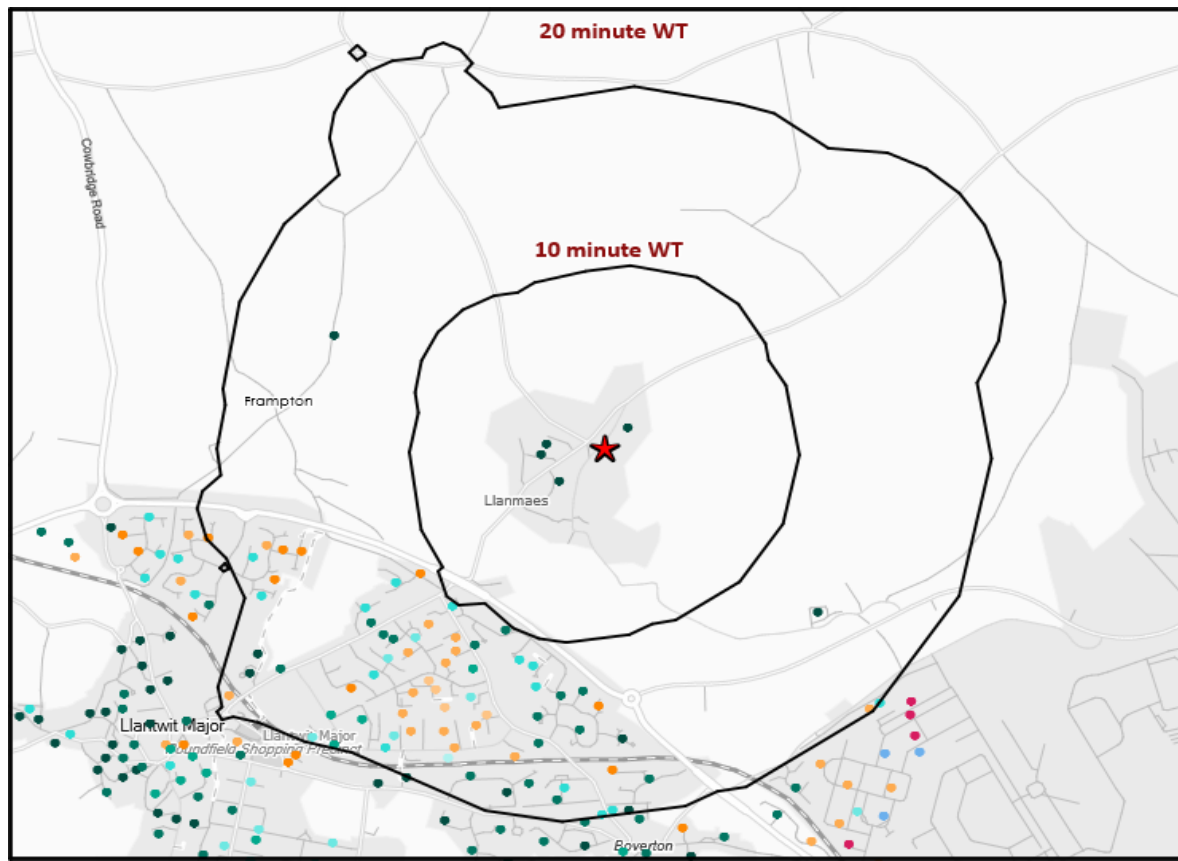
See the Glossary page for further information on the above variables



Polaris Profile by Catchment

*WT= Walktime, **DT= Drivetime

Polaris Segment	Population Count			Index vs GB average		
	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young Adult - Showing I Care	0	0	332	0	0	6
Young Adult - Showing I'm Cool	0	0	2,081	0	0	37
Midlife - Young Kids	0	1,133	14,011	0	107	72
Midlife - Carefree	0	759	11,923	0	107	92
Mature	348	1,469	32,375	357	156	188
Not Private Households	0	0	818	0	0	92
Total	348	3,361	61,540			



