

## **Catchment Summary - Black Rock Hotel Wakefield**



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			Ove	r GB Aver	age										*WT= Walktim	ie, **DT= Drivetir
			Arou	und GB Av	verage					Catchr	nent Size (Coເ	ınts)		Index vs GB Average		
			Und	ler GB Ave	erage				10 min WT	*	20 min WT*	20 min [	)T**	10 min WT*	20 min WT*	20 min DT*
			P	opulation	1				4,875		22,886	543,8	59	92	157	143
														Population & Adult	s 18+ index is based	on all pubs
			Ad	dults 18+					4,102		18,421	424,50	54	94	103	142
Competition Pubs						49		64	585		327	200	162			
				dults 18+			Pub		84		288	726		10	35	88
			%	Adults Li	kely to D	rink			79.6%		79.9%	81.59	6	97	97	99
			Low						36.8%		25.9%	29.59	6	143	101	115
	Affluen	ce	Med	dium					24.5%		36.5%	43.79	6	62	93	111
			High						37.7%		31.4%	25.59	6	112	94	76
Affluenc	ce does not in	clude Not Private	Households													
			18-2	4					406		1,678	40,84	7	103	90	93
			25-3	4					1,208		4,174	80,36	6	186	137	111
	Age Pro	file	35-44				865		3,945	71,78	3	138	134	103		
		45-6	4					1,063		5,576	136,89	93	85	95	98	
00 -						5,000 4,000 3,000 2,000 1,000 - 0						140,000 - 120,000 - 100,000 - 80,000 - 60,000 - 40,000 - 20,000 -				
	18-24	25-34	35-44	45-64	65+		18-24	25-34	35-44	45-64	65+		18-24		35-44 45-6	4 65+
		■ 10 mi	n WT*					<b>2</b> 0	min WT*					■ 20 min	DT**	
				Catchr	nent Size (Coເ	ınts)		Index vs GB Average								
									10 min WT	*	20 min WT*	20 min [	DT**	10 min WT*	20 min WT*	
			Male	e					2,698 (55%	6) 1	12,392 (54%)	269,803 (	50%)	112	109	100
Gender		der Female							2,177 (45%		10,494 (46%)	274,056 (		88	91	100

See the Glossary page for further information on the above variables

Employed: Full-time

**Employed: Part-time** 

**Total Worker Count** 

Self employed

Unemployed

Retired

Other

**Economic Status** 

(16-74)

1,844 (47%)

405 (10%)

330 (8%)

152 (4%)

314 (8%)

890 (23%)

14,038

7,615 (43%) 171,477 (44%)

54,176 (14%)

29,427 (7%)

10,568 (3%)

56,069 (14%)

70,994 (18%)

291,489

2,248 (13%)

1,384 (8%)

551 (3%)

1,850 (11%)

3,913 (22%)

28,977

113

88

58

115

104

99

83

113

105

106

113

104

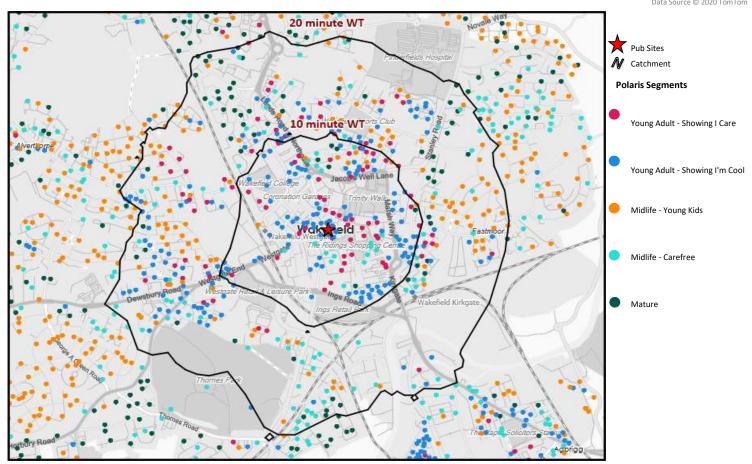
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# Polaris Summary - Black Rock Hotel Wakefield



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## Polaris Profile by Catchment