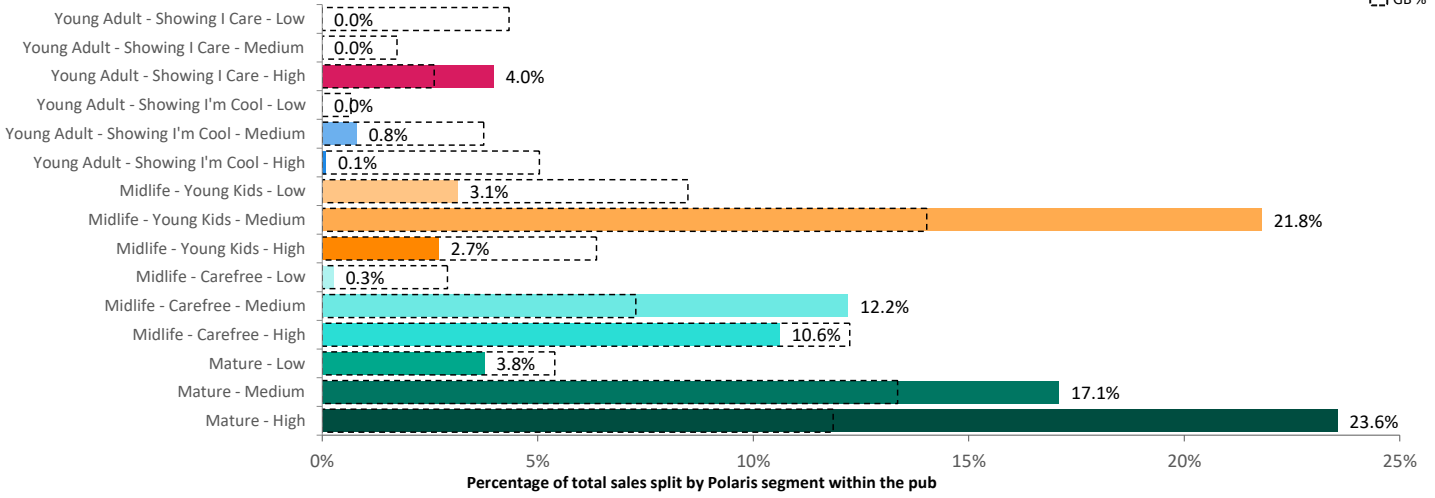
Polaris Plus Profile by Catchment

*WT= Walktime, **DT= Drivetime

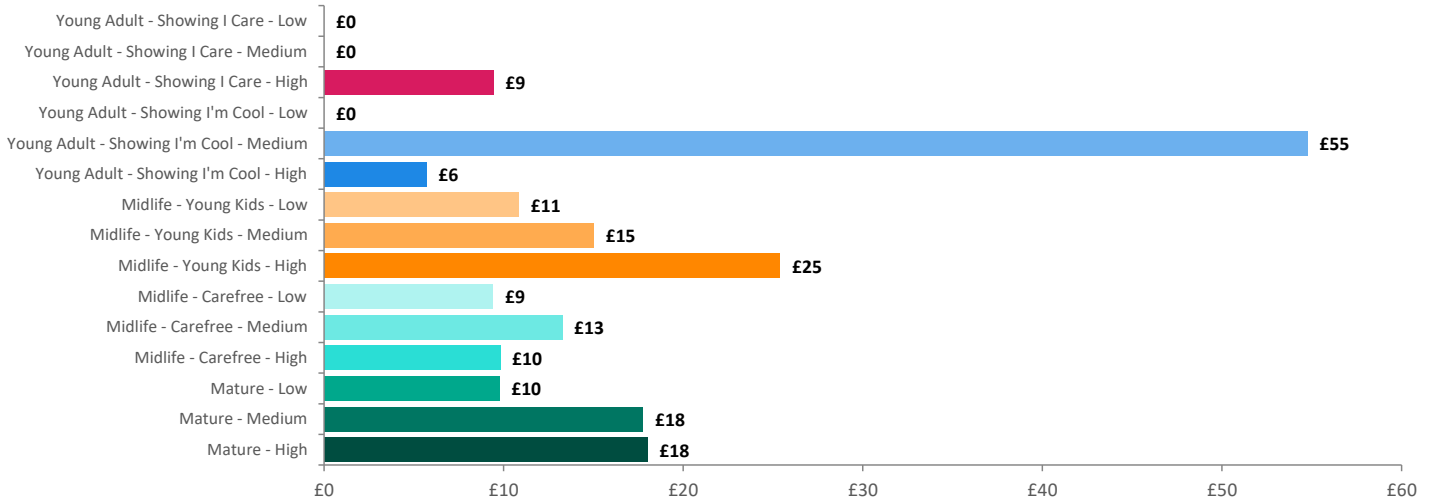
Polaris Plus Segment	Population Count			Index vs GB average		
	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young Adult - Showing I Care						
Low	0	0	179	0	0	7
Medium	0	0	0	0	0	0
High	0	0	153	0	0	7
Young Adult - Showing I'm Cool						
Low	0	0	0	0	0	0
Medium	0	0	965	0	0	42
High	0	0	1,116	0	0	41
Midlife - Young Kids						
Low	0	187	1,266	0	50	19
Medium	0	686	8,100	0	137	88