\*WT= Walktime, \*\*DT= Drivetime

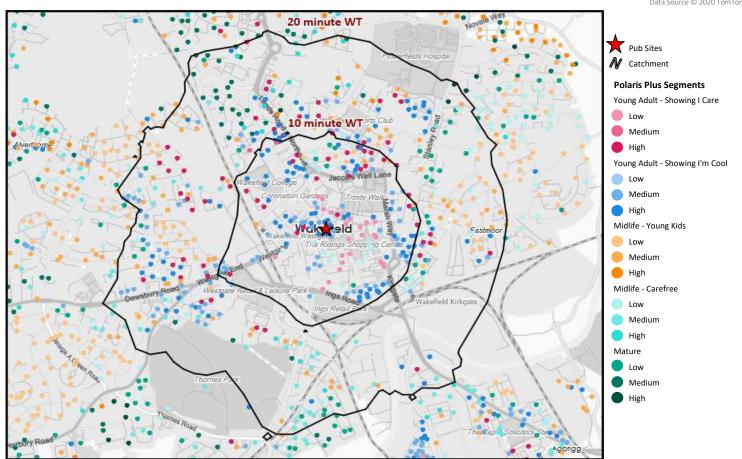
	P	opulation Cou	pulation Count		Index vs GB average	
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young Adult - Showing I Care	1,092	2,931	24,669		178	65
Young Adult - Showing I'm Cool	1,882	5,320	44,811			115
Midlife - Young Kids	218	3,897	148,048	17	67	111
Midlife - Carefree	742	2,993	98,533	86	77	110
Mature	125	2,138	103,128	11	41	87
Not Private Households	43	1,142	5,375	73		88
Total	4,102	18,421	424,564			



## **Polaris Summary - Black Rock Hotel Wakefield**



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### **Polaris Plus Profile by Catchment**

\*WT= Walktime, \*\*DT= Drivetime **Population Count** Polaris Plus Segment 10 min WT\* | 20 min WT\* | 20 min DT\*\* 10 min WT\* 20 min WT\* 20 min DT\*\* Young Adult - Showing I Care 508 508 8,747 65 65 65 116 High 519 2,358 15,857 111 Young Adult - Showing I'm Cool 0 0 0 Medium 2,450 25,617 856 1,026 2,870 19,194 101 Midlife - Young Kids Low 135 1,778 56,379 87 2,004 63,309 100 83 0 115 28,360 12 Midlife - Carefree Low 28,525 742 1,467 0 1,090 42,245 88 0 436 27,763 60 Mature Low 125 1,017 31,671 93 Medium 54,365 101 0 1,109 0 12 17,092 **Not Private Households** 5,375 43 1,142 4,102 424,564

18,421

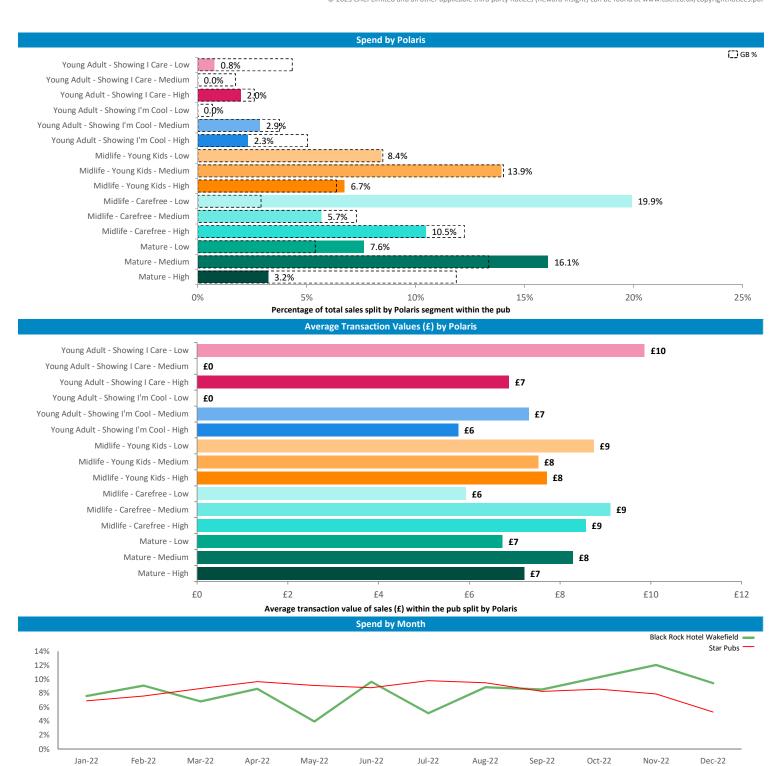


Total

## **Transactional Data Summary - Black Rock Hotel Wakefield**



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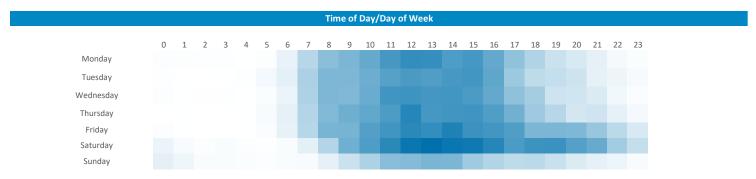




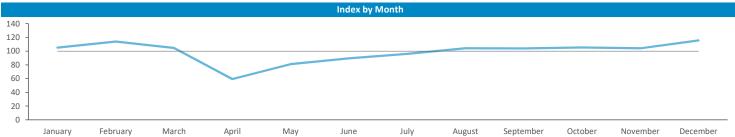
## **Mobile Data Summary - Black Rock Hotel Wakefield**



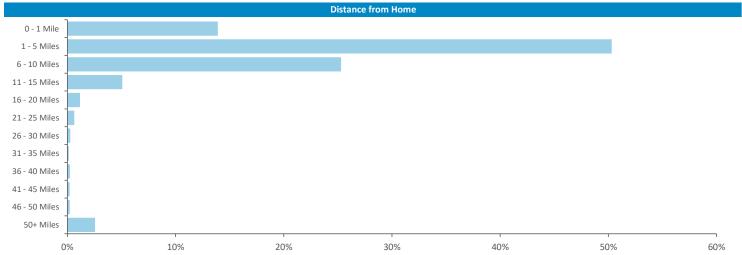
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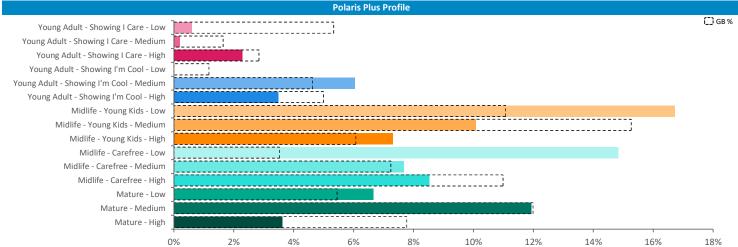
 $Time \ of \ day \ and \ day \ of \ week \ busyness \ from \ within \ a \ 60m \ radius \ of \ the \ pub \ calculated \ using \ GPS \ data$ 



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average



Illustrates how far those seen within 60m of the pub have travelled from their home location to get there



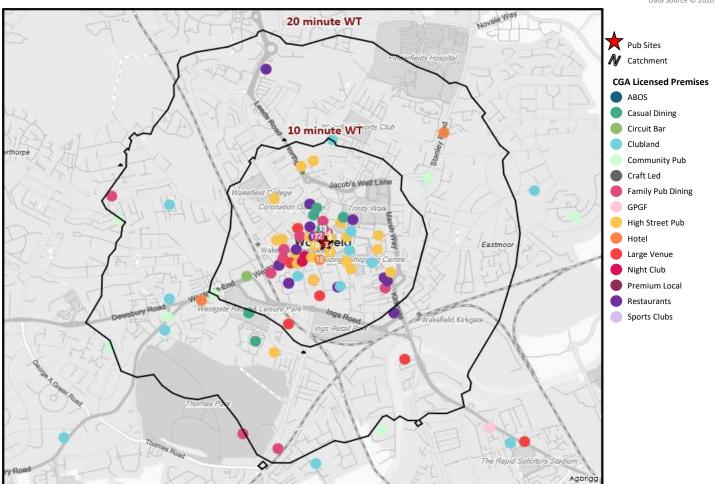
Polaris profile of people passing within 60m of the pub, these represent the potential customers walking past the door



## CGA Summary - Black Rock Hotel Wakefield



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	Nearest 20 Pubs								
Ref	. Name	Postcode	Operator	Segment	Distance (miles)				
1	Black Rock Hotel	WF 1 1PQ	Star Pubs & Bars	High Street Pub	0.0				
1	Thai on the Square	WF 1 1PQ	Thai Square Restaurants	Restaurants	0.0				
3	Ale House	WF 1 1PB	Independent Free	High Street Pub	0.0				
4	Jock's Cavern	WF 1 1HB	Independent Free	High Street Pub	0.0				
4	Grill Pit	WF 1 1HB	Independent Free	Restaurants	0.0				
4	Blind Pig	WF 1 1HB	Independent Free	High Street Pub	0.0				
7	Moodys	WF 1 1JZ	Independent Free	Family Pub Dining	0.0				
7	Westgate's Eatery & Bar	WF 1 1JZ	Unknown	High Street Pub	0.0				
7	Reflections	WF 1 1JZ	Stonegate Pub Company	High Street Pub	0.0				
10	Supper Club	WF 1 1UY	Independent Free	High Street Pub	0.0				
10	Black Swan	WF 1 1UY	Admiral Taverns Ltd	High Street Pub	0.0				
12	Smokehouse	WF 1 2ED	Independent Free	Casual Dining	0.0				
12	Barristers	WF 1 2ED	Independent Free	Family Pub Dining	0.0				
14	Iris	WF 1 1HA	Independent Free	Restaurants	0.0				
14	Lockwood	WF 1 1HA	Independent Free	High Street Pub	0.0				
14	Strafford Arms	WF 1 1HA	Stonegate Pub Company	Family Pub Dining	0.0				
17	Qubana	WF 1 2EL	Independent Free	Restaurants	0.1				
18	Express By Holiday Inn	WF 1 1JU	Atlas Hotels	Hotel	0.1				
19	Rustico	WF 1 3BJ	Independent Free	Restaurants	0.1				
19	Robatory	WF 1 3BJ	Independent Free	Restaurants	0.1				