High	0	260	4,645	0	144	140
Midlife - Carefree						
Low	0	72	783	0	63	37
Medium	0	99	4,852	0	44	117
High	0	588	6,288	0	160	94
Mature						
Low	0	176	3,984	0	88	109
Medium	0	825	12,143	0	194	156
High	348	468	16,248	1,066	148	281
Not Private Households	0	0	818	0	0	92
Total	348	3,361	61,540			

Spend by Polaris

GB %



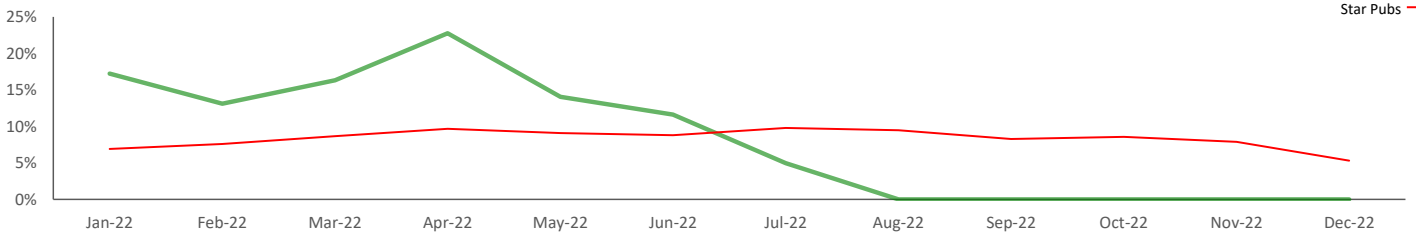
Average Transaction Values (£) by Polaris



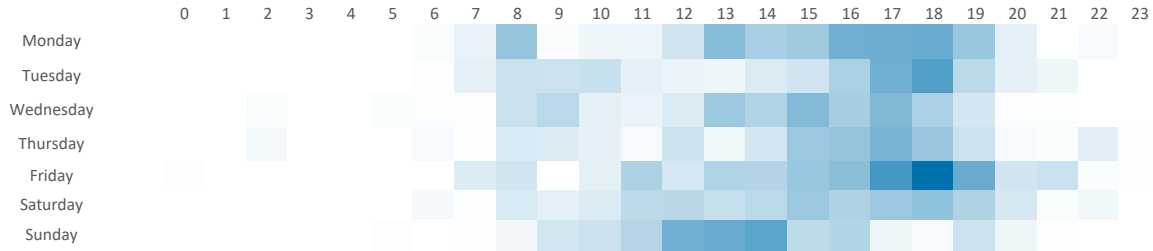
Average transaction value of sales (£) within the pub split by Polaris

Spend by Month

Blacksmiths Arms Llantwit Major
Star Pubs

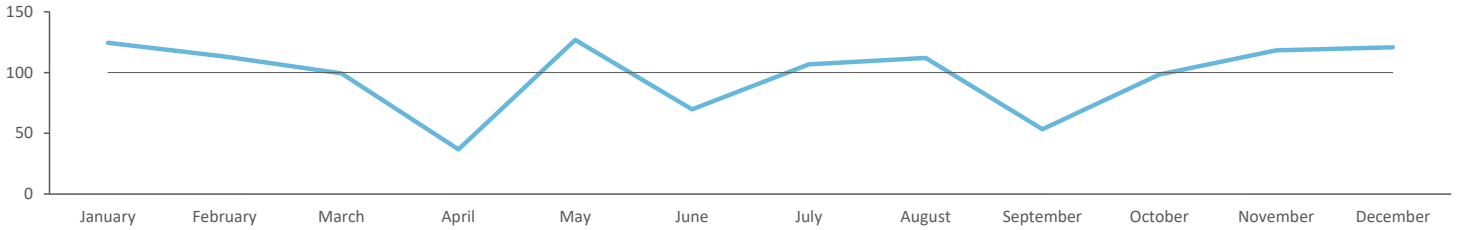


Time of Day/Day of Week



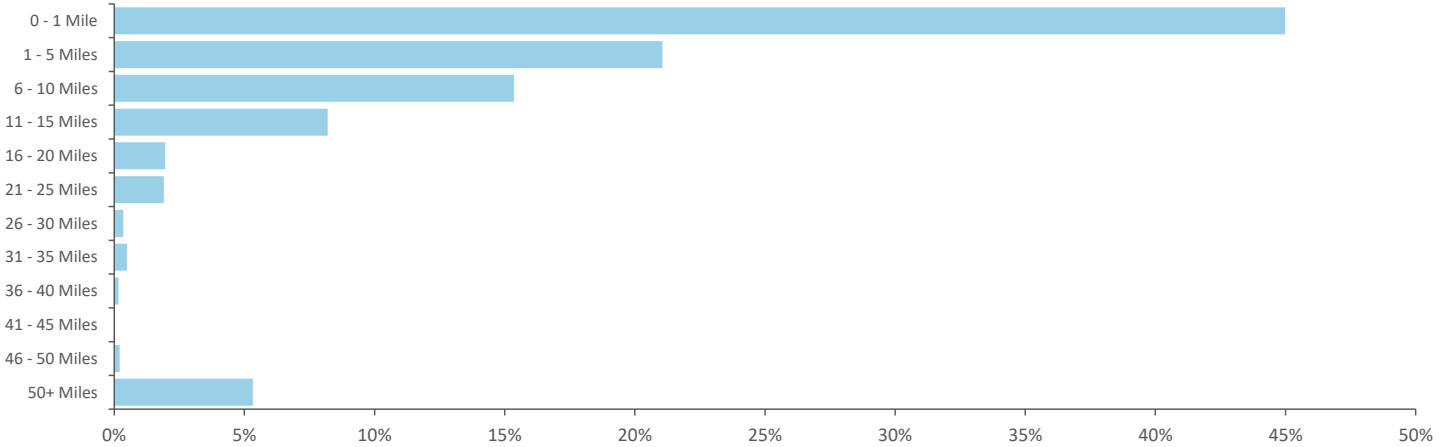
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data