# Per Pub Analysis - Black Rock Hotel Wakefield



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\*WT= Walktime, \*\*DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	4,102	18,421	424,564
Number of Competition Pubs	49	64	585
Adults 18+ per Competition Pub	84	288	726

10 Minute Walktime Catchment	Target Customers	% Population	Index
Bit of Style	861	21.0%	206
Circuit Bar	188	4.6%	
Community Pub	371	9.1%	52
Craft Led	421	10.3%	325
Great Pub Great Food	800	19.5%	102
High Street Pub	438	10.7%	62
Premium Local	239	5.8%	33

20 Minute Walktime Catchment	Target Customers	% Population	Index
Bit of Style	3,111	16.9%	166
Circuit Bar	692	3.8%	102
Community Pub	2,388	13.0%	75
Craft Led	1,377	7.5%	
Great Pub Great Food	3,214	17.4%	91
High Street Pub	2,455	13.3%	77
Premium Local	1,484	8.1%	46

20 Minute Drivetime Catchment	Target Customers	% Population	Index
Bit of Style	41,539	9.8%	96
Circuit Bar	14,833	3.5%	95
Community Pub	75,971	17.9%	103
Craft Led	13,660	3.2%	102
Great Pub Great Food	64,804	15.3%	80
High Street Pub	77,268	18.2%	105
Premium Local	60,344	14.2%	81

### **Glossary**



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Category	Explanation
Population	The population count within the specified catchment
Gender	Counts of Males and Females within the specified catchment
Affluence	Affluence is based on the disposable income level of the group relative to its age level.  CACI calculates disposable income as gross income minus essential outgoings.  Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.  Low: Count of population by Polaris Plus segments which are classified as Low  Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1, 5.1  Medium: Count of population by Polaris Plus segments which are classified as Medium  Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2, 5.2  High: Count of population by Polaris Plus segments which are classified as High
	Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3, 5.3
Age Profile	Counts of residents by Age band
	Current year estimates, CACI Up to date demographics. Number of adults aged 16-74
	Full-time: In full-time employment
	Part-time: In part-time employment
Economic Status	Self employed: In full-time or part-time employment, with or without employees
(16-74)	Unemployed: Unemployed, not currently working but are actively seeking
	Retired: a person who has retired from a working or professional career
	Other: Includes long term sick, disabled, looking after home/family
Index vs GB Average	The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100 means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than 100 means that you have a higher % of customers in your catchment area for that particular variable than you would expect compared to GB
Over GB Average	Index value is > 120
Around GB Average	Index value is between 80 - 120
Under GB Average	Index value is < 80
	Polaris Segmentation

Polaris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.

	'Showing I Care' Young Adults	'Showing I'm Cool' Young Adults	Midlife 'Parents'	Midlife 'Carefree'	Mature
	18-34 year olds Conscious choices on sustainability and health	18-34 year olds Looking good and discovering what's new	35-54 year olds Children under 12 at home	35-54 year olds No children under 12 at home	55+ year olds
Consumer Insight	"With the climate catastrophe, impact of Covid, the economic crisis, it might seem a bit bleak but I really believe by making better choices, we'll be looking after ourselves and the planet."	"Whether it's drinks, bands, restaurants or memes, I like to be the one that people look to know exactly what's going down. Nothing too flashy as I still have the rent to pay."	"With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to reenergise and for something a little bit less ordinary and even romantic"	"Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares."	"I'm comfortable with my own choices and mostly stick to what I know and like.  Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine"
Product needs	Fits sustainability values Helps them stand out and be seen to be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Avoids bloating	Helps me look good, and be on trend Aids being part of the group Discovering new things Affordable Energising Avoids bloating	Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic	Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer	Tastes great Good quality Helps me feel good Enjoyable for longer

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

### Acorn

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 6 categories, 18 groups and 62 types. By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.
Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.