Index by Month



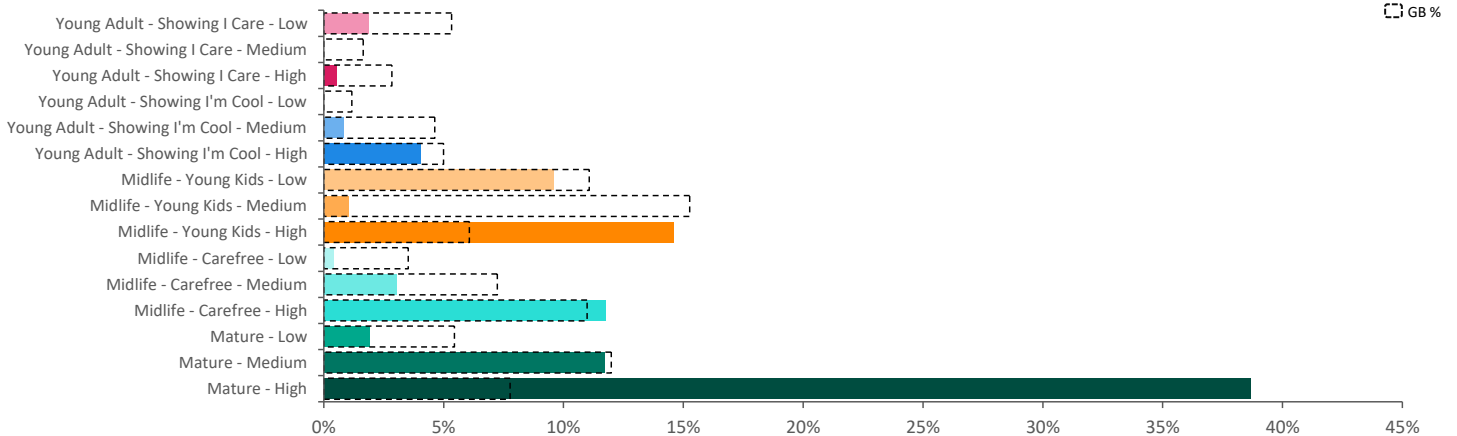
Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average

Distance from Home

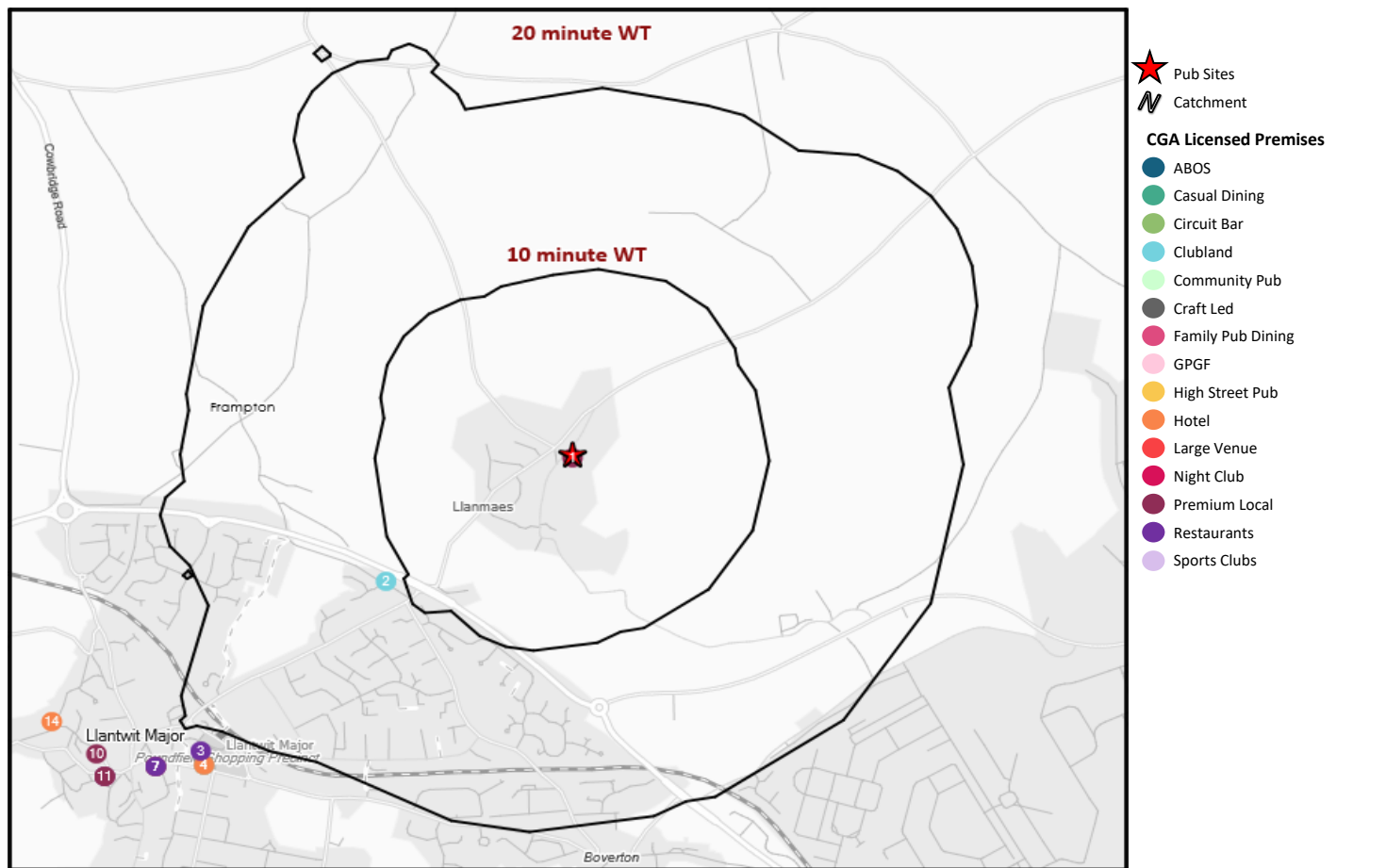


Illustrates how far those seen within 60m of the pub have travelled from their home location to get there

Polaris Plus Profile



Polaris profile of people passing within 60m of the pub, these represent the potential customers walking past the door



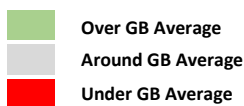
Nearest 20 Pubs

Ref.	Name	Postcode	Operator	Segment	Distance (miles)
1	Blacksmiths Arms	CF61 2XR	Star Pubs & Bars	Premium Local	0.0
2	Llantwit Major Afc	CF61 2UZ	Independent Free	Clubland	0.4
3	Vesuvio	CF61 1DL	Independent Free	Restaurants	0.9
4	Llantwit Major Rugby Club	CF61 1XZ	Independent Free	Clubland	0.9
4	West House Country Hotel	CF61 1XZ	Independent Free	Hotel	0.9
6	Boverton Castle Hotel	CF61 1UH	Star Pubs & Bars	Premium Local	1.0
7	White Lion Hotel	CF61 1XY	Stonegate Pub Company	Premium Local	1.0
7	Kings Head	CF61 1XY	Brain	Premium Local	1.0
7	Jaipur Cuisine	CF61 1XY	Independent Free	Restaurants	1.0
10	Old White Hart Inn	CF61 1RZ	Stonegate Pub Company	Premium Local	1.1
11	Illtyds 216	CF61 1SB	Independent Free	Restaurants	1.1
11	Old Swan Inn	CF61 1SB	Knife & Fork Food Ltd	Premium Local	1.1
11	New Globe	CF61 1SB	Admiral Taverns Ltd	Premium Local	1.1
14	West House Guest House	CF61 1SP	Independent Free	Hotel	1.1

Per Pub Analysis - Blacksmiths Arms Llantwit Major



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Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	348	3,361	61,540
Number of Competition Pubs	1	2	107
Adults 18+ per Competition Pub	348	1,681	575

10 Minute Walktime Catchment	Target Customers	% Population	Index
Bit of Style	25	7.1%	70
Circuit Bar	0	0.0%	0
Community Pub	0	0.0%	0
Craft Led	0	0.0%	0
Great Pub Great Food	174	50.0%	261
High Street Pub	0	0.0%	0
Premium Local	149	42.9%	244

20 Minute Walktime Catchment	Target Customers	% Population	Index
Bit of Style	268	8.0%	78
Circuit Bar	105	3.1%	85
Community Pub	561	16.7%	96
Craft Led	40	1.2%	37
Great Pub Great Food	794	23.6%	123
High Street Pub	570	16.9%	98
Premium Local	852	25.4%	144

20 Minute Drivetime Catchment	Target Customers	% Population	Index
Bit of Style	4,889	7.9%	78
Circuit Bar	1,513	2.5%	67
Community Pub	7,801	12.7%	73
Craft Led	828	1.3%	43
Great Pub Great Food	16,040	26.1%	136
High Street Pub	8,227	13.4%	77
Premium Local	15,789	25.7%	146

Category	Explanation																		
Population	The population count within the specified catchment																		
Gender	Counts of Males and Females within the specified catchment																		
Affluence	<p>Affluence is based on the disposable income level of the group relative to its age level. CACI calculates disposable income as gross income minus essential outgoings. Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.</p> <p>Low: Count of population by Polaris Plus segments which are classified as Low Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1, 5.1</p> <p>Medium: Count of population by Polaris Plus segments which are classified as Medium Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2, 5.2</p> <p>High: Count of population by Polaris Plus segments which are classified as High Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3, 5.3</p>																		
Age Profile	Counts of residents by Age band																		
Economic Status (16-74)	<p>Current year estimates, CACI Up to date demographics. Number of adults aged 16-74</p> <p>Full-time: In full-time employment</p> <p>Part-time: In part-time employment</p> <p>Self employed: In full-time or part-time employment, with or without employees</p> <p>Unemployed: Unemployed, not currently working but are actively seeking</p> <p>Retired: a person who has retired from a working or professional career</p> <p>Other: Includes long term sick, disabled, looking after home/family</p>																		
Index vs GB Average	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100 means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than 100 means that you have a higher % of customers in your catchment area for that particular variable than you would expect compared to GB																		
Over GB Average	Index value is > 120																		
Around GB Average	Index value is between 80 - 120																		
Under GB Average	Index value is < 80																		
Polaris Segmentation																			
Polaris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.																			
	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="background-color: #e91e63; color: white;">'Showing I Care' Young Adults</th> <th style="background-color: #0070c0; color: white;">'Showing I'm Cool' Young Adults</th> <th style="background-color: #ff9900; color: white;">Midlife 'Parents'</th> <th style="background-color: #00b050; color: white;">Midlife 'Carefree'</th> <th style="background-color: #006d4c; color: white;">Mature</th> </tr> </thead> <tbody> <tr> <td style="background-color: #e91e63; color: white; text-align: center; vertical-align: middle;">Consumer Insight</td> <td style="border: 1px dashed black; padding: 5px;"> 18-34 year olds <i>Conscious choices on sustainability and health</i> <i>"With the climate catastrophe, impact of Covid, the economic crisis, it might seem a bit bleak but I really believe by making better choices, we'll be looking after ourselves and the planet."</i> </td> <td style="border: 1px dashed black; padding: 5px;"> 18-34 year olds <i>Looking good and discovering what's new</i> <i>"Whether it's drinks, bands, restaurants or memes, I like to be the one that people look to know exactly what's going down. Nothing too flashy as I still have the rent to pay."</i> </td> <td style="border: 1px dashed black; padding: 5px;"> 35-54 year olds <i>Children under 12 at home</i> <i>"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to re-energise and for something a little bit less ordinary and even romantic"</i> </td> <td style="border: 1px dashed black; padding: 5px;"> 35-54 year olds <i>No children under 12 at home</i> <i>"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."</i> </td> <td style="border: 1px dashed black; padding: 5px;"> 55+ year olds <i>"I'm comfortable with my own choices and mostly stick to what I know and like. 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Licensed Premises																			
The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.																			
Competition Pubs																			
Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.																			
Mobile data																			
Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.																			
Acorn																			
Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 6 categories, 18 groups and 62 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.																			
Transactional data																			
Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.																			